

# WORKFORCE CENTERS

of South Central Kansas

## KANSASWORKS.COM

### Local Workforce Development Board (LWDB)

#### Executive Committee Meeting Agenda

Join Zoom Meeting: <https://us02web.zoom.us/j/82612111023>

Wednesday, May 12, 2021 • 11:30 a.m. – 1:00 p.m.

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1. **Welcome and Introductions:** Gabe Schlickau (11:30)
2. **Workforce Innovation & Opportunity Act (WIOA) Program Updates:** (11:35)
  - A. WIOA Performance Reports: Denise Houston (pp. 2-11)  
*The WIOA performance report for the first three quarters of PY20 will be reviewed.*
  - B. WIOA Funding Allocations: Chad Pettera (pp. 12-15)  
*WA Staff are preparing a budget proposal for PY21, and the annual WIOA allocations will be reported and analyzed.*  
**Recommended Action:** Receive and file
3. **Demand Occupations List for Program Year 2021:** Denise Houston (11:45) (pp. 16-38)  
*An ongoing function of the Workforce Alliance (WA) Local Workforce Development Board (LWDB) is to annually review the Demand Occupations List for Local Area IV. Materials to assist the Committee in this assignment include Eligible Training Provider List, Training Report and Career Maps.*  
**Recommended action:** Approve the Demand Occupation List for Program Year 2021.
4. **Workforce Alliance On-the-Job Training Contracts:** Keith Lawing (12:00) (pp. 39-40)  
*The Workforce Alliance is entering into agreements with Bombardier and Keycentrix for training projects.*  
**Recommended Action:** Authorize the President and CEO to enter into training project agreements.
5. **U.S. Department of Agriculture's Supplemental Nutrition Assistance Program Education and Training (SNAP E&T):** Keith Lawing (12:05) (pp. 41-43)  
*The Workforce Alliance is participating in a cohort of workforce boards with the National Association of Workforce Boards (NAWB) to explore becoming a SNAP E&T provider. (SNAP: AKA food stamps)*  
**Recommended action:** Take appropriate action.
6. **2021 Jobs FORE Youth Golf Tournament:** Keith Lawing (12:15) (pp. 44-49)  
*An update will be provided on the 2021 Jobs FORE Youth Golf Tournament scheduled for September 30<sup>th</sup>.*  
**Recommended action:** Take appropriate action.
7. **Workforce Alliance (WA) 2020-2022 Strategic Plan Implementation Update:** Keith Lawing (12:30) (pp. 50-52)  
*An update on the implementation of the 2020-2022 WA strategic goals will be provided.*  
**Recommended action:** Take appropriate action.
8. **Consent Agenda and Committee Reports:** Gabe Schlickau (12:45)
  - A. Approval of Meeting Minutes for March 10, 2021 and Special Meeting on March 30, 2021 (pp. 53-58)
  - B. Program Year 2020 (PY20) Budget Update (p. 59)
  - C. Regional Economic Impact Report (pp. 60-61)
  - D. Workforce Center Operations / One-Stop Operator Report (pp. 62-66)
  - E. Proposed Policy Revisions (pp. 67-68)**Recommended Action:** Approve the consent agenda as presented
9. **Adjourn:** Gabe Schlickau (1:00)

*The next LWDB Executive Committee Meeting is scheduled for  
Wednesday, June 9, 2021 at 11:30 a.m.*

## **Item**

### **Workforce Innovation and Opportunity Act (WIOA) Performance Reports**

## **Background**

Program Year 2020 (PY20) began on July 1, 2020. The fourth quarter of the program year has begun.

## **Analysis**

### WIOA Adult, Dislocated Worker, and Youth (PY20)

The Adult Program projected fourth quarter performance is to exceed the goal for Median Earnings. Local Area IV (LAIV) is projected to meet the goal for Entered Employment 2<sup>nd</sup> Quarter. LAIV is projected to not meet the sanction level for Entered Employment 4<sup>th</sup> Quarter, Credential Rate, and Measurable Skills Gain. The low rate for Measurable Skills Gain is a data entry issue.

The Dislocated Worker Program projected fourth quarter performance is to exceed the goal for Median Earnings. LAIV is projected to not meet the sanction level for Entered Employment 2<sup>nd</sup> Quarter, Entered Employment 4<sup>th</sup> Quarter, Credential Rate, and Measurable Skills Gain. The low rate for Measurable Skills Gain is a data entry issue.

The Youth Program projected fourth quarter performance is to exceed the goal for Placement in Employment, Education, or Training 2<sup>nd</sup> Quarter, Placement in Employment, Education, or Training 4<sup>th</sup> Quarter, Median Earnings, and Credential Rate. LAIV is projected to not meet the sanction level for Measurable Skills Gain. The low rate for Measurable Skills Gain is a data entry issue.

Local Area IV is a little behind the State in annual performance so far. Local Area IV is projected to exceed the goal for five measures, meet the goal for two measures, and not meet the sanction level for eight measures. The State is projected to exceed the goal for five measures, meet the goal for five measures, and not meet the sanction level for five measures.

### Wagner Peyser (PY20)

Wagner-Peyser projected fourth quarter performance is to exceed the goal for Median Earnings. LAIV is projected to meet the goal for Entered Employment 2<sup>nd</sup> Quarter. LAIV is projected to not meet the sanction level for Entered Employment 4<sup>th</sup> Quarter.

### Effectiveness in Serving Employers for WIOA and Wagner-Peyser (PY20)

The Effectiveness in Serving Employers measure is still in baseline status. Performance reports for this measure are not available at this time.

WIOA Average Indicator Scores (PY20)

For Average Indicator Score Local Area IV is projected to exceed the goal for Credential Rate, meet the goal for Employment 2nd Quarter, Employment 4<sup>th</sup> Quarter, and Median Earnings and not meet the sanction level for Measurable Skills Gain.

For Average Program Score Local Area IV is projected to meet the goal for the Youth program and not meet the sanction level for the Adult and Dislocated Worker Programs.

Senior Community Service Program (PY20)

Most third quarter information is available for the Senior Community Service Program. LAIV projected third quarter performance is to exceed the goal for Service to Most in Need and Employment Rate 2<sup>nd</sup> Quarter. LAIV is projected to not meet the sanction level for Employment Rate 4<sup>th</sup> Quarter. Information is not available for Service Level, Community Service, and Median Earnings.

**Strategic Goals Supported**

This activity supports the following Strategic goals of the Local Workforce Development Board:

- Meet or exceed the negotiated performance of WIOA Title I programs to maximize community impact

**Recommended Action:** Receive and file.

**WIOA Programs  
Program Year 2020  
Performance Report of LA IV  
as of 04/28/2021**

Adult	Goal	PY20 1st Qtr July 20 - Sept 20		PY20 2nd Qtr Oct 20 - Dec 20		PY20 3rd Qtr Jan 21 - Mar 21		PY20 4th Qtr Apr 21 - June 21		PY20 Annual Report July 20 - June 21		PY20 State / Annual Report July 20 - June 21		*Reporting Period
	Sanction													
<b>Employment Rate</b> (2nd Qtr. after Exit)	<b>76.00%</b>		124		84		65		46		322		1232	4th Qtr= 04/01/20 to 06/30/20
	<b>68.40%</b>	71.26	174	62.69	134	52.42	124	73.02	63	64.92	496	71.75	1717	Annual= 07/01/19 to 06/30/20
<b>Employment Rate</b> (4th Qtr. after Exit)	<b>74.00%</b>		162		127		100		75		467		1554	4th Qtr= 10/01/19 to 12/31/19
	<b>66.60%</b>	63.04	257	67.20	189	57.14	175	55.97	134	61.94	754	68.28	2276	Annual= 01/01/19 to 12/31/19
<b>Earnings</b> (Median Earnings 2nd Qtr. after Exit)	<b>\$5,751.00</b>													4th Qtr= 04/01/20 to 06/30/20
	<b>\$5,175.90</b>	\$6,045.15	N/A	\$5,408.74	N/A	\$4,560.00	N/A	6949.99	N/A	\$5,758.77	N/A	\$6,790.61	N/A	Annual= 07/01/19 to 06/30/20
<b>Credential Attainment</b> (Within 4 Qtrs. after Exit)	<b>74.60%</b>		7		14		6		6		33		478	4th Qtr= 10/01/19 to 12/31/19
	<b>67.14%</b>	77.78	9	73.68	19	75.00	8	54.55	11	70.21	47	80.74	592	Annual= 01/01/19 to 12/31/19
<b>Measurable Skills Gain</b> (Real Time Measure)	<b>53.20%</b>		3		0		0		0		3		255	4th Qtr= 04/01/21 to 06/30/21
	<b>47.88%</b>	6.38	47	0.00	43	0.00	55	0.00	56	3.90	77	37.61	678	Annual= 07/01/20 to 06/30/21

**Dislocated Workers**

<b>Employment Rate</b> (2nd Qtr. after Exit)	<b>82.50%</b>		23		18		18		21		80		197	4th Qtr= 04/01/20 to 06/30/20
	<b>74.25%</b>	76.67	30	81.82	22	66.67	27	65.63	32	72.07	111	73.78	267	Annual= 07/01/19 to 06/30/20
<b>Employment Rate</b> (4th Qtr. after Exit)	<b>79.00%</b>		15		11		24		16		67		221	4th Qtr= 10/01/19 to 12/31/19
	<b>71.10%</b>	78.95	19	73.33	15	82.76	29	69.57	23	77.91	86	76.74	288	Annual= 01/01/19 to 12/31/19
<b>Earnings</b> (Median Earnings 2nd Qtr. after Exit)	<b>\$9,100.00</b>													4th Qtr= 04/01/20 to 06/30/20
	<b>\$8,190.00</b>	\$14,291.64	N/A	\$8,369.32	N/A	\$9,923.53	N/A	9689.95	N/A	\$10,176.15	N/A	\$9,463.68	N/A	Annual= 07/01/19 to 06/30/20
<b>Credential Attainment</b> (Within 4 Qtrs. after Exit)	<b>78.60%</b>		4		2		6		0		12		86	4th Qtr= 10/01/19 to 12/31/19
	<b>70.74%</b>	100.00	4	66.67	3	75.00	8	0.00	3	66.67	18	91.49	94	Annual= 01/01/19 to 12/31/19
<b>Measurable Skills Gain</b> (Real Time Measure)	<b>69.30%</b>		3		12		1		0		27		68	4th Qtr= 04/01/21 to 06/30/21
	<b>62.37%</b>	5.66	53	25.00	48	2.33	43	0.00	44	42.86	63	48.57	140	Annual= 07/01/20 to 06/30/21

**Youth**

<b>Education and Employment Rate</b> (2nd Qtr. after Exit)	<b>72.50%</b>		11		5		4		1		21		227	4th Qtr= 04/01/20 to 06/30/20
	<b>65.25%</b>	91.67	12	62.50	8	100.00	4	100.00	1	84.00	25	68.79	330	Annual= 07/01/19 to 06/30/20
<b>Education and Employment Rate</b> (4th Qtr. after Exit)	<b>69.10%</b>		9		7		10		6		32		242	4th Qtr= 10/01/19 to 12/31/19
	<b>62.19%</b>	81.82	11	63.64	11	83.33	12	75.00	8	76.19	42	66.67	363	Annual= 01/01/19 to 12/31/19
<b>Earnings</b> (Median Earnings 2nd Qtr. after Exit)	<b>\$4,145.00</b>													4th Qtr= 04/01/20 to 06/30/20
	<b>\$3,730.50</b>	\$3,345.98	N/A	\$2,287.44	N/A	\$1,875.13	N/A	8400.00	N/A	\$2,637.28	N/A	\$2,965.12	N/A	Annual= 07/01/19 to 06/30/20
<b>Credential Attainment</b> (Within 4 Qtrs. after Exit)	<b>59.00%</b>		1		4		5		6		16		83	4th Qtr= 10/01/19 to 12/31/19
	<b>53.10%</b>	100.00	1	80.00%	5	100.00	5	100.00	6	100.00	16	79.05	105	Annual= 01/01/19 to 12/31/19
<b>Measurable Skills Gain</b> (Real Time Measure)	<b>57.60%</b>		0		0		0		0		0		30	4th Qtr= 04/01/21 to 06/30/21
	<b>51.84%</b>	0.00	13	0.00	14	0.00	12	0.00	14	0.00	19	17.75	169	Annual= 07/01/20 to 06/30/21

**Summary LA IV**

	1st Qtr			2nd Qtr			3rd Qtr			4th Qtr		
	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth
Met Goal	2	2	3			1	1	2	3	1	1	4
Met Sanction	1	2		3	3	1		1		1		
Did Not Meet Sanction	2	1	2	2	2	3	4	2	2	3	4	1

**Summary Annual LA IV / State**

	Program to Date			
	Adult	DW	Youth	State
Met Goal	1	1	3	5
Met Sanction	1	1		5
Did Not Meet Sanction	3	3	2	5

The KS Dept. of Commerce accesses confidential data to obtain additional wage info; therefore, the actual performance rating cannot be released, only whether the rating met, exceeded, or was below the goal or sanction level.

^^^ No data showing in the quarter yet even though it is within the current reporting period.

\* Reporting Period = Participants who exited during the time frame indicated will count in performance measures

**Wagner-Peyser  
Program Year 2020  
Performance Report of LAIV  
as of 04/29/2021**

Wagner-Peyser	Goal	PY20 1st Qtr July 20 - Sept 20		PY20 2nd Qtr Oct 20 - Dec 20		PY20 3rd Qtr Jan 21 - Mar 21		PY20 4th Qtr Apr 21 - June 21		*Reporting Period
	Sanction									
<b>Employment Rate</b> (2nd Qtr. after Exit)	70.60%		1595		1133		1456		410	4th Qtr= 04/01/20 to 06/30/20
	63.54%	74.19%	2150	65.16%	1739	60.39%	2411	68.33%	600	Annual= 07/01/19 to 06/30/20
<b>Employment Rate</b> (4th Qtr. after Exit)	69.80%		1682		1467		1422		1072	4th Qtr= 10/01/19 to 12/31/19
	62.82%	71.73%	2345	68.94%	2128	65.71%	2164	61.43%	1745	Annual= 01/01/19 to 12/31/19
<b>Earnings</b> (Median Earnings 2nd Qtr. after Exit)	\$5,356.00									4th Qtr= 04/01/20 to 06/30/20
	\$4,820.40	\$5,717.26	N/A	\$4,979.90	N/A	\$6,037.54	N/A	\$6,775.14	N/A	Annual= 07/01/19 to 06/30/20

Wagner-Peyser	Goal	PY20 Annual Report July 20 - June 21		PY20 State / Annual Report July 20 - June 21		*Reporting Period
	Sanction					
<b>Employment Rate</b> (2nd Qtr. after Exit)	70.60%		4634		11572	4th Qtr= 04/01/20 to 06/30/20
	63.54%	66.86%	6931	65.09%	17779	Annual= 07/01/19 to 06/30/20
<b>Employment Rate</b> (4th Qtr. after Exit)	69.80%		5663		14067	4th Qtr= 10/01/19 to 12/31/19
	62.82%	67.41%	8401	64.42%	21836	Annual= 01/01/19 to 12/31/19
<b>Earnings</b> (Median Earnings 2nd Qtr. after Exit)	\$5,356.00					4th Qtr= 04/01/20 to 06/30/20
	\$4,820.40	\$5,756.41	N/A	\$5,520.56	N/A	Annual= 07/01/19 to 06/30/20

Summary LA IV	Quarterly Local Area IV			
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr
Met Goal	3		1	1
Met Sanction		3	1	1
Did Not Meet Sanction			1	1

Summary Annual LA IV / State	Program to Date	
	LAIV	State
Met Goal	1	1
Met Sanction	2	2
Did Not Meet Sanction		

\*\*\*\*\* The Kansas Department of Commerce accesses confidential databases to obtain additional wage data; therefore, the actual performance rating cannot be released, only whether the rating met, exceeded, or was below the goal or sanction level

\* Reporting Period = Participants who exited during the time frame indicated will count in performance measures

**WIOA Programs**  
**Program Year 2020**  
**4th Quarter Performance Report**  
**Comparison of Local Areas as of 04/29/2021**

Adults	Report Period*	Goal	LA IV South Central Kansas 6 Counties	LA I Western Kansas 62 Counties	LA II North East Kansas 17 Counties	LA III Kansas City Area 3 Counties	LA V South East Kansas 17 Counties	State
		Sanction						
<b>Employment Rate</b> (2nd Qtr. after Exit)	04/01/20 to 06/30/20	76.00%						
		68.40%	73.02	89.66	77.27	74.26	75.00	77.33
<b>Employment Rate</b> (4th Qtr. after Exit)	10/01/19 to 12/31/19	74.00%						
		66.60%	55.97	93.55	77.14	61.44	57.36	62.71
<b>Earnings</b> (Median Earnings 2nd Qtr. after Exit)	04/01/20 to 06/30/20	\$5,751.00						
		\$5,175.90	\$6,949.99	\$7,842.02	\$10,465.96	\$8,436.88	\$6,569.63	\$7,856.11
<b>Credential Attainment</b> (Within 4 Qtrs. after Exit)	10/01/19 to 12/31/19	74.6%						
		67.14%	54.55	84.21	87.10	89.13	60.00	80.31
<b>Measurable Skills Gain</b> (Real Time Measure)	04/01/21 to 06/30/21	53.20%						
		47.88%	0.00	2.13	2.74	7.81	0.00	2.47

**Dislocated Workers**

<b>Employment Rate</b> (2nd Qtr. after Exit)	04/01/20 to 06/30/20	82.50%						
		74.25%	65.63	100.00	~~~~	47.83	75.00	60.66
<b>Employment Rate</b> (4th Qtr. after Exit)	10/01/19 to 12/31/19	79.00%						
		71.10%	69.57	100.00	~~~~	43.48	80.00	61.82
<b>Earnings</b> (Median Earnings 2nd Qtr. after Exit)	04/01/20 to 06/30/20	\$9,100.00						
		\$8,190.00	\$9,689.95	\$4,730.60	~~~~	\$11,874.99	\$6,163.50	\$9,689.95
<b>Credential Attainment</b> (Within 4 Qtrs. after Exit)	10/01/19 to 12/31/19	78.60%						
		70.74%	0.00	100.00	~~~~	100.00	0.00	81.25
<b>Measurable Skills Gain</b> (Real Time Measure)	04/01/21 to 06/30/21	69.30%						
		62.37%	0.00	6.67	~~~~	7.69	0.00	2.56

**Youth**

<b>Education and Employment Rate</b> (2nd Qtr. after Exit)	04/01/20 to 06/30/20	72.50%						
		65.25%	100.00	60.87	83.33	62.00	70.00	66.63
<b>Education and Employment Rate</b> (4th Qtr. after Exit)	10/01/19 to 12/31/19	69.10%						
		62.19%	75.00	71.43	55.56	61.11	54.55	64.18
<b>Earnings</b> (Median Earnings 2nd Qtr. after Exit)	04/01/20 to 06/30/20	\$4,145.00						
		\$3,730.50	\$8,400.00	\$3,899.40	\$5,030.97	\$2,600.90	\$6,795.92	\$4,055.51
<b>Credential Attainment</b> (Within 4 Qtrs. after Exit)	10/01/19 to 12/31/19	59.00%						
		53.10%	100.00	37.50	100.00	100.00	75.00	70.00
<b>Measurable Skills Gain</b> (Real Time Measure)	04/01/21 to 06/30/21	57.60%						
		51.84%	0.00	0.00	1.69	6.67	0.00	1.71

**Quarterly Summary - All 5 Local Areas / State**

	LA IV			LA I			LA II		
	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth
Met Goal	1	1	4	4	3		4	^^	3
Met Sanction	1					2		^^	
Did Not Meet Sanction	3	4	1	1	2	3	1	^^	2

	LA III			LA V			State		
	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth
Met Goal	2	2	1	1	1	2	2	2	2
Met Sanction	1			1	1	1	1		2
Did Not Meet Sanction	2	3	4	3	3	2	2	3	1

The Kansas Department of Commerce accesses confidential databases to obtain additional wage data; therefore, the actual performance rating cannot be released, only whether the rating met,exceeded, or was below the goal or sanction level.

^^ No data showing in the quarter yet even though it is within the current reporting period.

\* Reporting Period = Participants who exited during the time frame indicated will count in performance measures

**WIOA Programs  
Program Year 2020  
Performance Throughout the Program Year  
Local Area IV  
as of 04/29/2021**

Local Area IV Performance Through PY 2020							
Indicator / Program	Performance / Goal	Title I Adults	Performance / Goal	Title I DW	Performance / Goal	Title I Youth	Average Indicator Score
Employment 2nd Quarter After Exit	64.92%	85.42%	72.07%	87.36%	84.00%	115.86%	96.21%
	76.00%		82.50%		72.50%		
Employment 4th Quarter After Exit	61.94%	83.70%	77.91%	98.62%	76.19%	110.26%	97.53%
	74.00%		79.00%		69.10%		
Median Earnings 2nd Quarter After Exit	\$5,758.77	100.14%	\$10,176.15	111.83%	\$2,637.28	63.63%	91.86%
	\$5,751.00		\$9,100.00		\$4,145.00		
Credential Attainment Rate	70.21%	94.12%	66.67%	84.82%	100.00%	169.49%	116.14%
	74.60%		78.60%		59.00%		
Measurable Skill Gains	3.90%	7.33%	42.86%	61.85%	0.00%	0.00%	23.06%
	53.20%		69.30%		57.60%		
<b>Average Program Score</b>	<b>90.00%</b>	<b>74.14%</b>	<b>90.00%</b>	<b>88.89%</b>	<b>90.00%</b>	<b>91.85%</b>	

Indicator / Program totals will meet sanction by achieving 50% (i.e. Red = 0%-49.99%; Yellow = 50%-99.99%; Green = 100% or greater)

Average Program Score and Average Indicator Score totals will meet sanction by achieving 90% (i.e. Red = 0%-89.99%; Yellow = 90%-99.99%; Green = 100% or greater)



**WIOA Programs**  
**Program Year 2020**  
**Performance Throughout the Program Year**  
**Statewide**  
**as of 04/29/2021**

Overall State Performance Through PY 2020							
Indicator / Program	Performance / Goal	Title I Adults	Performance / Goal	Title I DW	Performance / Goal	Title I Youth	Average Indicator Score
Employment 2nd Quarter After Exit	71.75%	94.41%	73.78%	89.43%	68.79%	94.88%	92.91%
	76.00%		82.50%		72.50%		
Employment 4th Quarter After Exit	68.28%	92.27%	76.74%	97.14%	66.67%	96.48%	95.30%
	74.00%		79.00%		69.10%		
Median Earnings 2nd Quarter After Exit	\$6,790.61	118.08%	\$9,463.68	104.00%	\$2,965.12	71.53%	97.87%
	\$5,751.00		\$9,100.00		\$4,145.00		
Credential Attainment Rate	80.74%	108.23%	91.49%	116.40%	79.05%	133.98%	119.54%
	74.60%		78.60%		59.00%		
Measurable Skill Gains	37.61%	70.70%	48.57%	70.09%	17.75%	30.82%	57.20%
	53.20%		69.30%		57.60%		
<b>Average Program Score</b>	<b>90.00%</b>	<b>96.74%</b>	<b>90.00%</b>	<b>95.41%</b>	<b>90.00%</b>	<b>85.54%</b>	

Indicator / Program totals will meet sanction by achieving 50% (i.e. Red = 0%-49.99%; Yellow = 50%-99.99%; Green = 100% or greater)

Average Program Score and Average Indicator Score totals will meet sanction by achieving 90% (i.e. Red = 0%-89.99%; Yellow = 90%-99.99%; Green = 100% or greater)



## Performance Through PY Year – Calculation Key

Local Area IV Performance Through PY 2017									
Indicator / Program	Performance / Goal		Title I Adults	Performance / Goal	Title I DW	Performance / Goal	Title I Youth	Average Indicator Score	
Employment 2nd Quarter After Exit	A	72.27%	91.83%	75.00%	90.36%	65.15%	88.04%	90.08%	
	B	78.70%		83.00%		74.00%			
Employment 4th Quarter After Exit		72.34%	102.18%	78.00%	103.59%	66.15%	92.65%	99.47%	
		70.80%		75.30%		71.40%			
Median Earning 2nd Quarter After Exit		\$5,235	85.86%	\$9,607	125.01%	X	N/A	105.43%	
		\$6,097		\$7,685		X			
Credential Attainment Rate		83.02%	151.50%	66.67%	122.78%	24.07%	39.72%	104.67%	
		54.80%		54.30%		60.60%			
Average Program Score		90.00%	107.84%	90.00%	110.43%	90.00%	73.47%		

**A** = Performance / Goal Actual Rate

**B** = Performance / Goal Target Rate

1. Take **Actual Rate** / **Target Rate** = Percentage Rate/s for Title I Programs Adult, DW, Youth (i.e. 72.27% / 78.70% = 91.83%). Complete this for each indicator in each program to obtain all initial percentage rates (indicated by purple box above).

2. Average Program Score – To figure the Average Program Score:

Add the percentage totals for each Title I program column (i.e. Adult 91.83% + 102.18% + 85.86% + 151.50% = 431.37%). Then divide the total by the number of program indicators for each program (i.e. Adult 431.37% / 4 = 107.84%).

3. Average Indicator Score – To figure the Average Indicator Score:

Add the percentage totals for each Indicator / Program row (i.e. Employment 2<sup>nd</sup> Quarter After Exit 91.83% + 90.36% + 88.04% = 270.23%). Then divide the total by the number of Title I Programs in the indicator (i.e. Employment 2<sup>nd</sup> Quarter After Exit 270.23% / 3 = 90.08%).

*All Actual Rate / Target Rate percentages pulled from WIOA Annual Performance Reports – Local Area/WIB & Statewide*

**Senior Community Service Employment Program (SCSEP)**  
**Program Year 2020**  
**Performance Report of LAIV**  
**as of 04/29/2021 (Updated Quarterly)**

SCSEP Measure	Description	Goal	PY20 1st Qtr July 20 to Sept 20		PY20 2nd Qtr Oct 20 to Dec 20		PY20 3rd Qtr Jan 21 to Mar 21		PY20 4th Qtr Apr 21 to June 21		PY20 YTD July 20 to June 21	
		Sanction										
<b>Service Level</b>	The number of participants who are active on the last day of the reporting period or who exited during the reporting period divided by the number of modified community service positions	<b>150.0%</b>										
		<b>135.0%</b>	<b>N/A</b>		<b>N/A</b>		<b>N/A</b>		<b>N/A</b>		<b>N/A</b>	
<b>Community Service</b>	The number of hours of community service in the reporting period divided by the number of hours of community service funded by the grant minus the number of paid training hours in the reporting period	<b>76.0%</b>										
		<b>68.4%</b>	<b>N/A</b>		<b>N/A</b>		<b>N/A</b>		<b>N/A</b>		<b>N/A</b>	
<b>Service to Most In Need</b>	Average number of barriers per participant. The total number of the following characteristics: severe disability, frail; age 75 or older, old enough for but not receiving SS Title II, severely limited employment prospects and living in an area of persistent unemployment, limited English proficiency, low literacy skills, disability, rural, veterans, low employment prospects, failed to find employment after using WIA Title I, and homeless or at risk of homelessness divided the number of participants who are active on the last day of the reporting period or who exited during the reporting period	<b>2.79%</b>		<b>218</b>		<b>193</b>		<b>210</b>		<b>211</b>		<b>250</b>
		<b>2.51%</b>	<b>3.11%</b>	<b>70</b>	<b>3.11%</b>	<b>62</b>	<b>3.13%</b>	<b>67</b>	<b>3.10%</b>	<b>68</b>	<b>3.09%</b>	<b>81</b>
<b>Employment Rate (2nd Qtr. after Exit)</b>	The percentage of participants who are in unsubsidized employment during the second quarter after exit from the program.	<b>32.0%</b>		<b>5</b>		<b>0</b>		<b>5</b>				<b>10</b>
		<b>28.8%</b>	<b>33.3%</b>	<b>15</b>	<b>0.0%</b>	<b>1</b>	<b>55.6%</b>	<b>9</b>	<b>N/A</b>		<b>40.0%</b>	<b>25</b>
<b>Employment Rate (4th Qtr. after Exit)</b>	The percentage of participants who are in unsubsidized employment during the fourth quarter after exit from the program	<b>28.1%</b>		<b>7</b>		<b>2</b>		<b>3</b>				<b>12</b>
		<b>25.3%</b>	<b>41.2%</b>	<b>17</b>	<b>16.7%</b>	<b>12</b>	<b>20.0%</b>	<b>15</b>	<b>N/A</b>		<b>27.3%</b>	<b>44</b>
<b>Earnings (Median Earning 2nd Qtr. after Exit)</b>	The median earnings of participants who are in unsubsidized employment during the second quarter after exit from the program	<b>\$3,431</b>										
		<b>\$3,088</b>	<b>\$1,345</b>	<b>N/A</b>	<b>\$4,450</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>Effectiveness in Serving Employers, Participants, and Host Agencies</b>	Average annual ACSI for employers	<b>85.8%</b>										
		<b>77.2%</b>	~~~~		~~~~		~~~~		~~~~		~~~~	
	Average annual ACSI for participants	<b>81.2%</b>										
		<b>73.1%</b>	~~~~		~~~~		~~~~		~~~~		~~~~	
	Average annual ACSI for host agencies	<b>81.9%</b>										
		<b>73.7%</b>	~~~~		~~~~		~~~~		~~~~		~~~~	

Summary	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	YTD
Met Goal	3	2	2	1	2
Met Sanction					1
Did Not Meet Goal	1	2	1		

Bold Numbers = Official numbers and will not change

~~~~ = Information is not available

**WIOA Youth Program**  
Activity Report as of 5/1/2021

|                     |    |
|---------------------|----|
| 2021 Referrals      | 33 |
| 2021 Enrollments    | 8  |
| 2021 Exits          | 0  |
| Active Participants | 34 |

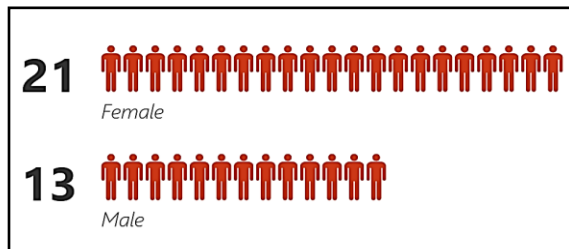
**All current participants**

**Reside in**

**Sedgwick County**

**Classified as**

**Out of School**



**2021 Referral Sources**

Allied Health Career Training  
Butler Adult Education  
Brenda Trammel, LCPC  
Cerebral Palsy Research Foundation  
DCF (El Dorado, Wichita, TANF and Goals)  
El Dorado Correctional Facility  
Flint Hills Job Corps  
Heartland Welding  
JAG  
KANSEL  
KS Legal Services  
LYFTE- KU Med Center  
Mental Health Association  
Nexstep Alliance  
Project Search  
Sedgwick County Corrections, Adult and Juvenile  
St. Francis Ministries  
Sunflower Counseling  
Wichita Children's Home- Bridges Program  
Wichita Technical Institute  
Workforce Centers of South Central Kansas:  
Internal Referrals, Phone, Walk-in, KW Chat  
Butler Workforce Center  
KHPOP  
Reemployment Services RESEA  
Sumner Workforce Center  
Wichita Workforce Center

**Supportive Services Provided**



Fuel Assistance  
1

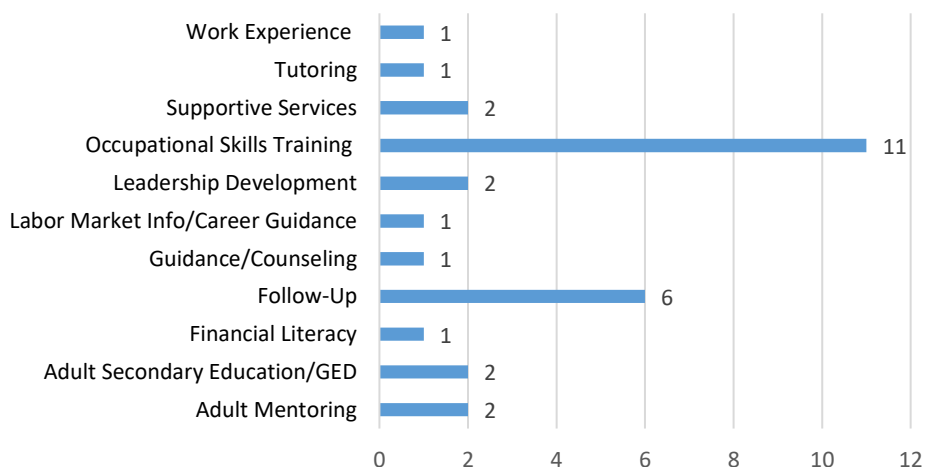


Utility Assistance  
1



Work Clothing  
1

**WIOA Youth Services Provided**



## Item

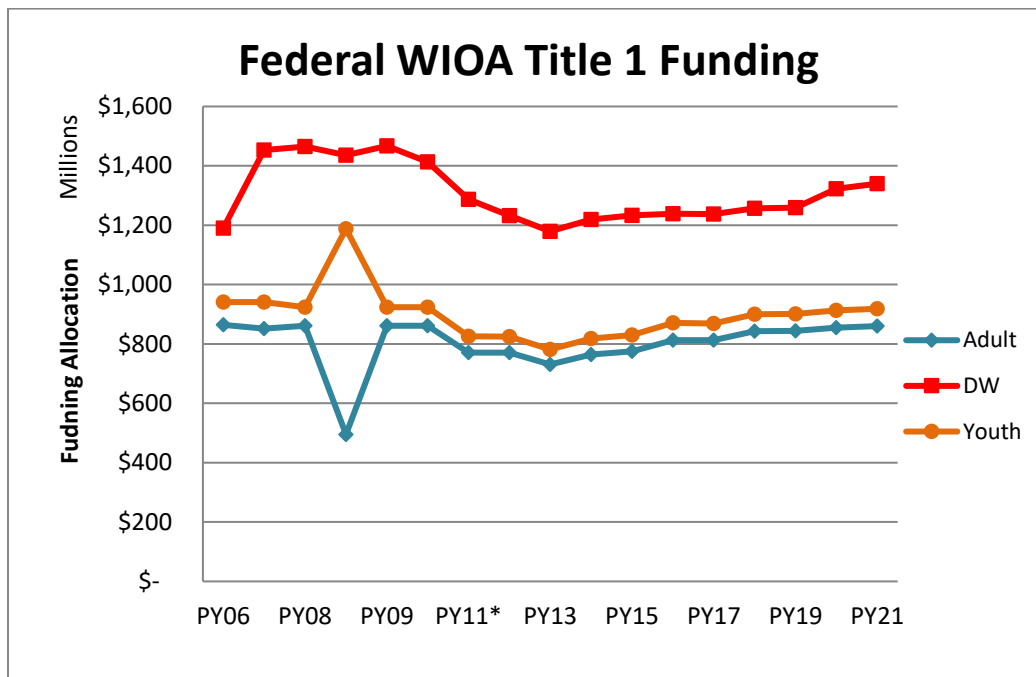
WIOA Allocations – Program Year 2021 (PY21) July 2021 – June 2022 Preliminary Budget Review

## Background

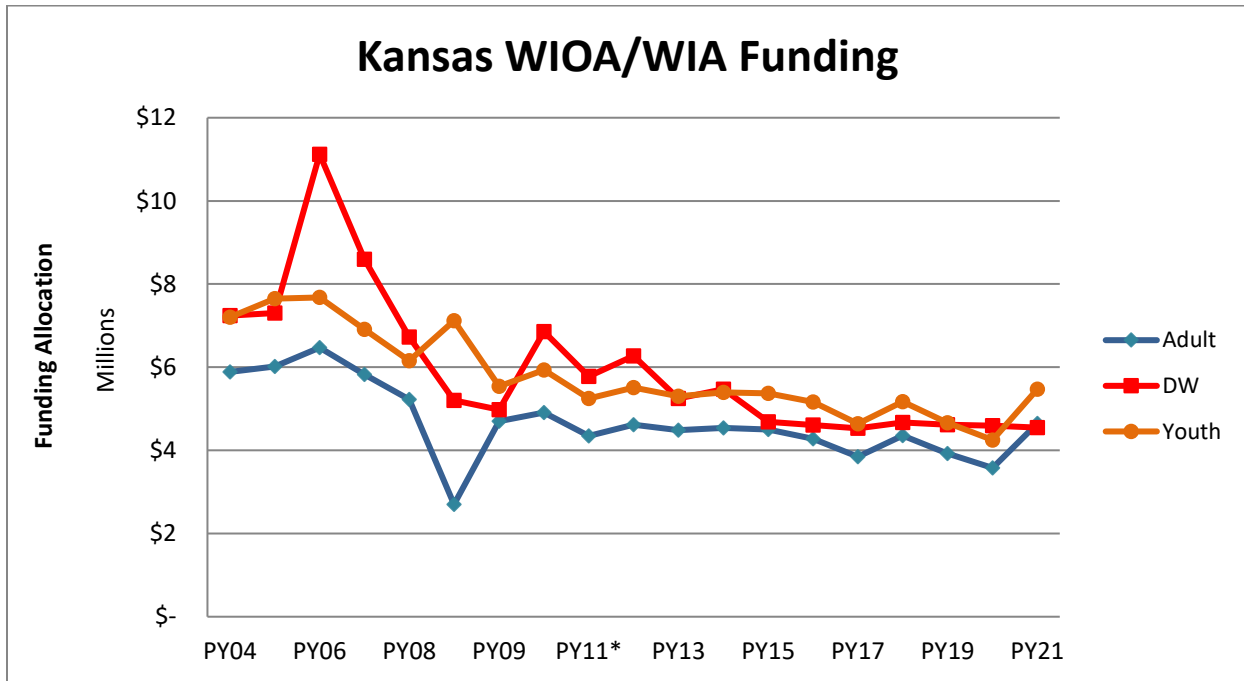
WA received its planning allocation for WIOA for our program/fiscal year that starts July 1, 2021. WA will see its first increase in WIOA Funding in seven years with a 46.6% increase. The increases are across the board but our most significant impact will be in the adult and youth funding. The Finance Committee will be meeting later this month to review a budget for PY21 and make a recommendation to the CEOB and LWDB.

## Analysis

Funding for the WIOA Title I programs at the federal level will have an \$28-million-dollar increase for PY21. Funding for the individual programs is Adult at \$8.6 billion, Dislocated Worker \$1.34 billion, and Youth \$9.18 billion.

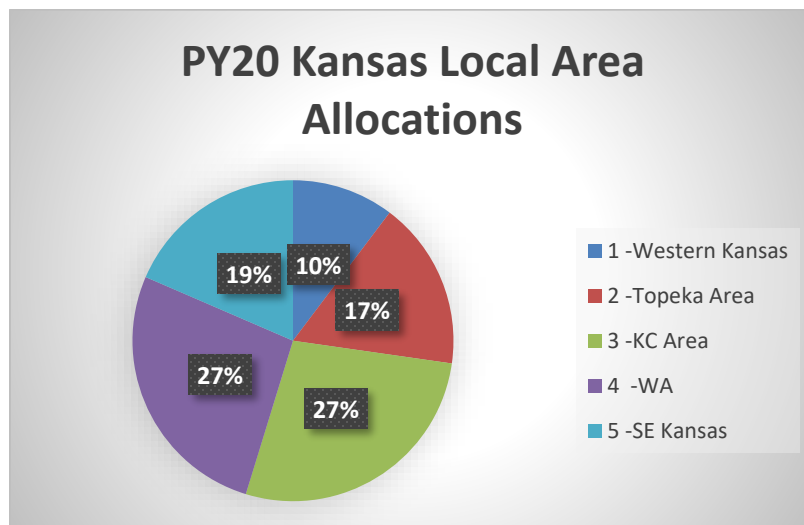


WIOA funding for the State of Kansas for Adult and Youth is increasing with Dislocated Worker taking a slight cut. Adult is increasing from \$3.5 to \$4.6 million. Dislocated Worker is decreasing from \$4.595 million to \$4.544 million. Youth funding is increasing from \$4.25 to \$5.47 million. For Kansas, WIOA is increasing by \$2,236,244 or about 16.5%.

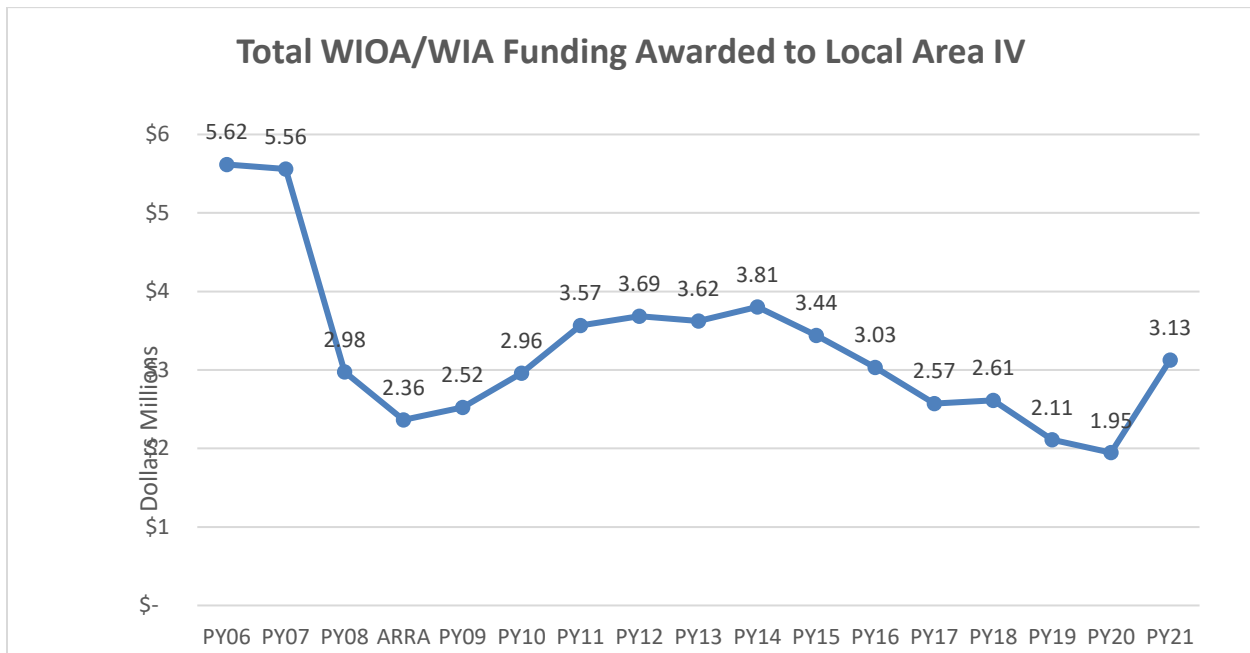
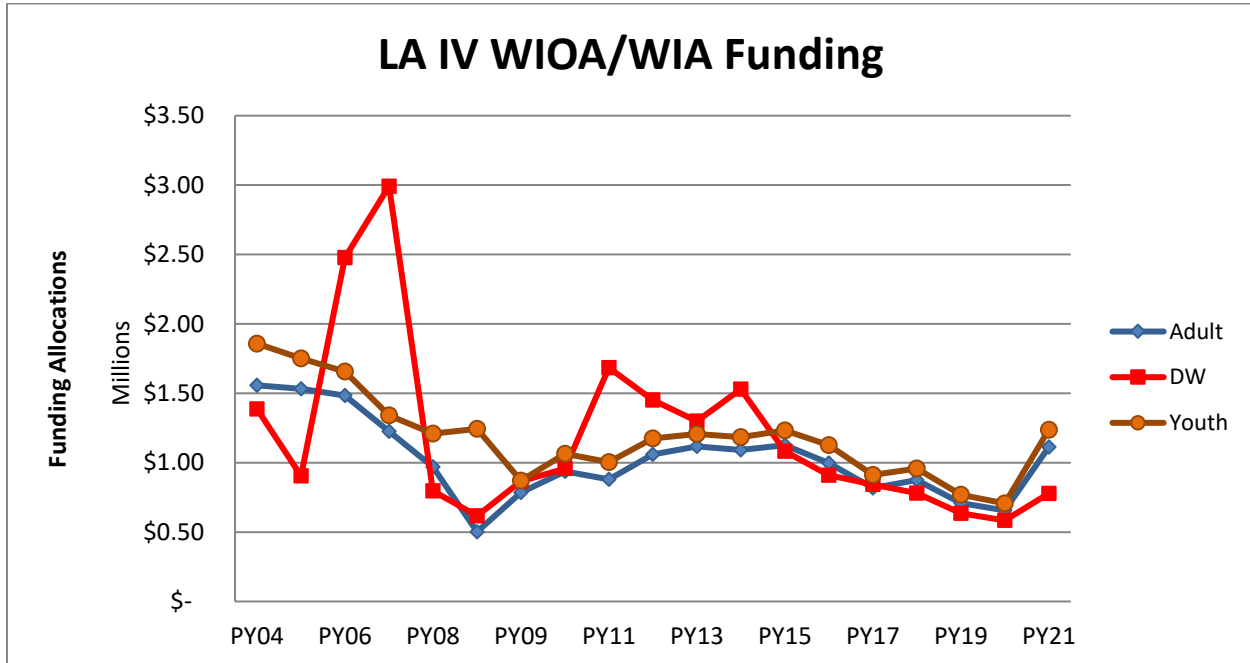


WIOA funding across Kansas is increasing in all areas except LAIII (Kansas City Area).

| Local Area        | Adult                  | Dislocated Worker      | Youth                  | Total                   | Change from Previous Year |
|-------------------|------------------------|------------------------|------------------------|-------------------------|---------------------------|
| 1 -Western Kansas | \$ 340,919.00          | \$ 454,550.00          | \$ 408,174.00          | \$ 1,203,643.00         | \$ 240,677.00             |
| 2 -Topeka Area    | \$ 596,308.00          | \$ 510,822.00          | \$ 879,356.00          | \$ 1,986,486.00         | \$ 315,796.00             |
| 3 -KC Area        | \$ 1,043,913.00        | \$ 1,060,750.00        | \$ 1,111,610.00        | \$ 3,216,273.00         | \$ (46,038.00)            |
| 4 -WA             | \$ 1,113,443.00        | \$ 777,556.00          | \$ 1,237,419.00        | \$ 3,128,418.00         | \$ 1,182,076.00           |
| 5 -SE Kansas      | \$ 826,601.00          | \$ 355,247.00          | \$ 984,005.00          | \$ 2,165,853.00         | \$ 136,338.00             |
| <b>Total</b>      | <b>\$ 3,921,184.00</b> | <b>\$ 3,158,925.00</b> | <b>\$ 4,620,564.00</b> | <b>\$ 11,700,673.00</b> | <b>\$ 1,828,849.00</b>    |



In total for PY21 LAIV is receiving \$3.128 million, which the lowest WIOA allocation over the past 17 years.



#### Other Planned Revenue Sources for PY21

Senior Community Services Community Services Program- \$700,000

Rapid Response- \$65,000

Kansas Health Professional Opportunity Project- \$200,000 (Projected to End Sept 2021)

RETAIN- \$275,000  
KAMP- \$1,500,000 (Project Ends Dec 2021)  
United Way Patient Care Assistant Program- \$120,000 (still awaiting PY21 Award)  
Circle Work Based Learning- \$75,000  
PACES- \$10,000  
Pathways Home \$450,000  
YEP- \$30,000  
DWG- \$500,000  
REAP- \$135,000  
One Workforce- \$2,000,000  
Total Other Planned Revenue for PY21 \$6,060,000

### **Strategic Goals Supported**

This activity supports the following Strategic goals of the Local Workforce Development Board:

- Expand Youth Employment Opportunities to help develop the workforce of the future
- Strengthen relationships with WIOA partners, community organizations and educational/training institutions to leverage resources and align services through the one-stop workforce centers (American Job Centers)
- Create and implement a more effective and comprehensive communication plan to increase public awareness about employment and training services, and skills needed for current and future careers in South Central Kansas
- Generate revenue to increase community impact of WIOA and Workforce Centers

### **Recommended Action**

*Receive and file.*



## **Item**

### **Demand Occupation List Review - Staff Recommendations**

## **Background**

It is an annual function for the Workforce Alliance Local Workforce Development Board (LWDB) to review and update the Demand Occupations List. Staff has researched current labor market trends, surveyed staff, employers, Board members, and reviewed regional initiatives to determine occupations in demand in Local Area IV. The LWDB Program Operations and Performance Committee reviewed and approved the proposed updates to the Demand Occupations List at its meeting on May 6, 2021.

## **Analysis**

The results of the staff, employer, and Board member surveys indicate the majority would like to keep the occupations currently on the list. There were several suggestions on occupations to add. Those suggestions were evaluated when making the recommendation of additions to the list.

Programs proposed for addition include Construction Technology/Trades/Laborer, Data Scientists, Bioengineers/Biomedical Engineers, Fire Science/Firefighter, and Substance Abuse Counselors. All of the proposed programs for addition show projected growth in the next ten years in Kansas and a median hourly wage in Kansas above the Local Area IV self-sufficient wage.

Programs for proposed removal include Inspection, Instrumentation, and Retail Salesperson. The Retail Salesperson was specifically for Youth participants. The Youth contractor who was providing that training is no longer providing it. Inspection and Instrumentation are showing a projected decline over the next ten years and no participants have enrolled in training in these areas.

A review of current participants in training across multiple programs show 273 in Advanced Manufacturing/Advance Materials, three in Agriculture, four in Automotive, 34 in Construction, 27 in Data Services/Information Technology, 130 in Healthcare, two in Hospitality, six in Public Safety, 198 in Apprenticeship, one in Social Services, 15 in Transportation and Logistics, and 58 in Other occupations.

For Program Year 2021 (PY21), staff recommends adding Construction Technology/Trades/Laborer, Data Scientists, Bioengineers/Biomedical Engineers, Fire Science/Firefighter, and Substance Abuse Counselors. Staff recommends removing Inspection, Instrumentation, and Retail Salesperson. Staff recommends all other occupations remain on the list. The proposed PY21 Demand Occupations List and supporting documentation follows.

## **Strategic Goals Supported**

This activity supports the following Strategic goals of the Local Workforce Development Board:

- Meet or exceed negotiation performance of WIOA Title I programs to maximize community impact
- Proactively approach the employment and skills training challenges and opportunities of the future with energy and planning today

## **Recommended Action**

*Approve the Demand Occupation List for Program Year 2021.*

**Proposed PY21  
 Kansas Local Area IV WIOA Approved Training List**

| <b>Industry</b>                                                                         | <b>O*Net Code</b> | <b>Occupation</b>                                                       | <b>KS Median Wage/Hr. (2020 - O*Net)</b> | <b>KS Growth Projection 2018-2028 (O*Net)</b> | <b>WA Staff Recommendation</b> |
|-----------------------------------------------------------------------------------------|-------------------|-------------------------------------------------------------------------|------------------------------------------|-----------------------------------------------|--------------------------------|
| <b>Advanced Manufacturing</b><br><br><b>Advanced Materials</b><br><br><b>Aerospace*</b> | 49-3011           | Aviation Maintenance Technology/ A&P (Aircraft Mechanics)               | \$ 28.64                                 | 0%                                            | Remain                         |
|                                                                                         | 49-2091           | Avionics                                                                | \$ 30.14                                 | -6% Decline                                   | Remain                         |
|                                                                                         | 17-3013           | CAD/CAM & CATIA                                                         | \$ 25.63                                 | -3% Decline                                   | Remain                         |
|                                                                                         | 51-2092           | Composite Fabrication & Repair                                          | \$ 16.69                                 | -11% Decline                                  | Remain                         |
|                                                                                         | 51-9161           | Computer Controlled Machine Tool Operator (CNC)                         | \$ 20.65                                 | -4% Decline                                   | Remain                         |
|                                                                                         | 49-3031           | Diesel Mechanics                                                        | \$ 22.34                                 | 2%                                            | Remain                         |
|                                                                                         | 47-2111           | Electrician                                                             | \$ 25.85                                 | 4%                                            | Remain                         |
|                                                                                         | 17-2011           | Engineering (Aerospace/Chemical/ Electrical/ Industrial/Mechanical)     | \$ 49.75                                 | -3% Decline                                   | Remain                         |
|                                                                                         | 51-4191           | Heat Treating Equipment Setters, Operators & Tenders, Metal and Plastic | \$ 21.27                                 | -12% Decline                                  | Remain                         |
|                                                                                         | 47-2073           | Heavy Equipment Operator                                                | \$ 19.42                                 | 3%                                            | Remain                         |
|                                                                                         | 53-7051           | Industrial Equipment Operator                                           | \$ 18.62                                 | 13%                                           | Remain                         |
|                                                                                         | 49-9071           | Industrial Maintenance Technician                                       | \$ 17.99                                 | 6%                                            | Remain                         |
|                                                                                         | 51-4081           | Machine Tool Operator- Metal and Plastic                                | \$ 17.64                                 | 6%                                            | Remain                         |
|                                                                                         | 17-3026           | Manufacturing or Production Technicians                                 | \$ 26.78                                 | 4%                                            | Remain                         |

|                     |            |                                                                    |          |             |        |
|---------------------|------------|--------------------------------------------------------------------|----------|-------------|--------|
|                     | 17-3029.01 | Nondestructive Testing (NDT) or Inspection                         | \$ 26.10 | 8%          | Remain |
|                     | 11-1021    | Operations Management Technical Certificate                        | \$ 39.77 | 5%          | Remain |
|                     | 19-4099.01 | Quality Control or Inspection (O*NET - Quality Control Analyst)    | \$ 23.26 | 5%          | Remain |
|                     | 17-3024.01 | Robotics Technician                                                | \$ 24.79 | 3%          | Remain |
|                     | 47-2211    | Sheet Metal Workers                                                | \$ 22.36 | 5%          | Remain |
|                     | 11-3071-04 | Supply Chain/Logistics Managers                                    | \$ 46.59 | 5%          | Remain |
|                     | 51-4111    | Tool and Die Maker                                                 | \$ 28.55 | -5% Decline | Remain |
|                     | 51-4033    | Tooling                                                            | \$ 16.29 | -7% Decline | Remain |
|                     | 53-3032    | Transportation Equipment (Heavy and Tractor-Trailer Truck Drivers) | \$ 22.30 | 2%          | Remain |
|                     | 51-4121    | Welders, Cutters, Solderers, and Brazers                           | \$ 19.89 | 4%          | Remain |
|                     |            |                                                                    |          |             |        |
| <b>Agriculture*</b> | 19-4021    | Biological Technicians                                             | \$ 19.33 | 3%          | Remain |
|                     | 49-3041    | Farm Equipment Mechanics and Service Technicians                   | \$ 23.25 | 4%          | Remain |
|                     | 11-9121    | Natural Sciences Managers                                          | \$ 59.84 | 3%          | Remain |
|                     | 53-7081    | Refuse and Recyclable Material Collectors                          | \$ 15.52 | 8%          | Remain |
|                     | 19-1013    | Soil and Plant Scientists                                          | \$ 28.63 | 11%         | Remain |
|                     | 19-1023    | Zoologists and Wildlife Biologists                                 | \$ 26.66 | 8%          | Remain |
| <b>Automotive</b>   | 49-3023    | Automotive Service Technicians and Mechanics                       | \$ 19.31 | -6% Decline | Remain |
| <b>Construction</b> | 47-2031    | Construction Carpenters                                            | \$ 19.54 | 3%          | Remain |

|                                       |                      |                                                                                |          |     |        |
|---------------------------------------|----------------------|--------------------------------------------------------------------------------|----------|-----|--------|
|                                       | 47-2061              | Construction Technology/Trades/Laborer                                         | \$ 16.91 | 5%  | Add    |
|                                       | 49-9021              | HVAC                                                                           | \$ 25.19 | 6%  | Remain |
| Data Services Information Technology* | 11-3021              | Computer and Information System Managers (IM System Managers)                  | \$ 60.28 | 12% | Remain |
|                                       | 15-1232              | Computer User Support Specialists                                              | \$ 22.32 | 11% | Remain |
|                                       | 15-1212              | Cyber Security (Information Security Analysts)                                 | \$ 41.06 | 29% | Remain |
|                                       | 15-2051              | Data Scientists                                                                | \$ 40.76 | 31% | Add    |
|                                       | 15-1244              | Network and Computer Systems Administrators                                    | \$ 35.09 | 6%  | Remain |
|                                       | 15-1252              | Software Applications                                                          | \$ 44.12 | 25% | Remain |
|                                       | 15-1252              | Software Developers                                                            | \$ 44.12 | 25% | Remain |
|                                       | 15-1252              | Software Engineers                                                             | \$ 44.12 | 25% | Remain |
|                                       | 15-1254              | Web Developer                                                                  | \$ 28.92 | 10% | Remain |
| Educational Services                  | 25-2012 thru 25-2054 | Teacher                                                                        | \$ 27.00 | 4%  | Remain |
| Healthcare*                           | 43-3021              | Acute Coding/Medical Billing (Billing, Posting and Rate Clerks)                | \$ 18.05 | 4%  | Remain |
|                                       | 11-9111              | Administration/Management (Medical and Health Service Managers)                | \$ 42.83 | 11% | Remain |
|                                       | 29-2072              | American Health Information Management Association Certified Coding Specialist | \$ 19.41 | 5%  | Remain |

| 17-2031 | Bioengineers and Biomedical Engineers                       | \$ 43.59 | 5%          | Add    |
|---------|-------------------------------------------------------------|----------|-------------|--------|
| 31-1131 | Certified Nurse Aide (CNA)-Only as part of a career pathway | \$13.69  | 2%          | Remain |
| 31-1121 | Certified Medication Aide (CMA)                             | \$ 10.97 | 22%         | Remain |
| 31-9091 | Dental Assistant/Hygienist                                  | \$ 19.03 | -2% Decline | Remain |
| 11-3021 | Health Information Technology (HIT)                         | \$ 60.28 | 12%         | Remain |
| 31-1121 | Home Health Aide (HHA)- Only as part of a career pathway    | \$ 10.97 | 22%         | Remain |
| 29-2061 | Licensed Practical Nurse (LPN)                              | \$ 21.70 | 0%          | Remain |
| 31-9092 | Medical Assistant                                           | \$ 15.18 | 10%         | Remain |
| 29-2012 | Medical Laboratory Technician                               | \$ 22.87 | 5%          | Remain |
| 29-2072 | Medical Records Technician                                  | \$ 19.41 | 5%          | Remain |
| 29-2011 | Medical Technology BS                                       | \$ 22.87 | 5%          | Remain |
| 31-2011 | Occupational Therapy Assistant                              | \$ 29.28 | 16%         | Remain |
| 29-2052 | Pharmacy Technician/Pharmacy Aid                            | \$ 16.86 | 4%          | Remain |
| 31-9097 | Phlebotomist                                                | \$16.07  | 12%         | Remain |
| 31-2021 | Physical Therapy Assistant (PTA)                            | \$ 28.42 | 12%         | Remain |
| 29-2034 | Radiological Technician/Sonography                          | \$ 26.47 | 4%          | Remain |
| 29-1141 | Registered Nurse (RN)                                       | \$ 30.07 | 8%          | Remain |
| 29-1126 | Respiratory Therapist                                       | \$ 27.91 | 20%         | Remain |
| 29-2055 | Surgical Technologist                                       | \$ 21.63 | 5%          | Remain |

|                                  |                                                                                                                                                                                                                                                                                                                                          |                                                           |          |              |        |
|----------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------|----------|--------------|--------|
| <b>Hospitality</b>               | 35-1011                                                                                                                                                                                                                                                                                                                                  | Chefs and Head Cooks                                      | \$ 21.40 | 3%           | Remain |
| <b>K-12 CTE</b>                  | All Certifications and Credentials included on the Kansas Excel in CTE Initiative approved list are included on the Kansas Local Area IV WIOA Approved Training List for Youth program only.<br>Remain                                                                                                                                   |                                                           |          |              |        |
| <b>Oil and Gas*</b>              | 19-2031                                                                                                                                                                                                                                                                                                                                  | Chemist                                                   | \$ 37.27 | 5%           | Remain |
|                                  | 47-2073                                                                                                                                                                                                                                                                                                                                  | Equipment Operator                                        | \$ 19.42 | 3%           | Remain |
|                                  | 19-4043                                                                                                                                                                                                                                                                                                                                  | Geologist                                                 | \$ 23.41 | 0%           | Remain |
|                                  | 19-4043                                                                                                                                                                                                                                                                                                                                  | Geophysical Data Technician                               | \$ 23.41 | 0%           | Remain |
|                                  | 49-9041                                                                                                                                                                                                                                                                                                                                  | Industrial Controls                                       | \$ 27.27 | 7%           | Remain |
|                                  | 51-9061                                                                                                                                                                                                                                                                                                                                  | Inspection                                                | \$ 21.68 | -16% Decline | Remove |
|                                  | 47-5012                                                                                                                                                                                                                                                                                                                                  | Instrumentation                                           | \$ 23.59 | -6% Decline  | Remove |
|                                  | 17-3029.01                                                                                                                                                                                                                                                                                                                               | Industrial Radiographer                                   | \$ 26.10 | 8%           | Remain |
| <b>On-the-Job Training</b>       | All occupations with demonstrated self-sufficient wages will be approved for OJT if employer has an active contract with the Workforce Alliance.<br>Remain                                                                                                                                                                               |                                                           |          |              |        |
| <b>Public Safety</b>             | 29-2042                                                                                                                                                                                                                                                                                                                                  | Emergency Medical Technicians and Paramedics              | \$ 14.17 | 1%           | Remain |
|                                  | 33-2011                                                                                                                                                                                                                                                                                                                                  | Fire Science/Firefighters                                 | \$ 16.66 | 3%           | Add    |
|                                  | 21-1092                                                                                                                                                                                                                                                                                                                                  | Probation Officers and Correctional Treatment Specialists | \$ 21.35 | 0%           | Remain |
|                                  | 33-3051                                                                                                                                                                                                                                                                                                                                  | Police and Sheriff's Patrol Officers                      | \$ 22.84 | 2%           | Remain |
| <b>Registered Apprenticeship</b> | All Occupations and Related Technical Instruction for Apprenticeship Programs that have been registered with the Kansas State Office of Apprenticeship for the South Central Region are included on the Kansas Local Area IV WIOA Approved Training List. RA's must also meet Local Area IV self-sufficient wage requirements.<br>Remain |                                                           |          |              |        |
| <b>Retail**</b>                  | 41-2031                                                                                                                                                                                                                                                                                                                                  | Retail Salespersons                                       | \$ 12.00 | -4% Decline  | Remove |
| <b>Social Services</b>           | 211011                                                                                                                                                                                                                                                                                                                                   | Substance Abuse Counselors                                | \$ 21.43 | 13%          | Add    |

|                                      |         |               |          |    |        |
|--------------------------------------|---------|---------------|----------|----|--------|
|                                      | 21-1021 | Social Worker | \$ 21.18 | 4% | Remain |
| <b>Transportation and Logistics*</b> | 53-3032 | CDL           | \$ 22.30 | 2% | Remain |

\*Industry corresponds to a Career Pathway. Career Pathways allow job seekers, students, and parents to explore educational requirements and career opportunities in prevalent industry clusters within the region. For more information, visit [www.greaterwichitapartnership.org/about\\_us/regional\\_growth\\_plan](http://www.greaterwichitapartnership.org/about_us/regional_growth_plan)

\*\* Retail: For participants in the WIOA Youth program only

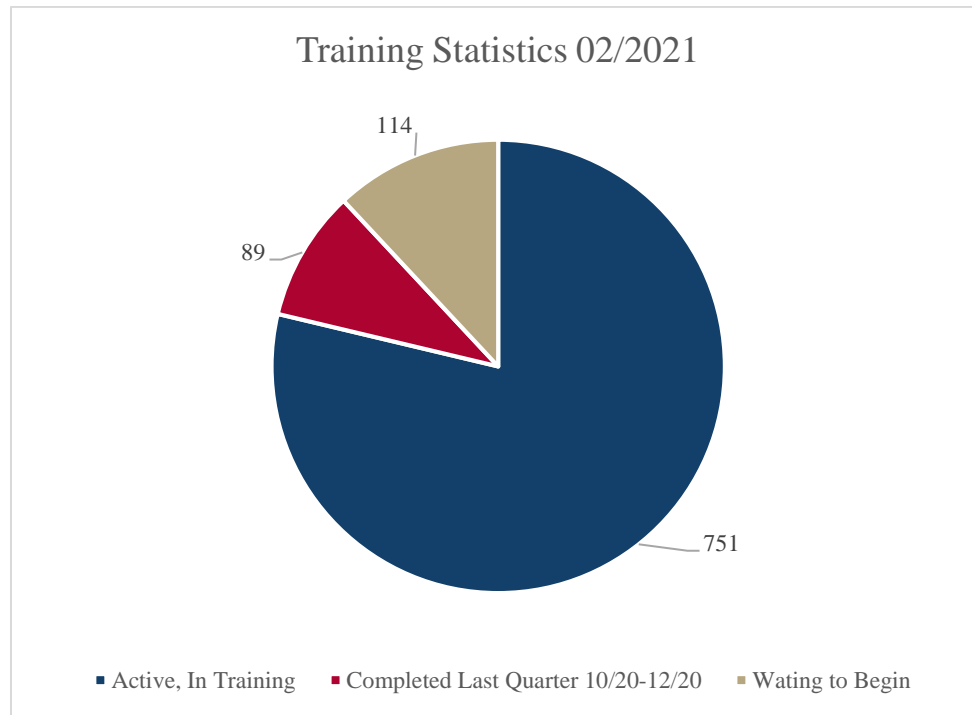


The goal of the Workforce Alliance Local Workforce Development Board is to leverage resources and align services to increase the community impact of the annual Federal allocation from WIOA. At the direction of the LWDB, staff and Workforce Center partners seek opportunities to secure grants and collaborate on training projects to bring more funding to the region. The result is job seekers in Local Area IV have access to a number of different employment and training programs.

Below are graphs reporting current statistics by sectors, training providers, occupations, leveraged funds, and expended funds for training programs administered through the Workforce Centers of South Central Kansas which include:

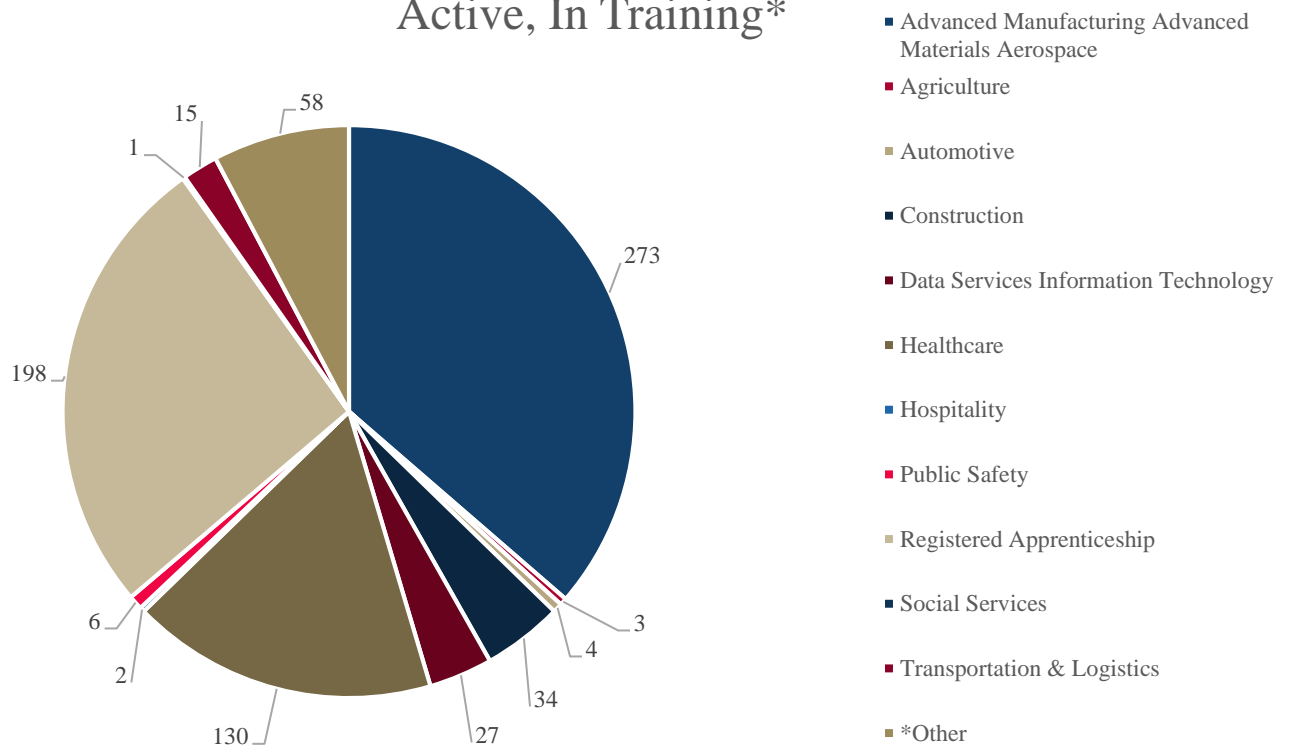
- WIOA Adult
- WIOA Dislocated Worker
- National Dislocated Worker Grant- Aviation
- WIOA Youth
- Kansas Health Professions Opportunity Project (KHPOP)
- Pell Grants
- Trade Adjustment Assistance (TAA)
- Kansas Advanced Manufacturing Program (KAMP)
- United Way Healthcare
- Retaining Employment and Talent After Injury/Illness Network (RETAIN)
- Partner4Work Dislocated Worker Grant

Graphs include active, completed, and participants waiting to begin training by demand occupations.



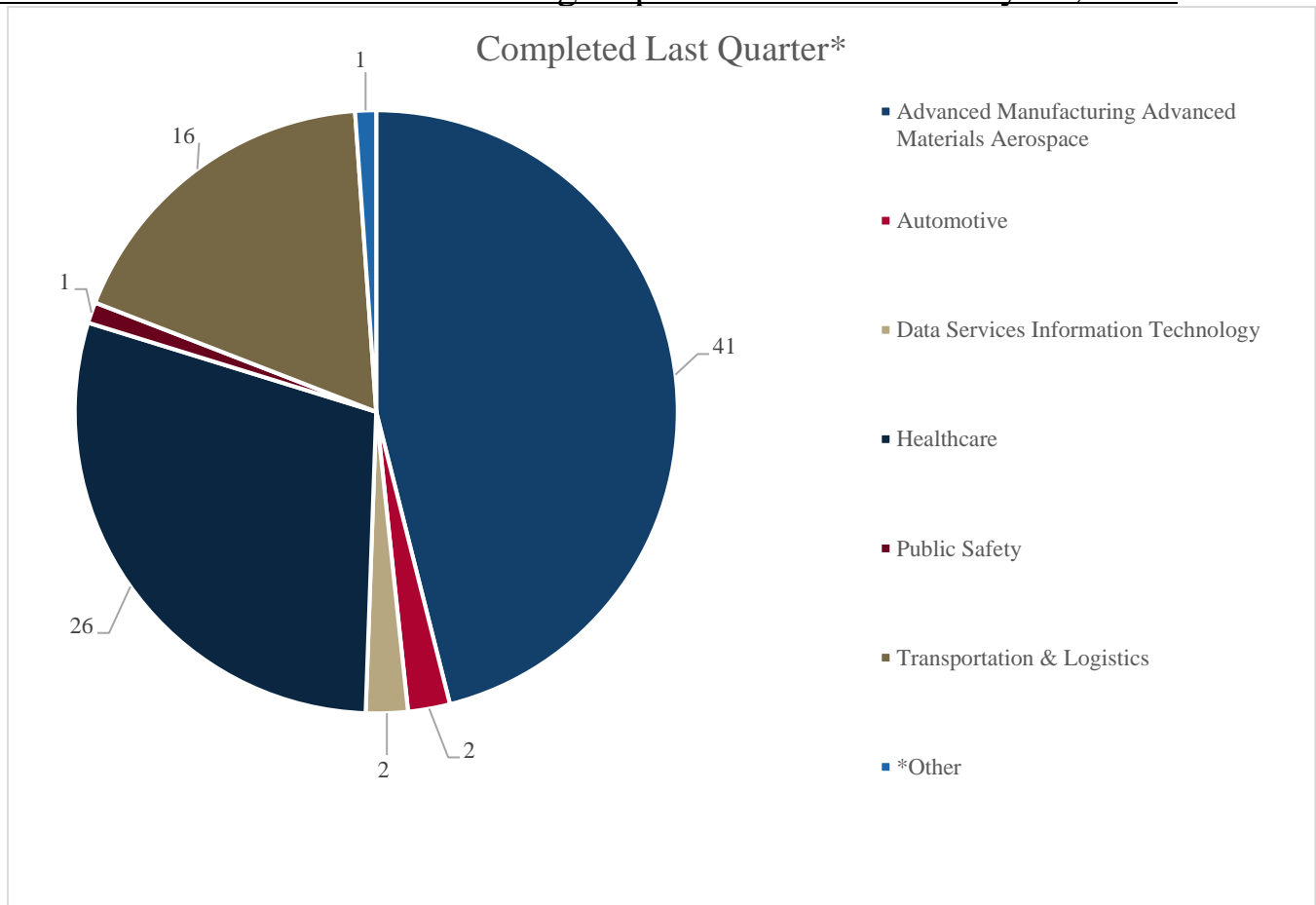
| Training Statistics February 2021                |     |
|--------------------------------------------------|-----|
| Active, In Training                              | 751 |
| Completed Last Quarter (10/2020 through 12/2020) | 89  |
| Waiting to Begin                                 | 114 |

## Active, In Training\*



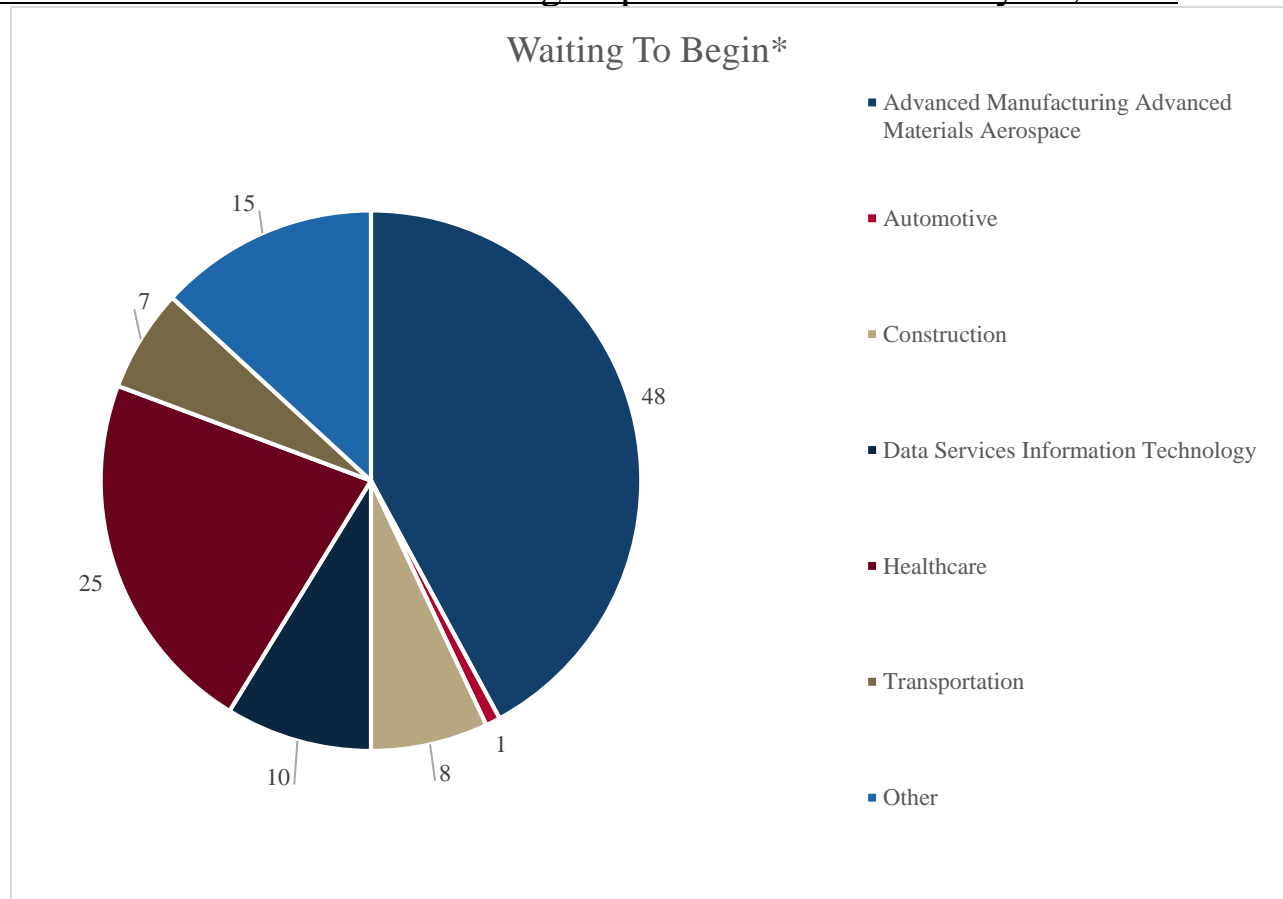
\*Chart includes only fields with participants

| Active, In Training                                   |            |
|-------------------------------------------------------|------------|
| Advanced Manufacturing, Advanced Materials, Aerospace | 273        |
| Agriculture                                           | 3          |
| Automotive                                            | 4          |
| Construction                                          | 34         |
| Data Services Information Technology                  | 27         |
| Educational Services                                  | 0          |
| Healthcare                                            | 130        |
| Hospitality                                           | 2          |
| K-12 CTE                                              | 0          |
| Oil, Gas, Energy                                      | 0          |
| Public Safety                                         | 6          |
| Registered Apprenticeship                             | 198        |
| Retail                                                | 0          |
| Social Services                                       | 1          |
| Transportation & Logistics                            | 15         |
| Other                                                 | 58         |
| <b>Total</b>                                          | <b>751</b> |



\*Chart includes only fields with participants

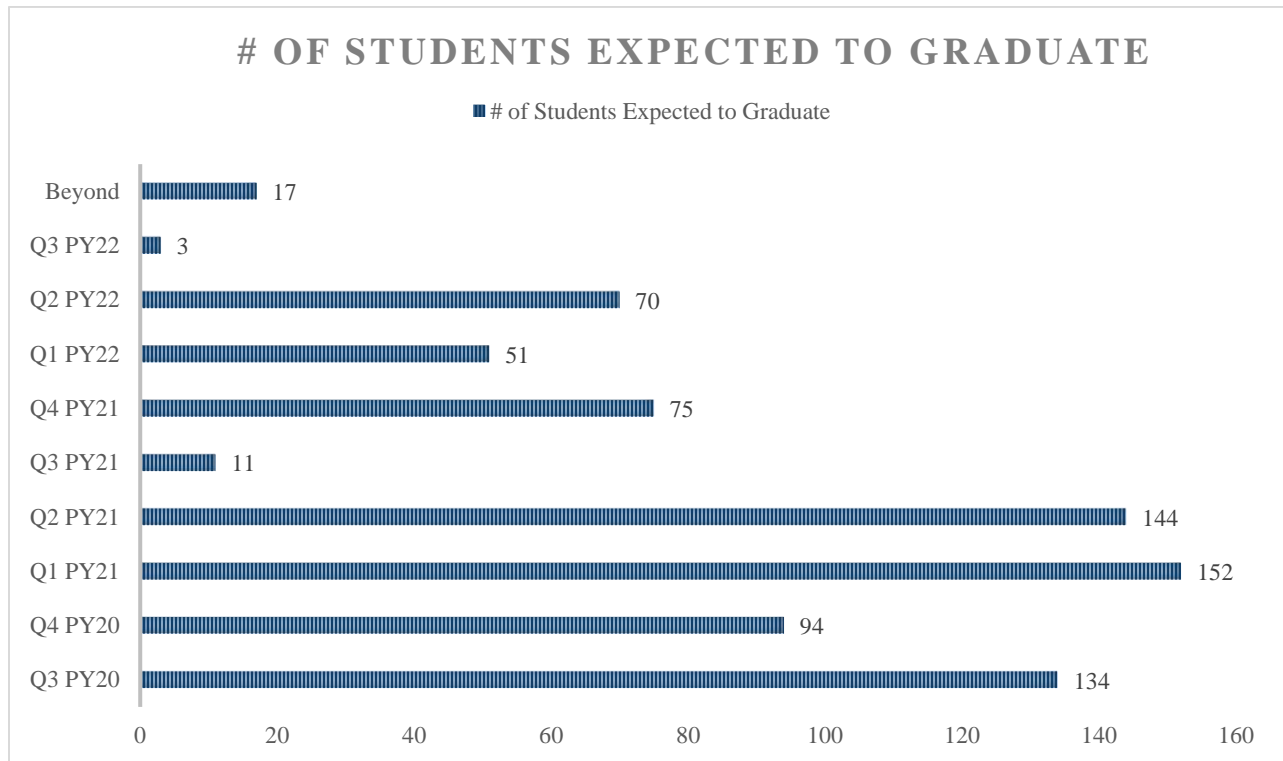
| Completed Last Quarter                                |           |
|-------------------------------------------------------|-----------|
| Advanced Manufacturing, Advanced Materials, Aerospace | 41        |
| Agriculture                                           | 0         |
| Automotive                                            | 2         |
| Construction                                          | 0         |
| Data Services Information Technology                  | 2         |
| Educational Services                                  | 0         |
| Healthcare                                            | 26        |
| Hospitality                                           | 0         |
| K-12 CTE                                              | 0         |
| Oil, Gas, Energy                                      | 0         |
| Public Safety                                         | 1         |
| Registered Apprenticeship                             | 0         |
| Retail                                                | 0         |
| Social Services                                       | 0         |
| Transportation & Logistics                            | 16        |
| *Other                                                | 1         |
| <b>Total</b>                                          | <b>89</b> |



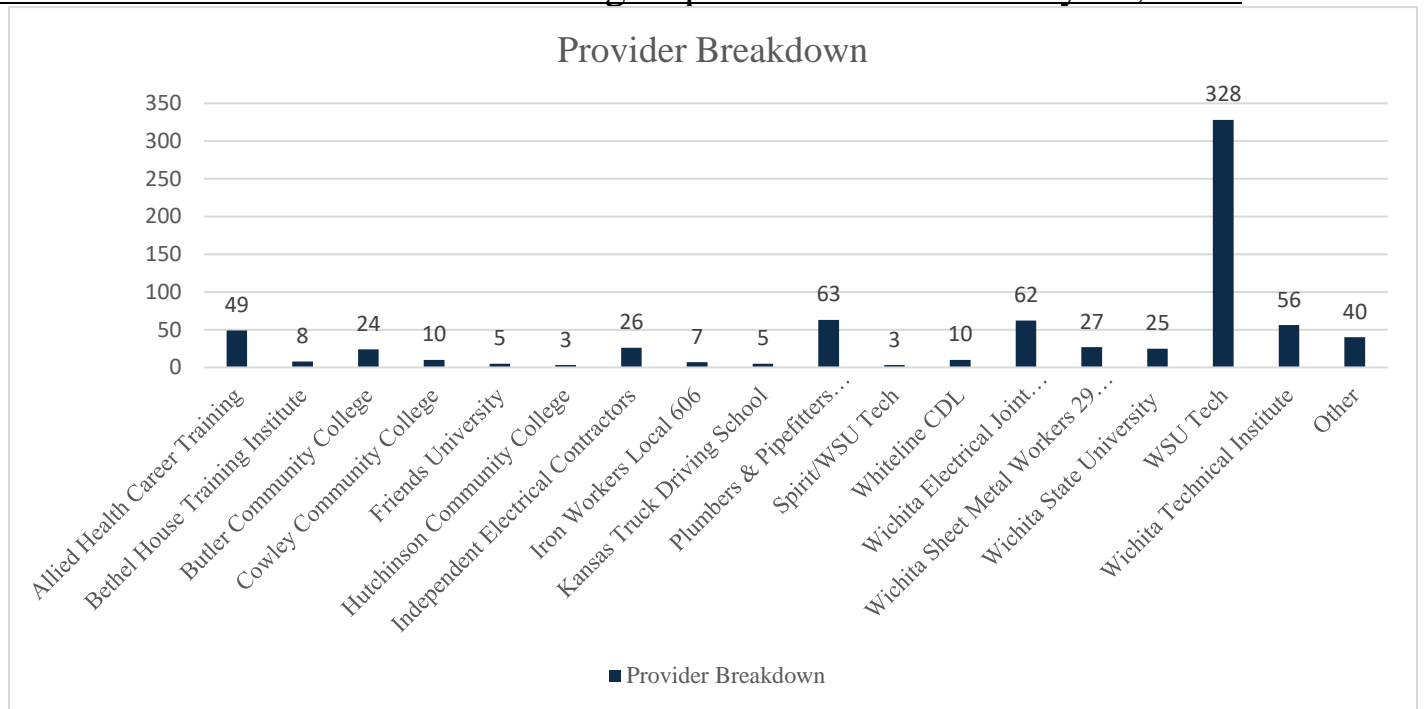
\*Chart includes only fields with participants

| Waiting to Begin**                                    |            |
|-------------------------------------------------------|------------|
| Advanced Manufacturing, Advanced Materials, Aerospace | 48         |
| Agriculture                                           | 0          |
| Automotive                                            | 1          |
| Construction                                          | 8          |
| Data Services, Information Technology                 | 10         |
| Educational Services                                  | 0          |
| Healthcare                                            | 25         |
| Hospitality                                           | 0          |
| K-12 CTE                                              | 0          |
| Oil, Gas, Energy                                      | 0          |
| Public Safety                                         | 0          |
| Registered Apprenticeship                             | 0          |
| Retail                                                | 0          |
| Social Services                                       | 0          |
| Transportation                                        | 7          |
| Other                                                 | 15         |
| <b>Total</b>                                          | <b>114</b> |

\*\*Eligibility has been determined for funding support; participants are waiting on training program to begin (scheduled to start within the next 90 days).



|                                                  | Q3<br>PY20 | Q4<br>PY20 | Q1<br>PY21 | Q2<br>PY21 | Q3<br>PY21 | Q4<br>PY21 | Q1<br>PY22 | Q2<br>PY22 | Q3<br>PY22 | Beyond |
|--------------------------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|--------|
| Number of<br>Students<br>Expected to<br>Graduate | 134        | 94         | 152        | 144        | 11         | 75         | 51         | 70         | 3          | 17     |



| Participants Per Provider                                |            |
|----------------------------------------------------------|------------|
| Allied Health Career Training                            | 49         |
| Bethel House Training Institute                          | 8          |
| Butler Community College                                 | 24         |
| Cowley Community College                                 | 10         |
| Friends University                                       | 5          |
| Hutchinson Community College                             | 3          |
| Independent Electrical Contractors                       | 26         |
| Iron Worker Local 606                                    | 7          |
| Kansas Truck Driving School                              | 5          |
| Plumbers & Pipefitters Apprenticeship Training of Kansas | 63         |
| Spirit AeroSystems/WSU Tech                              | 3          |
| Whiteline CDL                                            | 10         |
| Wichita Electrical Joint Apprenticeship Training Council | 62         |
| Wichita Sheet Metal Workers 29 JATC                      | 27         |
| Wichita State University                                 | 25         |
| WSU Tech                                                 | 328        |
| Wichita Technical Institute                              | 56         |
| Other                                                    | 40         |
| --Cox Machine: 2                                         |            |
| --TECT: 5                                                |            |
| <b>Total</b>                                             | <b>751</b> |



## Training Breakdown by Occupations

| <u>Industry</u>                                                   | <u>Occupations</u>                                                      |    |
|-------------------------------------------------------------------|-------------------------------------------------------------------------|----|
| Advanced<br>Manufacturing<br>Advanced Materials<br>Aerospace= 273 | Aviation Maintenance Technology/ A&P (Aircraft Mechanics)               | 72 |
|                                                                   | Avionics                                                                | 9  |
|                                                                   | CAD/CAM & CATIA                                                         | 6  |
|                                                                   | Composite Fabrication & Repair                                          | 7  |
|                                                                   | Computer Controlled Machine Tool Operator (CNC)                         | 49 |
|                                                                   | Diesel Mechanics                                                        | 0  |
|                                                                   | Electrician                                                             | 2  |
|                                                                   | Engineering (Aerospace/Chemical/Electrical/Industrial/Mechanical)       | 36 |
|                                                                   | Heat Treating Equipment Setters, Operators & Tenders, Metal and Plastic | 0  |
|                                                                   | Heavy Equipment Operator                                                | 0  |
|                                                                   | Industrial Equipment Operator                                           | 3  |
|                                                                   | Industrial Maintenance Technician                                       | 3  |
|                                                                   | Machine Tool Operator-Metal and Plastic                                 | 27 |
|                                                                   | Manufacturing or Production Technicians                                 | 11 |
|                                                                   | Non-Destructive Testing (NDT) or Inspection                             | 23 |
|                                                                   | Operations Management Technical Certification                           | 0  |
|                                                                   | Quality Control or Inspection (O*NET –Quality Control Analyst)          | 1  |
|                                                                   | Robotics Technician                                                     | 2  |
|                                                                   | Sheet Metal Workers                                                     | 0  |
|                                                                   | Supply Chain Managers                                                   | 8  |
|                                                                   | Tool and Die Maker                                                      | 0  |
|                                                                   | Tooling                                                                 | 1  |
|                                                                   | Transportation Equipment (Heavy and Tractor Trailer Truck Drivers)      | 0  |
|                                                                   | Welders, Cutters, Solderers, and Brazers                                | 13 |
| Agriculture = 3                                                   | Biological Technicians                                                  | 0  |
|                                                                   | Farm Equipment Mechanics and Service Technicians                        | 3  |
|                                                                   | Natural Sciences Managers                                               | 0  |
|                                                                   | Refuse and Recyclable Material Collectors                               | 0  |
|                                                                   | Soil and Plant Scientists                                               | 0  |
|                                                                   | Zoologists and Wildlife Biologists                                      | 0  |
| Automotive= 4                                                     | Automotive Service Technicians & Mechanics                              | 4  |
| Construction= 4                                                   | Carpentry                                                               | 1  |
|                                                                   | HVAC                                                                    | 33 |
| Data Services<br>Information<br>Technology= 27                    | Computer and Information System Managers (IM System Managers)           | 6  |
|                                                                   | Computer User Support Specialists                                       | 2  |
|                                                                   | Cyber Security (Information Security Analysts)                          | 5  |
|                                                                   | Network and Computer System Administrators                              | 10 |
|                                                                   | Software Applications                                                   | 0  |
|                                                                   | Software Engineers                                                      | 2  |
|                                                                   | Web Developer                                                           | 2  |

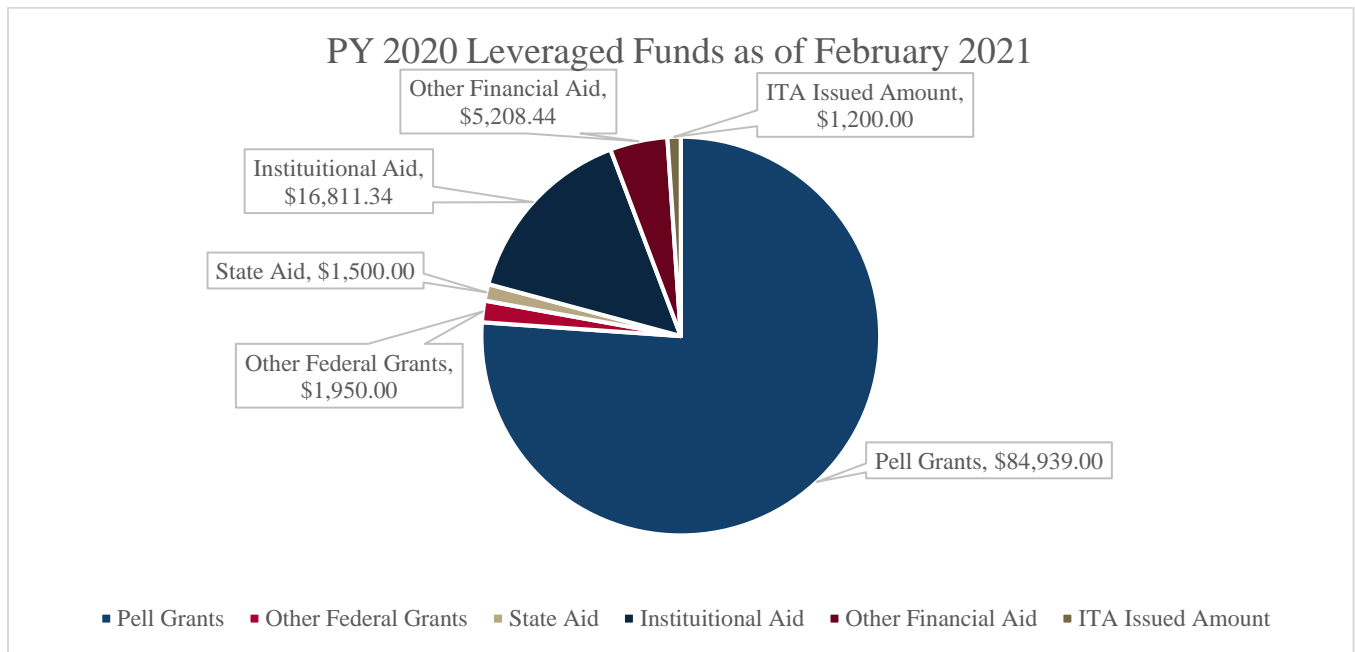
# Workforce Centers PY2020 Training Report

February 17, 2021

|                                  |                                                                                |    |
|----------------------------------|--------------------------------------------------------------------------------|----|
| Health Care= 130                 | Acute Coding/Medical Billing (Billing, Posting, and Rate Clerks)               | 13 |
|                                  | Administration/Management (Medical and Health Service Managers)                | 3  |
|                                  | American Health Information Management Association Certified Coding Specialist | 0  |
|                                  | Certified Nurse Aide (CNA)-Only as part of a career pathway                    | 20 |
|                                  | Certified Medication Aide (CMA)                                                | 7  |
|                                  | Dental Assistant/Hygienist                                                     | 1  |
|                                  | Health Information Technology (HIT)                                            | 0  |
|                                  | Home Health Aide (HHA)- Only as part of a career pathway                       | 0  |
|                                  | Licensed Practical Nurse (LPN)                                                 | 26 |
|                                  | Medical Assistant                                                              | 29 |
|                                  | Medical Laboratory Technician                                                  | 0  |
|                                  | Medical Records Technician                                                     | 4  |
|                                  | Medical Technology BS                                                          | 0  |
|                                  | Occupational Therapy Assistant                                                 | 0  |
|                                  | Pharmacy Technician/Pharmacy Aid                                               | 7  |
|                                  | Phlebotomist                                                                   | 4  |
|                                  | Physical Therapy Assistant (PTA)                                               | 1  |
|                                  | Radiology Technician/Sonography                                                | 2  |
|                                  | Registered Nurse (RN)                                                          | 4  |
|                                  | Respiratory Therapist                                                          | 2  |
|                                  | Surgical Technologist                                                          | 7  |
| Hospitality=2                    | Chefs & Head Cooks                                                             | 2  |
| Oil/Gas/Energy=0                 | Chemist                                                                        | 0  |
|                                  | Equipment Operator                                                             | 0  |
|                                  | Geologist                                                                      | 0  |
|                                  | Geophysical Data Technician                                                    | 0  |
|                                  | Industrial Controls                                                            | 0  |
|                                  | Inspection                                                                     | 0  |
|                                  | Instrumentation                                                                | 0  |
|                                  | Radiographer                                                                   | 0  |
| Public Safety= 6                 | Emergency Medical Technicians and Paramedics                                   | 2  |
|                                  | Probation Officers and Correctional Treatment Specialists                      | 0  |
|                                  | Police and Sheriff's Patrol Officers                                           | 4  |
| Registered Apprenticeship= 198   | Construction Carpenters                                                        | 4  |
|                                  | Electrical Apprentice                                                          | 89 |
|                                  | Plumbers and Pipefitters                                                       | 63 |
|                                  | Industrial Machinery Mechanics                                                 | 35 |
|                                  | Iron Workers                                                                   | 7  |
| Social Services= 1               | Social Worker                                                                  | 1  |
| Transportation and Logistics= 15 | CDL                                                                            | 15 |
| Other= 58                        | Other                                                                          | 58 |

**Leveraged Funds**

A total of \$111,608.78 has been leveraged in Local Area IV so far in Program Year 2020 by KHPOP and WIOA participants. The breakdown of the information is as follows:

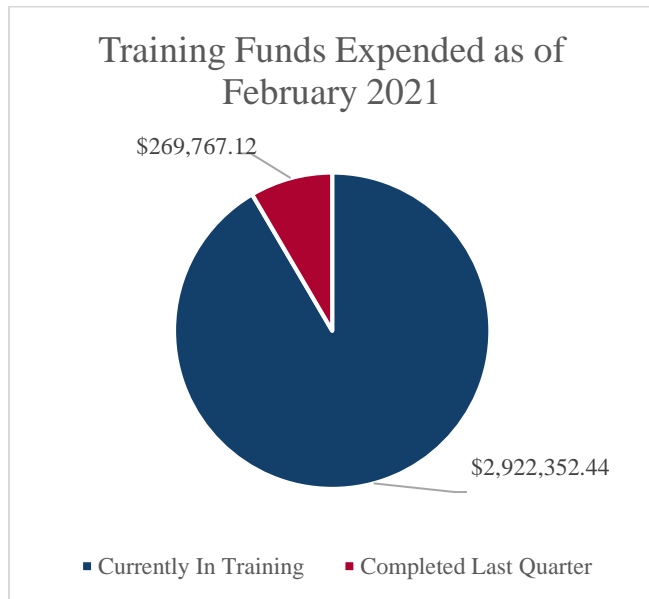


| Program Year Leveraged Funds to Date |                      |            |                   |                     |                   |
|--------------------------------------|----------------------|------------|-------------------|---------------------|-------------------|
| Pell Grants                          | Other Federal Grants | State Aid  | Institutional Aid | Other Financial Aid | ITA Issued Amount |
| \$84,939.00                          | \$1,950.00           | \$1,500.00 | \$16,811.34       | \$5,208.44          | \$1,200.00        |

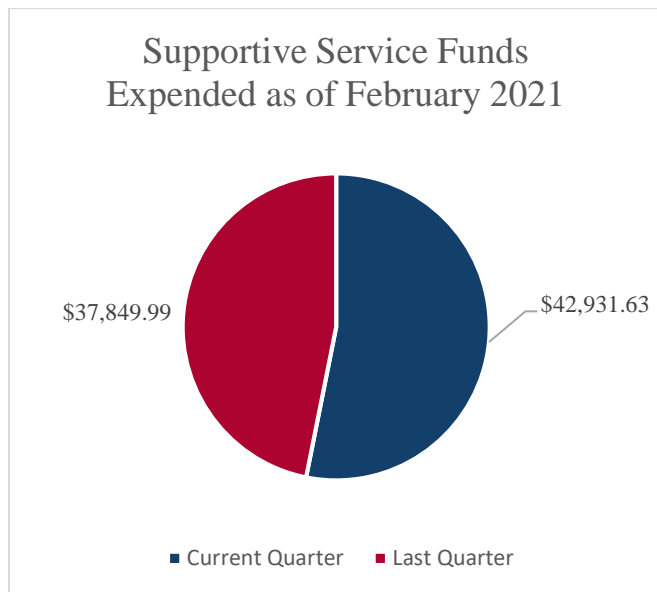
\*Participants are co-enrolled in WIOA and are leveraging training funds from different funding streams and resources such as Pell Grants

**Funds Expended on Training**

A total of \$3,192,119.56 in training dollars has been expended on customers currently in training and those who completed in the last quarter. A total of \$80,781.62 in supportive service dollars has been expended on training customers in the previous and current quarter. The breakdown of the information is as follows:



| Funds Expended on Training |                        |
|----------------------------|------------------------|
| Currently in Training      | Completed Last Quarter |
| \$2,922,352.44             | \$269,767.12           |



| Funds Expended on Supportive Services |              |
|---------------------------------------|--------------|
| Current Quarter                       | Last Quarter |
| \$42,931.63                           | \$37,849.99  |



# HEALTHCARE CAREER PATHWAY

## SOUTH CENTRAL KANSAS

JANUARY – MARCH 2021

| 1,552<br>JOB POSTINGS                                                                                | DIRECT<br>PATIENT CARE                                                                                                                                                                                                                                                                                               | DIAGNOSTIC & THERAPEUTIC                                                                                                                                                                          | ADMINISTRATIVE &<br>CORPORATE                                                                                                                                                                                                           |
|------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <a href="#">Doctoral or Professional Degree</a><br>(6+ years)<br><b>48 JOBS</b>                      | <a href="#">Physicians and Surgeons</a> , <a href="#">Physical Therapists</a> , <a href="#">Occupational Therapists</a> , <a href="#">Audiologists</a> , <a href="#">General Practitioners</a><br><b>36 JOB POSTINGS</b><br><b>\$28.42 to \$90+ Hourly Rate</b>                                                      | <a href="#">Dentists</a> , <a href="#">Orthodontist</a> , <a href="#">Pharmacists</a> , <a href="#">Optometrists</a><br><b>9 JOB POSTINGS</b><br><b>\$48.64 to \$72.59 Hourly Rate</b>            | <a href="#">Healthcare CEO/Administrator</a> , <a href="#">Healthcare Lawyer</a><br><b>3 JOB POSTINGS</b><br><b>\$24.88 to \$90+ Hourly Rate</b>                                                                                        |
| <a href="#">Master Degree</a><br>(6+ years)<br><b>80 JOBS</b>                                        | <a href="#">Nurse Practitioner</a> , <a href="#">Occupational Therapist</a> , <a href="#">Physician Assistant</a> , <a href="#">Nurse Anesthetist</a> , <a href="#">Speech-Language Pathologist</a><br><b>26 JOB POSTINGS</b><br><b>\$31.19 to \$65.30 Hourly rate</b>                                               | <a href="#">Mental Health Counselor</a> , <a href="#">Marriage and Family Therapist</a><br><b>26 JOB POSTINGS</b><br><b>\$14.68 to \$39.40 Hourly Rate</b>                                        | <a href="#">Healthcare Social Worker</a> , <a href="#">Medical Service Manager</a> , <a href="#">Health Educator</a> , <a href="#">Statistician</a><br><b>28 JOB POSTINGS</b><br><b>\$23.67 to \$90+ Hourly Rate</b>                    |
| <a href="#">Bachelor Degree</a><br>(4 years)<br><b>170 JOBS</b>                                      | <a href="#">Nurse (BSN)</a> , <a href="#">Nurse Administrator</a><br><b>22 JOB POSTINGS</b><br><b>\$20.04 to \$48.86 Hourly Rate</b>                                                                                                                                                                                 | <a href="#">Medical/Clinical Laboratory Technicians</a> , <a href="#">Dietitians and Nutritionists</a><br><b>62 JOB POSTINGS</b><br><b>\$16.94 to \$38.92 Hourly Rate</b>                         | <a href="#">Business Office Manager</a> , <a href="#">Financial</a> , <a href="#">Human Resources</a> , <a href="#">Marketing</a> , <a href="#">Systems Analysts</a><br><b>86 JOB POSTINGS</b><br><b>\$29.47 to \$62.81 Hourly Rate</b> |
| <a href="#">Associate Degree</a><br>(2 years)<br><b>483 JOBS</b>                                     | <a href="#">Registered Nurse</a> , <a href="#">Physical Therapy Assistant</a> , <a href="#">Occupational Therapy Assistant</a> , <a href="#">Respiratory Therapist</a> , <a href="#">Sonographer</a> , <a href="#">Cardiovascular Technician</a><br><b>374 JOB POSTINGS</b><br><b>\$19.87 to \$36.81 Hourly Rate</b> | <a href="#">Medical and Clinical Lab Assistant</a> , <a href="#">Dental Hygienist</a> , <a href="#">Radiology Technician</a><br><b>45 JOB POSTINGS</b><br><b>\$17.45 to \$29.64 Hourly Rate</b>   | <a href="#">Medical Records and Health Information Technologist</a> , <a href="#">Patient Liaison</a> or <a href="#">Case Manager</a><br><b>64 JOB POSTINGS</b><br><b>\$10.80 to \$23.87 Hourly Rate</b>                                |
| <a href="#">Technical Certification, Certificate or Credential</a><br>(1-2 years)<br><b>404 JOBS</b> | <a href="#">Licensed Practical Nurse</a> , <a href="#">Nursing Assistant</a> , <a href="#">Emergency Medical Technician</a> , <a href="#">Medical Assistant</a> , <a href="#">Surgical Assistant</a><br><b>299 JOB POSTINGS</b><br><b>\$9.32 to \$14.38 Hourly Rate</b>                                              | <a href="#">Dental Assistant</a> , <a href="#">Phlebotomist</a> , <a href="#">Home Health Aide</a><br><b>55 JOB POSTINGS</b><br><b>\$14.13 to \$22.52 Hourly Rate</b>                             | <a href="#">Medical Secretary</a> , <a href="#">Medical Records Clerk</a><br><b>50 JOB POSTINGS</b><br><b>\$9.90 to \$20.60 Hourly Rate</b>                                                                                             |
| <a href="#">High School/GED</a><br><b>367 JOBS</b>                                                   | <a href="#">Physical Therapy Aide</a> , <a href="#">Patient Transporter</a> , <a href="#">Emergency Room or Sterile Processing Technician</a><br><b>111 JOB POSTINGS</b><br><b>\$8.13 to \$11.76 Hourly Rate</b>                                                                                                     | <a href="#">Pharmacy Clerk</a> , <a href="#">Optician</a> , <a href="#">Dietary Technician/Cook</a> , <a href="#">Caregiver</a><br><b>94 JOB POSTINGS</b><br><b>\$9.43 to \$18.62 Hourly Rate</b> | <a href="#">Receptionist</a> , <a href="#">Telephone Operator</a> , <a href="#">Customer Service</a> , <a href="#">Janitorial</a><br><b>162 JOB POSTINGS</b><br><b>\$9.63 to \$22.01 Hourly Rate</b>                                    |

### 2021 Q1 Summary

4,613 Total Jobs (all industries) from 433 Companies

**1,552 Healthcare Industry Jobs from 71 Companies**

Job postings found at [www.kansasworks.com](http://www.kansasworks.com)

Wage Data found at [www.onetonline.org](http://www.onetonline.org)

Online comparison cost and earnings data from KS colleges and universities graduates at [www.ksdegreestats.org](http://www.ksdegreestats.org)

Additional Career Data at <https://www.kscareernav.gov>



# IT SYSTEMS AND SUPPORT CAREER PATHWAYS

## SOUTH CENTRAL KANSAS

### JANUARY – MARCH 2021

| <b>166</b><br>TOTAL POSTINGS                                                                  | <b>INFORMATION<br/>SUPPORT SERVICES</b>                                                                                                         | <b>PROGRAMMING AND<br/>SOFTWARE DESIGN</b>                                                                                             | <b>NETWORK SYSTEMS</b>                                                                                                                                      | <b>WEB &amp; DIGITAL<br/>COMMUNICATIONS</b>                                                                                                       |
|-----------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|
| <u>Graduate or Post Graduate</u><br>(4+ years)<br><br><b>14 JOBS</b>                          | <u>Chief Informatics Officer, Director of Informatics</u><br><br><b>7 JOB POSTINGS</b><br><br>\$31.06 to \$77.80 Hourly Rate                    | <u>Senior Computer Programmers, Senior Systems Engineers</u><br><br><b>6 JOB POSTINGS</b><br><br>\$31.52 to \$80.34 Hourly Rate        | <u>Director of Risk Management, Director of Privacy and Security</u><br><br><b>0 JOB POSTING</b><br><br>\$36.94 to \$90+ Hourly Rate                        | <u>Senior Web Developers</u><br><br><b>1 JOB POSTINGS</b><br><br>\$23.06 to \$44.58 Hourly Rate                                                   |
| <u>Bachelor Degree</u><br>(4 years)<br><br><b>102 JOBS</b>                                    | <u>IT Directors, Information Security Analysts, Database Administrators</u><br><br><b>21 JOB POSTINGS</b><br><br>\$20.52 to \$55.88 Hourly Rate | <u>Computer Programmers, Systems Engineers, Software Engineers</u><br><br><b>55 JOB POSTINGS</b><br><br>\$25.57 to \$59.02 Hourly Rate | <u>Systems Analysts, Systems Administrators, Network Architects, Hardware Engineers</u><br><br><b>25 JOB POSTINGS</b><br><br>\$19.32 to \$42.55 Hourly Rate | <u>Web Developers, Director of Online Marketing Strategy &amp; Performance</u><br><br><b>1 JOB POSTINGS</b><br><br>\$19.32 to \$42.55 Hourly Rate |
| <u>Associate Degree</u><br>(2 years)<br><br><b>28 JOBS</b>                                    | <u>IT Directors, Information Security Analysts, Database Administrators</u><br><br><b>13 JOB POSTINGS</b><br><br>\$18.93 to \$52.70 Hourly Rate | <u>Application Specialist, Technician, Installer, Programmer</u><br><br><b>5 JOB POSTINGS</b><br><br>\$19.27 to \$52.69 Hourly Rate    | <u>Network Support Technician or Specialist</u><br><br><b>5 JOB POSTINGS</b><br><br>\$17.18 to \$51.11 Hourly Rate                                          | <u>Digital Marketing Graphic Designer E-Commerce Assistance</u><br><br><b>5 JOB POSTINGS</b><br><br>\$12.61 to \$33.57 Hourly Rate                |
| <u>Technical Certification Certificate or Credential</u><br>(1-2 years)<br><br><b>15 JOBS</b> | <u>Help Desk Technicians PC Technicians</u><br><br><b>8 JOB POSTINGS</b><br><br>\$13.93 to \$39.07 Hourly Rate                                  | <u>Programming Assistant</u><br><br><b>1 JOB POSTINGS</b><br><br>\$16.48 to \$30.65 Hourly Rate                                        | <u>Network Support Specialist</u><br><br><b>5 JOB POSTINGS</b><br><br>\$16.18 to \$30.65 Hourly Rate                                                        | <u>Multimedia Specialist</u><br><br><b>1 JOB POSTINGS</b><br><br>\$13.06 to \$26.26 Hourly Rate                                                   |
| <u>High School or GED</u><br><br><b>6 JOBS</b>                                                | <u>Technical Assistance Call Center, Service Desk</u><br><br><b>1 JOB POSTINGS</b><br><br>\$10.80 to \$28.57 Hourly Rate                        | <u>Retail, Technical Assistance</u><br><br><b>1 JOB POSTINGS</b><br><br>\$10.80 to \$28.57 Hourly Rate                                 | <u>Technical Assistance Call Center, Service Desk</u><br><br><b>3 JOB POSTINGS</b><br><br>\$10.80 to \$28.57 Hourly Rate                                    | <u>Intern, Social Media Application Support</u><br><br><b>1 JOB POSTINGS</b><br><br>\$10.80 to \$28.57 Hourly Rate                                |

### 2021 Q1 Summary

4,613 Total Jobs (all industries) from 433 Companies

**166 IT Systems and Support IT jobs from 37 Companies**

Jobs postings found at [www.kansasworks.com](http://www.kansasworks.com)

Wage Data found at [www.onetonline.org](http://www.onetonline.org)

Online comparison cost and earnings data from KS colleges and universities graduates at [www.ksdegreestats.org](http://www.ksdegreestats.org)

Additional Career Data at <https://www.kscareernav.gov>



## TRANSPORTATION & LOGISTICS SOUTH CENTRAL KANSAS JANUARY – MARCH 2021

| <b>128</b><br>TOTAL JOBS<br>POSTINGS                                                                  | <b>PROCUREMENT &amp;<br/>SERVICE</b>                                                                                                                                                                    | <b>TRANSPORTATION<br/>OPERATIONS</b>                                                                                                                                                                                                                                | <b>WAREHOUSING &amp;<br/>DISTRIBUTION</b>                                                                                                                                         |
|-------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <u>Bachelor Degree</u><br><br>(4 years)<br><br><b>13 JOBS</b>                                         | <u>Buyer</u><br><u>Logistics Specialists</u><br><u>Purchasing Manager</u><br><u>Sales Executives</u><br><br><b>6 JOB POSTINGS</b><br><br>\$23.67 TO \$51.31 Hourly Rate                                 | <u>Distribution Center Manager</u><br><u>Supervisor Dispatcher</u><br><u>Fleet Manager, Flight Instructors</u><br><u>Operations Analyst</u><br><u>Terminal Manager</u><br><u>Traffic Manager</u><br><br><b>4 JOB POSTINGS</b><br><br>\$19.18 TO \$49.70 Hourly Rate | <u>Operation Manager</u><br><u>Sales Manager</u><br><br><b>3 JOB POSTINGS</b><br><br>\$19.18 TO \$49.70 Hourly Rate                                                               |
| <u>Associate Degree, Technical Certificate or Credential</u><br><br>(1-2 years)<br><br><b>43 JOBS</b> | <u>Procurement Specialist, Procurement Clerk, Procurement Technician</u><br><br><b>0 JOB POSTINGS</b><br><br>\$12.71 TO \$22.00 Hourly Rate                                                             | <u>Automotive Technician or Mechanics CDL Tractor – Trailer or Truck Driver, Diesel Mechanics, Pilot, Railroad Conductors</u><br><br><b>38 JOB POSTINGS</b><br><br>\$17.19 TO \$35.35 Hourly Rate                                                                   | <u>Inventory Supervisor</u><br><u>Warehouse Supervisor</u><br><br><b>5 JOB POSTINGS</b><br><br>\$19.18 TO \$49.70 Hourly Rate                                                     |
| <u>High School or GED</u><br><br><br><b>72 JOBS</b>                                                   | <u>Administrative Assistants</u><br><u>Customers Service Representatives</u><br><u>Office Assistants</u><br><u>Sales Specialists</u><br><br><b>10 JOB POSTINGS</b><br><br>\$7.93 TO \$18.15 Hourly Rate | <u>Airfield Operations Specialists</u><br><u>Bus Driver</u><br><u>Couriers</u><br><u>Delivery Driver</u><br><u>Dispatchers</u><br><u>Dock Supervisors</u><br><u>Operations Clerks</u><br><br><b>41 JOB POSTINGS</b><br><br>\$7.93 TO \$18.15 Hourly Rate            | <u>Forklift Driver</u><br><u>Order Clerks</u><br><u>Shipping and Receiving Clerk</u><br><u>Warehouse Clerk</u><br><br><b>21 JOB POSTINGS</b><br><br>\$8.06 TO \$18.51 Hourly Rate |

### 2021 Q1 Summary

4,613 Total Jobs (all industries) from 433 Companies

**128 Transportation and Logistics Jobs by 49 Companies**

Jobs postings found at [www.kansasworks.com](http://www.kansasworks.com)

Wage Data found at [www.onetonline.org](http://www.onetonline.org)

Online comparison cost and earnings data from KS colleges and universities graduates at [www.ksdegreestats.org](http://www.ksdegreestats.org)

Additional Career Data at <https://www.kscareernav.gov>





# MANUFACTURING CAREER PATHWAY

## ADVANCED MANUFACTURING/AEROSPACE

### SOUTH CENTRAL KANSAS

#### JANUARY – MARCH 2021



| 1227<br>TOTAL JOBS                                                                        | PRODUCTION                                                                                                                                                                                                                                                       | QUALITY<br>ASSURANCE                                                                                                                                                                   | MAINTENANCE                                                                                                                                                                                                | ADMINISTRATIVE &<br>CORPORATE                                                                                                                                 |
|-------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <u>Graduate or Post Graduate</u><br>(4+ years)<br><b>21 JOBS</b>                          | <u>Research and Development Senior Engineer</u><br><b>3 JOB POSTINGS</b><br>\$23.67 TO \$51.31 Hourly Rate                                                                                                                                                       | <u>Research and Development Senior Engineer</u><br><b>11 JOB POSTINGS</b><br>\$25.54 TO \$69.57 Hourly Rate                                                                            | <u>Senior Engineer, Robotics Engineer</u><br><b>11 JOB POSTINGS</b><br>\$25.00 TO \$72.52 Hourly Rate                                                                                                      | <u>Attorney Executive (CEO/VP)</u><br><b>4 JOB POSTINGS</b><br>\$23.67 to \$90+ Hourly Rate                                                                   |
| <u>Bachelor Degree</u><br>(4 years)<br><b>377 JOBS</b>                                    | <u>Engineer, Plant Manager</u><br><b>61 JOB POSTINGS</b><br>\$23.67 TO \$51.31 Hourly Rate                                                                                                                                                                       | <u>Supply Chain Manager, Plant Manager</u><br><b>40 JOB POSTINGS</b><br>\$21.40 TO \$65.31 Hourly Rate                                                                                 | <u>Operations Manager, Industrial Automation Engineer</u><br><b>69 JOB POSTINGS</b><br>\$19.18 TO \$49.70 Hourly Rate                                                                                      | <u>Accountant, Analyst, Financial, Human Resources, Marketing, Sales Executive, Supply Chain</u><br><b>207 JOB POSTINGS</b><br>\$29.47 to \$62.81 Hourly Rate |
| <u>Associate Degree</u><br>(2 years)<br><b>376 JOBS</b>                                   | <u>Production Technician, Junior Engineer, Engineer Technician, Drafter, Production, Assembly Lead, Machine Operator, CNC Technician or Programmer, Machinist, Supply Chain, Production Control</u><br><b>139 JOB POSTINGS</b><br>\$12.13 TO \$29.47 Hourly Rate | <u>Production or Assembly Lead, Quality Technician, Electrical Technician, Inspector, Supply Chain, Production Control</u><br><b>75 JOB POSTINGS</b><br>\$17.19 TO \$35.35 Hourly Rate | <u>Production Technician, Junior Engineer, Engineer Technician, Automation Technician, Industrial Maintenance Technician (non-janitorial)</u><br><b>115 JOB POSTINGS</b><br>\$16.97 TO \$36.38 Hourly Rate | <u>Accounting Clerk, Contract Assistant, Payroll Clerk, Safety Coordinator</u><br><b>47 JOB POSTINGS</b><br>\$10.80 to \$23.87 Hourly Rate                    |
| <u>Technical Certification, Certificate, Credential</u><br>(1-2 years)<br><b>142 JOBS</b> | <u>Advanced Production, Welder, Machine Tending, Material Handling, Forklift Driver</u><br><b>12 JOB POSTINGS</b><br>\$9.37 TO \$22.55 Hourly Rate                                                                                                               | <u>Inventory Planner, Quality Assurance Technician</u><br><b>13 JOB POSTINGS</b><br>\$9.37 TO \$20.09 Hourly Rate                                                                      | <u>Airframe and Powerplant Mechanic, Maintenance (non-janitorial), Welder</u><br><b>56 JOB POSTINGS</b><br>\$15.19 TO \$32.17 Hourly Rate                                                                  | <u>Customer Service, Sales Assistant</u><br><b>61 JOB POSTINGS</b><br>\$9.90 to \$20.60 Hourly Rate                                                           |
| <u>High School or GED</u><br><b>303 JOBS</b>                                              | <u>Production/Assembly, Shipping/Receiving</u><br><b>218 JOB POSTINGS</b><br>\$8.58 TO \$20.09 Hourly Rate                                                                                                                                                       | <u>Inventory Clerk</u><br><b>47 JOB POSTINGS</b><br>\$7.93 TO \$18.15 Hourly Rate                                                                                                      | <u>Janitorial, Light Maintenance (non-janitorial)</u><br><b>11 JOB POSTINGS</b><br>\$8.06 TO \$18.51 Hourly Rate                                                                                           | <u>Office Clerk, Receptionist, Telephone Operator</u><br><b>27 JOB POSTINGS</b><br>\$9.63 to \$22.01 Hourly Rate                                              |

### 2021 Q1 Summary

4,613 Total Jobs (all industries) from 433 Companies

**1227 Manufacturing Industry Jobs from 58 Companies**

Jobs postings found at [www.kansasworks.com](http://www.kansasworks.com)

Wage Data found at [www.onetonline.org](http://www.onetonline.org)

Online comparison cost and earnings data from KS colleges and universities graduates at [www.ksdegreestats.org](http://www.ksdegreestats.org)

Additional Career Data at <https://www.kscareernav.gov>



## OIL AND GAS SOUTH CENTRAL KANSAS JANUARY – MARCH 2021

| <b>23</b><br>TOTAL JOB POSTINGS                                                                   | <b>Field Positions</b>                                                                                                                                                                                                                   | <b>Administrative Positions</b>                                                                                                                                                                                         |
|---------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <u>Bachelor Degree or Above</u><br><br>(4 years or more)<br><br><b>7 JOBS</b>                     | <u>Chemist, Chemical Engineer, Petroleum Engineer, Civil Engineer, Construction Engineer, Geologist, Geophysical Data Technician, Geophysicist</u><br><br><b>6 JOB POSTINGS</b><br><br>\$25.43 to \$90+ Hourly rate                      | <u>Accountant, Analyst, Energy Attorney, Human Resource Managers, Information Technology, Marketing Manager, Sales Executive, Supply Chain Manager</u><br><br><b>1 JOB POSTINGS</b><br><br>\$18.84 to \$90+ Hourly rate |
| <u>Associate Degree</u><br><br>(2 years)<br><br><b>15 JOBS</b>                                    | <u>Chemical Technician, Corrosion Technician, Mechanical Technician, Industrial Controls Technician, Inspector, Instrumentation Technician, Radiographer, Welder</u><br><br><b>14 JOB POSTINGS</b><br><br>\$10.02 to \$48.82 Hourly rate | <u>Accounting Clerk, Contract Assistant, Payroll Clerk, Real Estate Agent, Safety Coordinator</u><br><br><b>1 JOB POSTINGS</b><br><br>\$10.47 to \$23.11 Hourly rate                                                    |
| <u>Technical Certification, Certificate or Credential</u><br><br>(1-2 Years)<br><br><b>0 JOBS</b> | <u>CDL Driver, Production Technician Equipment Operator, Welding Technician</u><br><br><b>0 JOB POSTINGS</b><br><br>\$9.64 to \$29.42 Hourly rate                                                                                        | <u>Sales Assistant, Real Estate Broker</u><br><br><b>0 JOB POSTINGS</b><br><br>\$9.30 to \$52.17 Hourly rate                                                                                                            |
| <u>High School/GED</u><br><br><b>0 JOBS</b>                                                       | <u>Driver (non-CDL), Production Laborer, Production or Refinery Technician, Pump Operator, Radio Operator, Roustabout</u><br><br><b>0 JOB POSTINGS</b><br><br>\$8.46 to \$37.11 Hourly rate                                              | <u>Office Clerk, Receptionist</u><br><br><b>0 JOB POSTINGS</b><br><br>\$8.60 to \$19.18 Hourly rate                                                                                                                     |

### 2021 Q1 Summary

4,613 Total Jobs (all industries) from 433 Companies

**23 Oil and Gas Jobs by 13 Companies**

Job postings found at [www.kansasworks.com](http://www.kansasworks.com)

Wage Data found at [www.onetonline.org](http://www.onetonline.org)

Online comparison cost and earnings data from KS colleges and universities graduates at [www.ksdegreestats.org](http://www.ksdegreestats.org)

Additional Career Data at <https://www.kscareernav.gov>

**Item**

**Work Based Learning Eligible Training Provider List (ETP)**

**Background**

*1. Approval of Addition to the ETP List for Work Based Learning*

The following employers has submitted an application to be added to the ETP list for Work Based Learning

|                      |                                                                                                                                                                                                                 |
|----------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Employer:            | <b>Bombardier</b>                                                                                                                                                                                               |
| Company Description: | Business Aircraft Manufacturing, Maintenance, Modification, and Flight Test and Safety                                                                                                                          |
| Location(s):         | Wichita, KS                                                                                                                                                                                                     |
| Occupation(s):       | Layoff aversion for production occupations to upskill to maintenance, repair, overhaul, modification, remanufacturing, testing and safety                                                                       |
| Training Length:     | Varied by Positions, many require industry certification or professional licensure                                                                                                                              |
| Average Wage Range:  | All positions meet self-sufficiency guidelines. Wages by individual will vary                                                                                                                                   |
| Benefits:            | Full benefit package                                                                                                                                                                                            |
| Comments:            | In Feb 2021, Bombardier announced ending production of the Learjet aircraft, resulting in the reduction of 200+ positions in Wichita. This project will retrain 40+ impacted individuals to avert those layoffs |
| IWT Funding Streams  | <input checked="" type="checkbox"/> KAMP – \$3,000 per trainee max                                                                                                                                              |

|                      |                                                                                                                                                                                                                                                        |
|----------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Employer:            | <b>Keycentrix</b>                                                                                                                                                                                                                                      |
| Company Description: | Technology Company for pharmacy software development and support                                                                                                                                                                                       |
| Location(s):         | Wichita, KS                                                                                                                                                                                                                                            |
| Occupation(s):       | Database Developer, Quality Assurance Analyst                                                                                                                                                                                                          |
| Training Length:     | Varied by Position, many require industry certification or professional licensure                                                                                                                                                                      |
| Average Wage Range:  | All positions meet self-sufficiency guidelines.                                                                                                                                                                                                        |
| Benefits:            | Full benefit package                                                                                                                                                                                                                                   |
| Comments:            | Keycentrix has been in business for 45+ years and currently employs 68 individuals. The company seeking IWT funds for internal technology based training to significant upgrade employees' skill set and improve the competitiveness of the workforce. |

May 12, 2021

Submitted By: Amanda Duncan

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|                                                       |                                                                                                                                                                                                                                                       |
|-------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| OJT Funding Streams<br><i>subject to availability</i> | <input checked="" type="checkbox"/> WIOA Adult/Dislocated Worker – \$4,500 per trainee max<br><input checked="" type="checkbox"/> WIOA Youth – \$4,500 per trainee max<br><input checked="" type="checkbox"/> One Workforce – \$6,000 per trainee max |
| IWT Funding Streams<br><i>subject to availability</i> | <input checked="" type="checkbox"/> WIOA Adult/Dislocated Worker – \$4,500 per trainee max<br><input checked="" type="checkbox"/> WIOA Youth – \$4,500 per trainee max<br><input checked="" type="checkbox"/> One Workforce – \$6,000 per trainee max |

**Recommended Action**

- Approve additions of Bombardier and Keycentrix to the Work Based Learning ETP list.
- Authorize the President and CEO to sign a training contract with Bombardier through 12/31/21 for layoff aversion IWT activities with KAMP grant.
- Authorize the President and CEO to sign a training contract with Keycentrix through 5/12/23 for any applicable training grants available.



*Serving Employers and Job Seekers in  
Butler, Cowley, Harper, Kingman, Sedgwick & Sumner Counties*

March 16, 2021

Ron Painter  
National Association of Workforce Boards  
1155 15th Street NW, Suite 350  
Washington, DC 20005

Re: National Association of Workforce Boards (NAWB) - SNAP E&T Cohort

Dear Mr. Painter,

On behalf of the Board for the Workforce Alliance of South Central Kansas, I am happy to submit this letter in support of inclusion in the Workforce and SNAP E&T Cohort being led by the National Association of Workforce Boards (NAWB). As a long time and active member of NAWB, the Workforce Alliance appreciates the opportunity to be part of this community of practice.

The operating philosophy for the Workforce Alliance is to leverage resources and align services to generate community impact above and beyond the annual allocation from the Workforce Innovation and Opportunity Act (WIOA). This has proved to be a successful operating model and the services and programs offered by the Workforce Alliance have grown over the past five years, despite a 30 percent reduction in the annual WIOA allocation to this local area since 2016.

The Workforce Alliance Board completed its current two-year strategic plan in 2020, and being a part of the NAWB SNAP E&T Cohort is consistent with the goals that were identified in that process. It is recognized that having increased access to quality employment and training programs will be essential to support economic recovery. The Workforce Alliance is committed to engaging low income individuals and low wage workers in programs and projects that will be part of the strategy to build the local economy. Being able to leverage the NAWB SNAP E&T Cohort will be a tremendous asset as we begin to produce the goals and outcomes needed for implementation of the Board's strategic plan.

Thank you for this opportunity, and also for all of the support NAWB provides the Workforce Alliance and the other local workforce boards across the nation.

Sincerely,

A handwritten signature in blue ink that reads 'Gabe Schlickau'.

Gabe Schlickau, Chair  
Workforce Alliance Local Workforce Development Board (LWDB)  
Local Area IV Kansas



## USDA/FNS SNAP E&T National Partnership Grant Overview

### Overview

The National Association of Workforce Boards (NAWB) in partnership with Seattle Jobs Initiative (SJI) and Third Sector Capital Partners (TSCP) will provide multi-faceted technical assistance so that at least **70 new workforce development boards** become third-party SNAP E&T intermediaries or providers by 2023.

### Strategies/Interventions

- NAWB and our partners will provide technical assistance for the full network of WDBs and affiliates in a SNAP E&T focused community of practice, while also supporting two cohorts of workforce boards with navigating the process to becoming SNAP E&T third party providers or intermediaries.
- NAWB and our partners will develop tools, templates, checklists, and other communication/training experiences and materials to make available to the network.
- Cohort members will receive targeted technical assistance via monthly TA workshops and one-on-one coaching and support.

### Purpose

The purpose of the focus groups is to learn more about the needs of the boards to inform the TA content plan and materials for the community of practice and cohorts. The conversation will cover three main themes:

1. **Being or becoming a SNAP E&T provider:** Interest areas you'd like to learn about and successes and/or barriers you've experienced
2. **Community partnerships:** Relationships with other boards, with employers of SNAP and WIOA participants, etc.
3. **Strategic goals and data practices:** Your organization's priorities, underserved subpopulations you may wish to target, and the impact your organization has had

### More Information about SNAP E&T

#### What is a SNAP E&T Third Party Partner (TPP)?

An organization contracted with the local SNAP agency or its intermediary to offer approved SNAP Employment and Training (E&T) services to SNAP recipients who are enrolled in SNAP E&T by the local SNAP agency. The organization spends its own eligible non-federal funds to deliver services and in return receives up to a 50% federal reimbursement via the State/County SNAP agency.

SNAP E&T Third Party Partners typically fit the following description:

- Serve participants that are low income and current SNAP recipients or likely eligible for SNAP
- Operate at least in part with non-federal funds to support E&T services
- Offer a combination of the following employment services;
  - Job search, job readiness training, work experience, vocational training, case management or job retention.
- Offer the administrative capacity to develop and monitor program budgets, collect and report participant data and participate in regular program monitoring and reporting with the local SNAP agency
- Provide services in a State/County that offers the opportunity to apply/contract to be a TPP.

Workforce Development Boards (WDB) that meet this description are eligible to become a third Party Partner (TPP).

### **SNAP E&T Intermediary**

A SNAP E&T intermediary contracts with the State or County SNAP agency to carry out key functions of the SNAP E&T program on behalf of the SNAP agency. There are different examples of SNAP E&T intermediary models and roles. An intermediary may contract with the SNAP agency to recruit, select and contract with third party partners that deliver E&T services to participants. Additionally, an intermediary may provide specific administrative functions that support the operation of a State or County SNAP E&T program. When utilizing an intermediary the SNAP agency ultimately remains responsible for the SNAP E&T program and policies. Effective intermediaries have strong SNAP E&T knowledge particularly related to their specific scope of work and work in collaboration with the local SNAP agency.

A WDB may operate as a SNAP E&T intermediary and contract to carry out a range of different program functions and roles based on the needs of the SNAP agency and the capacity of the WDB.

More information about SNAP E&T can be found [here](#).

**Item**

2021 Jobs FORE Youth Golf Tournament

**Background**

The Jobs FORE Youth Golf Tournament is held every year to raise additional funds to help support the Workforce Alliance (WA) Youth Employment Project (YEP).

**Analysis**

The 9th annual Jobs FORE Youth Golf Tournament presented by Meritrust Credit Union is scheduled for Thursday, September 30, 2021 at Hidden Lakes Golf Course in Derby. Last year's tournament resulted in profit of over \$14,500. The tournament is usually held in the spring, but due to continued pandemic concerns and to assist with program planning the task force decided to schedule this tournament for the fall and possibly for future years as well.

Last year's sponsors have been contacted about sponsoring this year and staff have also reached out to prospective sponsors. Currently, the following organizations have confirmed their support.

| <b>2021 Jobs FORE Youth Tournament Sponsors / Teams - 2021</b> |                          |
|----------------------------------------------------------------|--------------------------|
| <b>Title Sponsor</b>                                           | <b>Sponsorship Level</b> |
| Meritrust Credit Union                                         | \$2,500.00               |
|                                                                |                          |
| <i>Total</i>                                                   | \$2,500.00               |
| <b>Event Sponsors</b>                                          | <b>Sponsorship Level</b> |
| CPRF                                                           | \$1,000.00               |
| Envision                                                       | \$1,000.00               |
| Spirit AeroSystems                                             | \$1,000.00               |
| Textron Aviation                                               | \$1,000.00               |
|                                                                |                          |
| <i>Total</i>                                                   | \$4,000.00               |
| <b>Prize Sponsors</b>                                          | <b>Sponsorship Level</b> |
| BKD                                                            | \$500.00                 |
| Butler County                                                  | \$500.00                 |
| NIAR                                                           | \$500.00                 |
| Vornado                                                        | Donation                 |
|                                                                |                          |
| <i>Total</i>                                                   | \$1,500.00               |
| <b>Beverage Cart Sponsors</b>                                  | <b>Sponsorship Level</b> |
|                                                                |                          |
|                                                                |                          |
| <i>Total</i>                                                   | \$0.00                   |
| <b>Hole Sponsors</b>                                           | <b>Sponsorship Level</b> |
| High Touch Technologies                                        | \$250.00                 |
| WSU Tech                                                       | \$250.00                 |
| <i>Total</i>                                                   | \$500.00                 |
| <b>Total Sponsorships</b>                                      | <b>\$7,500.00</b>        |



|                             |                   |
|-----------------------------|-------------------|
|                             |                   |
| <b>Team Registrations</b>   |                   |
| Center Industries           | \$360.00          |
| Greater Wichita Partnership | \$360.00          |
| PEC                         | \$360.00          |
| WSU Tech                    | \$360.00          |
|                             |                   |
| <i>Total</i>                | <i>\$1,440.00</i> |
|                             |                   |
| <b>GRAND TOTAL</b>          | <b>\$9,940.00</b> |

The following is a list of sponsors and teams from last year.

**2020**

| <b>Title Sponsor</b>               | <b>Sponsorship Paid</b>  |
|------------------------------------|--------------------------|
| Meritrust Credit Union             | \$2,500.00               |
| <i>Total</i>                       | <i>\$2,500.00</i>        |
| <b>Event Sponsors</b>              |                          |
| AGH                                | \$1,000.00               |
| BKD                                | \$1,000.00               |
| Evergy                             | \$1,000.00               |
| IBEW                               | \$1,000.00               |
| NECA                               | \$1,000.00               |
| Sheet Metal Workers, Local #29     | \$1,000.00               |
| Spirit AeroSystems                 | \$1,000.00               |
| Textron Aviation                   | \$1,000.00               |
| Wichita Wind Surge                 | In-Kind                  |
| XLT Ovens                          | \$1,000.00               |
| <i>Total</i>                       | <i>\$9,000.00</i>        |
| <b>Prize Sponsors</b>              | <b>Sponsorship Level</b> |
| Berry Companies                    | \$500.00                 |
| Butler County Economic Development | \$500.00                 |
| Eck Auto Group                     | Donation                 |
| Goodwill                           | \$500.00                 |
| Issa Group                         | Donation                 |
| Vornado                            | Donation                 |
| <i>Total</i>                       | <i>\$1,500.00</i>        |
| <b>Hole Sponsors</b>               | <b>Sponsorship Level</b> |
| American Family Insurance          | \$250.00                 |

|                                        |                    |
|----------------------------------------|--------------------|
| Assisted Living Locators               | \$250.00           |
| Commerce Bank                          | \$250.00           |
| Foulston Siefkin                       | \$250.00           |
| KCCA                                   | \$250.00           |
| Milestone Construction                 | \$250.00           |
| Morrow & Co.                           | \$250.00           |
| NIAR - WSU                             | \$250.00           |
| PEC                                    | \$250.00           |
| Remediation Contractors                | \$250.00           |
| Wichita State University               | \$250.00           |
| WMA                                    | \$250.00           |
| <i>Total</i>                           | <i>\$3,000.00</i>  |
| <b>Total Sponsorships</b>              | <b>\$16,000.00</b> |
|                                        |                    |
| <b>Team Registrations</b>              |                    |
| Assisted Living Locators               | \$360.00           |
| Greater Wichita Partnership            | \$360.00           |
| IBEW #2                                | \$360.00           |
| IBEW #3                                | \$360.00           |
| IBEW #4                                | \$360.00           |
| IBEW #5                                | \$360.00           |
| IBEW #6                                | \$360.00           |
| PEC                                    | \$360.00           |
| Plumbers & Pipefitters                 | \$360.00           |
| Remediation Contractors #1             | \$360.00           |
| Remediation Contractors #2             | \$360.00           |
| South Central Kansas Building & Trades | \$360.00           |
| WSU Tech                               | \$360.00           |
|                                        |                    |
| <i>Total Registrations</i>             | <i>\$4,680.00</i>  |
| <b>TOTAL</b>                           | <b>\$20,680.00</b> |

### Strategic Goals Supported

This activity supports the following Strategic goals of the Local Workforce Development Board:

- Enhance youth employment opportunities by expanding partnerships with businesses, schools and other community organizations

May 12, 2021

Submitted By: Keith Lawing

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- Increase the awareness of workforce programs and services throughout South Central Kansas
- Continue to increase non-WIOA funding
- Proactively approach the employment and skills training challenges and opportunities of the future with energy and planning today

**Recommended Action**

*Take appropriate action.*

# 2021 Jobs FORE Youth Golf Tournament

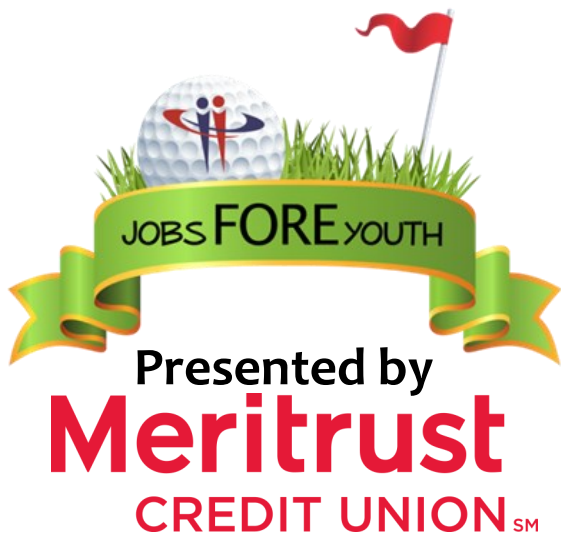
Thursday • September 30, 2021

Hidden Lakes Golf Course  
6020 Greenwich Road, Derby



## KICK OFF THE FALL SEASON . . .

. . . and provide a work experience opportunity for a young person!!



### DID YOU KNOW?

- The Youth Employment Project (YEP) assists young adults with resume creation, job search assistance and interview preparation as well as education on employer expectations, customer service and financial literacy.
- The goal for 2021 is to place 500 youth in a first job or work experience opportunity with employers throughout the region.
- Studies show that youth participants in a structured work experience opportunity or summer internship have higher graduation rates, post secondary enrollments and greater lifetime earnings.

Please help us create a work experience or first job opportunity for a deserving young person.

The Workforce Alliance helps match local youth with employers in structured work experiences. The Jobs FORE Youth Tournament helps fund these valuable connections.

Sponsorship and Team Registration Form on reverse or visit the event page for registration: <https://workforce-ks.com/communityoutreach/jobsforeyouth/>

For more information please contact Shirley Lindhorst at  
[slindhorst@workforce-ks.com](mailto:slindhorst@workforce-ks.com) or 316-771-6604

# 2021 Jobs FORE Youth GOLF TOURNAMENT SPONSORSHIP / TEAM REGISTRATION FORM



**Kick off the fall season and provide a work experience opportunity for a youth!**  
**Thursday, September 30, 2021 at Hidden Lakes Golf Course in Derby**  
**11:30 Lunch/12:30 Tee Off**

- ♦ To be invoiced / pay by check, please indicate your level of sponsorship commitment and return this form to [slindhorst@workforce-ks.com](mailto:slindhorst@workforce-ks.com) or the address below by Friday, September 17, 2021
- ♦ To sponsor/register and pay online go to: <https://workforce-ks.com/communityoutreach/jobsforeyouth/> All sponsorships will receive acknowledgement at the tournament and be recognized on the event website.

- ☐ **Event Sponsor: \$1,000** (Incl. Team Registration: \$360 value, see below) Logo on website & at event
- ☐ **Beverage Cart Sponsor: \$500** - Logo displayed on website and on beverage cart
- ☐ **Prize Sponsor: \$500** - Logo displayed on website & prize table
- ☐ **Hole Sponsor: \$250** - Logo displayed on website & hole sign at tee box
- ☐ **Team Registration: \$360** - 18 hole green fees, cart, lunch, contests, 2 beverage tickets, gift and unlimited driving range access - Shotgun begins at 12:30 pm (Included with Event Sponsorship)  
Team Members: (1) \_\_\_\_\_ (2) \_\_\_\_\_  
(3) \_\_\_\_\_ (4) \_\_\_\_\_
- ☐ I would be interested in providing or sponsoring a work experience opportunity for a youth.

## Contact Information:

\_\_\_\_\_  
Contact Name

\_\_\_\_\_  
Organization

\_\_\_\_\_  
Address

\_\_\_\_\_  
City, State

\_\_\_\_\_  
Zip Code

\_\_\_\_\_  
E-Mail



- ☐ Check enclosed: Payable to Workforce Alliance, 300 W. Douglas, Suite 850, Wichita KS 67202
- ☐ Please invoice my organization at the address above    ☐ Tax deductible receipt requested

*The Workforce Alliance of South Central Kansas, Inc. is a 501(c)(3) organization and all donations may be tax deductible.*



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## Digital Media Activity Report As of 5/1/2021

The Workforce Centers use website and social media platforms to interact, inform, and educate the public on upcoming events and workforce development resources.

The digital traffic and impact numbers are broken down into the following key areas:

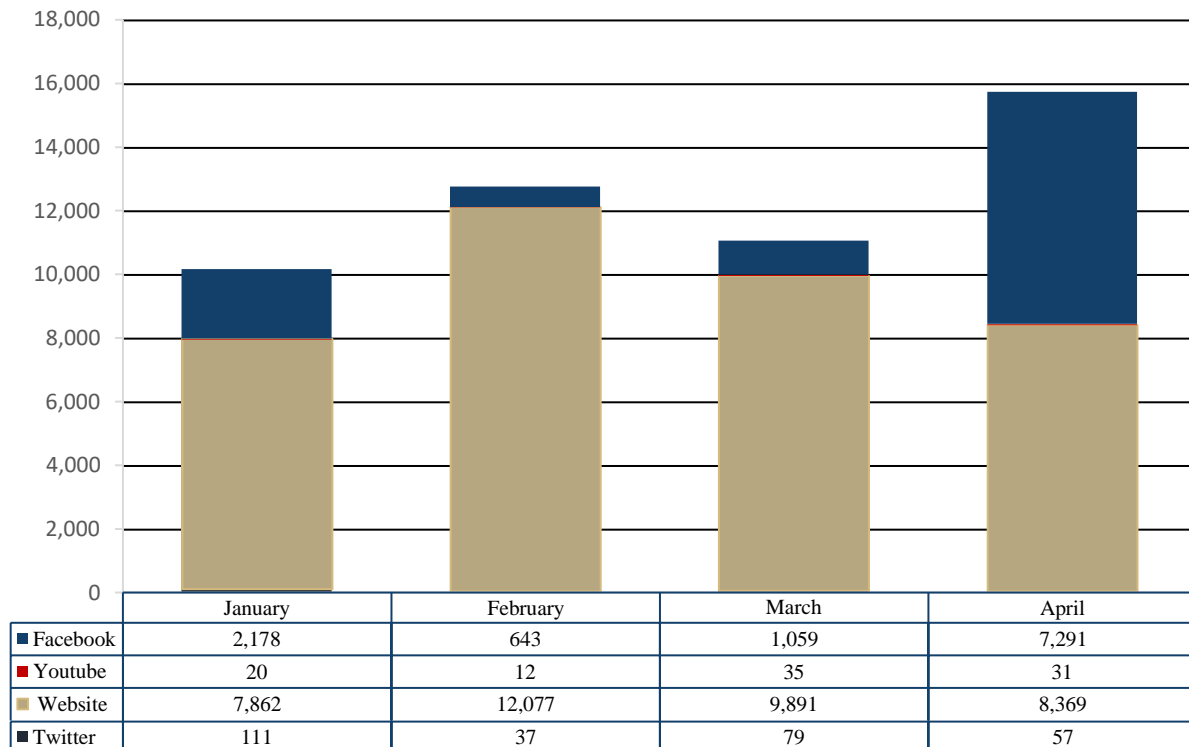
- Engagements - measures the total number of public interactions including shares, likes and comments
- Total Impressions - the number of times content is displayed to a user
- Followers – unique users who subscribe to receive updates

The data collected is from the platforms with the highest utilization:

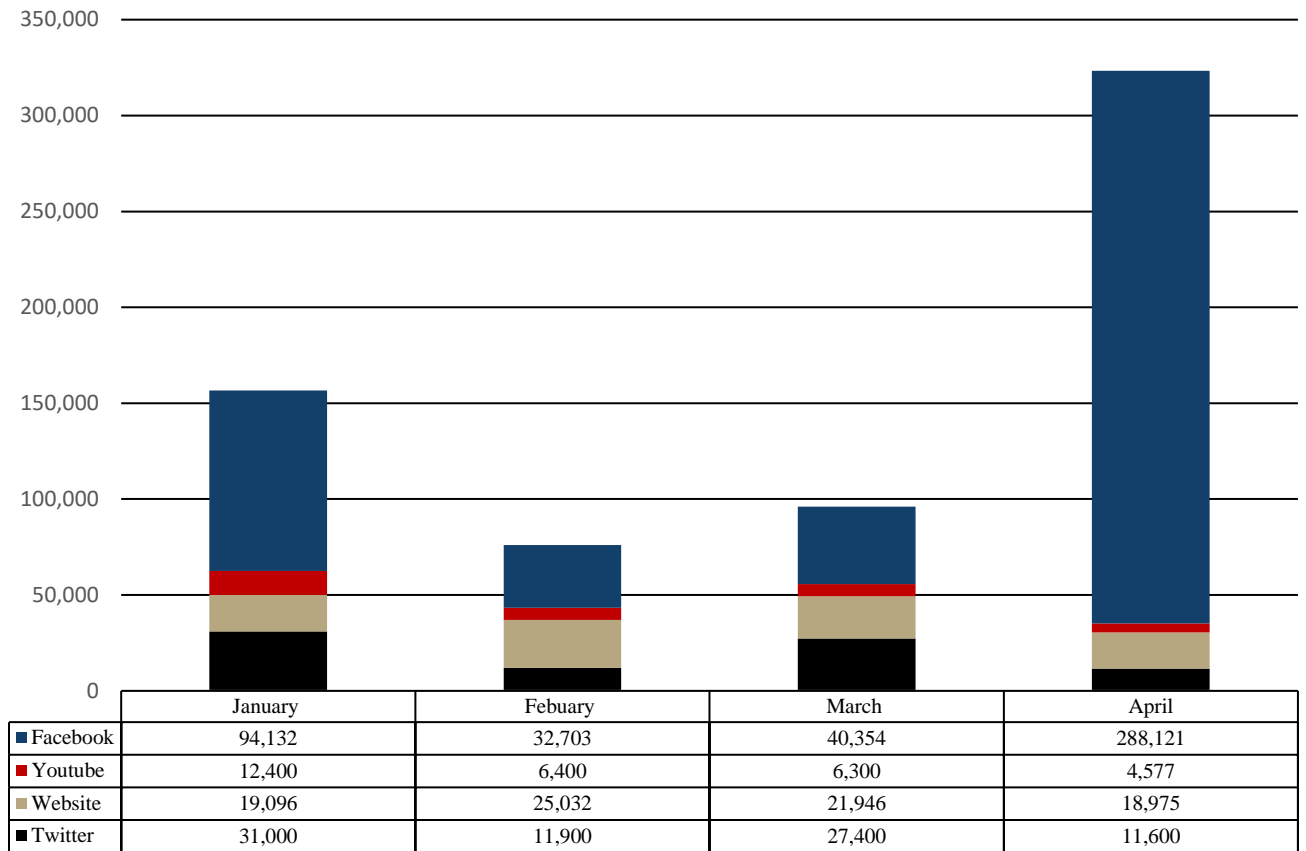
- Facebook at <https://www.facebook.com/WorkforceCenter>
- YouTube at <https://www.youtube.com/c/Workforce-ks>
- Twitter at <https://twitter.com/workforcecenter>
- Workforce Center Webpage at [www.workforce-ks.com](http://www.workforce-ks.com)

The month of April saw a record-setting engagement for Facebook, but a decline in the Website, YouTube and Facebook engagements. Facebook impressions increased significantly from March, whereas Website, Twitter, and YouTube declined slightly. April saw the highest number of followers on all platforms except the Website.

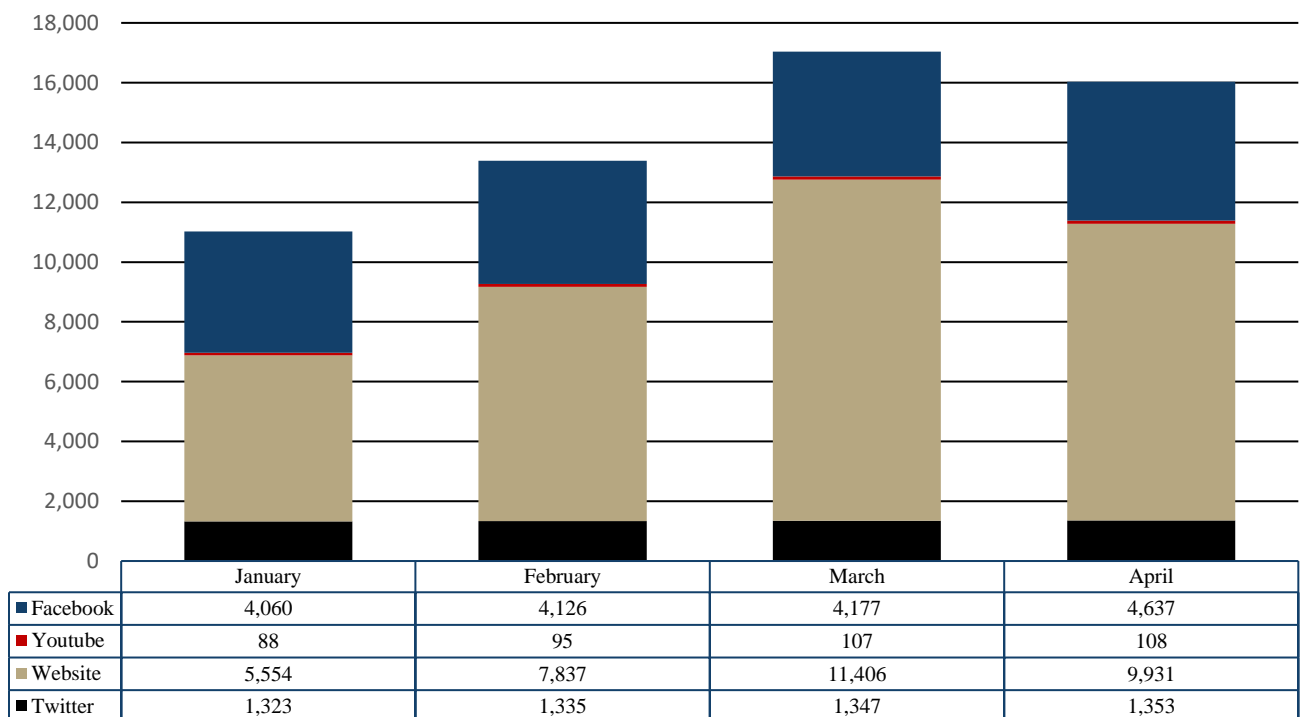
### ENGAGEMENTS



## IMPRESSIONS



## FOLLOWERS





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## ***Building You Series Report***

As of 5/1/2021

In September 2020, KWCH launched [\*Building You\*](#), a weekly feature story about jobs and the economy that airs each Wednesday at 4:00 pm, Lily Wu is the lead reporter. Additionally *Building You* includes a Job of the Day highlighted on the 4 pm newscast and featured on the KWCH website with a link on how to access the job postings and other available jobs through the Workforce Center and Kansasworks.com. The Job of the Day segment also appears again on the KWCH morning newscast the following day. The Workforce Alliance provides content and leads for these features in strategic partnership with employers and partners who utilize the Workforce Center, and posts *Building You* and Job of the Day links on social media platforms.

### **April 2021 *Building You* Stories**

- 4/7/21 [Building You: Scholarship program seeks skilled workers](#)
- 4/14/21 [Building You: Sedgwick County hiring, paying more for detention deputies](#)
- 4/21/21 [Building You: City of Wichita hiring lifeguards](#)
- 4/28/21 [Building You: Construction industry needs more carpenters](#)

### **April 2021 Job of the Day**

| Date    | Job Title                                                 | Employer                               |
|---------|-----------------------------------------------------------|----------------------------------------|
| 4/1/21  | Mechanic                                                  | Suburban Landscape Management          |
| 4/2/21  | Equipment Operator                                        | Kansas Turnpike Authority              |
| 4/5/21  | Speech-Language Pathologist                               | Heartspring                            |
| 4/6/21  | School Bus Fleet Mechanic                                 | First Student                          |
| 4/7/21  | CDL Driver                                                | Professional Cargo Services            |
| 4/8/21  | Finish Carpenter                                          | Guthridge/Nighswonger                  |
| 4/9/21  | Medical Technologist ASCP Specialist                      | Susan B. Allen Memorial Hospital       |
| 4/12/21 | Procurement Counselor                                     | Wichita State University               |
| 4/13/21 | Commercial Lines Customer Service Rep                     | The Insurance Guys                     |
| 4/14/21 | Aviation Development Planner                              | Globe Engineering Co. Inc.             |
| 4/15/21 | Licensed Practical Nurse                                  | Reeds Cove Health and Rehab Center     |
| 4/16/21 | Financial Planning and Analysis Manager                   | The Arnold Group                       |
| 4/19/21 | Workforce Professional                                    | Workforce Alliance of South Central KS |
| 4/20/21 | HVAC, Plumbing & Electrical Trades Specialist             | Sedgwick County                        |
| 4/21/21 | Carpenter                                                 | McCownGordon Construction              |
| 4/22/21 | A&P Mechanic - 2nd Shift                                  | Yingling Aviation, Inc.                |
| 4/23/21 | Operating Technician Filler/Labeler 2 <sup>nd</sup> Shift | The Sherwin Williams Co.               |
| 4/26/21 | Maintenance Worker                                        | Harlow Aerostructures                  |
| 4/27/21 | Licensed Therapist                                        | Lakeside Academy of Kansas             |
| 4/28/21 | Program Manager                                           | Metal Arts Machine Co.                 |
| 4/29/21 | CDL Ready Mix Driver                                      | Cornejo & Sons                         |
| 4/30/21 | Specialist I, Volunteer Engagement                        | American Red Cross                     |

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### Local Workforce Development Board (LWDB)

#### Executive Committee Meeting Minutes

March 10, 2021 – 11:30 AM

1. **Welcome and Introductions**

The LWDB Executive Committee assembled via ZOOM. Chair Gabe Schlickau welcomed Committee members and called the meeting to order.

2. **One-Stop Operations Task Force and Certification of the Wichita Workforce Center**

A task force was appointed and given the assignments to review bids from the Request for Proposals (RFP) for a One-Stop Operator and to conduct a certification review for the Wichita workforce Center. These assignments have been completed and the task force has prepared recommendations for the Executive Committee. Task force members included Rod Blackburn, Tony Naylor, Kerri Falletti, Commissioner Jim Howell, Melissa Musgrave, George Marko, and Erica Ramos.

The Workforce Innovation and Opportunity Act (WIOA) regulations require the function of One Stop Operations to be competitively procured. The current provider for one stop services is Eckerd Connects and the contract with them expires June 30, 2021. The WA released an RFP and received three proposals including one from Eckerd Connects. All proposals were received and reviewed by the One Stop Operations task force. The evaluation consisted of many different criteria and a table summarizing the points awarded by the task force and the budgets of the proposals were provided to the Committee for review. The task force is recommending the selection of Eckerd Connects and staff asked the Committee to approve entering into a contract with Eckerd and allowing staff to enter into some final negotiations with Eckerd and then present to the Chief Elected Official Board (CEOB) at the end of the month for final approval. Some of the task force members present provided comments to the Committee.

*Rod Blackburn (Melissa Musgrave) moved to approve entering into a contract for One Stop Operator services to the Chief Elected Officials Board (CEOB) and approve staff to conduct final negotiations with Eckerd Connects. Motion adopted.*

Task force members also had the responsibility to certify the Workforce Center, which is required by WIOA and State policy. An assessment tool was developed that is consistent with State policy to conduct an analysis to determine the qualifications to meet certification standards, which include workforce center effectiveness, customer satisfaction, accessibility and continuous improvement. The Certification Review Form used by the task force was provided to the Committee for review. The One-Stop Operations task force met and went through the Certification Review Form with Workforce Center leadership staff. The task force recommended that the Wichita Workforce Center be approved for certification.

*Tony Naylor (Melissa Musgrave) moved to approve the Certification of the Wichita Workforce Center. Motion adopted.*

3. **WIOA Dislocated Worker Supportive Services and Wichita Emergency Rental Assistance Program (WERAP)**

The WIOA Dislocated Worker program offers a variety of supportive services for participants that enable participants to remain in training and be successful. The supportive services available are fuel assistance, bus passes, car repair, childcare assistance, employment related expenses, housing assistance (rent or mortgage), utilities assistance (natural gas, electric, and water) and medical assistance. Each supportive service has criteria the participant must meet in order to receive the service. Additionally, there are limits on the amount and frequency of the services. In order to receive a supportive service, the participant must explain why the service is needed for them to participate or

continue in training or employment activities. Utilization of supportive services has fluctuated widely over the years. This often corresponds to the demographics of participants and the programs they are enrolled in. Starting in December 2019, the majority of participants were enrolled in the Dislocated Worker program and up until this time the regular and expanded unemployment insurance benefits were assisting dislocated workers and no increase in supportive services occurred. The expiration of the expanded unemployment benefits in July 2020 and delayed implementation of new benefits led to an increase in supportive services in August and September 2020 and a large spike in October 2020. The expiration of benefits in December 2020 and delayed implementation of new benefits led to a surge of supportive services in February 2021. The supportive services provided from July 2020 to February 2021 were almost exclusively for housing and utilities assistance for dislocated workers. Without consistent access to unemployment insurance assistance, these participants were months behind on housing and utilities and in danger of eviction or disconnection of utilities. The supportive services provided assisted in allowing these participants to continue in training by supporting housing and utility stability.

The WA entered into an agreement with the City of Wichita to support the Wichita Emergency Rental Assistance Program (WERAP) that assists Wichita residents struggling to cover rent and utility payments due to the COVID-19 pandemic. These resources will be leveraged into WIOA operations and help address the growing need for supportive services. WERAP can assist Wichita residents struggling to cover rent and utility payments due to the COVID-19 pandemic; individuals could qualify for up to 12 months of emergency assistance depending on need and fund availability. The Wichita Workforce Center will provide access to computers and in-person or virtual appointments to assist individuals compile the documentation required to submit the application. To qualify individuals must meet specific criteria and have a COVID-19 related economic impact such as loss of job, reduced hours, reduced tips, or increased childcare or medical expenses. Individuals who live outside of the city limits of Wichita can apply through a program with the State of Kansas.

*Tony Naylor (Jeff Longwell) moved to approve the partnership with the City of Wichita. Motion adopted.*

**4. Workforce Alliance Administrative Offices Leased Space Request for Proposals**

Currently, the WA has a lease at 300 W. Douglas, Suite 850 in the RH Garvey Building for its administrative functions. The WA released a request for proposals (RFP) for leased space last fall. Two proposals were received including one from the current landlord. A task force was formed and reviewed the proposals and evaluated the costs for both locations and it was determined that the cost for the current location was much less than the other proposed space. Staff are recommending entering into a lease with the current landlord and also looking into the possibility of negotiating a modification to the space by erecting a wall around the existing computer server equipment. The new lease could be modified or cancelled at any time. The pandemic has caused many staff to work in a virtual environment and there may be a possibility of some staff continuing to work remotely resulting in less space being needed in the future. Staff will continue to look at opportunities to decrease costs and may consult with the Committee on this topic in the future.

*Jeff Longwell (Kathy Jewett) moved to authorize the President/CEO to enter into a lease for space at 300 W. Douglas. Motion adopted.*

**5. 2021 Jobs FORE Youth Golf Tournament**

The Jobs FORE Youth Golf Tournament is held every year to raise additional funds to help support the WA Youth Employment Project (YEP). The 9th annual Jobs FORE Youth Golf Tournament is scheduled for Thursday, September 30, 2021 at Hidden Lakes Golf Course in Derby. Meritrust Credit Union has agreed to be the tournament sponsor for the third straight year. The tournament is usually

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held in the spring, but due to continued pandemic concerns and to assist with program planning the task force decided to schedule this tournament for the fall and possibly for future years as well. It is hoped that having the tournament in the fall will allow for some of the youth that participate in the summer program to participate in the tournament and provide staff with more information about the amount of funding that they will have available to spend the following year. A list of sponsors and teams from last year were provided to the Committee. Committee members were encouraged to be a sponsor and increase awareness about the tournament. Staff will be reaching out to previous and prospective sponsors soon to begin the fundraising process.

*Report was received and filed.*

### 6. **Workforce Alliance (WA) 2020-2022 Strategic Plan Implementation Update**

Updates on the implementation of the 2020-2022 WA strategic goals will be a standing agenda item for this Committee in order to provide for continuous accountability and provide an opportunity for staff to report to the Committee on the progress made on implementing the strategic goals. Staff will keep the Committee updated on key accomplishments, milestones met and reports on activities as they occur. To help implement a couple of the strategic goals, a Youth Employment Committee and Outreach and Communications task force was formed. The two groups have met twice since the beginning of the year and the task force is on track to provide some recommendations to the Executive Committee and the LWDB at those meetings in April.

*Take appropriate action.*

### 7. **Consent Agenda and Committee Reports**

Approval of Meeting Minutes for February 10, 2021, Program Year 2020 (PY20) budget update, One-Stop Operator Report, On-the-Job Training Contracts (OJT) for Asher Enterprises and Superior Holding, Regional Economic Impact Report and Workforce Center Operations were presented to the Committee for review and approval.

The center began providing limited in-person services this week. Those services include bringing back Tech Time on Tuesdays and Thursdays from noon to 4:00 pm for customers to use computers, fax machines, phones, internet and interact with the business services lab staff to work on applications. Staff that will be working from the center have been divided into two groups and are rotating working from home and at the center on a weekly basis. The center is doing weekly COVID testing staff through the WSU lab to maintain a healthy work environment. One-on-one appointments for services are currently limited and available on an as needed basis; customers can still be assisted virtually. Workkeys testing is now available for those employers that request it and is being administered in small groups. The center continues to receive a large volume of phone calls with many of those being unemployment inquiries. Employers have a large number of jobs available.

The new partnership between Cowley College and the Workforce Alliance (WA) to provide workforce center services in Cowley County has begun. Greg Butler and Jennie Heersche with Cowley College introduced themselves to the Committee. Greg has been hired as the workforce and career center specialist that provides job seeker services and Jennie is the director of Workforce and Community Education that works with business and industry to provide outreach on workforce center services. Greg is being trained by workforce center staff and services will be provided at a newly renovated space at Cowley College in lower level of Galle-Johnson Hall in Arkansas City.

Staff are working with Sedgwick County to have workforce center staff classified as Phase 2 eligible for the COVID vaccine. Commissioner Howell reported that things are changing quickly and vaccine supply continues to increase and expects that in a few weeks workforce center staff will become eligible and have the opportunity to be vaccinated.

*Amy Williams (Tony Naylor) moved to approve the Consent Agenda as presented. Motion adopted.*

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8. **Other Discussion/Announcements**

There was no further business or announcements.

9. **Adjournment**

The meeting was adjourned at 12:34 PM.

**Attendees:**

*LWDB Executive Committee Members*

Rod Blackburn  
Commissioner Jim Howell  
Kathy Jewett  
Pat Jonas  
Jeff Longwell  
Melissa Musgrave  
Tony Naylor  
Gabe Schlickau  
Amy Williams

*Staff/Guests*

Amanda Duncan  
Keith Lawing  
Shirley Lindhorst  
George Marko  
Chad Pettera  
Tisha Cannizzo Eckerd Connects  
Greg Butler, Cowley County  
Matt Fields, Eckerd Connects  
Jennie Heersche, Cowley College  
Debbie Luper, Office of  
Congressman Ron Estes

# WORKFORCE CENTERS

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**Local Workforce Development Board (LWDB)**

**Executive Committee Special Meeting Minutes**

March 30, 2021 – 10:00 AM

### 1. **Welcome and Introductions**

The LWDB Executive Committee assembled via ZOOM. Chair Gabe Schlickau welcomed Committee members and called the meeting to order.

### 2. **Local Area IV Workforce Innovation and Opportunity Act (WIOA) Plans**

The Workforce Innovation and Opportunity Act (WIOA) requires each Local Area to have an approved Regional Plan and Local Plan. These plans must be reviewed and updated every four years. The State of Kansas has divided Kansas into two planning regions. Local Area IV is part of planning region II with Local Areas I and V. Updated plans must be submitted to the Kansas Department of Commerce (KDC) by April 30, 2021. Prior to submission to KDC, the Regional Plan and Local Plan must be approved by the Chief Elected Officials Board (CEOB) and Local Workforce Development Board (LWDB) and be posted for public comment for 30 days.

The Regional Plan has been drafted with Local Areas I and V and all will work together to implement it; this includes formalizing the convening of industry leaders, businesses, education, economic development, labor, and community-based organizations across the region to establish expectations, needs, and gaps, coordinating outreach efforts, retaining talent in the region by focusing on work-based learning opportunities including Work Based Learning and Registered Apprenticeship, expanding youth employment opportunities throughout the region and implementing rural regional strategies. The Regional Plan identifies in-demand industry sectors or occupations in region, which are advanced manufacturing, advanced materials, aerospace, agriculture, data services and information technology, healthcare, oil / gas and transportation / logistics. The Local Areas in the region have and will continue to work collaboratively to develop and implement regional service strategies, focus on business services, meet or exceed performance measures, and collaborate on regional projects.

Workforce Alliance (WA) staff have drafted the updated Local Plan based on WIOA guidelines. The draft Local Plan includes goals, strategies, service delivery plans, policies and management of the One Stop Workforce System in Local Area IV. The One Stop Advisory Council (OSAC) has worked since the original plan was developed in 2016 to develop and enhance cooperation and collaboration between local partners.

The Regional Plan and Local Plan will be released for public comment on March 30, 2021 and comments will be accepted through April 29, 2021. A link to access the plans will be sent to all LWDB members and partners encouraging their review of the plan and providing comments. Staff will review all comments as they are filed and then respond to the comments and make appropriate changes as necessary in order for the plans to be reviewed by the full LWDB at its April 28, 2021 meeting. All comments received will be attachments to the Regional and Local Plans. Once approved, the plans will begin implementation July 1, 2021.

Rod Blackburn asked why construction is not listed as one of the in-demand industry sectors for the regional plan. This issue is an example of the type of information that can be submitted for public comment.

*Rod Blackburn (Michele Gifford) moved to approve the Regional Plan and Local Plan as presented and direct staff to release the draft Regional and Local Plans for public comment. Motion adopted.*

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3. **Other Discussion/Announcements**

There was no further business or announcements.

4. **Adjournment**

The meeting was adjourned at 10:16 AM.

**Attendees:**

**LWDB Executive Committee Members**

Rod Blackburn  
Michele Gifford  
Commissioner Jim Howell  
Pat Jonas  
Tony Naylor  
Matt Peterson  
Gabe Schlickau  
Amy Williams

**Staff/Guests**

Denise Houston  
Keith Lawing  
Shirley Lindhorst  
George Marko  
Chad Pettera  
Laura Rainwater  
Jennie Heersche, Cowley College  
Maria Oyler, KS Dept. of Children and Families  
Cherie Wenderott, Senior Services

## Workforce Alliance Consolidated Budget PY20

July 2020 - June 2021

Expenditures Through 3/31/2021

| WIOA                  |              |              |              |           |  | Community Impact Funds |              |              |           |  | Consolidated  |              |              |           |
|-----------------------|--------------|--------------|--------------|-----------|--|------------------------|--------------|--------------|-----------|--|---------------|--------------|--------------|-----------|
|                       |              | March        | YTD          | % Budget  |  |                        | March        | YTD          | % Budget  |  |               | March        | YTD          | % Budget  |
| Category              | Budget       | Expenditures | Expenditures | Remaining |  | Budget                 | Expenditures | Expenditures | Remaining |  | Budget        | Expenditures | Expenditures | Remaining |
| Wages                 | \$ 1,006,113 | \$ 170,615   | \$ 952,985   | 5%        |  | \$ 1,548,863           | \$ 68,576    | \$ 1,092,309 | 29%       |  | \$ 2,554,976  | \$ 239,191   | \$ 2,045,294 | 20%       |
| Fringe                | \$ 270,535   | \$ 49,326    | \$ 259,392   | 4%        |  | \$ 365,115             | \$ 6,224     | \$ 240,504   | 34%       |  | \$ 635,650    | \$ 55,550    | \$ 499,896   | 21%       |
| Facilities            | \$ 195,455   | \$ 14,358    | \$ 182,240   | 7%        |  | \$ 276,302             | \$ 18,767    | \$ 194,477   | 30%       |  | \$ 471,757    | \$ 33,125    | \$ 376,717   | 20%       |
| Contract/Pro Fees     | \$ 118,954   | \$ (61)      | \$ 86,907    | 27%       |  | \$ 234,668             | \$ 11,904    | \$ 126,311   | 46%       |  | \$ 353,622    | \$ 11,843    | \$ 213,218   | 40%       |
| Supplies/Equipment    | \$ 63,165    | \$ 4,517     | \$ 31,831    | 50%       |  | \$ 97,468              | \$ (3,618)   | \$ 114,745   | -18%      |  | \$ 160,633    | \$ 899       | \$ 146,576   | 9%        |
| Outreach/Cap Building | \$ 40,523    | \$ 214       | \$ 13,651    | 66%       |  | \$ 78,150              | \$ 3,077     | \$ 32,059    | 59%       |  | \$ 118,673    | \$ 3,291     | \$ 45,710    | 61%       |
| Travel/Conferences    | \$ 28,680    | \$ 256       | \$ 129       | 100%      |  | \$ 43,810              | \$ 440       | \$ 2,417     | 94%       |  | \$ 72,490     | \$ 696       | \$ 2,546     | 96%       |
| Grants Awarded        | \$ 100,500   | \$ 3,780     | \$ 42,479    | 58%       |  | \$ 849,330             | \$ 786,831   | \$ 853,313   | 0%        |  | \$ 949,830    | \$ 790,611   | \$ 895,792   | 6%        |
| Staff Development     | \$ 16,550    | \$ 369       | \$ 731       | 96%       |  | \$ 16,340              | \$ 431       | \$ 762       | 95%       |  | \$ 32,890     | \$ 800       | \$ 1,493     | 95%       |
| Misc                  | \$ -         |              |              | 0%        |  | \$ -                   |              |              | 0%        |  | \$ -          | \$ -         | \$ -         | 0%        |
| Work Experience       | \$ 933,022   | \$ 47,603    | \$ 429,582   | 54%       |  | \$ 731,543             | \$ -         | \$ 74,868    | 90%       |  | \$ 1,664,565  | \$ 47,603    | \$ 504,450   | 70%       |
| On The Job Training   | \$ 164,551   | \$ -         | \$ -         |           |  | \$ 423,000             | \$ 5,179     | \$ 17,538    | 96%       |  | \$ 587,551    | \$ 5,179     | \$ 17,538    | 97%       |
| Incentives            | \$ 7,500     | \$ 250       | \$ 1,100     | 85%       |  | \$ -                   | \$ -         | \$ 15,067    |           |  | \$ 7,500      | \$ 250       | \$ 16,167    | -116%     |
| Occupational Training | \$ 644,414   | \$ 46,329    | \$ 177,040   | 73%       |  | \$ 2,033,337           | \$ 142,328   | \$ 548,616   | 73%       |  | \$ 2,677,751  | \$ 188,657   | \$ 725,656   | 73%       |
| Supportive Services   | \$ 23,000    | \$ 2,263     | \$ 27,144    | -18%      |  | \$ 276,152             | \$ 28,004    | \$ 144,162   | 48%       |  | \$ 299,152    | \$ 30,267    | \$ 171,306   | 43%       |
| Total                 | \$ 3,612,962 | \$ 339,819   | \$ 2,205,211 | 39%       |  | \$ 6,974,078           | \$ 1,068,143 | \$ 3,457,148 | 50%       |  | \$ 10,587,040 | \$ 1,407,962 | \$ 5,662,359 | 47%       |

### Analysis

Budget: The PY20 budget with expenditures through the end of the March 2021. The budget includes a breakdown between WIOA (LWDB budget) and non-WIOA Funding (Community Impact Funds) and combined totals.

The PY20 budget allocates 49% on direct client spending including classroom training, work experience, on-the-job training and supportive services. The direct client spending is at 25%. The budget has 47% remaining. Incentives is overspent due to changes in YEP/HYPE due to COVID. Grants awarded through the Community Impact Funds includes CARES grant payments in March to local companies that were impacted by COVID. WA was awarded that CARES Act Grant from Sedgwick County. WIOA wages have a low balance remaining, staff adjustments are being made as new programs start, but overall the WIOA Funding is at 39% remaining.

### Strategic Goals Supported

This activity supports the following Strategic goals of the Local Workforce Development Board:

- Expand Youth Employment Opportunities to help develop the workforce of the future
- Strengthen relationships with WIOA partners, community organizations and educational/training institutions to leverage resources and align services through the one-stop workforce centers (American Job Centers)
- Create and implement a more effective and comprehensive communication plan to increase public awareness about employment and training services, and skills needed for current and future careers in South Central Kansas
- Generate revenue to increase community impact of WIOA and Workforce Centers

### Recommended Action

Receive and file.

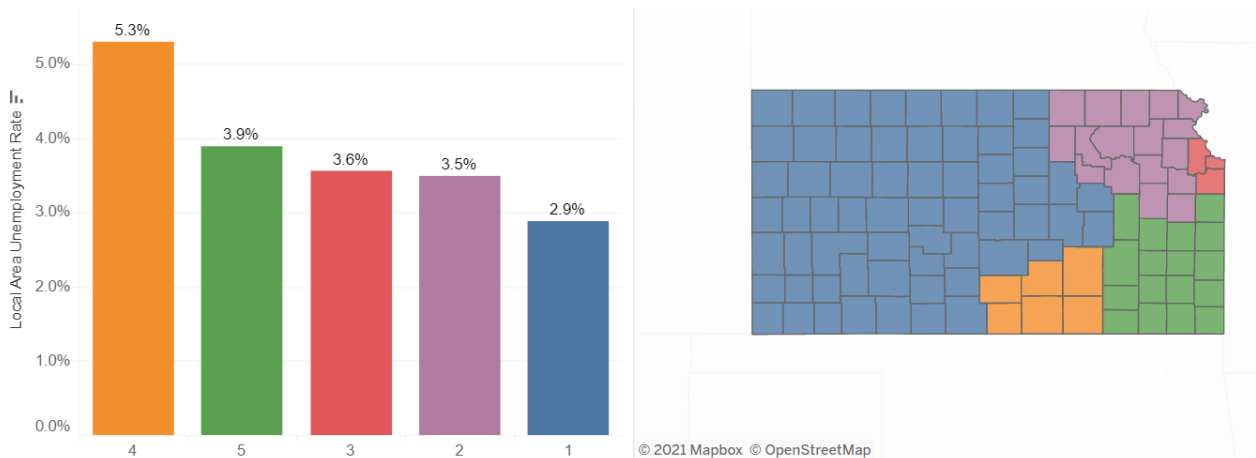


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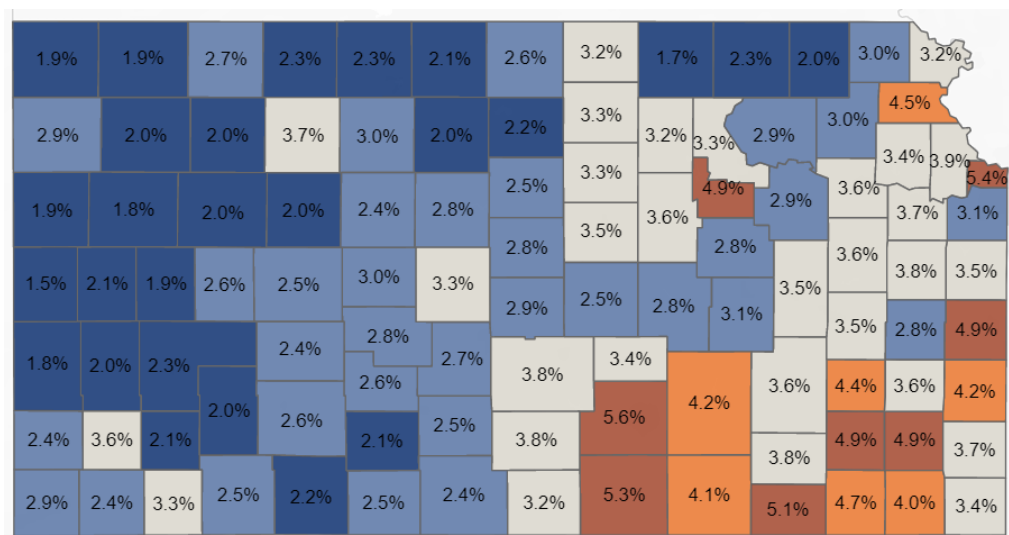
## Workforce Alliance of South Central Kansas Employment/Workforce Economic Impact Update 4-20-2021

### 1. Unemployment

Statewide as of March 2021, the unemployment rate in Kansas is 3.7%, and 5.3% in LAIV. Sedgwick County continues to have the highest county unemployment rate, 5.6%



<https://public.tableau.com/profile/kdol#!/vizhome/KansasLaborForceUnemploymentRatesbyCounty/KansasLaborForceUnemploymentRates>



<https://klic.dol.ks.gov/gsipub/index.asp?docid=756>

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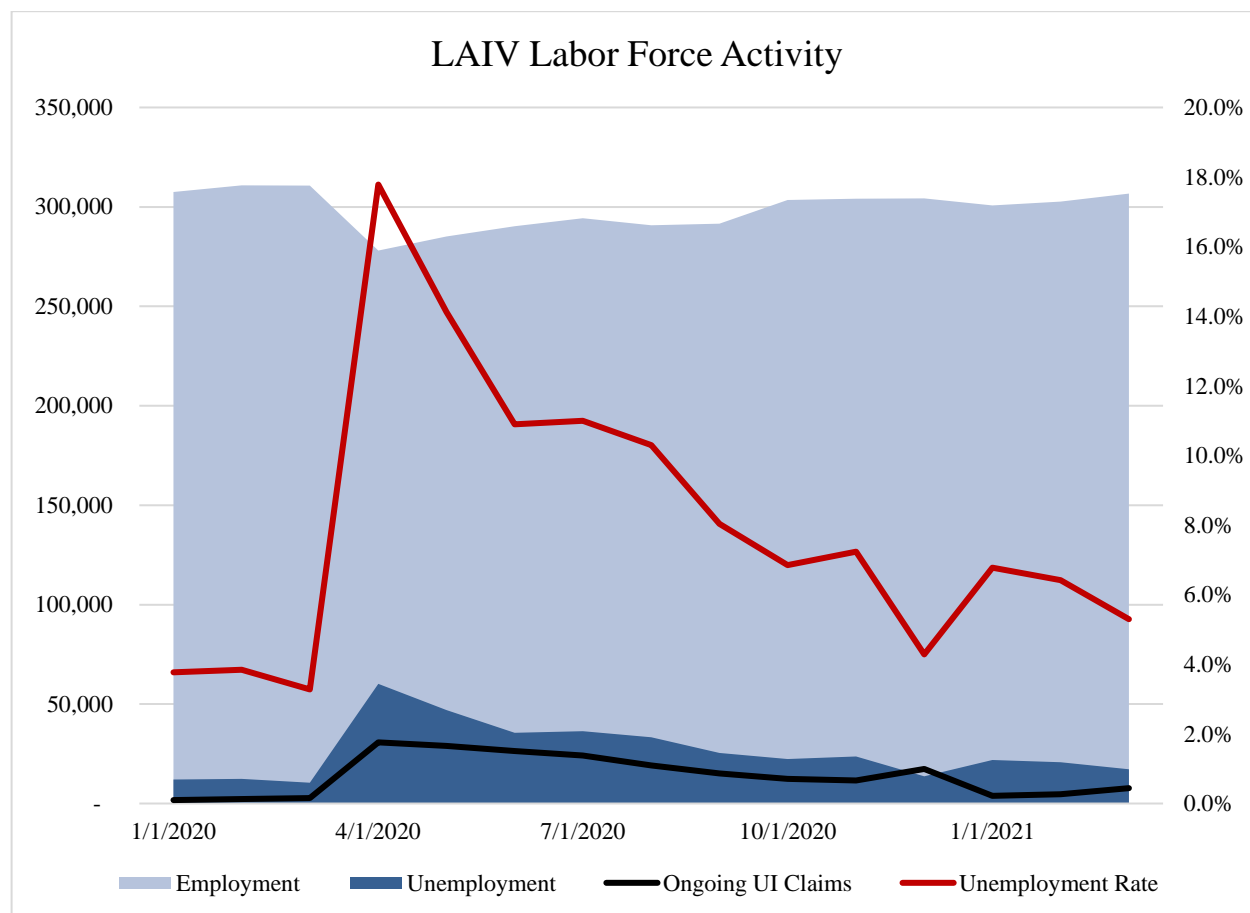
Equal Opportunity Employer/Program - Auxiliary aids and services are available upon request to individuals with disabilities.

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Within Local Area IV (LAIV), the chart below summarizes labor force activity in LAIV from January 2020 to present, including employment and unemployment levels, unemployment rate, and ongoing unemployment insurance (UI) claims.



## 2. Rapid Response for Layoffs/Furloughs

### WARN Notices Received

- Bombardier Learjet impacting 206 individuals for layoffs to begin in June. Rapid Response meetings will be held as layoffs occur through the summer. This layoff has been Trade Certified.

### Rapid Response Meetings

- Meeting held on 4/6/21 for GE Aviation, impacting 25 individuals

**Item**

Workforce Centers Operations Update

**Background**

Since 2/22 the Workforce Centers slowly transitioned back into the office. Starting in the month of March the centers implemented a phased approach to increase access to resources provided by the workforce centers. This phased approach included limited in-person services that started the week of March 8<sup>th</sup>. Those services included bringing back Tech time on Tuesdays and Thursdays from Noon to 4 pm and currently increasing availability again as of 4/19 to Monday-Thursday 10 am to 4pm. The final phase of the centers reopening plan will be starting the week of May 3<sup>rd</sup> in which the workforce centers would be fully open for in-person and/or virtual services. Increased services to customers would be additional Workkeys sessions, in-person workshops, one on one career services, and full access to our business services lab for skill assessments and employer applications. Staff working from the office will continue to be COVID tested on a weekly basis to maintain a healthy work environment unless they have been fully vaccinated. The workforce centers will continue customer health screenings and temperature checks as well as enforcing mask requirements and social distancing throughout the facilities.

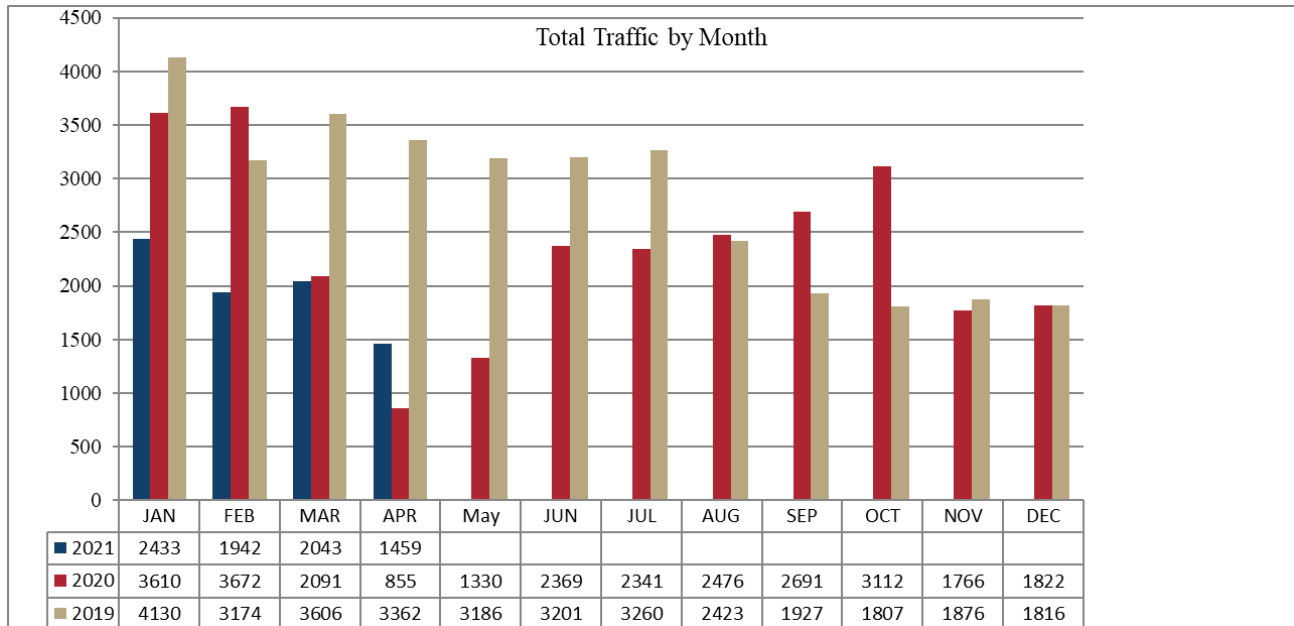
Throughout the month of April, the Career Center continued to see an increase in requests for in person services. The majority of these requests were for resume assistance and online application assistance and came from individuals who did not have access to a computer/internet and/or did not have the skills to complete the tasks on their own. The career center has been meeting with customers virtually first to assess needs due to COVID but if it is apparent during the scheduling process that an in person appointment is more appropriate, an in person appointment is scheduled right away. Wait times for appointments have been minimal and the career center has been able to see them either same day or the very next day in most instances. The career center staff have been able to utilize the language line for a Vietnamese speaker as well as an ASL speaker this past month which has made jobseeker contact very user friendly and beneficial.

Cowley College started in-person service on 2/19, over the last two plus months representatives have worked with 26 jobseekers and have connected with 20 employers in the area. In this timeframe Cowley College also hosted a hiring event for Western Industries focusing on production positions targeting both students and available workforce in the area. The results of the event, 2 jobseekers, highlight the challenge of engaging individuals that are interested in open positions. The Workforce Center and Cowley College are committed to working together to strengthen social media campaigns as the Cowley workforce professional will be actively recruiting customers to use the space and apply for any open positions. The Workforce Center and Cowley College will be working together to establish goals and an ongoing report mechanism over the next month. The space is located at Cowley College Galle-Johnson Hall, 125 S. 2nd, Arkansas City, KS 67005.

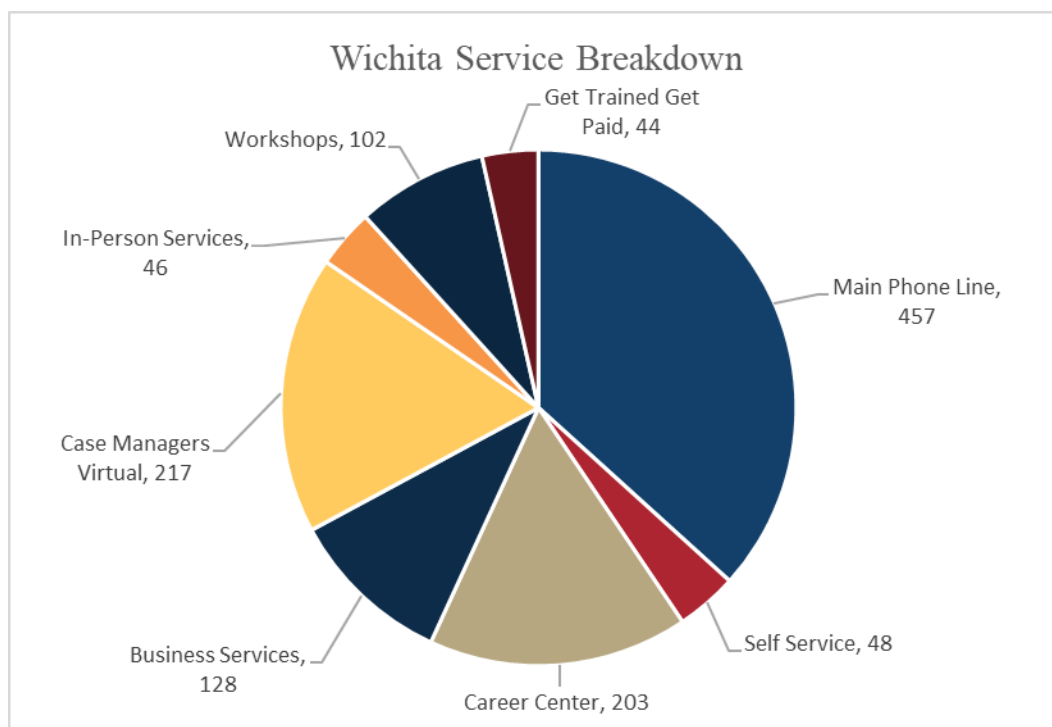
**Analysis**

The Centers saw 1,459 jobseekers for various services in the month of April. In April, the Workforce Centers connected with 457 jobseekers via the main phone line (316-771-6800). These conversations lead to 203 virtual career services provided, 217 services by case managers, 44 by the Get Trained Get Paid campaign, and 128 by business services.

### Total Customer Traffic 2021

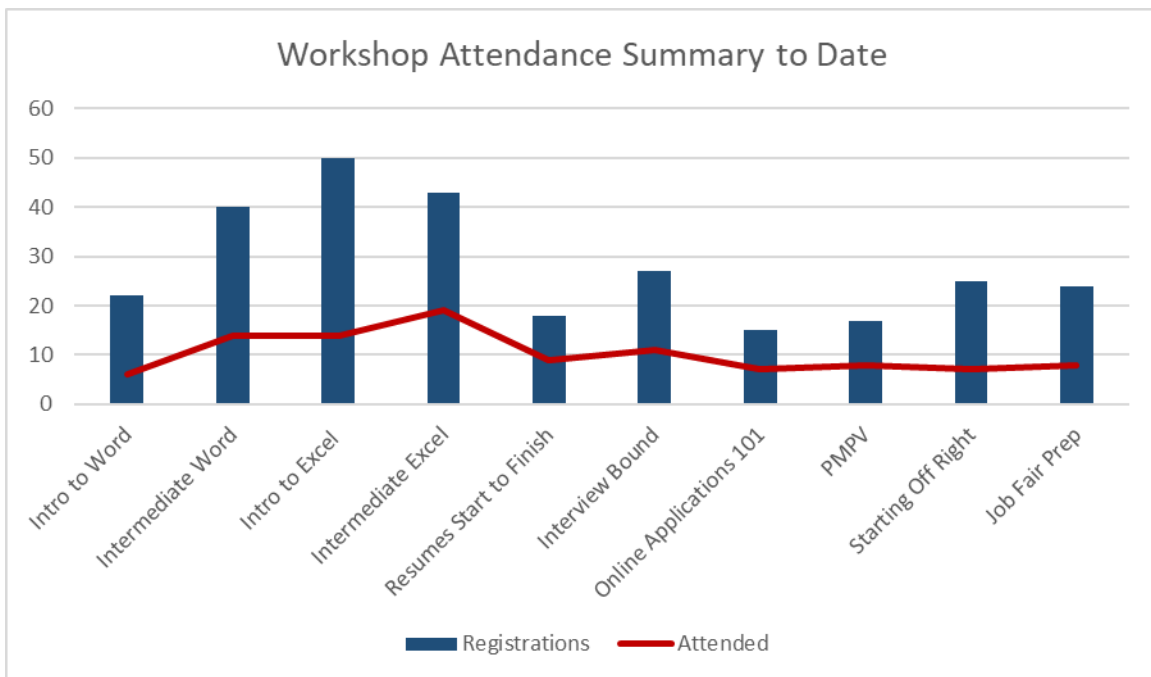


### Wichita Service Traffic Breakdown – April 2021



### **Virtual Workshops**

In addition to a wide variety of YouTube content, the workforce centers have been hosting a series of @HOME workshops. This has given customers the ability to participate in a live manner over Zoom to learn or refresh their skills. Monthly, the workforce center has been offering ten @HOME workshops. The workforce centers have seen an increase of registrations, however there has only been a small increase in actual participation. The below chart outlines the workshops and their attendance. Beginning in May the workforce center will start with offering Basic Computers 101 & 102 in person at the Wichita center.



### **One Stop Operator Report April 2021**

Partner Collaboration meetings have restarted in a virtual format. Wichita Women's Initiative Network (WIN), has recently taken over Dress for Success so Workforce Center supervisors met with them and Episcopal Social Services, who has their Breakthrough Club for individuals with mental illness, to talk about services and ways to work together.

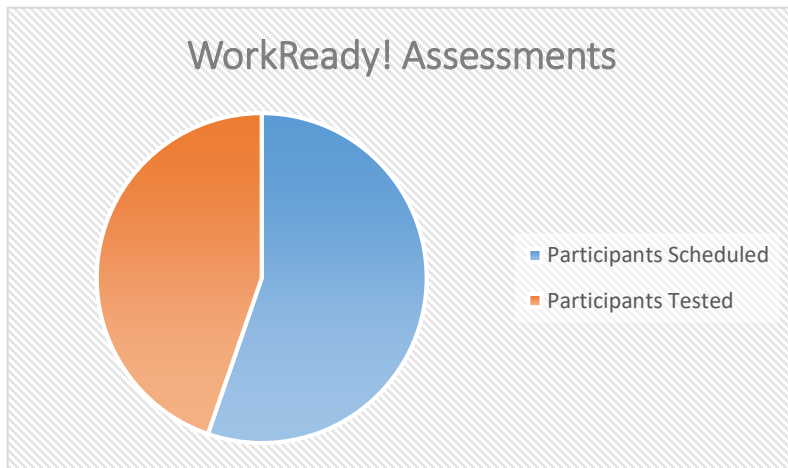
A staff group was formed to create a training for Workforce Center staff to be better equipped to assist job seekers with a criminal background. A pilot training was held with a small group of staff, who critiqued the training with the intention to make adjustments before offering it to the full staff. A supervisor training is being developed with sessions being offered twice a month. New sessions will be created each month until a full curriculum has been developed.

Customer satisfaction surveys are beginning to increase with traffic with about half the surveys from March 2020, with results being in the 90th percentile.

### **Business Report April 2021**

Employer Activity documented by the Business Services totaled over 350 employer outreach engagements. Four placements were reported during April bringing the overall documented placements for the business services to 18 in 2021. Business services has also experienced an increase in requests for Workkeys Assessments. Employers who once used the test as a condition of hire prior to COVID are now testing those employees who did not have the opportunity to test over the last year. There has also been requests from employers who had suspended hiring and are now making offers based on passing the Workkeys Assessments.

Cornejo & Sons Construction hosted an In-Person Job Fair at their location on April 30, 2021. As a result of outreach provided by the Workforce Center on social media and through the Building You Job of the Day feature on KWCH, Thursday, April 29, 2021, Cornejo & Sons had 59 attendees. They made 13 job offers. Seven offers were made for the CDL Driver position, which was the position featured. Cornejo & Sons believes the response was a direct result of both KWCH and the social media sharing of the flyer for the event.



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#### **WorkReady! Testing April 2021**

10 - Testing Sessions

80.9% - % Attendance Rate

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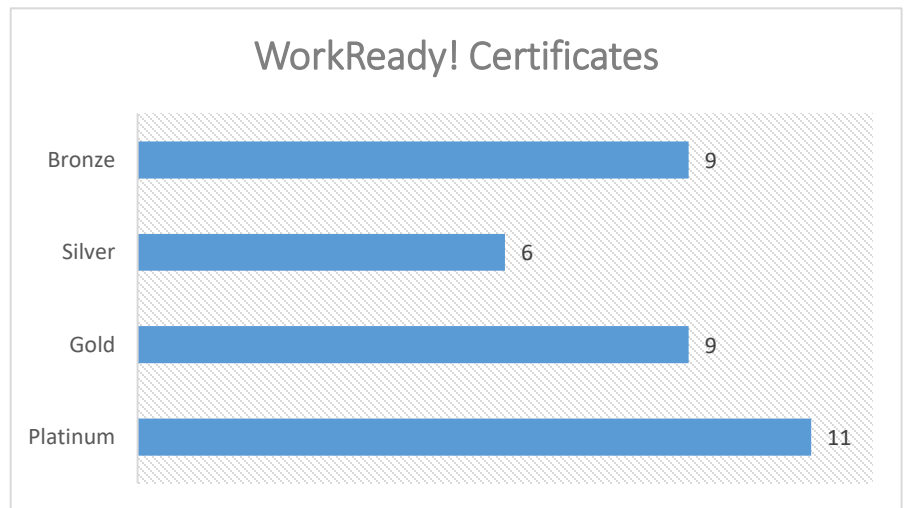
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**WorkReady! Certificates April 2021**

*35 - Certificates Awarded*

*92.1% - % Award Rate*

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*128 – Pre-Employment Skills Assessments Administered*

*80 – Applications Completed*

*430 - Services to Employers*

*914 - Job Postings*

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**Recommended Action**

*Receive and File.*

## **Item**

### **Proposed Policy Revisions**

## **Background**

Staff is requesting the following policy revisions for continuous improvement, changes to program design, and to address monitoring findings. The LWDB Program Operations and Performance Committee reviewed and approved the proposed revisions at its meeting on May 6, 2021. The proposed revisions are as follows:

### *Co-Enrollment Policy*

- New policy to address a finding from the DOL Key Provisions review
- Formalizes existing practice of co-enrollment between Wagner-Peyser, WIOA Title I, and Trade Adjustment Assistance
- Co-enrollment will occur when the participant meets the eligibility requirements for a program and is in need of services from the program
- Services will be coordinated between the programs to avoid duplication of services and costs
- If participant is co-enrolled in programs in different management information systems, services will be managed to ensure common exit per DOL requirements

### *Priority of Service Policy*

- Policy revised to address a finding from the DOL Key Provisions review and Training and Employment Guidance Letter 07-20
- Clarifies priority of service only applies at the individualized career service or training levels
- Section added to address the order in which priority of services is applied
- Section added to state at least 75% of individuals receiving individualized career or training services shall meet a priority of service category

### *Limited English Proficiency Policy*

- Policy revised to reflect Language Line shall be used for all interpretation services
- Clarifies LEP individuals are not required to provide their own interpreter and staff shall not interpret or rely on a LEP individual's minor child or adult family or friend to interpret
- Bi-lingual staff, a minor child, adult family or friend may only interpret in emergency situations while waiting for a qualified interpreter

### *Adult, Dislocated Worker, and Youth Supportive Services Policies*

- Added Google Maps as a map option under fuel assistance
- Updated minimum check amount to \$30.00 for fuel assistance and carried that over to a minimum check amount for all supportive services

May 12, 2021

Submitted By: Denise Houston

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- Clarified on housing and utilities assistance that the payment is for one month and any additional past due amount needed to bring the account current up to the maximum allowed amount
- Added additional requirements for housing assistance if renting from a friend or relative
  - Participant must disclose they are renting from a friend or relative
  - Must have a written lease and proof living at address on the lease
  - Must prove have paid the amount stated in the lease for the prior four months

**Supports Strategic Goal:**

- Meet or exceed the negotiated performance of WIOA Title I programs to maximize community impact
- Proactively approach the employment and skills training challenges and opportunities of the future with energy and planning today

**Recommended Action**

Approve policy changes.