



**Workforce Alliance Local Workforce Development Board (LWDB) Meeting
Agenda**

Wednesday, April 26, 2023 • 10:00 AM to 11:30 AM

Wichita Workforce Center, 2021 N. Amidon, Suite 1100

Mission—Supporting and advancing a competitive workforce in South Central Kansas

1. **Welcome, Introductions, Announcements and Public Comment:** Melissa Musgrave (10:00)
 2. **KANSASWORKS Workforce Center Operations:** Keith Lawing (10:05)
 - *Current Job Seeker Profiles: Alex Carlson*
 - *Workforce Center Community Partners: Tisha Cannizzo*
 - *Employer Partnerships: Mary Mann*

Recommended Action: *Take appropriate action.*
 3. **Workforce Alliance Strategic Plan and Project Update:** Keith Lawing (10:30) (pp. 2-11)

Updates on Home Base Wichita, the Youth Employment Project and SNAP Education and Training projects will be provided, and the next steps in the strategic planning process will be laid out.

Recommended Action: *Take appropriate action.*
 4. **National Association of Workforce Boards (NAWB) Forum:** Keith Lawing (10:45) (pp.12-13)

The attendees to the NAWB Forum on March 24-27 in Washington DC will discuss key takeaways from the event, and the Board will be joined by a special guest.

Recommended Action: *Take appropriate action.*
 5. **Consent Agenda:** Keith Lawing (11:15)

The action items in the following reports have been reviewed, discussed and acted upon at the Committee level. Members of the LWDB may request discussion on any of the action items at the meeting or the reports may be accepted as presented in a single motion.

 - A. Approval of Meeting Minutes from January 25, 2023 (pp. 14-16)
 - B. Workforce Alliance Program Year 2022 Budget Update (p. 17)
 - C. Workforce Alliance Operations / One-Stop Operator Report (pp. 18-22)
 - D. Workforce Innovation and Opportunity Act (WIOA) Program Performance for Program Year 2022 (pp. 23-28)
 - E. Project Updates
 - *Fair Chance (pp. 29-30)*
 - *Registered Apprenticeship (pp. 31-32)*
 - *Communication Strategy (pp. 33-35)*
 - F. Career Pathways for 1st Quarter 2023 (pp. 36-41)
 - G. 2023 Jobs FORE Youth Golf Tournament (pp. 42-44)

Recommended action: *Approve the recommendations as presented in the consent agenda.*
 6. **Adjourn** (11:30)
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The next LWDB meeting will be on July 26, 2023 at 10:00 a.m.

April 26, 2023

Submitted By: Keith Lawing

Item

2023-2025 Strategic Planning and Projects Update

Background

The long-standing operational philosophy of the Workforce Alliance (WA) is to leverage funds and align services to have community impact beyond the annual allocation of federal funds from the Workforce Innovation and Opportunity Act (WIOA). To help determine priorities and develop plans to create community impact above and beyond the annual WIOA allocations, the WA Board conducts strategic planning every two to three years.

Analysis

WA Board members, community partners and staff have been in the process of updating the 2023 – 2025 strategic plan since November of last year. A series of five sessions were scheduled connecting Board members to community partners and subject matter experts in discussions focusing on the current strategic goals, youth employment, federal and state policy issues, labor market information and economic forecasting and local boards making community impact beyond WIOA. The culmination of these sessions will result in the board developing and adopting strategic goals to guide the organization’s actions for the next two to three year time period. The goal is to have the Board adopt an updated strategic plan at its July 2023 meeting.

A summary of the sessions is attached that highlights key discussion points and areas of consensus around strategic operational priorities. Also attached are the proposed strategic goals for 2023-2025 that will be reviewed and discussed at the meeting.

Staff will also present updates on several projects now underway and implemented as elements of the 2020-2022 Workforce Alliance Strategic Plan.

Recommended Action

Take appropriate action

Workforce Alliance

Strategic Plan 2020-2022

Vision, Mission, and Strategies



Mission:

“Growing the regional economy through a skilled workforce”

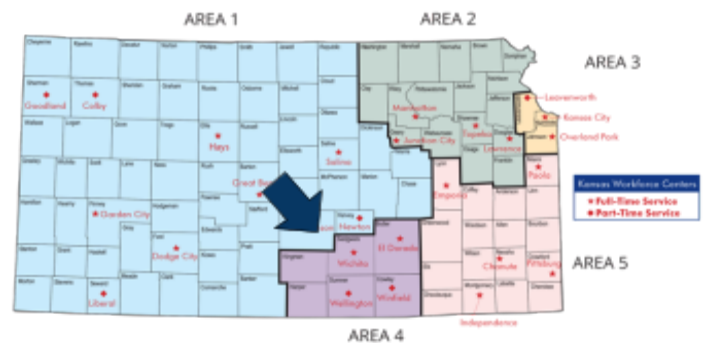
Vision:

“Supporting and advancing a competitive workforce in South Central Kansas”

STRATEGIC PLAN GOALS 2020-2022

| | | | | | |
|--|---|--|---|--|--|
| <p>Meet or exceed the negotiated performance of WIOA Title I programs to maximize community impact</p> | <p>Enhance youth employment opportunities by expanding partnerships with businesses, schools, and other community organizations</p> | <p>Increase the awareness of workforce programs and services throughout South Central Kansas</p> | <p>Expand the community impact of the Workforce Alliance through higher level of board member participation</p> | <p>Continue to increase non-WIOA funding</p> | <p>Proactively approach the employment and skills training challenges and opportunities of the future with energy and planning today</p> |
|--|---|--|---|--|--|

The Workforce Alliance of South Central Kansas (WA) serves as the Local Workforce Development Board (LWDB) for a six county region, including Wichita, the largest city in Kansas. The WA operates three American Job Centers (AJCs), serving 50,000 job seekers and 750 employers annually. These centers are located in El Dorado, Wellington, and Wichita. The primary function of the LWDB is to ensure that workforce funds and operations are invested in workforce development activities that address the needs of employers and job seekers in South Central Kansas.



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2020-2022 Workforce Alliance Strategic Plan Project Updates

Home Base Wichita (formerly Vets ICT)

The WA received \$705,000 in America Rescue Plan Act funds from the City of Wichita to support the Home Base Wichita Initiative, a project designed to help attract and connect transitioning military personnel and families to employment and career opportunities in South Central Kansas. The WA collaborated with the Wichita Regional Chamber of Commerce, Greater Wichita Partnership, Greater Wichita Veterans Advocacy Board and regional employers to develop this strategy.

After an extended planning period the project is ready to launch, a website has been developed [Home - Home Base Wichita](#) and the strategy for using on-the-job training funds to assist small businesses hire veterans is now in place.

Roadtrip Nation (RTN)– Project Wichita Update

The Build Your Future [Build Your Future / Wichita \(roadtripnation.com\)](#) Digital Community Hub is active and being utilized in area schools, and as a tool to help support the Workforce Innovation and Opportunity Act (WIOA) Youth program. A training session for staff from USD 259 and the Workforce Alliance was held last fall and the WA is actively using the Hub in the WIOA Youth Program.

The filming for the RTN documentary is completed and expected to air nationally on PBS in September or October. It will go to 40-60 million households, and there will also be 50+ short-form video assets that can be integrated into the Build Your Future Digital Community Hub and made available to workforce-focused partners across the region. Plans are now in development to host a “watch-party” in partnership with area schools to help promote the project and increase its usage as a career awareness tool in schools all across the region and state of Kansas.



Youth Employment: YEP/HYPE and Work Based Learning

On April 1, Manufacturing Interview Day was held at the USD 259 Future Ready Center. There were 106 students in attendance interviewing for jobs with Spirit AeroSystems, Cox Machine and Integra Technologies. Textron Aviation will also be hiring high school interns this summer and are now in the process of interviewing candidates.

Once again there will be a series of Career Exploration Camps for 14 and 15-year-olds as part of the YEP / HYPE work plan. Students will learn about a career field they are interested in and will be paid a stipend of up to \$200.00 based on punctuality, attendance, and participation.

Below is a list of the camps confirmed and now being planned.

- **Camp HYPE: Trade Skills Careers: June 5- June 8** (Trade Skills Camp HYPE is for ages 14-18)
Held at the Workforce Center at 2021 N. Amidon #1100 Wichita, KS 67203
- **Camp HYPE Money Career\$: June 12 – June 15**
Held at the Workforce Center at 2021 N. Amidon #1100 Wichita, KS 67203
- **Camp HYPE: Aviation Careers, sponsored by Textron Aviation: June 19- June 22**
Held at the workforce center at 2021 N. Amidon #1100 Wichita, KS 67203
- **Camp HYPE: Healthcare Careers, sponsored by Ascension Via Christi June 26- June 29**
Held at Urban League: 2418 E 9th St N, Wichita, KS 67214
- **Camp HYPE: Aviation Careers, sponsored by Spirit AeroSystems: July 10- July 13**
Held at the workforce center at 2021 N. Amidon #1100 Wichita, KS 67203
- **Camp HYPE: Technology Careers, sponsored by FlagshipKansas: July 17- July 20**
Held at Groover Labs: 334 St Francis, Wichita, KS 67202
- **Camp HYPE: McConnell AFB: August 7- August 10**
Held at McConnell Airforce base Youth Center: 53280 Topeka St # 221, McConnell AFB, KS 67221
- **Camp HYPE: Public Safety Careers, sponsored by the Wichita Crime Commission: July 31 - August 3**
Held at the Workforce Center at 2021 N. Amidon #1100 Wichita, KS 67203



One Workforce Grant and Deloitte Future of Work Project

The One Workforce Grant is active and seeking more employer partners and growing the number of skills training scholarships at area education partners.

To advance the issues from the Deloitte Future of Work Project a Talent Roadmap Leadership Coalition has been created. The purpose of the Coalition is to advance strategies and actions from the Deloitte study on the Future of Work. A key strategy is to create an active, effective and ongoing feedback loop between employers in key industry sectors and local education and training providers. Blow is a summary of an event to target Advanced Manufacturing. Similar sessions are being planned for Healthcare and Data / IT.



Workforce demands continue to affect local employers, while at the same time skills and capabilities are evolving and employees have more agency in the workplace. These changes have led the Partnership to activate an initiative as part of the Talent Roadmap: Building a community that defies expectation.

The initiative connects industry and education leaders so there is a tightening of a feedback loop that allows workers to have skills needed and employers can efficiently and effectively hire those skilled workers as the economy grows.

The Partnership hosted a manufacturing talent workshop where more than 100 local CEOs, HR and education leaders strategized on how to break through tight-talent pools, ease hiring pressure and prepare current and up-and-coming talent. With an estimated 2,500 new, advanced manufacturing jobs to fill soon, the Partnership’s efforts to strengthen the feedback loop is pivotal as our community explores untapped and unique talent sources to meet the growing demand.



SNAP E&T 50/50 Operational Model:

A common way for a State to leverage Supplemental Nutrition Assistance Program Education and Training (SNAP E&T) 50/50 funding is by partnering with third parties to deliver services. Organizations can use non-Federal funding for allowable SNAP E&T services and supports, which are then eligible for a 50 percent reimbursement through the State's SNAP E&T program. Since State funding is often limited, third-party partnerships can allow States to grow their programs, reach more SNAP participants and improve their program outcomes by tapping into existing high-quality providers that serve the community.

The Workforce Alliance (WA) is now in the process of developing a local collaborative to implement a pilot SNAP E&T project on South Central Kansas. Key partners include:

- Kansas Department of Children and Families
- United States Department of Agriculture
- Goodwill of Kansas / NexStep Alliance
- City of Wichita
- Sedgwick County
- Cerebral Palsy Research Foundation (CPRF)

States engage with third party partners like Local Workforce Development Boards that provide services that are skill-based, lead to industry recognized certificates or credentials, align with SNAP E&T components, use high quality labor market information, employ best practices such as career pathways, fill critical gaps with positive outcomes; that have the right funds (stable, non-Federal sources of funding); the right capacity (financial stability, good record on other Federal and State contracts, ability to meet contract requirements); and that serve the right participants (those who are or could be receiving SNAP, targeted populations and geographic areas).

The goal is to initiate a pilot project in 2023 with the WA receiving SNAP E&T funds directly, and then evolve to a 50/50 operational model with local non-federal funds identified to help sustain and grow the project.

Workforce Alliance of South Central Kansas

2023—2025 Proposed Strategic Goals



Mission:

Growing the Regional Economy through a Skilled Workforce

Vision:

Supporting and Advancing a Competitive Workforce in South Central Kansas

Exceed Workforce Innovation and Opportunity Act (WIOA) Performance Goals in Program and One-Stop Operations

Tactical Focus:

- WIOA Title I
- Senior Community Employment Service Program (SCSEP)
- Integrated Service Delivery Model

Leverage Resources and Align Services to Create Community Impact Beyond Annual WIOA Allocations

Tactical Focus:

- Generate non-WIOA Funds
- Develop Creative and Innovative Partnerships
- Strategic Communication Plan

Support Youth Employment and Career Awareness through Work-Based Learning and Applied Learning Models

Tactical Focus:

- Youth Employment Project (YEP) / Helping Youth Prepare for Employment (HYPE)
- Work-Based Learning (WBL)
 - Roadtrip Nation

Workforce Alliance of South Central Kansas (WA) 2023 - 2025 Strategic Planning Sessions

As part of its strategic planning process, the Workforce Alliance Board conducted a series of sessions reviewing key topics impacting employment, skills training, public policy and community development. Below are summaries from these sessions.

Youth Employment - December 14, 2022

Subject Matter Experts:

- Amanda Duncan, Workforce Alliance
- Kelly Bielefeld, USD 259
- Cheryl Childers, Cox Machine

Consensus Points from the Session:

- A goal of the program should be to increase the number of employers that are engaging in youth employment strategies.
 - Create a package of information for employers by sector that show them how to overcome barriers, etc.
 - Host an event or events inviting employers to discuss hiring youth over the summer.
 - Explain the hows and whys. Invite young people who have participated in the program to relate their experiences to these employers.
 - School superintendents could be invited to bring them on board to assist in the process.
 - The same type of event can be scheduled in Butler and Cowley counties.
- Being deliberate about creating a continuum of youth program services from 14-15 year olds to summer job to apprenticeship that leads to a desired outcome for that young person and a pipeline of workers for employers.
- Find ways to better engage parents in the process, bring awareness and how they can help.
- Efforts should be made in pulling additional data to determine what areas in the community to target.

Federal and State Policies Impacting Workforce Development - January 11, 2023

Subject Matter Experts:

- Gabe Schlickau, Senior Relationship Manager, CoBank, and Chair of the Government Relations Committee for the Wichita Regional Chamber of Commerce
- Bruce Witt, Chief Advocacy Officer, Ascension Via Christi, and Chair of the Kansas Business Roundtable
- Ron Painter, CEO, National Association of Workforce Boards (NAWB)

Consensus Points from the Session:

- Focus on SNAP E&T expansion opportunities (Senator Marshall on Agriculture Committee and expressed interest in SNAP E&T).
- Immigrant workforce strategies – assist in overcoming barriers such as language, documentation, credentials, etc. in order to increase the labor pool.
- NAWB identified literacy and numeracy rates show unprecedented drop for American students whether in-person or virtual. Should be very concerning to business. LWDBs are bridge built for emerging workforce.
- Demonstrate to federal and state legislators the role of workforce boards to strategically address regional labor market issues.

- LWDBs in Kansas now receiving funds from state for WBL. Focus on maintaining this funding by showing positive outcomes and engaging more with legislators.
- WA be more intentional and deliberate in working with partners in the schools and business and industry to get students reengaged.
- Leveraging other funding sources
 - Federal funding for WIOA has remained fairly flat, what is allocated is actually less than what is actually appropriated more money could be allocated. Kansas funding continues to decline.
- Employers need people but they need to have some skills – Deliver training in innovative ways: earn and learn models, RA, short-term training, expanding Pell grant eligibility – Ways to pay for training and eliminate barriers.
- Partnership between WA and Chamber continues to be a very important one.
 - Organizations that work in workforce issues pull in same direction.
 - Work to inform elected officials about what the WA does, what the needs are and what programs and services are offered.
 - Important to demonstrate positive outcomes.
- WSU applied learning models, etc. are ways to help with healthcare shortage. Apprenticeships build into training programs.
- The lack of quality child care is an issue common throughout business and industry
 - The WA is hosting a webinar in regard to tax credit for employers and hosting meetings to inform businesses of options and opportunities.
- Better articulate the difference between marketing and outreach. Make job seekers and employers better aware of opportunities that are available at workforce centers.

Labor Market Information & Economic Forecasting- February 15, 2023

Subject Matter Expert:

Jeremy Hill, WSU's Center for Economic Development and Business Research (CEDBR)

Consensus Points from the Session:

- Continue to engage young people in career awareness and work experience with key employment sectors such as healthcare and IT.
- Find ways to address the disconnect on skills gap - The WA has significant training dollars but difficult to interest people in it no need or want just job Career type job need to be trained. Messaging to potential job seekers and students - skills requirement and where you can advance.
- With the decreasing population in Kansas and the region, there is a need to make opportunities for non-traditional labor such as justice-involved individuals, public assistance recipients, immigrants, individuals with barriers, etc. Need to target areas with populations of generational poverty with available resources.
- Work with employers to make them more aware of employment issues such as wage rate awareness and to get them more engaged in Youth Employment, which helps students, schools and employers. Need to be more intentional in these efforts.
- WA create and improve existing partnerships with businesses and community organizations to address barriers to employment such as child care, transportation, etc.

Local Boards Making Community Impact Beyond WIOA - March 22, 2023

Subject Matter Experts:

- Walter Simmons, President & CEO of Employ Prince George Inc.
- Jacob Maas, CEO of Western Michigan Works!

Consensus Points from the Session:

- Build on state funding of WBL Intermediaries in the schools.
- Improve marketing and branding.
- Generating other funding - state and local funding strategic plan more focused and directed on this.
- Employment / Industry Sector strategies - Improve on and refine these.
- May have to make some difficult decisions - ETP list some programs are on the list that no one has enrolled in - more focused picking sectors and working within those sectors exclusively. Where do we have impact?
- Policy- based issues important to business community.
- Highlight the impact that the workforce system has to elected officials' districts so they can understand role of employment and training funds. Gather LMI and use data.
- Better job of connecting directly with elected officials and determining what their priorities are. Need to be more selfish get better decisions collectively.
- Board members need to bring their experiences and concerns and priorities from their industries and organizations to support and guide Workforce Alliance operations.
- Grants with matching requirements - local decision, workforce system needs to show elected officials how the local economy benefits.
- Securing private funding is important.

National Association of Workforce Boards

NAWB is the national advocate for America's workforce development boards and job centers, where employers, job seekers, community leaders, and policymakers converge to turn investment opportunity and promise into sustainable job creation and economic growth.

From the largest multinational biotechnology company to the family-owned restaurant on your corner, the American economy relies on a capable workforce. And who do companies, the unemployed, and federal, state, and local government rely on to make this happen?

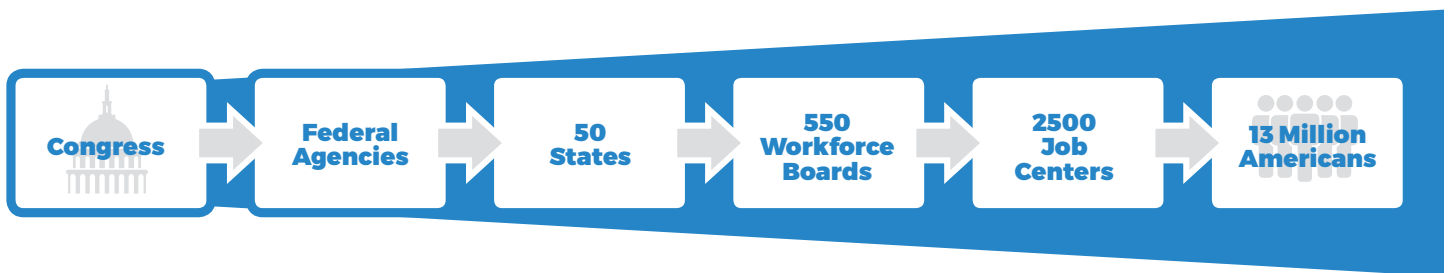
When a Michigan manufacturer announced bringing back jobs, who made sure workers had the skills?

When Oklahoma and HHS wanted to increase worker safety, who led the training?

When defense contractors needed to upgrade our nation's ships and submarines, who found employees with the skills to do it?

We did. That's the power of workforce boards.

America relies on us, the national network of 550 workforce boards.



Who is on my local workforce board?



Government
Officials



Local
Employers



Economic
Analysts

Job Centers provide key information and training:

- Job openings
- In-demand skills
- Resume writing
- Interview techniques
- Financial assistance

Every demographic benefits from this system:

- Emerging workers, incumbent workers, and people re-engaging into the labor market
- 49% women
- 41% minority
- 7% veterans
- 5% people with disabilities

NAWB convenes stakeholders to broaden impact:

- Employers
- Industry associations
- Educators
- Elected officials
- Economic development groups & chambers of commerce

IMPACT. 1 in 12 American workers will touch our system, seeking a wide array of support to become and stay employed.

More than **1.2 million people** received personalized services and almost 50% with occupational credentials

Nearly **95,000 youth** received career counseling and mentoring

72%

of job seekers we work with will be employed within 6 months

NAWB: Policies to Strengthen Workforce Training

The mandate of the workforce system is clear: continue to provide American companies and job creators with a skilled workforce capable of advancing ingenuity and innovation. As the hub of the entire system, workforce boards help provide the analysis on trends in skills needed now, and what might lie ahead.

At a time of global uncertainty, unparalleled technology, and a keen focus on job creation and economic stimulus, the workforce boards are more important than ever. To fulfill their mission, they rely on data and their connections to business to enact and enforce sound policy. In 2018, NAWB urges Congress and the Administration to:

1. Fully fund workforce development titles at levels prescribed in WIOA, while ensuring workforce boards can continue to leverage all federal investments in skill development
2. Meet businesses and workers where they are, by ensuring Congressional intent of local control of workforce programs is enforced
 - Maintain the critical role of local workforce boards by rejecting language in President Trump's FY19 budget which would give Governors the right to unilaterally control workforce funds at the state level – a major departure from Congressional intent
3. Integrate the workforce board system into major legislation, including entitlement and education reforms, infrastructure and trade packages, or other critical issues whose outcome is job creation and economic growth

NAWB is the advocate for the 550 workforce boards nationwide.

We urge policymakers to make decisions that support the millions of Americans that rely on our training to find work, and the American economy that relies on them to do it.

Workforce Alliance Local Workforce Development Board (LWDB) Meeting Minutes
January 25, 2023

1. Welcome and Introductions

The LWDB assembled in person and via Zoom; Chair Melissa Musgrave called the meeting to order.

2. Public Comment

Musgrave asked staff if any requests for public comment were received; none were received.

3. Workforce Innovation and Opportunity Act (WIOA) Operations

A five year summary of Workforce Alliance (WA) investments with training providers and employers, WIOA performance and one-stop operations was provided and reviewed.

A long-standing priority for the WA is to leverage and align WIOA resources to create significant community impact. Looking back over the last five years it would be impossible to make the investments that have been made in the region with the annual federal funds that the WA is allocated. The ongoing concern for staff is that the annual allocations received from the federal government has not grown much and has somewhat declined while expenses continue to increase. It remains critical to continue to seek other funding opportunities in order to provide services.

WIOA program (Adult, Dislocated Worker, and Youth) performance for Local Area IV (LA IV) from Program Year 2017 (PY17) through Program Year 2021 (PY21) was reviewed. LA IV met or exceeded all of the performance measures during this time period with the exception of Youth Credential Attainment and Youth Average Program Score in PY17 and PY18. Since then, all measures have been met or exceeded and in PY21, the WA attained its highest performance over this five year period. WIOA performance over the last five years has seen steady improvement. Each year there was an increase in measures where the goal was exceeded. While performance has been on an upward trend, the Dislocated Worker program has seen a decline caused by the pandemic. WA staff continue to monitor performance and evaluate operations on a continual basis.

There is a concern in regard to participation in WA programs and services as traffic to the Workforce Centers has decreased and numbers are not where they need to be. The pandemic was a large factor in this decline. Auxiliary offices have been affected the most with little or no traffic. Staff are addressing this challenge by placing a heavy emphasis on engaging customers and establishing and reestablishing connections with community partners. Employers continue to have a large need to find workers and job postings have dramatically increased. Staff are looking to increase the number of job fairs other events to pre-pandemic levels, provide direct outreach to jobseekers and expand access points. Access points can provide services to job seekers that cannot easily travel to a Workforce Center for assistance (computers, staff, resources workshops, mock interviews and digital literacy) in places such as libraries, community centers and other partner locations. Technology has also played a role in that more job seekers now have access to the Internet and do not need to visit a center. Staff are always looking for opportunities to provide outreach and promote programs and services as well as partner with other organizations to better assist job seekers and customers throughout the region.

Report was received and filed.

4. Youth Employment Project (YEP) and Work-Based Learning (WBL)

The 2022 YEP report and a mid-year update for the WBL initiative was provided; outcomes were reviewed and discussed with the Board.

For 2022, YEP served over 3,500 young people and 244 employers and worked with 24 high schools. The LWDB Youth Employment Committee established the goal of engaging more employers in 2023 to support and increase outcomes for YEP and WBL. An article from the Brookings Institute on the impact of private sector employers in a youth employment strategy was provided to members in the meeting packet. Planning for 2023 is underway, the priority is to increase the number of employers engaged in

the program that can offer more and varied types of work opportunities.

The Kansas state legislature provided funding for WBL in its third year of the project. For the WA, this funding provides for two WBL intermediaries to work directly in the schools with youth on job skills and work opportunities. WBL is in the legislature's budget for next year and it is hoped that the local areas will continue to receive this funding. The WBL report presented included statewide numbers but can be broken down by area for the next meeting.

LWDB members were sent an addendum to the meeting packet for this agenda item prior to the meeting. Staff asked the Board to approve a change to the WIOA Youth policy to offer incentive options (gift cards) to youth participants to complete Roadtrip Nation (RTN) lessons and activities. This is a new option being offered to WIOA Youth participants and adding incentive options will increase usage. Longwell asked what the impact to the budget would be; staff responded that it is possible that up to 100 WIOA Youth program participants might complete the lessons at a total cost of \$3,750. Blackburn was concerned that considerable funds had already been spent on RTN and asked if part of their responsibility was to promote these activities. Lawing responded that RTN was to provide the content, but not to promote it and that in order for the WA to get its money's worth from its investment, more participation is needed. This incentive will only be offered to WIOA Youth (higher barrier) participants and not the youth that are participating from schools or WA's YEP or WBL participants. *Tony Naylor (Jeff Longwell) moved to approved the change to the WIOA Youth policy as presented. Motion adopted.*

5. **Home Base Wichita**

The Vets ICT project has been rebranded to Home Base Wichita and preparing to launch operations. The WA received \$705,000 in America Rescue Plan Act funds from the City of Wichita to support a strategic project designed to help attract and connect transitioning military personnel and families to employment and career opportunities in South Central Kansas. Home Base Wichita is preparing for a formal community launch at the end of January. Julie Sanders, WA's Director of Military Employment Strategy, provided an update to the Board. The update included project branding, website development, information on military bases in this region that have transitioning veterans with skills that match up to this area's skills needs and on-the-job training funds for small businesses under 500 employees. The target audience was also defined to create more understanding of the term "Veteran" as it applies to this project as the population engaged in military service includes spouses, family members, National Guard, etc. Dr. Utash is currently serving as an air mobility command civic leader for the Air Force in the Midwest region and offered to assist in making connections to the military installations that have been identified to target transitioning veterans and their families.

Report was received and filed.

6. **Statewide Branding**

An update was provided on the new branding strategy for the Workforce Centers in Kansas and the WA communication strategy. The KansasWorks State Workforce Board is leading an effort to update and rebrand the federally funded public workforce system in Kansas. The intent is to increase awareness to help job seekers and employers access employment and skills training services. All of the five workforce boards in Kansas have been asked to update their communication plan to recognize KansasWorks as the common brand in Kansas. The WA has updated its communication plan and is preparing for new signage in Local Area IV. Examples of the new logo and signage were shown. The common "KansasWorks Workforce Center" will be used on signage at all workforce centers statewide with a local identifier i.e., "Wichita", "El Dorado", "Cowley", "Sumner" added below. WA and Kansas Department of Commerce logos will continue to be used where appropriate.

Report was received and filed.

7. Consent Agenda

Approval of meeting minutes from October 26, 2022, WA Program Year 2022 budget, Workforce Centers operations report, strategic planning update for 2023-2025, project updates for the Fair Chance and Registered Apprenticeship programs as well as on-the-job training (OJT) / work-based learning (WBL) contracts for SnapIT Solutions, The Bradbury Company and Youngers and Sons were presented to the Board for review and approval.

Jeff Longwell (Kathy Jewett) moved to approved the Consent Agenda as presented. Motion adopted.

8. Additional Topics/Announcements

- Two more WA strategic planning sessions are planned – Labor Market Information & Economic Forecasting on Wednesday, February 15th at 11:30 with guest speaker Jeremy Hill with WSU’s Center for Economic and Business Development Research (CEBDR) and the last session will be Workforce Boards Creating Community Impact at the end of February.
- The WA is continuing to work with ChildStart and other community partners on child care issues affecting workforce development in the region. In partnership with the Wichita Regional Chamber of Commerce, a webinar is tentatively scheduled for February 28th on the State of Kansas’ expanded child care credit. Details on the webinar will be sent to Board members when finalized.
- The Kansas Chamber is hosting its annual Workforce Development and Education Summit on March 2nd. The WA is a sponsor of the event. A link for more information, [Kansas Chamber - Workforce Development and Education Summit](#) will be sent to board members.
- The WA received a \$210,000 Digital Skills Grant from Jobs for the Future to provide opportunities to prepare and upskill Kansans for competitive and high-demand technology careers in the region. The press release was distributed today.

Adjourn (11:25)

Present LWDB Members

- Rod Blackburn
- Bill Cantwell
- Ebony Clemons-Ajibolade
- Michele Gifford
- Kathy Jewett
- Pat Jonas
- Dr. Kim Krull
- Kristina Langrehr via Zoom
- Jeff Longwell
- B.J. Moore via Zoom
- Alex Munoz
- Melissa Musgrave via Zoom
- Tony Naylor
- Erica Ramos
- Laura Ritterbush
- Luis Rodriguez
- John Rolfe
- Sally Stang via Zoom
- Dr. Sheree Utash via Zoom

Guests & Staff

- Chelsea Daniel
- Amanda Duncan
- Denise Houston
- Keith Lawing
- Shirley Lindhorst
- Mary Mann
- George Marko
- Chad Pettera
- Jamey Regier
- Julie Sanders
- Laura Breese, Spirit AeroSystems via Zoom
- Tisha Cannizzo, Eckerd Connects
- Yamir Lozada, WSU Tech/NexStep Alliance via Zoom
- Kim Moore, WSU via Zoom
- Toni Porter, Greater Wichita Partnership via Zoom

Workforce Alliance Consolidated Budget PY22

July 2022 - June 2023

Expenditures Through 2/28/2023

| Category | WIOA | | | | Community Impact Funds | | | | Consolidated | | | |
|-----------------------|---------------------|-------------------|---------------------|--------------------|------------------------|-------------------|---------------------|--------------------|----------------------|-------------------|---------------------|--------------------|
| | Budget | Feb Expenditures | YTD Expenditures | % Budget Remaining | Budget | Feb Expenditures | YTD Expenditures | % Budget Remaining | Budget | Feb Expenditures | YTD Expenditures | % Budget Remaining |
| Wages | \$ 2,120,500 | \$ 146,261 | \$ 1,258,590 | 41% | \$ 1,379,202 | \$ 102,805 | \$ 876,593 | 36% | \$ 3,499,702 | \$ 249,066 | \$ 2,135,183 | 39% |
| Fringe | \$ 547,814 | \$ 37,259 | \$ 287,181 | 48% | \$ 372,862 | \$ 19,173 | \$ 175,977 | 53% | \$ 920,676 | \$ 56,432 | \$ 463,158 | 50% |
| Facilities | \$ 291,550 | \$ 59,230 | \$ 286,965 | 2% | \$ 196,153 | \$ 6,496 | \$ 41,233 | 79% | \$ 487,703 | \$ 65,726 | \$ 328,198 | 33% |
| Contract/Pro Fees | \$ 265,284 | \$ 18,193 | \$ 164,385 | 38% | \$ 208,751 | \$ 14,851 | \$ 66,224 | 68% | \$ 474,035 | \$ 33,044 | \$ 230,609 | 51% |
| Supplies/Equipment | \$ 82,510 | \$ 5,991 | \$ 49,785 | 40% | \$ 78,450 | \$ 10,244 | \$ 35,673 | 55% | \$ 160,960 | \$ 16,235 | \$ 85,458 | 47% |
| Outreach/Cap Building | \$ 40,645 | \$ 3,624 | \$ 32,395 | 20% | \$ 90,548 | \$ 4,199 | \$ 109,282 | -21% | \$ 131,193 | \$ 7,823 | \$ 141,677 | -8% |
| Travel/Conferences | \$ 48,720 | \$ 7,895 | \$ 31,760 | 35% | \$ 38,334 | \$ 2,720 | \$ 22,429 | 41% | \$ 87,054 | \$ 10,615 | \$ 54,189 | 38% |
| Grants Awarded | \$ 88,100 | \$ 13,170 | \$ 83,844 | 5% | \$ 193,500 | \$ 2,711 | \$ 118,519 | 39% | \$ 281,600 | \$ 15,881 | \$ 202,363 | 28% |
| Staff Development | \$ 16,600 | \$ - | \$ 7,750 | 53% | \$ 19,450 | \$ - | \$ 2,316 | 88% | \$ 36,050 | \$ - | \$ 10,066 | 72% |
| Misc/Dep/Int | \$ - | \$ - | \$ - | 0% | \$ 51,050 | \$ - | \$ 31,165 | 39% | \$ 51,050 | \$ - | \$ 31,165 | 39% |
| Work Experience | \$ 978,047 | \$ 57,673 | \$ 433,137 | 56% | \$ 276,653 | \$ 19,685 | \$ 140,474 | 49% | \$ 1,254,699 | \$ 77,358 | \$ 573,611 | 54% |
| On The Job Training | \$ - | \$ - | \$ - | - | \$ 476,800 | \$ 6,029 | \$ 124,152 | 74% | \$ 476,800 | \$ 6,029 | \$ 124,152 | 74% |
| Incentives | \$ 25,000 | \$ - | \$ 500 | 98% | \$ 10,000 | \$ 50 | \$ 8,995 | - | \$ 35,000 | \$ 50 | \$ 9,495 | 73% |
| Occupational Training | \$ 307,066 | \$ 10,517 | \$ 53,070 | 83% | \$ 1,459,216 | \$ 22,584 | \$ 281,803 | 81% | \$ 1,766,282 | \$ 33,101 | \$ 334,873 | 81% |
| Supportive Services | \$ 55,000 | \$ 6,480 | \$ 24,966 | 55% | \$ 317,500 | \$ 22,097 | \$ 81,770 | 74% | \$ 372,500 | \$ 28,577 | \$ 106,736 | 71% |
| Total | \$ 4,866,836 | \$ 366,293 | \$ 2,714,328 | 44% | \$ 5,168,469 | \$ 233,644 | \$ 2,116,605 | 59% | \$ 10,035,305 | \$ 599,937 | \$ 4,830,933 | 52% |

Analysis

Budget: The PY22 budget with expenditures through the end of the February 2023. The budget includes a breakdown between WIOA (LWDB budget) and non-WIOA Funding (Community Impact Funds) and combined totals.

The PY22 budget allocates 37% on direct client spending including classroom training, work experience, on-the-job training and supportive services. The direct client spending is at 24% through the month of February. The budget has 52% remaining with a budget expectation of 33% remain. Outreach and/Capacity Building is on track for WIOA, but over spend for CIF, but CIF funds overall are adequate.

Strategic Goals Supported

This activity supports the following Strategic goals of the Local Workforce Development Board:

- Expand Youth Employment Opportunities to help develop the workforce of the future
- Strengthen relationships with WIOA partners, community organizations and educational/training institutions to leverage resources and align services through the one-stop workforce centers (American Job Centers)
- Create and implement a more effective and comprehensive communication plan to increase public awareness about employment and training services, and skills needed for current and future careers in South Central Kansas
- Generate revenue to increase community impact of WIOA and Workforce Centers

Recommended Action

Receive and file.

April 26, 2023

Submitted By: Tisha Cannizzo and George Marko

Item

Workforce Centers Operations March Update

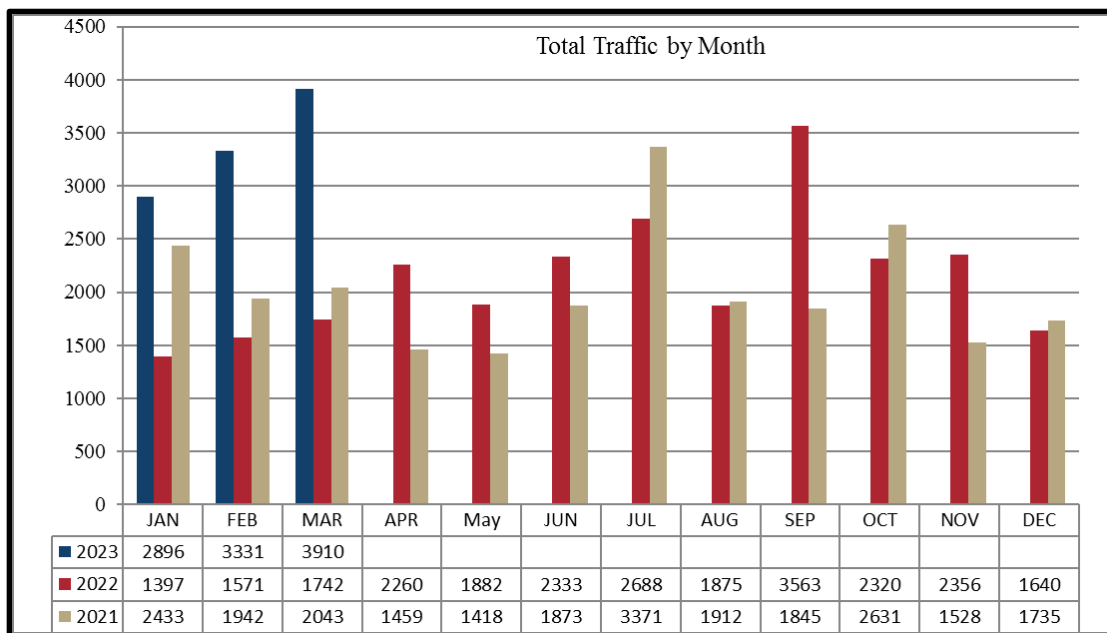
Background

Operating Hours:

- Wichita Workforce Center - Monday–Thursday 7 am–6 pm, Friday 9 am – noon
- Butler Workforce Center (El Dorado) – Monday-Thursday 8 am – 5 pm
- Sumner Workforce Center (Wellington) – Monday and Wednesday 8 am – 5 pm
- Cowley Workforce Center (Cowley College, Ark City) - Monday-Friday 8 am-5 pm

Total Customer Traffic

Across all Centers, traffic was up in the first quarter of 2023, with 3,910 individuals served in March. That number includes job seekers who received resume assistance, took pre-employment assessments, attended workshops, participated in job fairs and youth who engaged in workshops and other events in the community, just to name a few. That represents the highest count of individuals served in one month since January 2019. The bar graph below illustrates how traffic has changed monthly since January 2021.

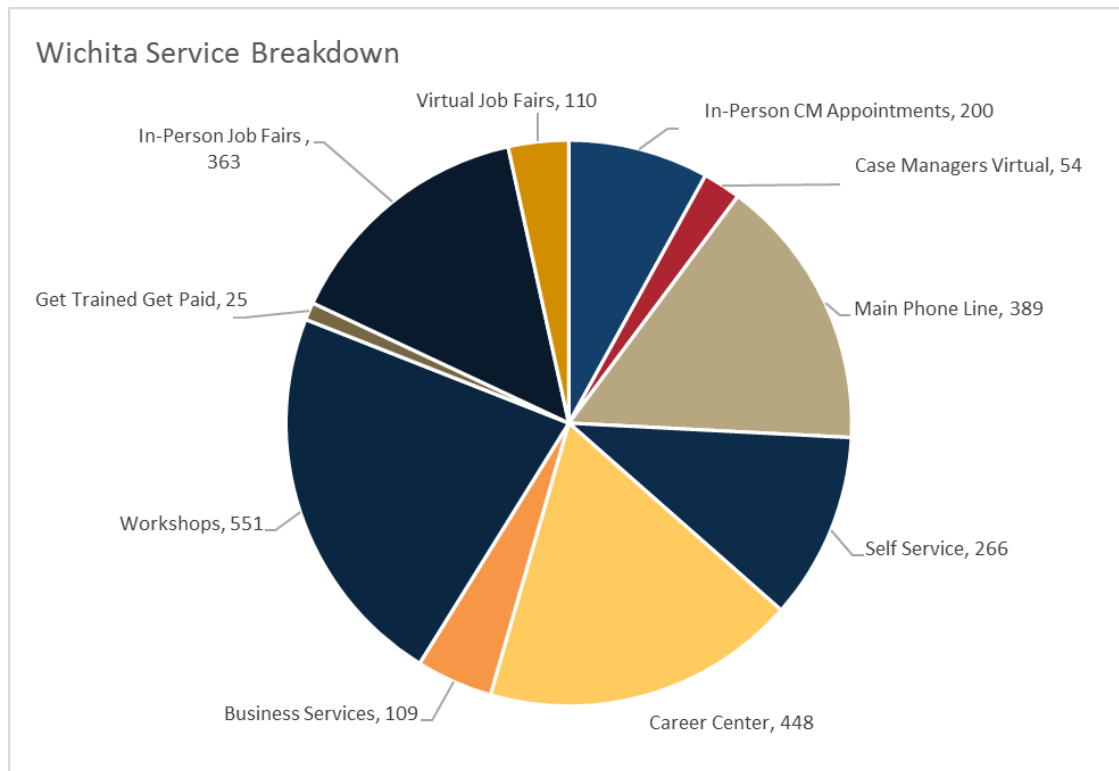


Wichita Workforce Center Customer Counts

The pie chart below represents the services provided through Area IV’s comprehensive center, the Wichita Workforce Center. The Workshop category includes customers who came in for WorkKeys assessments, RESEA orientations as well as in person workshops. Case Management appointments, both in person and virtual, represents appointments for Trade Adjustment Assistance (TAA), Jobs for Veterans State Grant (JVSG), WIOA Youth, Adult and special grant training programs.

April 26, 2023

Submitted By: Tisha Cannizzo and George Marko



Job Seeker Services

As Career Center staff met to help job seekers with resumes, mock interviews, job search activities and assisted with unemployment insurance questions, some of the successes they experienced included:

- Assisted more customers each month in 2023 than in 2022 months while having fewer staff,
- Continued to develop and strengthen community partnerships to streamline the referral process to the Career Center,
- Found fewer errors with customer documentation when doing audits on accounts,
- 28 customers who received services in the Career Center left comments on the Customer Satisfaction Survey with an average satisfaction rating of 4.89 out of 5.

Some highlights of first quarter activities outside of the Wichita Workforce Center include:

- Butler Workforce Center – Assisted with Holly Frontier Sinclair hiring in February. 111 individuals received assistance during the 3-week process which included 15 WorkKeys sessions.
- Sumner Workforce Center – The office is staffed 10-12 days per month. During which consistent traffic has increased to about 20 job seekers and two WorkKeys sessions are facilitated.
- Cowley College – The staff at Cowley College hosted two job fairs in the first quarter. In January Cowley College saw about 50 job seekers and in March Southwestern College, partnered with Cowley College and Cowley First, saw 158 job seekers.
- Corrections Partnership – For the first quarter of 2023, 426 services were provided to 124 individuals onsite at Parole and Probation. 75 individuals gained employment with an average wage of \$14.00 per hour.

April 26, 2023

Submitted By: Tisha Cannizzo and George Marko

Below is a breakdown of job seeker traffic numbers in multiple locations within Local Area IV. The difference in the numbers for these two charts for the Wichita Workforce Center is that the Career Center staff work with customers in more ways than one on one appointments. Those staff are returning MRP phone calls, which take considerable time and they facilitate group activities, both inside and outside of the Workforce Center.

| One on One Job Seeker Services | Wichita | Butler | Sumner |
|--------------------------------|------------|-----------|-----------|
| # Walk-In Customers | 83 | 60 | 18 |
| # Phone Appointments | 76 | 15 | 2 |
| # Zoom Appointments | 19 | 0 | 0 |
| # In Person Appointments | 460 | | |
| # Customers Booked | 568 | | |
| Total Customers Served | 446 | 75 | 20 |

| Workforce Center | # Job Seekers Served | | | | | | | | | | | | Total |
|------------------|----------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| Wichita | 679 | 632 | 773 | | | | | | | | | | 2,084 |
| Butler | 110 | 164 | 75 | | | | | | | | | | 349 |
| Cowley | 16 | 10 | 3 | | | | | | | | | | 29 |
| Sumner | 19 | 22 | 20 | | | | | | | | | | 61 |
| Corrections | 109 | 120 | 140 | | | | | | | | | | 369 |
| McConnell | 31 | 32 | 33 | | | | | | | | | | 96 |

Workshops

YouTube workshops have continued to be a strong resource for partner agencies and job seekers in 2023. In late February views for computer workshops began an unexpected climb exponentially and peaked on March 6. Below is a list of the most frequently watched YouTube videos, followed by attendance data on live workshops facilitated at the Wichita Workforce Center.

| 2023 Top Viewed Workshop Videos | Jan | Feb | Mar |
|--|-----|-------|--------|
| Total Views | 513 | 2,400 | 20,600 |
| Starting Off Right | 36 | 30 | 47 |
| Attitude Determines Altitude | 71 | 34 | 36 |
| Intro to the Workforce Center and Services | 79 | 53 | 109 |
| WorkKeys National Career Readiness Certificate | 28 | 39 | 44 |
| Creating a Resume Using Templates | 61 | 32 | 24 |
| Basic Computers 101-Part 1 | | 1,305 | 14,132 |
| Basic Computers 101-Part 2 | | 251 | 2,716 |
| Basic Computers 102-Part 1 | | 58 | 487 |
| Basic Computers 102-Part 2 | | 105 | 797 |
| Basic Computers 102-Part 3 | | 97 | 1,562 |

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Submitted By: Tisha Cannizzo and George Marko

| In House Workshops | March Registered | March Attended | 2023 Attended |
|----------------------------------|------------------|----------------|---------------|
| Basic Computers 101 | 4 | 3 | 10 |
| Basic Computers 102 | 14 | 7 | 23 |
| Intro to Word | 17 | 12 | 28 |
| Intro to Excel | 14 | 8 | 27 |
| Online Applications 101 | 11 | 6 | 11 |
| Job Search 101 | 5 | 3 | 3 |
| Resumes Start to Finish (Part 1) | 7 | 2 | 9 |
| Resumes Start to Finish (Part 2) | 2 | 1 | 4 |
| Big Interview | 1 | 0 | 2 |
| Digital Skills E-Learning Lab | 15 | 11 | 16 |
| TOTAL | 90 | 53 | 133 |

One Stop Operator Update

Partner meetings returned to the Wichita Workforce Center in 2023. The meeting structure was designed to provide an opportunity for non-profit and government service agencies to connect at an introductory level and increase engagement and strategic collaboration as each organization is interested and able.

- Workforce 101 – monthly - single exposure event for any service organization staff member who wishes to learn more about Workforce Center services.
- Workforce Partner Collaboration Meeting – every other month - large, inclusive meeting to develop relationships and to learn about programs and services to benefit all organizations.
- Access Point – every other month – strategic meetings of committed partner organizations to develop integrated relationships to best serve individuals in need of higher paying jobs.
- WIOA Partners - Twice a year to discuss MOU agreements.

| Partner Meeting Participation | | | | | | | | |
|-------------------------------|---------------|-----------|----------|-----------|--------------|-----------|----------|-----------|
| Month | Workforce 101 | | Partner | | Access Point | | WIOA | |
| | Partners | Workforce | Partners | Workforce | Partners | Workforce | Partners | Workforce |
| December-22 | | | 37 | 19 | | | | |
| January-23 | 10 | 1 | | | 22 | 13 | | |
| February-23 | 6 | 1 | 29 | 11 | | | | |
| March-23 | 11 | 1 | | | 14 | 10 | | |

Business Services

Area IV posted 612 jobs in KansasWorks this month, which is a 12% increase from the month of February. State-wide, there is currently 55,477 open positions, with 8,502 active resumes in KansasWorks, which is fewer open positions (57,453) and more active resumes (7,920) than the prior month.

472 job seekers attended 8 different job fairs in March while 60 employers participated. In March Business services has conducted bi-weekly multi-employer job fairs in addition to 6 other virtual, single employer, and community events. Job fairs are exhibiting consistent jobseeker traffic by averaging 68

April 26, 2023

Submitted By: Tisha Cannizzo and George Marko

participants through the first quarter of 2023. Jobseeker participation is lower compared to pre-pandemic numbers; however, employer feedback has been positive stating that the quality of the applicants is high.

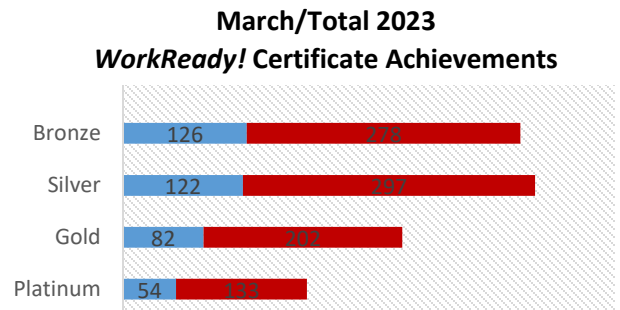
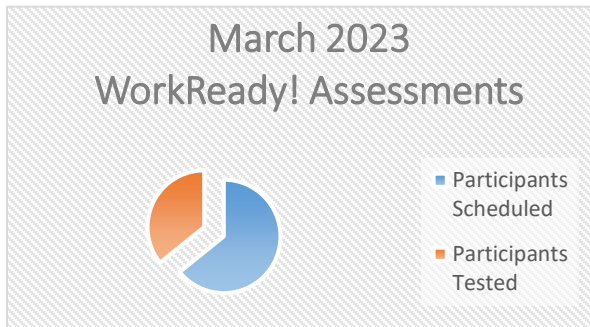
The center experienced a slight decrease in WorkReady! certificates award rate to the individuals that tested in the month of March. However, there was an increase in the number of participants scheduled from 306 in January, 604 in February, and now 802 in March. With testing 447 people, about 86% percent passed. Testing numbers were largely increased due to Spirit’s hiring event February 11, 2023 in which they made over 700+ offers.

WorkReady! Certificates
 March Certificates Awarded - 384
 Award Rate – 85.9%

2023 Certificates Awarded – 910
 Award Rate – 88.7%

WorkReady! Testing
 March Testing Sessions - 36
 Attendance Rate – 55.7%

2023 Testing Sessions – 83
 Attendance Rate – 59.9%



| | March | 2023 Totals |
|---|--------------|--------------------|
| <i>Pre-Employment Skills Assessments Administered</i> | 174 | 512 |
| <i>Applications Completed</i> | 30 | 176 |
| <i>Services to Employers</i> | 222 | 699 |
| <i>Job Postings</i> | 612 | 1822 |

Recommended Action

Receive and File.

Item

Workforce Innovations and Opportunity Act (WIOA) Performance Reports

Background

Program Year 2022 (PY22) began on July 1, 2022. The third quarter is complete; the fourth quarter has just begun. While it is now the fourth quarter, performance is not final for several more months.

Analysis

WIOA Adult, Dislocated Worker, and Youth (PY22)

The Adult Program projected annual performance is to exceed the goal for Entered Employment 4th Quarter, Median Earnings, Credential Rate, and Measurable Skills Gain. Local Area IV (LAIV) is projected to meet the goal for Entered Employment 2nd Quarter.

The Dislocated Worker Program projected annual performance is to exceed the goal for Entered Employment 2nd Quarter, Entered Employment 4th Quarter, and Median Earnings. LAIV is projected to not meet the sanction level for Credential Rate and Measurable Skills Gain. The low numbers in Measurable Skills Gain are most likely a data entry issue. However, the low number of participants in the measure is also having an impact.

The Youth Program projected annual performance is to exceed the goal for Placement in Employment, Education, or Training 2nd Quarter, Placement in Employment, Education, or Training 4th Quarter, Credential Rate, Median Earnings, and Measurable Skills Gain.

LAIV is projected to do a little better than the State in annual performance. LAIV is projected to exceed the goal for 12 measures, meet the goal for one measure, and not meet the sanction level for two measures. The State is projected to exceed the goal for nine measures, meet the goal for one measure, and not meet the sanction level for five measures.

Wagner Peyser (PY22)

Wagner-Peyser projected annual performance is to exceed the goal for Entered Employment 2nd Quarter, Employment 4th Quarter, and Median Earnings.

Effectiveness in Serving Employers for WIOA and Wagner-Peyser (PY22)

The Effectiveness in Serving Employers measure is still in baseline status. Only the Retention rate is calculated at the local level. The Employer Penetration and Repeat Business Customer rates are calculated at the State level. LAIV is very close to the State for all programs for the Retention rate. Adult Retention rate is 68.77%, Dislocated Worker Retention rate is 79.62%, Youth Retention rate is 66.67%, and Wagner-Peyser Retention rate is 66.67%. Statewide Employer Penetration rate is 5.47%. Statewide Repeat Business Customers rate is 41.96%.

April 26, 2023

Submitted By: Denise Houston

WIOA Average Indicator Scores (PY22)

For Average Indicator Score LAIV is projected to exceed the goal for Employment 2nd Quarter, Employment 4th Quarter, and Median Earnings, and meet the goal for Credential Rate and Measurable Skills Gain.

For Average Program Score LAIV is projected to exceed the goal for the Adult and Youth programs and meet the goal for the Dislocated Worker program.

Senior Community Service Program (PY22)

Minimal performance information is available for the SCSEP program at this time. The Department of Labor switched to a new reporting platform and performance reports were not available prior to the meeting.

Strategic Goals Supported

This activity supports the following Strategic goals of the Local Workforce Development Board:

- Meet or exceed the negotiated performance of WIOA Title I programs to maximize community impact

Recommended Action: Receive and file.

**WIOA Programs
Program Year 2022
Performance Report of LA IV
as of 04/03/2023**

| Adult | Goal Sanction | PY22 1st Qtr July 22 - Sept 22 | | PY22 2nd Qtr Oct 22 - Dec 22 | | PY22 3rd Qtr Jan 23 - Mar 23 | | PY22 4th Qtr Apr 23 - June 23 | | PY22 Annual Report July 22 - June 23 | | PY22 State / Annual Report July 22 - June 23 | | *Reporting Period |
|--|-------------------|--------------------------------------|-----|------------------------------------|-----|------------------------------------|-----|-------------------------------------|-----|--|-----|--|------|-------------------------------|
| | | | | | | | | | | | | | | |
| Employment Rate <i>(2nd Qtr. after Exit)</i> | 76.00% | | 99 | | 64 | | 90 | | 108 | | 361 | | 1031 | 4th Qtr= 04/01/22 to 06/30/22 |
| | 68.40% | 75.00 | 132 | 77.11 | 83 | 81.08 | 111 | 70.13 | 154 | 75.21 | 480 | 77.06 | 1338 | Annual= 07/01/21 to 06/30/22 |
| Employment Rate <i>(4th Qtr. after Exit)</i> | 71.90% | | 56 | | 69 | | 96 | | 60 | | 281 | | 940 | 4th Qtr= 10/01/21 to 12/31/21 |
| | 64.71% | 83.58 | 67 | 71.88 | 96 | 72.73 | 132 | 72.29 | 83 | 74.34 | 378 | 74.02 | 1270 | Annual= 01/01/21 to 12/31/21 |
| Earnings <i>(Median Earnings 2nd Qtr. after Exit)</i> | \$6,784.00 | | | | | | | | | | | | | 4th Qtr= 04/01/22 to 06/30/22 |
| | \$6,105.60 | \$6,514.82 | N/A | \$8,368.96 | N/A | \$8,561.86 | N/A | 7380.82 | N/A | \$7,505.60 | N/A | \$8,289.10 | N/A | Annual= 07/01/21 to 06/30/22 |
| Credential Attainment <i>(Within 4 Qtrs. after Exit)</i> | 76.50% | | 6 | | 13 | | 5 | | 9 | | 33 | | 363 | 4th Qtr= 10/01/21 to 12/31/21 |
| | 68.85% | 85.71 | 7 | 81.25 | 16 | 62.50 | 8 | 90.00 | 10 | 80.49 | 41 | 69.27 | 524 | Annual= 01/01/21 to 12/31/21 |
| Measurable Skills Gain <i>(Real Time Measure)</i> | 64.10% | | 3 | | 1 | | 0 | | 0 | | 4 | | 212 | 4th Qtr= 04/01/23 to 06/30/23 |
| | 57.69% | 50.00 | 6 | 50.00 | 2 | 0.00 | 2 | 0.00 | 2 | 66.67 | 6 | 32.32 | 656 | Annual= 07/01/22 to 06/30/23 |

Dislocated Workers

| | | | | | | | | | | | | | | |
|--|-------------------|-------------|-----|-------------|-----|-------------|-----|----------|-----|-------------|-----|-------------|-----|-------------------------------|
| Employment Rate <i>(2nd Qtr. after Exit)</i> | 77.00% | | 153 | | 125 | | 115 | | 104 | | 497 | | 557 | 4th Qtr= 04/01/22 to 06/30/22 |
| | 69.30% | 85.00 | 180 | 88.65 | 141 | 92.74 | 124 | 82.54 | 126 | 87.04 | 571 | 85.56 | 651 | Annual= 07/01/21 to 06/30/22 |
| Employment Rate <i>(4th Qtr. after Exit)</i> | 78.00% | | 92 | | 174 | | 148 | | 126 | | 540 | | 588 | 4th Qtr= 10/01/21 to 12/31/21 |
| | 70.20% | 92.93 | 99 | 89.23 | 195 | 82.22 | 180 | 89.36 | 141 | 87.80 | 615 | 86.73 | 678 | Annual= 01/01/21 to 12/31/21 |
| Earnings <i>(Median Earnings 2nd Qtr. after Exit)</i> | \$9,653.00 | | | | | | | | | | | | | 4th Qtr= 04/01/22 to 06/30/22 |
| | \$8,687.70 | \$10,064.41 | N/A | \$11,656.90 | N/A | \$11,120.34 | N/A | 11994.43 | N/A | \$11,108.90 | N/A | \$11,108.90 | N/A | Annual= 07/01/21 to 06/30/22 |
| Credential Attainment <i>(Within 4 Qtrs. after Exit)</i> | 86.90% | | 0 | | 5 | | 6 | | 7 | | 18 | | 50 | 4th Qtr= 10/01/21 to 12/31/21 |
| | 78.21% | 0.00 | 1 | 50.00 | 10 | 60.00 | 10 | 87.50 | 8 | 62.07 | 29 | 75.76 | 66 | Annual= 01/01/21 to 12/31/21 |
| Measurable Skills Gain <i>(Real Time Measure)</i> | 58.10% | | 0 | | 2 | | 0 | | 0 | | 2 | | 44 | 4th Qtr= 04/01/23 to 06/30/23 |
| | 52.29% | 0.00 | 4 | 40.00 | 5 | 0.00 | 1 | 0.00 | 1 | 40.00 | 5 | 43.56 | 101 | Annual= 07/01/22 to 06/30/23 |

Youth

| | | | | | | | | | | | | | | |
|--|-------------------|------------|-----|------------|-----|------------|-----|----------|-----|------------|-----|------------|-----|-------------------------------|
| Education and Employment Rate <i>(2nd Qtr. after Exit)</i> | 72.30% | | 3 | | 7 | | 6 | | 6 | | 23 | | 152 | 4th Qtr= 04/01/22 to 06/30/22 |
| | 65.07% | 60.00 | 5 | 100.00 | 7 | 100.00 | 6 | 66.67 | 9 | 82.14 | 28 | 75.62 | 201 | Annual= 07/01/21 to 06/30/22 |
| Education and Employment Rate <i>(4th Qtr. after Exit)</i> | 69.40% | | 5 | | 4 | | 5 | | 7 | | 21 | | 157 | 4th Qtr= 10/01/21 to 12/31/21 |
| | 62.46% | 83.33 | 6 | 66.67 | 6 | 83.33 | 6 | 100.00 | 7 | 84.00 | 25 | 78.89 | 199 | Annual= 01/01/21 to 12/31/21 |
| Earnings <i>(Median Earnings 2nd Qtr. after Exit)</i> | \$3,050.00 | | | | | | | | | | | | | 4th Qtr= 04/01/22 to 06/30/22 |
| | \$2,745.00 | \$7,805.43 | N/A | \$4,322.36 | N/A | \$6,306.74 | N/A | 10376.54 | N/A | \$7,112.00 | N/A | \$4,684.42 | N/A | Annual= 07/01/21 to 06/30/22 |
| Credential Attainment <i>(Within 4 Qtrs. after Exit)</i> | 66.30% | | 4 | | 1 | | 2 | | 4 | | 11 | | 79 | 4th Qtr= 10/01/21 to 12/31/21 |
| | 59.67% | 80.00 | 5 | 25.00% | 4 | 66.67 | 3 | 100.00 | 4 | 68.75 | 16 | 56.43 | 140 | Annual= 01/01/21 to 12/31/21 |
| Measurable Skills Gain <i>(Real Time Measure)</i> | 49.20% | | 0 | | 8 | | 4 | | 0 | | 15 | | 63 | 4th Qtr= 04/01/23 to 06/30/23 |
| | 44.28% | 0.00 | 13 | 47.06 | 17 | 19.05 | 21 | 0.00 | 18 | 57.69 | 26 | 25.93 | 243 | Annual= 07/01/22 to 06/30/23 |

Summary LA IV

| | 1st Qtr | | | 2nd Qtr | | | 3rd Qtr | | | 4th Qtr | | |
|------------------------------|---------|----|-------|---------|----|-------|---------|----|-------|---------|----|-------|
| | Adult | DW | Youth | Adult | DW | Youth | Adult | DW | Youth | Adult | DW | Youth |
| Met Goal | 2 | 3 | 3 | 3 | 3 | 2 | 3 | 3 | 4 | 3 | 4 | 3 |
| Met Sanction | 2 | | | 1 | | 2 | | | | 1 | | 1 |
| Did Not Meet Sanction | 1 | 2 | 2 | 1 | 2 | 1 | 2 | 2 | 1 | 1 | 1 | 1 |

Summary Annual LA IV / State

| | Program to Date | | | |
|------------------------------|-----------------|----|-------|-------|
| | Adult | DW | Youth | State |
| Met Goal | 4 | 3 | 5 | 9 |
| Met Sanction | 1 | | | 1 |
| Did Not Meet Sanction | | 2 | | 5 |

The KS Dept. of Commerce accesses confidential data to obtain additional wage info; therefore, the actual performance rating cannot be released, only whether the rating met, exceeded, or was below the goal or sanction level.

^^^ No data showing in the quarter yet even though it is within the current reporting period.

* Reporting Period = Participants who exited during the time frame indicated will count in performance measures

**WIOA Programs
Program Year 2022
4th Quarter Performance Report
Comparison of Local Areas as of 04/03/2023**

| Adults | Report Period* | Goal | LA IV South Central Kansas 6 Counties | LA I Western Kansas 62 Counties | LA II North East Kansas 17 Counties | LA III Kansas City Area 3 Counties | LA V South East Kansas 17 Counties | State |
|---|----------------------|------------|--|--|--|---|---|------------|
| | | Sanction | | | | | | |
| | | | | | | | | |
| Employment Rate (2nd Qtr. after Exit) | 04/01/22 to 06/30/22 | 76.00% | | | | | | |
| | | 68.40% | 70.13 | 84.38 | 81.40 | 65.52 | 68.29 | 71.11 |
| Employment Rate (4th Qtr. after Exit) | 10/01/21 to 12/31/21 | 71.90% | | | | | | |
| | | 64.71% | 72.29 | 80.00 | 71.43 | 61.46 | 50.00 | 65.97 |
| Earnings (Median Earnings 2nd Qtr. after Exit) | 04/01/22 to 06/30/22 | \$6,784.00 | | | | | | |
| | | \$6,105.60 | \$7,380.82 | \$8,852.52 | \$10,615.04 | \$8,579.74 | \$10,569.74 | \$8,678.35 |
| Credential Attainment (Within 4 Qtrs. after Exit) | 10/01/21 to 12/31/21 | 76.50% | | | | | | |
| | | 68.85% | 90.00 | 59.09 | 50.00 | 81.63 | 52.94 | 68.97 |
| Measurable Skills Gain (Real Time Measure) | 04/01/23 to 06/30/23 | 64.10% | | | | | | |
| | | 57.69% | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

Dislocated Workers

| | | | | | | | | |
|---|----------------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Employment Rate (2nd Qtr. after Exit) | 04/01/22 to 06/30/22 | 77.00% | | | | | | |
| | | 69.30% | 82.54 | 100.00 | 50.00 | 75.00 | 50.00 | 81.63 |
| Employment Rate (4th Qtr. after Exit) | 10/01/21 to 12/31/21 | 78.00% | | | | | | |
| | | 70.20% | 89.36 | 100.00 | ^^^ | 60.00 | 100.00 | 87.90 |
| Earnings (Median Earnings 2nd Qtr. after Exit) | 04/01/22 to 06/30/22 | \$9,653.00 | | | | | | |
| | | \$8,687.70 | \$11,994.43 | \$11,315.05 | \$12,920.44 | \$22,557.69 | \$14,255.93 | \$12,181.00 |
| Credential Attainment (Within 4 Qtrs. after Exit) | 10/01/21 to 12/31/21 | 86.90% | | | | | | |
| | | 78.21% | 87.50 | 0.00 | ^^^ | 100.00 | 100.00 | 87.50 |
| Measurable Skills Gain (Real Time Measure) | 04/01/23 to 06/30/23 | 58.10% | | | | | | |
| | | 52.29% | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

Youth

| | | | | | | | | |
|---|----------------------|------------|-------------|------------|------------|------------|------------|------------|
| Education and Employment Rate (2nd Qtr. after Exit) | 04/01/22 to 06/30/22 | 72.30% | | | | | | |
| | | 65.07% | 66.67 | 100.00 | 55.56 | 60.00 | 81.25 | 67.65 |
| Education and Employment Rate (4th Qtr. after Exit) | 10/01/21 to 12/31/21 | 69.40% | | | | | | |
| | | 62.46% | 100.00 | 100.00 | 78.57 | 20.00 | 80.00 | 78.57 |
| Earnings (Median Earnings 2nd Qtr. after Exit) | 04/01/22 to 06/30/22 | \$3,050.00 | | | | | | |
| | | \$2,745.00 | \$10,376.54 | \$4,237.42 | \$5,083.16 | \$4,754.85 | \$4,436.31 | \$4,930.43 |
| Credential Attainment (Within 4 Qtrs. after Exit) | 10/01/21 to 12/31/21 | 66.30% | | | | | | |
| | | 59.67% | 100.00 | 20.00 | 54.55 | 40.00 | 28.57 | 46.88 |
| Measurable Skills Gain (Real Time Measure) | 04/01/23 to 06/30/23 | 49.20% | | | | | | |
| | | 44.28% | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

Quarterly Summary - All 5 Local Areas / State

| | LA IV | | | LA I | | | LA II | | |
|-----------------------|-------|----|-------|-------|----|-------|-------|----|-------|
| | Adult | DW | Youth | Adult | DW | Youth | Adult | DW | Youth |
| Met Goal | 3 | 4 | 3 | 3 | 3 | 3 | 2 | 1 | 2 |
| Met Sanction | 1 | | 1 | | | | 1 | | |
| Did Not Meet Sanction | 1 | 1 | 1 | 2 | 2 | 2 | 2 | 2 | 3 |

| | LA III | | | LA V | | | State | | |
|-----------------------|--------|----|-------|-------|----|-------|-------|----|-------|
| | Adult | DW | Youth | Adult | DW | Youth | Adult | DW | Youth |
| Met Goal | 2 | 3 | 1 | 1 | 3 | 3 | 1 | 4 | 2 |
| Met Sanction | | | | | | | 3 | | 1 |
| Did Not Meet Sanction | 3 | 2 | 4 | 4 | 2 | 2 | 1 | 1 | 2 |

The Kansas Department of Commerce accesses confidential databases to obtain additional wage data; therefore, the actual performance rating cannot be released, only whether the rating met,exceeded, or was below the goal or sanction level.

^^^ No data showing in the quarter yet even though it is within the current reporting period.

* Reporting Period = Participants who exited during the time frame indicated will count in performance measures

**Wagner-Peyser
Program Year 2022
Performance Report of LAIV
as of 04/03/2023**

| Wagner-Peyser | Goal | PY22 1st Qtr July 21 - Sept 21 | PY22 2nd Qtr Oct 21 - Dec 21 | PY22 3rd Qtr Jan 22 - Mar 22 | PY22 4th Qtr Apr 22 - June 22 | *Reporting Period | | | |
|---|------------|--------------------------------------|------------------------------------|------------------------------------|-------------------------------------|-------------------|------|------------|-------------------------------|
| | Sanction | | | | | | | | |
| Employment Rate <i>(2nd Qtr. after Exit)</i> | 66.50% | | 972 | | 1103 | | 1766 | 1585 | 4th Qtr= 04/01/22 to 06/30/22 |
| | 59.85% | 73.03% | 1331 | 76.02% | 1451 | 81.38% | 2170 | 2059 | Annual= 07/01/21 to 06/30/22 |
| Employment Rate <i>(4th Qtr. after Exit)</i> | 64.90% | | 887 | | 856 | | 971 | 1044 | 4th Qtr= 10/01/21 to 12/31/21 |
| | 58.41% | 74.35% | 1193 | 75.02% | 1141 | 72.95% | 1331 | 1458 | Annual= 01/01/21 to 12/31/21 |
| Earnings <i>(Median Earnings 2nd Qtr. after Exit)</i> | \$5,653.00 | | N/A | | N/A | | N/A | N/A | 4th Qtr= 04/01/22 to 06/30/22 |
| | \$5,087.70 | \$6,637.48 | | \$8,248.17 | | \$9,998.73 | | \$9,538.49 | Annual= 07/01/21 to 06/30/22 |

| Wagner-Peyser | Goal | PY22 Annual Report July 21 - June 22 | PY22 State / Annual Report July 21 - June 22 | *Reporting Period | |
|---|------------|--|--|-------------------|-------------------------------|
| | Sanction | | | | |
| Employment Rate <i>(2nd Qtr. after Exit)</i> | 66.50% | | 5440 | 12315 | 4th Qtr= 04/01/22 to 06/30/22 |
| | 59.85% | 77.36% | 7032 | 16957 | Annual= 07/01/21 to 06/30/22 |
| Employment Rate <i>(4th Qtr. after Exit)</i> | 64.90% | | 3766 | 8674 | 4th Qtr= 10/01/21 to 12/31/21 |
| | 58.41% | 73.37% | 5133 | 13036 | Annual= 01/01/21 to 12/31/21 |
| Earnings <i>(Median Earnings 2nd Qtr. after Exit)</i> | \$5,653.00 | | N/A | N/A | 4th Qtr= 04/01/22 to 06/30/22 |
| | \$5,087.70 | \$8,741.54 | | \$8,403.63 | Annual= 07/01/21 to 06/30/22 |

| Summary LA IV | Quarterly Local Area IV | | | |
|-----------------------|-------------------------|---------|---------|---------|
| | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr |
| Met Goal | 3 | 3 | 3 | 3 |
| Met Sanction | | | | |
| Did Not Meet Sanction | | | | |

| Summary Annual LA IV / State | Program to Date | |
|------------------------------|-----------------|-------|
| | LAIV | State |
| Met Goal | 3 | 3 |
| Met Sanction | | |
| Did Not Meet Sanction | | |

***** The Kansas Department of Commerce accesses confidential databases to obtain additional wage data; therefore, the actual performance rating cannot be released, only whether the rating met, exceeded, or was below the goal or sanction level

* Reporting Period = Participants who exited during the time frame indicated will count in performance measures

**WIOA Effectiveness in Serving Employers
Program Year 2022
Performance Report of LAIV
as of 04/03/2023**

Retention is the only measure that varies across WIOA / Wagner Peyser performance reports. The top table is a breakdown of the annual Retention performance percentages for Local Area IV and the State. The bottom chart reflects the statewide performance percentages for the 2 other employer based performance measures (Employer Penetration Rate & Repeat Business Customers Rate).

| | Goal | PY22 Annual Report / LAIV July 22 - June 23 | | PY22 Annual Report / State July 22 - June 23 | | *Reporting Period |
|---|----------|---|------|--|------|------------------------------|
| | Sanction | | | | | |
| <i>*No Goals / Sanctions set at this time*</i> | | | | | | |
| Retention - Adult <i>(2nd & 4th Qtrs. After Exit)</i> | N/A | | 196 | | 678 | Annual= 01/01/21 to 12/31/21 |
| | N/A | 68.77% | 285 | 66.21% | 1024 | |
| Retention - Dislocated Worker <i>(2nd & 4th Qtrs. After Exit)</i> | N/A | | 418 | | 455 | Annual= 01/01/21 to 12/31/21 |
| | N/A | 79.62% | 525 | 79.27% | 574 | |
| Retention - Youth <i>(2nd & 4th Qtrs. After Exit)</i> | N/A | | 14 | | 96 | Annual= 01/01/21 to 12/31/21 |
| | N/A | 66.67% | 21 | 58.90% | 163 | |
| Retention - Wagner Peyser <i>(2nd & 4th Qtrs. After Exit)</i> | N/A | | 2566 | | 5830 | Annual= 01/01/21 to 12/31/21 |
| | N/A | 66.67% | 67 | 64.73% | 9007 | |

| | Goal | PY21 State / Annual Report July 22 - June 23 | | *Reporting Period |
|---|----------|--|-------|------------------------------|
| | Sanction | | | |
| Employer Penetration Rate <i>(% of Employers using WIOA Core Services)</i> | N/A | | 5132 | Annual= 07/01/21 to 06/30/22 |
| | N/A | 5.47% | 93827 | |
| Repeat Business Customers Rate <i>(% of Employers that used WIOA Core Serv. more than once in the last 3 years)</i> | N/A | | 3908 | Annual= 07/01/21 to 06/30/22 |
| | N/A | 41.96% | 9313 | |

The KS Dept. of Commerce accesses confidential data to obtain additional wage info; therefore, the actual performance rating cannot be released, only whether the rating met, exceeded, or was below the goal or sanction level.

^^^ No data showing in the quarter yet even though it is within the current reporting period.

* Reporting Period = Participants who exited during the time frame indicated will count in performance measures



Corrections Workforce Partnership Report
April 5, 2023

Since 2016, the Workforce Alliance of South-Central Kansas (WA), the Kansas Department of Corrections (KDOC) and Sedgwick County Department of Corrections (SCDOC) have formally partnered to in the Kansas Offender Risk Reduction and Reentry Plan (KOR3P), which includes various strategies to provide risk reduction and reentry programs, services and interventions.

The WA has been contracted to provide an Offender Workforce Development Specialist (OWDS) to assist with job readiness with offenders and to provide services to offenders who are job seeking and available for employment within the area, and desires to continue and build on this partnership. Quarter 1 2023 Program Outcomes are below:

| Quarter 1 2023 | Sedgwick County Department of Corrections | Wichita Parole Office | Total |
|---|--|----------------------------------|--------------|
| Employment Lab Attendees | 52 | 0 | 52 |
| Workshop Attendees | 0 | 0 | 0 |
| Direct Referrals | 60 | 12 | 72 |
| Appointments Scheduled | 63 | 17 | 80 |
| No Show | 37 | 6 | 43 |
| Individual Employment Services Provided | 316 | 110 | 426 |
| Individuals Entering Employment | 69 | 6 | 75 |
| Entered Employment Rate | 62% | 50% | 56% |
| Employment Retention: 6 Months | 80% | 75% | 77.5% |
| Employment Retention: 12 Months | 67% | 78% | 72.5% |
| Average Wage: 6 months | \$14.50 | \$13.50 | \$14.00 |
| Average Wage: 12 months | \$13.25 | \$14.00 | \$13.75 |

The first quarter of 2023 numbers show a promising start to the new year. The average wage has improved from the overall average wages in 2022. At Probation, Workforce Alliance is still meeting with clients individually as well as facilitating employment lab on Monday and Tuesday mornings. Numbers for employment lab are included on the quarterly report. The percentage for clients entering employment fell slightly this quarter. This change could possibly be attributed to the low attendance during the month of February. While there were 21 appointments scheduled that month only 2 showed. At Parole, the numbers remain lower due to the new referral process. Workforce still has the capacity to see additional clients or create group services or employment lab time if requested.

Services are still not being offered at the Wichita Work Release Facility but the employment lab is available to the Work Release clients who are housed at the Residential Facility.

Annual cumulative numbers for 2022 are below based on data available.

| 2022 Summary | Sedgwick County Department of Corrections | Wichita Parole Office | Total |
|---|--|--------------------------------------|--------------|
| Orientation Attendees | 0 | 0 | 0 |
| Workshop Attendees | 14 | 0 | 0 |
| Direct Referrals | 220 | 98 | 318 |
| Individual Employment Services Provided | 334 | 139 | 473 |
| Individuals Entering Employment | 149 | 59 | 208 |
| Entered Employment Rate | 74.25% | 54% | 64% |
| Employment Retention: 6 Months | 80% | 71.5% | 75.75% |
| Employment Retention: 12 Months | 80.75% | 50% | 65% |
| Average Wage: 6 months | \$13.00 | \$12.55 | \$12.77 |
| Average Wage: 12 months | \$12.85 | \$17.50 | \$15.17 |
| | | | |



Registered Apprenticeship Report
As of 4/1/2023

[LAIV Registered Apprenticeship Information](#)

A strategic priority for the Workforce Alliance (WA) is to expand the use of Registered Apprenticeship (RA), both in traditional fields and for new and emerging occupations. The ‘earn and learn’ model benefits both employers and job seekers.

There are 26 Registered Apprenticeship (RA) sponsors and two SAEEI Intermediaries active in LAIV, totaling 46 approved RA programs. The WA accepts onsite applications for five RA programs. In March 2023, 23 individuals engaged in the RA application process, resulting in 18 completed applications delivered to RA program sponsors for consideration, details are below:

| RA Application and Prescreen Activity | | | |
|--|-----------------------------|---------------------|-----------------------|
| 2023 | Applications and Prescreens | Completed Referrals | Completion Percentage |
| January | 31 | 8 | 26% |
| February | 25 | 4 | 16% |
| March | 23 | 18 | 78% |
| Totals | 79 | 30 | 38% |

In LAIV, there are currently 599 active apprentices enrolled in 46 RA programs:

| RA Sponsor | Active Apprentices |
|--------------------------------------|---------------------------|
| Airxcel Inc. | 10 |
| Butler Rural Electric | 2 |
| City of Augusta | 3 |
| City of Wellington | 2 |
| City of Winfield | 3 |
| Ferroloy | 0 |
| FlagshipKansas.Tech* | 2 |
| Independent Electrical Contractors | 58 |
| InterHab** | 2 |
| Ironworkers JAC | 17 |
| Metal Finishing | 15 |
| Plumbers & Pipefitters of Kansas | 247 |
| Sedgwick County Electric Cooperative | 3 |
| Sheet Metal Workers JAC | 45 |
| Spirit AeroSystems | 47 |
| TECT Aerospace | 9 |
| Wichita Electrical JAC | 130 |
| WSU Tech | 4 |
| Total | 599 |

*Intermediary for tech occupations, active employers include Emprise Bank and Novacoast

**Intermediary for direct care occupations, active employers include Goodwill of Kansas

Ongoing RA Activity

| Employer | Occupation | Status |
|-------------------|---------------------------------|-------------------|
| Ferroloy | Maintenance Technician | Approved in March |
| Cox Machine | Machine Operator I | Pending |
| Wescon Controls | CNC Operator | In Development |
| Silgan Dispensary | Assembly Maintenance Technician | In Development |
| Bombardier | A&P Technician | In Development |
| Galaxy Tool | CNC Machinist | In Development |

Other Activity

The WA hosted a RA outreach event and resource fair on 3/28/23 at the Wichita Workforce Center. The event was attended by 12 RA Sponsors and 31 job seekers.

The WA works in partnership with





Communications Reports
As of 4/01/2023

1. Building You

In September 2020, the Workforce Alliance and KWCH launched [Building You](#), a weekly feature story about jobs and the economy that airs each Wednesday at 4:00 pm, Lily Wu was the lead reporter until she left KWCH in March 2023. Additionally, *Building You* includes a Job of the Day highlighted on the 4 pm newscast and featured on the KWCH website with a link on how to access the job postings and other available jobs through the Workforce Center and Kansasworks.com. The Job of the Day segment also appears again on the KWCH morning newscast the following day. The Workforce Alliance provides content and leads for these features in strategic partnership with employers and partners who utilize the Workforce Center, and posts *Building You* and Job of the Day links on social media platforms. The weekly Building You feature story segment is in hiatus, but the Job of the Day segment continues.

March 2023 Building You Stories

3/8/23 [Building You: Jenny Dawn Cellars closing in downtown Wichita to find new location](#)

3/21/23 [Building You: Fidelity Bank parking garage opens new opportunities for small business](#)

| March 2023 Job of the Day | | |
|----------------------------------|---|----------------------------------|
| Date | Job Title | Employer |
| 3/1/2023 | Equipment Operator I | City of Bel Aire |
| 3/2/2023 | Crewperson 4 – Site Maintenance | USD 259 - Wichita Public Schools |
| 3/3/2023 | Heavy Equipment Operator - Front End Loader | Cornejo & Sons LLC |
| 3/6/2023 | SOC Analyst I | Novacoast |
| 3/7/2023 | ERP Business Analyst - IT | Sedgwick County |
| 3/8/2023 | Software Automation Engineer | Integra Technologies |
| 3/9/2023 | Linux Server Analyst, Senior | Wichita State University |
| 3/10/2023 | Account Specialist | Cox Machine Inc |
| 3/13/2023 | Technician 5a-c Direct Digital Controls | USD 259 - Wichita Public Schools |
| 3/14/2023 | Optometric Technician- Multiple Locations | Greene Vision Group |
| 3/15/2023 | Mechanic/Technician | Fedex |
| 3/16/2023 | A&P Mechanic | Textron |
| 3/17/2023 | A&P Mechanic | Yingling Aviation Inc |
| 3/20/2023 | Custodian 2 | USD 259 - Wichita Public Schools |
| 3/21/2023 | Maintenance Worker (K) - 617 - Water Dist. | City of Wichita |
| 3/22/2023 | Facilities Maintenance Technician | Starkey Inc |
| 3/23/2023 | Maintenance Technician – Residential Homes | KETCH |
| 3/24/2023 | Facilities Maintenance Assistant | Ascension Living |
| 3/27/2023 | Accounts Payable Analyst-Hybrid Position | Sedgwick County |
| 3/28/2023 | Client Relationship Coordinator-Hybrid Position | ProHome, LLC |
| 3/29/2023 | Permanency Specialist-Hybrid | St. Francis Ministries |
| 3/30/2023 | Warranty Specialist WTO Lead-Remote | Case New Holland |
| 3/31/2023 | Intake Clinician-Hybrid | South Central Mental Health |

2. Digital Media Report

The Workforce Alliance uses website and social media platforms to interact, inform, and educate the public on upcoming events and workforce development resources.

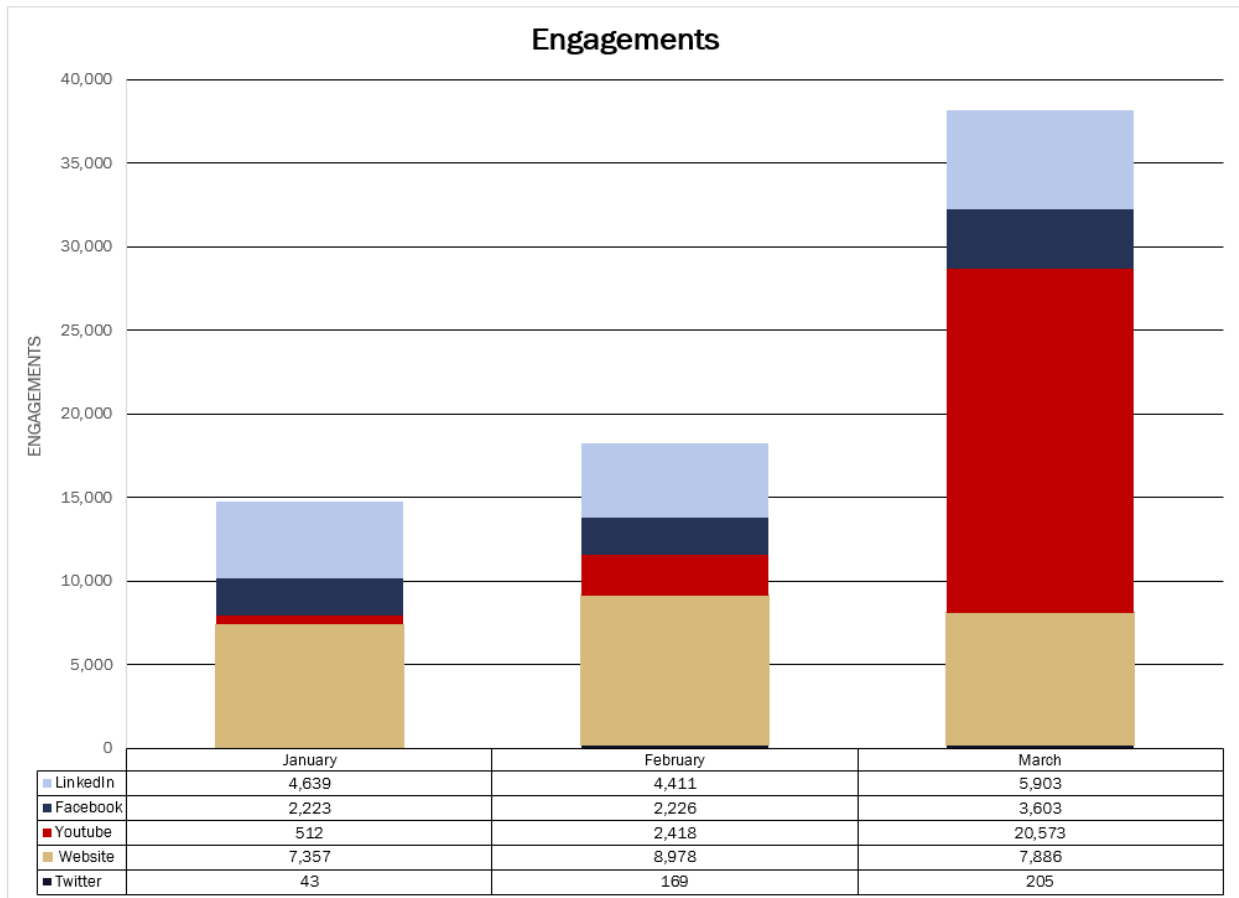
The digital traffic and impact numbers are broken down into the following key areas:

- Engagements - measures the total number of public interactions including shares, likes and comments
- Total Impressions - the number of times content is displayed to a user
- Followers – unique users who subscribe to receive updates

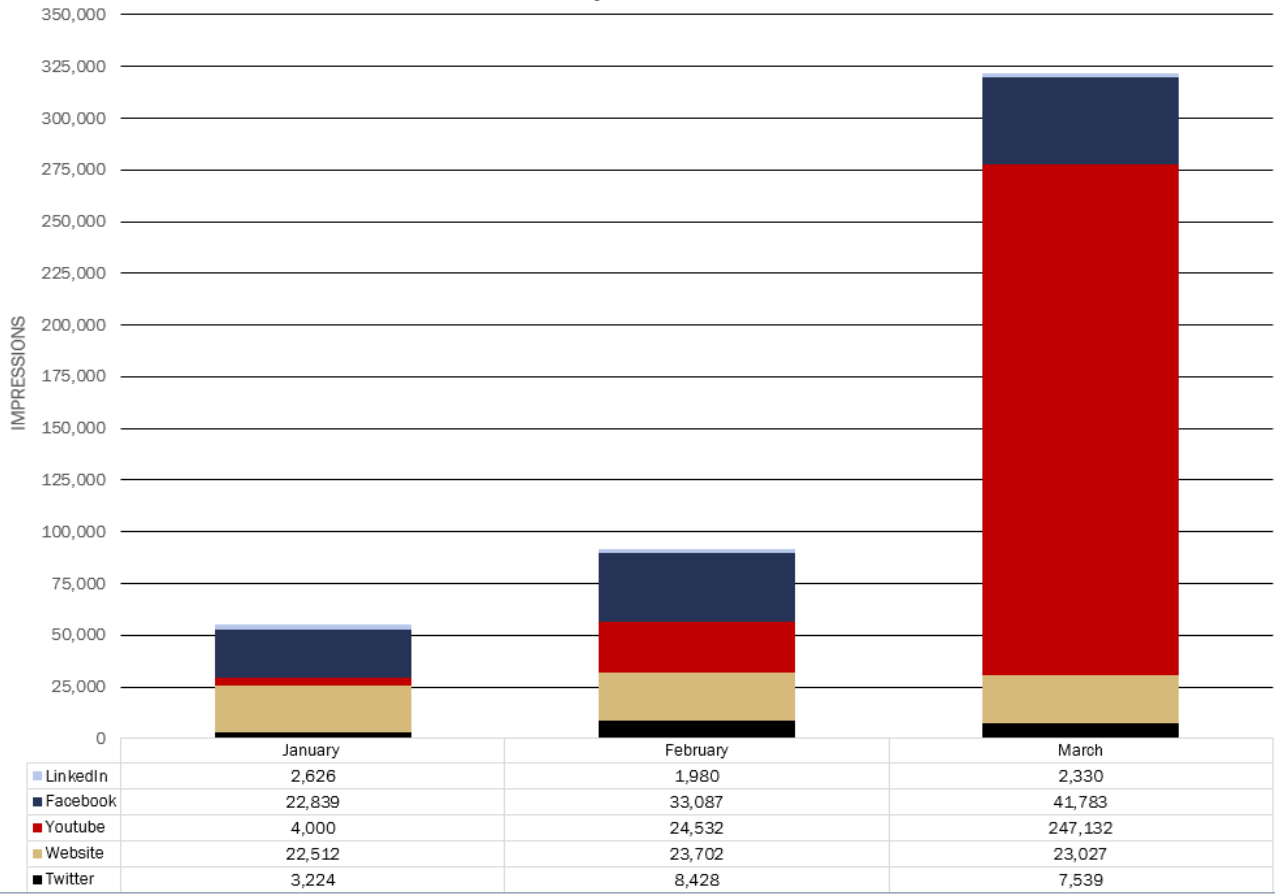
The data collected is from the platforms with the highest utilization:

- Facebook at <https://www.facebook.com/WorkforceCenter>
- YouTube at <https://www.youtube.com/c/Workforce-ks>
- Twitter at <https://twitter.com/workforcecenter>
- LinkedIn at <https://www.linkedin.com/workforce-centers-of-south-central-kansas/>
- Workforce Alliance Website at www.workforce-ks.com

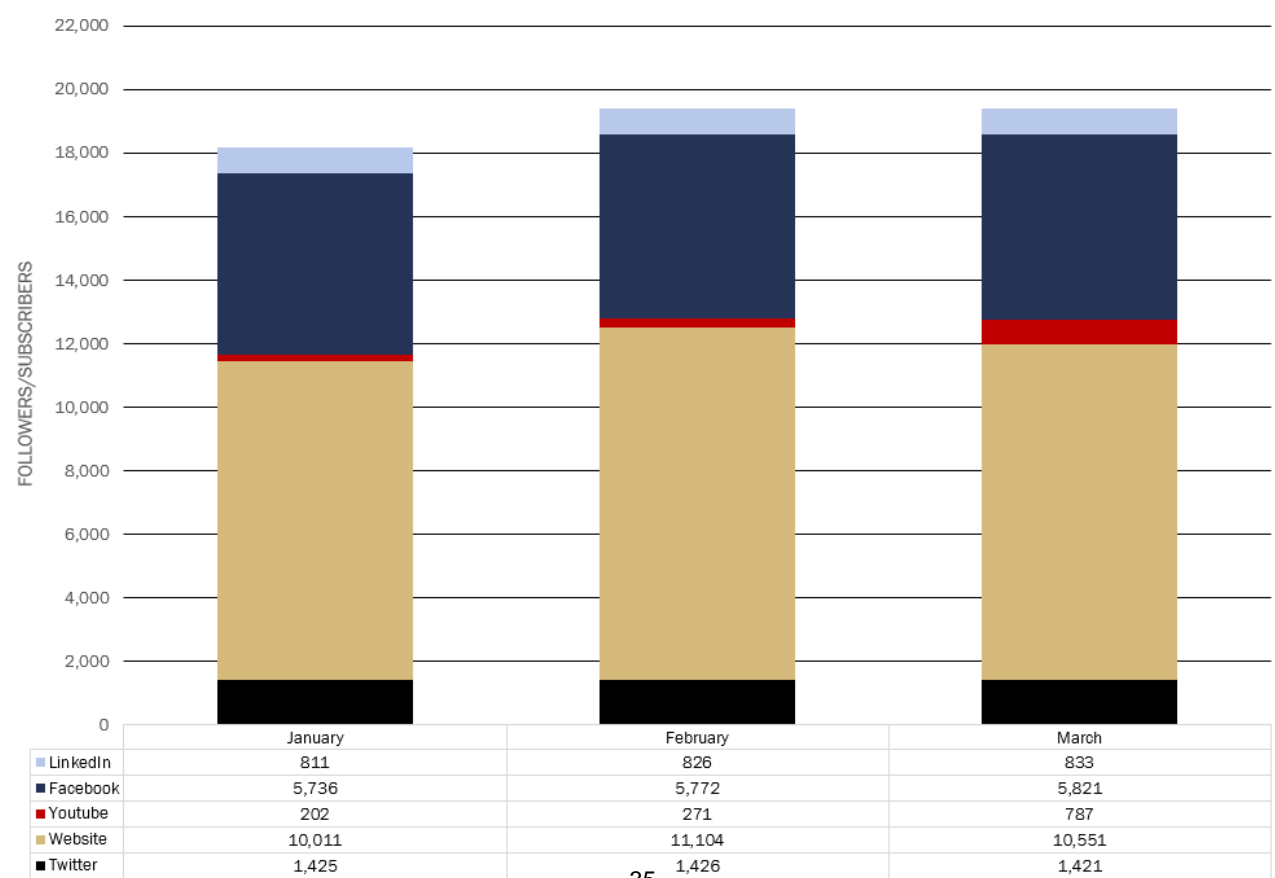
The month of March saw an increase in engagements on all platforms except the website. Impressions and followers increased on all platforms except the website and Twitter.



Impressions



Followers/Subscribers



April 26, 2023

Submitted By: Keith Lawing

Item

Career Pathways for 1st Quarter of 2023

Background

Career Pathways are in alignment with the Regional Growth Plan and are updated every quarter.

Analysis

Attached are the Career Pathways for the 1st Quarter of 2023. They are also available online at <https://workforce-ks.com/careerpathways/>

Summary:

29,732 Total jobs posted from 7,477 companies in Q1 2023

- 15% increase in number of total jobs compared to Q4 2022
- 8% increase in companies hiring compared to Q4 2022

1,336 Energy Industry jobs by 63 companies in Q1 2023

- 5% decrease in Energy Industry jobs compared to Q4 2022
- 2% increase in companies hiring for Energy Industry jobs compared to Q4 2022

5,800 Healthcare Industry Jobs by 599 Companies in Q1 2023

- 8% increase in Healthcare Industry jobs compared to Q4 2022
- 1% increase in companies hiring for Healthcare Industry jobs compared to Q4 2022

626 IT Systems and Support jobs by 358 companies in Q1 2023

- 23% decrease in IT systems and Support Industry jobs compared to Q4 2022
- 1% decrease in number of companies hiring IT Systems and Support Industry jobs compared to Q4 2022

5,358 Manufacturing Industry jobs by 519 companies in Q1 2023

- 4% increase in Manufacturing Industry jobs compared to Q4 2022
- 2% decrease in number of companies hiring for Manufacturing Industry jobs compared to Q4 2022

2,662 Transportation and Logistics jobs by 264 companies in Q1 2023

- 4% increase in number of Transportation and Logistics jobs compared to Q4 2022
- 5% decrease in number of companies hiring Transportation and Logistics jobs compared to Q4 2022

Recommended Action

Receive and file.



Manufacturing Career Pathway

Advanced Manufacturing & Materials, Aerospace

South Central Kansas

January – March 2023



| 5,358 TOTAL JOBS | PRODUCTION | QUALITY ASSURANCE | MAINTENANCE | ADMINISTRATIVE & CORPORATE |
|---|---|--|--|---|
| <u>Graduate or Post Graduate</u> (4+ years) 227 JOBS | <u>Research and Development Senior Engineer</u> 37 JOB POSTINGS \$23.67 TO \$51.31 Hourly Rate | <u>Research and Development Senior Engineer</u> 25 JOB POSTINGS \$25.54 TO \$69.57 Hourly Rate | <u>Senior Engineer, Robotics Engineer</u> 79 JOB POSTINGS \$25.00 TO \$72.52 Hourly Rate | <u>Attorney, Executive (CEO/VP)</u> 86 JOB POSTINGS \$23.67 to \$90+ Hourly Rate |
| <u>Bachelor Degree</u> (4 years) 1,088 JOBS | <u>Engineer, Plant Manager</u> 272 JOB POSTINGS \$23.67 TO \$51.31 Hourly Rate | <u>Supply Chain Manager, Plant Manager</u> 172 JOB POSTINGS \$21.40 TO \$65.31 Hourly Rate | <u>Operations Manager, Industrial Automation Engineer</u> 382 JOB POSTINGS \$19.18 TO \$49.70 Hourly Rate | <u>Accountant, Analyst, Financial, Human Resources, Marketing, Sales Executive, Supply Chain</u> 262 JOB POSTINGS \$29.47 to \$62.81 Hourly Rate |
| <u>Associate Degree</u> (2 years) 304 JOBS | <u>Production Technician, Junior Engineer, Engineer Technician, Drafter, Production, Assembly Lead, Machine Operator, CNC Technician or Programmer, Machinist, Supply Chain, Production Control</u> 97 JOB POSTINGS \$12.13 TO \$29.47 Hourly Rate | <u>Production or Assembly Lead, Quality Technician, Electrical Technician, Inspector, Supply Chain, Production Control</u> 61 JOB POSTINGS \$17.19 TO \$35.35 Hourly Rate | <u>Production Technician, Junior Engineer, Engineer Technician, Automation Technician, Industrial Maintenance Technician (non-janitorial)</u> 115 JOB POSTINGS \$16.97 TO \$36.38 Hourly Rate | <u>Accounting Clerk, Contract Assistant, Payroll Clerk, Safety Coordinator</u> 31 JOB POSTINGS \$10.80 to \$23.87 Hourly Rate |
| <u>Technical Certification, Certificate, Credential</u> (1-2 years) 1,384 JOBS | <u>Advanced Production, Welder, Machine Tending, Material Handling, Forklift Driver</u> 581 JOB POSTINGS \$9.37 TO \$22.55 Hourly Rate | <u>Inventory Planner, Quality Assurance Technician</u> 166 JOB POSTINGS \$9.37 TO \$20.09 Hourly Rate | <u>Airframe and Powerplant Mechanic, Maintenance (non-janitorial), Welder</u> 545 JOB POSTINGS \$15.19 TO \$32.17 Hourly Rate | <u>Customer Service, Sales Assistant</u> 92 JOB POSTINGS \$9.90 to \$20.60 Hourly Rate |
| <u>High School or GED</u> 2,355 JOBS | <u>Production/Assembly, Shipping/Receiving</u> 992 JOB POSTINGS \$9.00 TO \$20.09 Hourly Rate | <u>Inspectors, Testers, Sorters, Samplers/ Weighers, Inventory Clerk</u> 264 JOB POSTINGS \$9.00 TO \$18.15 Hourly Rate | <u>Janitorial, Light Maintenance (non-janitorial)</u> 972 JOB POSTINGS \$9.00 TO \$18.51 Hourly Rate | <u>Office Clerk, Receptionist, Telephone Operator</u> 127 JOB POSTINGS \$9.63 to \$22.01 Hourly Rate |

2023 Q1 Summary

29,732 Total Jobs (all industries) from 7,477 Companies

5,358 Manufacturing Jobs by 519 Companies

Jobs postings found at www.kansasworks.com

Wage Data found at www.onetonline.org

Online comparison cost and earnings data from KS colleges and universities graduates at www.ksdegreestats.org

Additional Career Data at <https://www.kscareernav.gov>



Healthcare Career Pathways

South Central Kansas
January – March 2023

| 5,800 JOB POSTINGS | DIRECT PATIENT CARE | DIAGNOSTIC & THERAPEUTIC | ADMINISTRATIVE & CORPORATE |
|---|---|---|---|
| <u>Doctoral or Professional Degree</u> (6+ years) 190 JOBS | <u>Physicians and Surgeons, Physical Therapists, Occupational Therapists, Audiologists, General Practitioners</u> 84 JOB POSTINGS \$28.42 to \$90+ Hourly Rate | <u>Dentists, Orthodontist, Pharmacists, Optometrists</u> 80 JOB POSTINGS \$48.64 to \$72.59 Hourly Rate | <u>Healthcare CEO/Administrator, Healthcare Lawyer</u> 26 JOB POSTINGS \$24.88 to \$90+ Hourly Rate |
| <u>Master Degree</u> (6+ years) 227 JOBS | <u>Nurse Practitioner, Occupational Therapist, Physician Assistant, Nurse Anesthetist, Speech-Language Pathologist</u> 118 JOB POSTINGS \$31.19 to \$65.30 Hourly rate | <u>Mental Health Counselor, Marriage and Family Therapist</u> 31 JOB POSTINGS \$14.68 to \$39.40 Hourly Rate | <u>Healthcare Social Worker, Medical Service Manager, Health Educator, Statistician</u> 78 JOB POSTINGS \$23.67 to \$90+ Hourly Rate |
| <u>Bachelor Degree</u> (4 years) 682 JOBS | <u>Nurse (BSN) Nurse Administrator</u> 419 JOB POSTINGS \$20.04 to \$48.86 Hourly Rate | <u>Medical/Clinical Laboratory Technicians, Dietitians and Nutritionists</u> 106 JOB POSTINGS \$16.94 to \$38.92 Hourly Rate | <u>Business Office Manager, Financial, Human Resources, Marketing, Systems Analysts</u> 157 JOB POSTINGS \$29.47 to \$62.81 Hourly Rate |
| <u>Associate Degree</u> (2 years) 844 JOBS | <u>Registered Nurse, Physical Therapy Assistant, Occupational Therapy Assistant, Respiratory Therapist, Sonographer, Cardiovascular Technician</u> 679 JOB POSTINGS \$19.87 to \$36.81 Hourly Rate | <u>Medical and Clinical Lab Assistant, Dental Hygienist, Radiology Technician</u> 66 JOB POSTINGS \$17.45 to \$29.64 Hourly Rate | <u>Medical Records and Health Information Technologist, Patient Liaison or Case Manager</u> 99 JOB POSTINGS \$10.80 to \$23.87 Hourly Rate |
| <u>Technical Certification, Certificate or Credential</u> (1-2 years) 977 JOBS | <u>Licensed Practical Nurse, Nursing Assistant, Emergency Medical Technician, Medical Assistant, Surgical Assistant</u> 531 JOB POSTINGS \$9.32 to \$14.38 Hourly Rate | <u>Dental Assistant, Phlebotomist, Home Health Aide</u> 259 JOB POSTINGS \$14.13 to \$22.52 Hourly Rate | <u>Medical Secretary, Medical Records Clerk</u> 187 JOB POSTINGS \$9.90 to \$20.60 Hourly Rate |
| <u>High School/GED</u> 2,880 JOBS | <u>Physical Therapy Aide, Patient Transporter, Emergency Room or Sterile Processing Technician</u> 2,185 JOB POSTINGS \$8.13 to \$11.76 Hourly Rate | <u>Pharmacy Clerk, Optician, Dietary Technician/Cook, Caregiver</u> 470 JOB POSTINGS \$9.43 to \$18.62 Hourly Rate | <u>Receptionist, Telephone Operator, Customer Service, Janitorial</u> 225 JOB POSTINGS \$9.63 to \$22.01 Hourly Rate |

2023 Q1 Summary

29,732 Total Jobs (all industries) from 7,477 Companies

5,800 Healthcare Jobs by 599 Companies

Jobs postings found at www.kansasworks.com

Wage Data found at www.onetonline.org

Online comparison cost and earnings data from KS colleges and universities graduates at www.ksdegreestats.org

Additional Career Data at <https://www.kscareernav.gov>



IT Systems and Support Career Pathways

South Central Kansas
January – March 2023

| 626 TOTAL POSTINGS | INFORMATION SUPPORT SERVICES | PROGRAMMING AND SOFTWARE DESIGN | NETWORK SYSTEMS | WEB & DIGITAL COMMUNICATIONS |
|---|---|--|---|---|
| <u>Graduate or Post Graduate</u> (4+ years) 55 JOBS | <u>Chief Informatics Officer, Director of Informatics</u> 15 JOB POSTINGS \$31.06 to \$77.80 Hourly Rate | <u>Senior Computer Programmers, Senior Systems Engineers</u> 2 JOB POSTINGS \$31.52 to \$80.34 Hourly Rate | <u>Director of Risk Management, Director of Privacy and Security</u> 36 JOB POSTING \$36.94 to \$90+ Hourly Rate | <u>Senior Web Developers</u> 2 JOB POSTINGS \$23.06 to \$44.58 Hourly Rate |
| <u>Bachelor Degree</u> (4 years) 78 JOBS | <u>IT Directors, Information Security Analysts, Database Administrators</u> 20 JOB POSTINGS \$20.52 to \$55.88 Hourly Rate | <u>Computer Programmers, Systems Engineers, Software Engineers</u> 11 JOB POSTINGS \$25.57 to \$59.02 Hourly Rate | <u>Systems Analysts, Systems Administrators, Network Architects, Hardware Engineers</u> 44 JOB POSTINGS \$19.32 to \$42.55 Hourly Rate | <u>Web Developers, Director of Online Marketing Strategy & Performance</u> 3 JOB POSTINGS \$19.32 to \$42.55 Hourly Rate |
| <u>Associate Degree</u> (2 years) 113 JOBS | <u>IT Directors, Information Security Analysts, Database Administrators</u> 63 JOB POSTINGS \$18.93 to \$52.70 Hourly Rate | <u>Application Specialist, Technician, Installer, Programmer</u> 22 JOB POSTINGS \$19.27 to \$52.69 Hourly Rate | <u>Network Support Technician or Specialist</u> 22 JOB POSTINGS \$17.18 to \$51.11 Hourly Rate | <u>Digital Marketing Graphic Designer E-Commerce Assistance</u> 6 JOB POSTINGS \$12.61 to \$33.57 Hourly Rate |
| <u>Technical Certification Certificate or Credential</u> (1-2 years) 77 JOBS | <u>Help Desk Technicians PC Technicians</u> 44 JOB POSTINGS \$13.93 to \$39.07 Hourly Rate | <u>Programming Assistant</u> 18 JOB POSTINGS \$16.48 to \$30.65 Hourly Rate | <u>Network Support Specialist</u> 9 JOB POSTINGS \$16.18 to \$30.65 Hourly Rate | <u>Multimedia Specialist</u> 6 JOB POSTINGS \$13.06 to \$26.26 Hourly Rate |
| <u>High School or GED</u> 303 JOBS | <u>Technical Assistance Call Center, Service Desk</u> 124 JOB POSTING \$10.80 to \$28.57 Hourly Rate | <u>Retail, Technical Assistance</u> 68 JOB POSTINGS \$10.80 to \$28.57 Hourly Rate | <u>Technical Assistance Call Center, Service Desk</u> 103 JOB POSTINGS \$10.80 to \$28.57 Hourly Rate | <u>Intern, Social Media Application Support</u> 8 JOB POSTINGS \$10.80 to \$28.57 Hourly Rate |

2023 Q1 Summary

29,732 Total Jobs (all industries) from 7,477 Companies

626 IT Systems and Support Jobs by 358 Companies

Jobs postings found at www.kansasworks.com

Wage Data found at www.onetonline.org

Online comparison cost and earnings data from KS colleges and universities graduates at www.ksdegreestats.org

Additional Career Data at <https://www.kscareernav.gov>



Energy Career Pathways

South Central Kansas
January – March 2023

| 1,336 TOTAL JOB POSTINGS | Field Positions | Administrative Positions |
|--|---|---|
| <u>Bachelor Degree or Above</u> (4 years or more) 290 JOBS | <u>Chemist, Chemical Engineer, Petroleum Engineer, Civil Engineer, Construction Engineer, Geologist, Geophysical Data Technician, Geophysicist</u> 288 JOB POSTINGS \$25.43 to \$90+ Hourly rate | <u>Accountant, Analyst, Energy Attorney, Human Resource Managers, Information Technology, Marketing Manager, Sales Executive, Supply Chain Manager</u> 2 JOB POSTINGS \$18.84 to \$90+ Hourly rate |
| <u>Associate Degree</u> (2 years) 249 JOBS | <u>Chemical Technician, Corrosion Technician, Mechanical Technician, Industrial Controls Technician, Inspector, Instrumentation Technician, Radiographer, Welder</u> 246 JOB POSTINGS \$10.02 to \$48.82 Hourly rate | <u>Accounting Clerk, Contract Assistant, Payroll Clerk, Real Estate Agent, Safety Coordinator</u> 3 JOB POSTINGS \$10.47 to \$23.11 Hourly rate |
| <u>Technical Certification, Certificate or Credential</u> (1-2 Years) 219 JOB | <u>CDL Driver, Production Technician Equipment Operator, Welding Technician</u> 218 JOB POSTINGS \$9.64 to \$29.42 Hourly rate | <u>Sales Assistant, Real Estate Broker</u> 1 JOB POSTINGS \$9.30 to \$52.17 Hourly rate |
| <u>High School/GED</u> 578 JOBS | <u>Driver (non-CDL), Production Laborer, Production or Refinery Technician, Pump Operator, Radio Operator, Roustabout</u> 574 JOB POSTINGS \$8.46 to \$37.11 Hourly rate | <u>Office Clerk, Receptionist</u> 4 JOB POSTINGS \$8.60 to \$19.18 Hourly rate |

2023 Q1 Summary

29,732 Total Jobs (all industries) from 7,477 Companies

1,336 Energy Jobs by 63 Companies

Job postings found at www.kansasworks.com

Wage Data found at www.onetonline.org

Online comparison cost and earnings data from KS colleges and universities graduates at www.ksdegreestats.org

Additional Career Data at <https://www.kscareernav.gov>



Transportation & Logistics Career Pathways

South Central Kansas
January – March 2023

| 2,662 TOTAL JOBS POSTINGS | PROCUREMENT & SERVICE | TRANSPORTATION OPERATIONS | WAREHOUSING & DISTRIBUTION |
|--|--|--|--|
| <u>Bachelor Degree</u> (4 years) 139 JOBS | <u>Buyer</u> <u>Logistics Specialists</u> <u>Purchasing Manager</u> <u>Sales Executives</u> 51 JOB POSTINGS \$23.67 TO \$51.31 Hourly Rate | <u>Distribution Center Manager</u> <u>Supervisor Dispatcher</u> <u>Fleet Manager, Flight Instructors</u> <u>Operations Analyst</u> <u>Terminal Manager</u> <u>Traffic Manager</u> 64 JOB POSTINGS \$19.18 TO \$49.70 Hourly Rate | <u>Operation Manager</u> <u>Sales Manager</u> 24 JOB POSTINGS \$19.18 TO \$49.70 Hourly Rate |
| <u>Associate Degree, Technical Certificate or Credential</u> (1-2 years) 872 JOBS | <u>Procurement Specialist, Procurement Clerk, Procurement Technician</u> 100 JOB POSTINGS \$12.71 TO \$22.00 Hourly Rate | <u>Automotive Technician or Mechanics CDL Tractor – Trailer or Truck Driver, Diesel Mechanics, Pilot, Railroad Conductors</u> 500 JOB POSTINGS \$17.19 TO \$35.35 Hourly Rate | <u>Inventory Supervisor</u> <u>Warehouse Supervisor</u> 272 JOB POSTINGS \$19.18 TO \$49.70 Hourly Rate |
| <u>High School or GED</u> 1,651 JOBS | <u>Administrative Assistants</u> <u>Customers Service Representatives</u> <u>Office Assistants</u> <u>Sales Specialists</u> 182 JOB POSTINGS \$9.00 TO \$18.15 Hourly Rate | <u>Airfield Operations Specialists</u> <u>Bus Driver</u> <u>Couriers</u> <u>Delivery Driver</u> <u>Dispatchers</u> <u>Dock Supervisors</u> <u>Operations Clerks</u> 929 JOB POSTINGS \$9.00 TO \$18.15 Hourly Rate | <u>Forklift Driver</u> <u>Order Clerks</u> <u>Shipping and Receiving Clerk</u> <u>Warehouse Clerk</u> 540 JOB POSTINGS \$9.00 TO \$18.51 Hourly Rate |

2023 Q1 Summary

29,732 Total Jobs (all industries) from 7,477 Companies

2,662 Transportation and Logistics Jobs by 264 Companies

Jobs postings found at www.kansasworks.com

Wage Data found at www.onetonline.org

Online comparison cost and earnings data from KS colleges and universities graduates at www.ksdegreestats.org

Additional Career Data at <https://www.kscareernav.gov>

April 26, 2023

Submitted By: Keith Lawing

Item

2023 Jobs FORE Youth Golf Tournament

Background

Since 2013, the Workforce Alliance has coordinated a golf tournament every year to raise funds for youth employment services and programs.

Analysis

The 11th annual Jobs FORE Youth Golf Tournament is scheduled for Thursday, September 21st at Hidden Lakes Golf Course in Derby.

Integra Technologies has agreed to be the tournament’s Title Sponsor at a \$5,000 level. For the first time, there will be a Registration Table Sponsor at a \$1,500 level; Meritrust Credit Union has agreed to be that sponsor and in addition will help fund a financial services Camp HYPE during the summer.

The cost of sponsorship levels and team registrations are listed below:

- Title Sponsor - \$5,000
- Registration Sponsor - \$1,500
- Event Sponsor - \$1,250
- Beverage Cart Sponsor - \$500
- Hole Sponsor - \$350
- Team Registration - \$600
- Prize Sponsorships for donated items are available

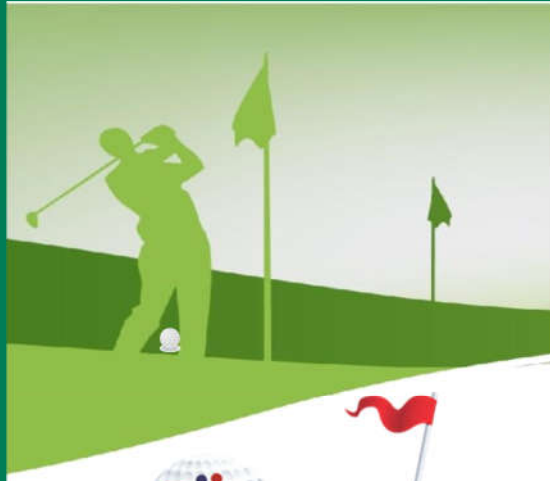
Save the Dates have been sent out to previous sponsors and players; letters asking for sponsorships and registrations will be sent out in the next few weeks.

Supports Strategic Goal:

- Enhance youth employment opportunities by expanding partnerships with businesses, schools and other community organizations
- Increase the awareness of workforce programs and services throughout South Central Kansas
- Continue to increase non-WIOA funding
- Proactively approach the employment and skills training challenges and opportunities of the future with energy and planning today

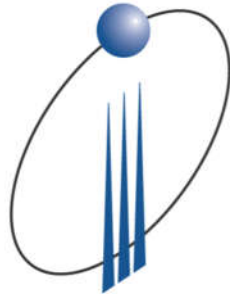
Recommended Action

Receive and file.



2023 Workforce Alliance Jobs FORE Youth Golf Tournament

Thursday • September 21, 2023
Hidden Lakes Golf Course
6020 Greenwich Road, Derby



Presented by:

INTEGRA
TECHNOLOGIES
An Employee Owned Company

KICK OFF THE FALL SEASON . . .

. . . and provide a work experience opportunity for a young person!!

Youth Employment Project (YEP) Activities Include

- A series of Career Camps for 14-15 year olds to directly engage with employers from the Aviation Industry, Healthcare Sector, IT / Data Services, Financial Services, Public Safety and Skilled Trades
- Helping to facilitate more than 200 Summer Internships for high school students with Textron Aviation, Spirit AeroSystems, Cox Machine and Integra Technologies
- Expanding Work-Based Learning opportunities with high schools in South Central Kansas
- <https://roadtripnation.com/workforce/wichita>



Sponsorship and Team Registration

Form on reverse or visit
the event website: [https://
workforce-ks.com/
communityoutreach/
jobsforeyouth/](https://workforce-ks.com/communityoutreach/jobsforeyouth/)

Registration Sponsor:



The Workforce Alliance helps match local youth with employers in structured work experiences. The Jobs FORE Youth Tournament helps fund these valuable connections.

For more information please contact Shirley Lindhorst at
slindhorst@workforce-ks.com or 316-771-6604

2023 Jobs FORE Youth GOLF TOURNAMENT SPONSORSHIP / TEAM REGISTRATION FORM



Kick off the fall season and provide a work experience opportunity for a youth!
Thursday, September 21, 2023 at Hidden Lakes Golf Course in Derby
11:30 Lunch/12:30 Tee Off

- ◆ To be invoiced / pay by check, please indicate your level of sponsorship commitment and return this form to slindhorst@workforce-ks.com or the address below by Friday, September 15, 2023
- ◆ To pay by credit card via PayPal invoice, please contact slindhorst@workforce-ks.com

Register online at <https://workforce-ks.com/communityoutreach/jobsforeyouth/> All sponsorships will receive acknowledgement at the tournament and be recognized on the event website.

- Event Sponsor: \$1,250** (Incl. Team Registration: \$600 value, see below) Logo on website & at event
 - Beverage Cart Sponsor: \$500** - Logo displayed on website and on beverage cart
 - Prize Sponsor:** Donated Items: _____ - Logo displayed on website & prize table
 - Hole Sponsor: \$350** - Logo displayed on website & hole sign at tee box
 - Team Registration: \$600** - 18 hole green fees, cart, lunch, contests, 2 beverage tickets, gift and unlimited driving range access - Shotgun begins at 12:30 pm (Included with Event Sponsorship)
- Team Members: (1) _____ (2) _____
(3) _____ (4) _____
- I would be interested in providing or sponsoring a work experience opportunity for a youth.

Contact Information:

Contact Name

Organization

Address

City, State

Zip Code



E-Mail

- Check enclosed: Payable to Workforce Alliance, 300 W. Douglas, Suite 850, Wichita KS 67202
- Please invoice my organization at the address above Tax deductible receipt requested

The Workforce Alliance of South Central Kansas, Inc. is a 501(c)(3) organization and all donations may be tax deductible.