

# Workforce Alliance LWDB Program Operations and Performance Committee Meeting Agenda Thursday, May 4, 2023 • 11:30 a.m. Zoom Only Meeting: https://us02web.zoom.us/j/82979040918

- 1. Welcome and Introductions: Tony Naylor, Co-Chair (11:30)
- 2. WIOA Adult, Dislocated Worker and Youth Program Performance for Program Year 2022: Denise Houston (11:35) (pp. 2-10) The status on performance for Program Year 2022 (PY22) will be presented and discussed. Recommended Action: Take appropriate action.
- 3. WIOA Adult, Dislocated Worker and Youth Program Policies: Self-Sufficient Wage Review: Denise Houston (11:40) (p. 11) WIOA tasks the Local Workforce Development Board (LWDB) with setting an economic selfsufficiency standard for the local area. This policy is reviewed annually. Recommended Action: Approve the self-sufficient wage as presented.
- 4. Demand Occupations List for Program Year 2023: Denise Houston (11:45) (pp. 12-25) An ongoing function of the Workforce Alliance (WA) Local Workforce Development Board (LWDB) is to annually review the Demand Occupations List for Local Area IV. Recommended Action: Remove Agriculture, Educational Services, Hospitality, Oil and Gas, and Social Services sectors from the Local Area IV Demand Occupations list, limit education and skills training funds for programs less than two years, and approve the occupation proposed for addition to the Demand Occupation List for Program Year 2023.
- 2023 -2025 Strategic Plan Proposal: Keith Lawing (12:15) (pp. 26-31) Workforce Alliance staff presented proposed goals to the Board for 2023-2025 and the Committee will have an opportunity to discuss and make recommendations. Recommended action: Take appropriate action.
- 6. Consent Agenda: Tony Naylor (12:30)

Members of the Committee may request discussion on any of the action items at the meeting or the items may be accepted as presented in a single motion.

- A. Meeting Minutes from January 5, 2023 (pp. 32-33)
- B. External Monitoring Report Regier Carr & Monroe (p. 34)
- C. Workforce Center Operations / One-Stop Operator (pp. 35-39)

Recommended Action: Approve the consent agenda as presented.

**7. Adjourn** (12:45)

The next LWDB Program Operations and Performance Committee Meeting is scheduled for 11:30 a.m. on July 13, 2023

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# Item

Workforce Innovations and Opportunity Act (WIOA) Performance Reports

# Background

Program Year 2022 (PY22) began on July 1, 2022. The third quarter is complete; the fourth quarter has just begun. While it is now the fourth quarter, performance is not final for several more months.

# Analysis

# WIOA Adult, Dislocated Worker, and Youth (PY22)

The Adult Program projected annual performance is to exceed the goal for Entered Employment 4th Quarter, Median Earnings, Credential Rate, and Measurable Skills Gain. Local Area IV (LAIV) is projected to meet the goal for Entered Employment 2<sup>nd</sup> Quarter.

The Dislocated Worker Program projected annual performance is to exceed the goal for Entered Employment 2<sup>nd</sup> Quarter, Entered Employment 4th Quarter, and Median Earnings. LAIV is projected to not meet the sanction level for Credential Rate and Measurable Skills Gain. The low numbers in Measurable Skills Gain are most likely a data entry issue. However, the low number of participants in the measure is also having an impact.

The Youth Program projected annual performance is to exceed the goal for Placement in Employment, Education, or Training 2<sup>nd</sup> Quarter, Placement in Employment, Education, or Training 4th Quarter, Credential Rate, Median Earnings, and Measurable Skills Gain.

LAIV is projected to do a little better than the State in annual performance. LAIV is projected to exceed the goal for 12 measures, meet the goal for one measure, and not meet the sanction level for two measures. The State is projected to exceed the goal for nine measures, meet the goal for one measure, and not meet the sanction level for five measures.

# Wagner Peyser (PY22)

Wagner-Peyser projected annual performance is to exceed the goal for Entered Employment 2nd Quarter, Employment 4th Quarter, and Median Earnings.

# Effectiveness in Serving Employers for WIOA and Wagner-Peyser (PY22)

The Effectiveness in Serving Employers measure is still in baseline status. Only the Retention rate is calculated at the local level. The Employer Penetration and Repeat Business Customer rates are calculated at the State level. LAIV is very close to the State for all programs for the Retention rate. Adult Retention rate is 68.77%, Dislocated Worker Retention rate is 79.62%, Youth Retention rate is 66.67%, and Wagner-Peyser Retention rate is 66.67%. Statewide Employer Penetration rate is 5.47%. Statewide Repeat Business Customers rate is 41.96%.

# WIOA Average Indicator Scores (PY22)

For Average Indicator Score LAIV is projected to exceed the goal for Employment 2nd Quarter, Employment 4<sup>th</sup> Quarter, and Median Earnings, and meet the goal for Credential Rate and Measurable Skills Gain.

For Average Program Score LAIV is projected to exceed the goal for the Adult and Youth programs and meet the goal for the Dislocated Worker program.

# Senior Community Service Program (PY22)

Minimal performance information is available for the SCSEP program at this time. The Department of Labor switched to a new reporting platform and performance reports were not available prior to the meeting.

# **Strategic Goals Supported**

This activity supports the following Strategic goals of the Local Workforce Development Board:

• Meet or exceed the negotiated performance of WIOA Title I programs to maximize community impact

Recommended Action: Take appropriate action.

#### WIOA Programs Program Year 2022 Performance Report of LA IV as of 04/03/2023

Adult	Goal Sanction	PY 1st July 22 -	Qtr	PY 2nd Oct 22 -		PY 3rd Jan 23 -	Qtr	4th	Y22 1 Qtr - June 23	Annual	(22 Report - June 23	State / Ani	Y22 nual Report - June 23	*Reporting Period
Employment Rate (2nd	76.00%		99		64		90		108		361		1031	4th Qtr= 04/01/22 to 06/30/22
Qtr. after Exit)	68.40%	75.00	132	77.11	83	81.08	111	70.13	154	75.21	480	77.06	1338	Annual= 07/01/21 to 06/30/22
Employment Rate (4th	71.90%		56		69		96		60		281		940	4th Qtr= 10/01/21 to 12/31/21
Qtr. after Exit)	64.71%	83.58	67	71.88	96	72.73	132	72.29	83	74.34	378	74.02	1270	Annual= 01/01/21 to 12/31/21
Earnings	\$6,784.00													4th Qtr= 04/01/22 to 06/30/22
(Median Earnings 2nd Qtr. after Exit)	\$6,105.60	\$6,514.82	N/A	\$8,368.96	N/A	\$8,561.86	N/A	7380.82	N/A	\$7,505.60	N/A	\$8,289.10	N/A	Annual= 07/01/21 to 06/30/22
Credential Attainment	76.50%		6		13		5		9		33		363	4th Qtr= 10/01/21 to 12/31/21
(Within 4 Qtrs. after Exit)	68.85%	85.71	7	81.25	16	62.50	8	90.00	10	80.49	41	69.27	524	Annual= 01/01/21 to 12/31/21
Measurable Skills Gain	64.10%		3		1		0		0		4		212	4th Qtr= 04/01/23 to 06/30/23
(Real Time Measure)	57.69%	50.00	6	50.00	2	0.00	2	0.00	2	66.67	6	32.32	656	Annual= 07/01/22 to 06/30/23

#### **Dislocated Workers**

			450		105				101		107			
Employment Rate	77.00%		153		125		115		104		497		557	4th Qtr= 04/01/22 to 06/30/22
(2nd Qtr. after Exit)	69.30%	85.00	180	88.65	141	92.74	124	82.54	126	87.04	571	85.56	651	Annual= 07/01/21 to 06/30/22
Employment Rate	78.00%		92		174		148		126		540		588	4th Qtr= 10/01/21 to 12/31/21
(4th Qtr. after Exit)	70.20%	92.93	99	89.23	195	82.22	180	89.36	141	87.80	615	86.73	678	Annual= 01/01/21 to 12/31/21
Earnings	\$9,653.00													4th Qtr= 04/01/22 to 06/30/22
(Median Earnings 2nd Qtr. after Exit)	\$8,687.70	\$10,064.41	N/A	\$11,656.90	N/A	\$11,120.34	N/A	11994.43	N/A	\$11,108.90	N/A	\$11,108.90	N/A	Annual= 07/01/21 to 06/30/22
Credential Attainment	86.90%		0		5		6		7		18		50	4th Qtr= 10/01/21 to 12/31/21
(Within 4 Qtrs. after Exit)	78.21%	0.00	1	50.00	10	60.00	10	87.50	8	62.07	29	75.76	66	Annual= 01/01/21 to 12/31/21
Measurable Skills Gain	58.10%		0		2		0		0		2		44	4th Qtr= 04/01/23 to 06/30/23
(Real Time Measure)	52.29%	0.00	4	40.00	5	0.00	1	0.00	1	40.00	5	43.56	101	Annual= 07/01/22 to 06/30/23

Youth
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Touth														
Education and Employment Rate	72.30%		3		7		6		6		23		152	4th Qtr= 04/01/22 to 06/30/22
(2nd Qtr. after Exit)	65.07%	60.00	5	100.00	7	100.00	6	66.67	9	82.14	28	75.62	201	Annual= 07/01/21 to 06/30/22
Education and Employment Rate	69.40%		5		4		5		7		21		157	4th Qtr= 10/01/21 to 12/31/21
(4th Qtr. after Exit)	62.46%	83.33	6	66.67	6	83.33	6	100.00	7	84.00	25	78.89	199	Annual= 01/01/21 to 12/31/21
Earnings	\$3,050.00													4th Qtr= 04/01/22 to 06/30/22
(Median Earnings 2nd Qtr. after Exit)	\$2,745.00	\$7,805.43	N/A	\$4,322.36	N/A	\$6,306.74	N/A	10376.54	N/A	\$7,112.00	N/A	\$4,684.42	N/A	Annual= 07/01/21 to 06/30/22
Credential Attainment	66.30%		4		1		2		4		11		79	4th Qtr= 10/01/21 to 12/31/21
(Within 4 Qtrs. after Exit)	59.67%	80.00	5	25.00%	4	66.67	3	100.00	4	68.75	16	56.43	140	Annual= 01/01/21 to 12/31/21
Measurable Skills Gain	49.20%		0		8		4		0		15		63	4th Qtr= 04/01/23 to 06/30/23
(Real Time Measure)	44.28%	0.00	13	47.06	17	19.05	21	0.00	18	57.69	26	25.93	243	Annual= 07/01/22 to 06/30/23

Summary LA IV		1st Qtr			2nd Qtr			3rd Qtr			4th Qtr	
	Adult	DW	Youth									
Met Goal	2	3	3	3	3	2	3	3	4	3	4	3
Met Sanction	2			1		2				1		1
Did Not Meet Sanction	1	2	2	1	2	1	2	2	1	1	1	1

Summary Annual LA IV / State		Program	to Date	
	Adult	DW	Youth	State
Met Goal	4	3	5	9
Met Sanction	1			1
Did Not Meet Sanction		2		5

The KS Dept. of Commerce accesses confidential data to obtain additional wage info; therefore, the actual performance rating cannot be released, only whether the rating met, exceeded, or was below the goal or sanction level.

No data showing in the quarter yet even though it is within the current reporting period.

#### WIOA Programs Program Year 2022 4th Quarter Performance Report Comparison of Local Areas as of 04/03/2023

					LA IV South Central	LA I Western	LA II North East	LA III Kansas City	LA V South East	State
	Report Period*	Goal	Kansas 6 Counties	Kansas 62 Counties	Kansas 17 Counties	Area 3 Counties	Kansas 17 Counties			
Adults	noponti onou	Sanction								
Employment Rate (2nd	04/01/22 to	76.00%								
Qtr. after Exit)	06/30/22	68.40%	70.13	84.38	81.40	65.52	68.29	71.11		
Employment Rate (4th	10/01/21 to	71.90%								
Qtr. after Exit)	12/31/21	64.71%	72.29	80.00	71.43	61.46	50.00	65.97		
Earnings	04/01/22 to	\$6,784.00								
(Median Earnings 2nd Qtr. after Exit)	06/30/22	\$6,105.60	\$7,380.82	\$8,852.52	\$10,615.04	\$8,579.74	\$10,569.74	\$8,678.35		
Credential Attainment	10/01/21 to	76.50%								
(Within 4 Qtrs. after Exit)	12/31/21	68.85%	90.00	59.09	50.00	81.63	52.94	68.97		
Measurable Skills Gain	04/01/23 to	64.10%								
(Real Time Measure)	06/30/23	57.69%	0.00	0.00	0.00	0.00	0.00	0.00		

#### **Dislocated Workers**

Employment Rate	(2nd	04/01/22 to	77.00%						
	Qtr. after Exit)	06/30/22	69.30%	82.54	100.00	50.00	75.00	50.00	81.63
Employment Rate	(4th	10/01/21 to	78.00%						
	Qtr. after Exit)	12/31/21	70.20%	89.36	100.00	~~~~	60.00	100.00	87.90
	Earnings	04/01/22 to	\$9,653.00						
(Median Earnings 2	nd Qtr. after Exit)	06/30/22	\$8,687.70	\$11,994.43	\$11,315.05	\$12,920.44	\$22,557.69	\$14,255.93	\$12,181.00
Crede	ential Attainment	10/01/21 to	86.90%						
(Within	4 Qtrs. after Exit)	12/31/21	78.21%	87.50	0.00	^^^^	100.00	100.00	87.50
Measu	rable Skills Gain	04/01/23 to	58.10%						
(Rea	al Time Measure)	06/30/23	52.29%	0.00	0.00	0.00	0.00	0.00	0.00

#### Youth

Toutin								
Education and Employment Rate	04/01/22 to	72.30%						
(2nd Qtr. after Exit)	06/30/22	65.07%	66.67	100.00	55.56	60.00	81.25	67.65
Education and Employment Rate	10/01/21 to	69.40%						
(4th Qtr. after Exit)	12/31/21	62.46%	100.00	100.00	78.57	20.00	80.00	78.57
Earnings	04/01/22 to	\$3,050.00						
(Median Earnings 2nd Qtr. after Exit)	06/30/22	\$2,745.00	\$10,376.54	\$4,237.42	\$5,083.16	\$4,754.85	\$4,436.31	\$4,930.43
Credential Attainment	10/01/21 to	66.30%						
(Within 4 Qtrs. after Exit)	12/31/21	59.67%	100.00	20.00	54.55	40.00	28.57	46.88
Measurable Skills Gain	04/01/23 to	49.20%						
(Real Time Measure)	06/30/23	44.28%	0.00	0.00	0.00	0.00	0.00	0.00

Quarterly Summary - All 5 Local Areas / State		LA IV			LA I		LA II		
	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth
Met Goal	3	4	3	3	3	3	2	1	2
Met Sanction	1		1				1		
Did Not Meet Sanction	1	1	1	2	2	2	2	2	3

	LA III			LA V			State		
	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth
Met Goal	2	3	1	1	3	3	1	4	2
Met Sanction							3		1
Did Not Meet Sanction	3	2	4	4	2	2	1	1	2

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No data showing in the quarter yet even though it is within the current reporting period.

#### Wagner-Peyser Program Year 2022 Performance Report of LAIV as of 04/03/2023

Wagner-Peyser	Goal Sanction	1st	∕22 Qtr · Sept 21	PY 2nd Oct 21 -	Qtr	3rd	22 Qtr Mar 22	PY22 4th Qtr Apr 22 - June 22		*Reporting Period
Employment Rate	66.50%		972		1103		1766	1585		4th Qtr= 04/01/22 to 06/30/22
(2nd Qtr. after Exit)		73.03%	1331	76.02%	1451	81.38%	2170	<b>76.98%</b> 2059		Annual= 07/01/21 to 06/30/22
Employment Rate	64.90%		887		856		971		1044	4th Qtr= 10/01/21 to 12/31/21
(4th Qtr. after Exit)		74.35%	1193	75.02%	1141	72.95%	1331	71.60%	1458	Annual= 01/01/21 to 12/31/21
Earnings	\$5,653.00									4th Qtr= 04/01/22 to 06/30/22
(Median Earnings 2nd Qtr. after Exit)	\$5,087.70	\$6,637.48	N/A	\$8,248.17	N/A	\$9,998.73	N/A	<b>\$9,538.49</b> N/A		Annual= 07/01/21 to 06/30/22

	Goal	PY22 PY22 Annual Report State / Annual Report July 21 - June 22 July 21 - June 22				
Wagner-Peyser	Sanction	July 21 -	June 22	July 21 -	June 22	*Reporting Period
Employment Rate	66.50%		5440		12315	4th Qtr= 04/01/22 to 06/30/22
(2nd Qtr. after Exit)	59.85%	77.36%	7032	72.62%	16957	Annual= 07/01/21 to 06/30/22
Employment Rate	64.90%		3766		8674	4th Qtr= 10/01/21 to 12/31/21
(4th Qtr. after Exit)		73.37%	5133	66.54%	13036	Annual= 01/01/21 to 12/31/21
Earnings	\$5,653.00					4th Qtr= 04/01/22 to 06/30/22
(Median Earnings 2nd Qtr. after Exit)	\$5,087.70	\$8,741.54	N/A	\$8,403.63	N/A	Annual= 07/01/21 to 06/30/22

Summary LA IV	Quarterly Local Area IV						
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr			
Met Goal	3	3	3	3			
Met Sanction							
Did Not Meet Sanction							

Summary Annual LA IV / State	Program to Date			
	LAIV State 3 3			
Met Goal	3	3		
Met Sanction				
Did Not Meet Sanction				

\*\*\*\*\* The Kansas Department of Commerce accesses confidential databases to obtain additional wage data; therefore, the actual performance rating cannot be released, only whether the rating met, exceeded, or was below the goal or sanction level

### WIOA Effectiveness in Serving Employers Program Year 2022 Performance Report of LAIV as of 04/03/2023

Retention is the only measure that varies across WIOA / Wagner Peyser performance reports. The top table is a breakdown of the annual Retention performance percentages for Local Area IV and the State. The bottom chart reflects the statewide performance percentages for the 2 other employer based performance measures (Employer Penetration Rate & Repeat Business Customers Rate).

	Goal	PY22 Annual Report / LAIV		PY22 Annual Report / State		
*No Goals / Sanctions set at this time*	Sanction	July 22 - June 23		July 22 - June 23		*Reporting Period
Retention - Adult	N/A		196		678	
(2nd & 4th Qtrs. After Exit)	N/A	68.77%	285	66.21%	1024	Annual= 01/01/21 to 12/31/21
Retention - Dislocated Worker	N/A		418		455	
(2nd & 4th Qtrs. After Exit)	N/A	79.62%	525	79.27%	574	Annual= 01/01/21 to 12/31/21
Retention - Youth	N/A		14		96	
(2nd & 4th Qtrs. After Exit)	N/A	66.67%	21	58.90%	163	Annual= 01/01/21 to 12/31/21
Retention - Wagner Peyser	N/A		2566		5830	
(2nd & 4th Qtrs. After Exit)	N/A	66.67%	67	64.73%	9007	Annual= 01/01/21 to 12/31/21

	Goal Sanction		21 nual Report June 23	*Reporting Period
Employer Penetration Rate	N/A		5132	
(% of Employers using WIOA Core Services)		5.47%	93827	Annual= 07/01/21 to 06/30/22
Repeat Business Customers Rate			3908	
(% of Employers that used WIOA Core Serv. more than once in the last 3 years)		41.96%	9313	Annual= 07/01/21 to 06/30/22

The KS Dept. of Commerce accesses confidential data to obtain additional wage info; therefore, the actual performance rating cannot be released, only whether the rating met, exceeded, or was below the goal or sanction level.

MM No data showing in the quarter yet even though it is within the current reporting period.

# WIOA Programs Program Year 2022 Performance Throughout the Program Year Local Area IV as of 04/03/2023

Local Area IV Performance Through PY 2022									
Indicator / Program	Performance / Goal	Title I Adults	Performance / Goal	Title I DW	Performance / Goal	Title I Youth	Average Indicator Score		
Employment 2nd Quarter After Exit	75.21%	98.96%	87.04%	113.04%	82.14%	112 619/	108.54%		
Employment 2nd Quarter After Exit	76.00%	98.90%	77.00%	113.04%	72.30%	113.61%	108.54%		
Employment 4th Quarter After Exit	74.34%	103 39%	87.80%	112.56%	84.00%	121 04%	112.33%		
	71.90%		78.00%		69.40%		112.55%		
Median Earnings 2nd Quarter After Exit	\$7 <i>,</i> 505.60	110.64%	\$11,108.90	115 08%	\$7,112.00	233 18%	152.97%		
	\$6,784.00	110.0476	\$9 <i>,</i> 653.00		\$3,050.00		152.5776		
Credential Attainment Rate	80.49%	105.22%	62.07%	71.43%	68.75%	103 70%	93.45%		
	76.50%	105.2276	86.90%	71.4570	66.30%		53.45%		
Measurable Skill Gains	66.67%	104.01%	40.00%	68.85%	57.69%	117.26%	96.70%		
Weasurable Skill Gallis	64.10%	104.01%	58.10%	00.85%	49.20%	117.2076	50.70%		
Average Program Score	90.00%	104.44%	90.00%	96.19%	90.00%	137.76%			

Indicator / Program totals will meet sanction by achieveing 50% (i.e. Red = 0%-49.99%; Yellow = 50%-99.99%; Green = 100% or greater)

Average Program Score and Average Indicator Score totals will meet sanction by achieving 90% (i.e. Red = 0%-89.99%; Yellow = 90%-99.99%; Green = 100% or greater)

# WIOA Programs Program Year 2022 Performance Throughout the Program Year Statewide as of 04/03/2023

Overall State Performance Through PY 2022									
Indicator / Program	Performance / Goal	Title I Adults	Performance / Goal	Title I DW	Performance / Goal	Title I Youth	Average Indicator Score		
Employment 2nd Quarter After Exit	77.06%	101.39%	85.56%	111.12%	75.62%	104 50%	105.70%		
Employment 2nd Quarter After Exit	76.00%	101.39%	77.00%	111.1270	72.30%	104.59%	105.70%		
Employment 4th Quarter After Exit	74.02%	102 95%	86.73%	111.19%	78.89%	113 67%	109.27%		
	71.90%		78.00%		69.40%		109.2776		
Median Earnings 2nd Quarter After Exit	\$8,289.10	122.19%	\$11,108.90	115 08%	\$4,684.42	153 59%	130.29%		
Median Larnings 2nd Quarter Arter Exit	\$6,784.00	122.1970	\$9,653.00		\$3,050.00				
Credential Attainment Rate	69.27%	90.55%	75.76%	87.18%	56.43%	85 11%	87.61%		
	76.50%	90.5578	86.90%	87.1870	66.30%		87.01%		
Measurable Skill Gains	32.32%	50.42%	43.56%	74.97%	25.93%	52.70%	59.37%		
Measurable Skill Gallis	64.10%	50.42%	58.10%	74.97%	49.20%	52.70%	55.57%		
Average Program Score	90.00%	93.50%	90.00%	99.91%	90.00%	101.93%			

Indicator / Program totals will meet sanction by achieveing 50% (i.e. Red = 0%-49.99%; Yellow = 50%-99.99%; Green = 100% or greater)

Average Program Score and Average Indicator Score totals will meet sanction by achieving 90% (i.e. Red = 0%-89.99%; Yellow = 90%-99.99%; Green = 100% or greater)

# Performance Through PY Year – Calculation Key

	Performance /		Performance /	19912040404	Performance /		Average Indicator
Indicator / Program	Goal	Title I Adults	Goal	Title I DW	Goal	Title   Youth	Score
Employment 2nd Quarter After Exit	A 72.27%	91.83%	75.00%	90.36%	65.15%	88.04%	90.08%
employment 21d Quarter Arter Exit	B 78.70%	51.85%	83.00%		74.00%	00.04/8	
Employment 4th Quarter After Exit	72.34%	102.18%	78.00%	103.59%	66.15%	92.65%	99.47%
Employment 4th Quarter Arter Exit	70.80%	102.18%	75.30%		71.40%		
Madian Francisco 2nd Occaston After Fult	\$5,235	85.86%	\$9,607	125.01%	×	N//A	105.43%
Median Earning 2nd Quarter After Exit	\$6,097	85.80%	\$7,685	125.01%	×	N/A	
Cradential Attainment Bata	83.02%	151.50%	66.67%	100 700	24.07%	39.72%	104.67%
Credential Attainment Rate	54.80%	151.50%	54.30%	122.78%	60.60%	32.1270	
verage Program Score	90.00%	107.84%	90.00%	110.43%	90.00%	73.47%	

- A = Performance / Goal Actual Rate
- B = Performance / Goal Target Rate
- 1. Take Actual Rate / Target Rate = Percentage Rate/s for Title I Programs Adult, DW, Youth (i.e. 72.27% / 78.70% = 91.83%). Complete this for each indicator in each program to obtain all initial percentage rates (indicated by purple box above).
- 2. Average Program Score To figure the Average Program Score:

Add the percentage totals for each Title I program column (i.e. Adult 91.83% + 102.18% + 85.86% + 151.50% = 431.37%). Then divide the total by the number of program indicators for each program (i.e. Adult 431.37% / 4 = 107.84%).

3. Average Indicator Score - To figure the Average Indicator Score:

Add the percentage totals for each Indicator / Program row (i.e. Employment  $2^{nd}$  Quarter After Exit 91.83% + 90.36% + 88.04% = 270.23%). Then divide the total by the number of Title I Programs in the indicator (i.e. Employment  $2^{nd}$  Quarter After Exit 270.23% / 3 = 90.08%).

All Actual Rate / Target Rate percentages pulled from WIOA Annual Performance Reports – Local Area/WIB & Statewide

# Item

Self Sufficient Wage Review

# Background

The Workforce Innovation and Opportunity Act (WIOA) tasks the Local Workforce Development Board (LWDB) with setting an economic self-sufficiency standard for the local area. The LWDB determined last year the self-sufficient wage would be reviewed annually with Demand Occupations. It is time to review the self-sufficient wage for Program Year 2023 (PY23).

# Analysis

The self-sufficient wage for Local Area IV (LAIV) is currently \$15.60 for all programs. Staff is again using the MIT Living Wage calculator to assist in recommending the self-sufficient wage. The living wage for a single adult with no children for each county in LAIV is as follows:

- Butler County: \$15.03 per hour or \$31,262 per year
- Cowley County: \$14.66 per hour or \$30,492 per year
- Harper County: \$15.12 per hour or \$31,449 per year
- Kingman County: \$15.17 per hour or \$31,553 per year
- Sedgwick County: \$15.03 per hour or \$31,262 per year
- Sumner County: \$14.66 per hour or \$30,492 per year
- Wichita MSA: \$14.96 per hour or \$31,116 per year

While the data shows a slight decrease in the living wage for the area, staff recommends maintaining the self-sufficient wage at \$15.60 for PY23 for all programs. Additionally, staff recommends maintaining the following exceptions to the self-sufficient wage criteria:

- Training for justice involved individuals that includes a transitional job/work experience strategy or a career ladder that would result in a in self-sufficient wage
- Training for persons with disabilities that includes a transitional job/work experience strategy or a career ladder that would result in a in self-sufficient wage
- Training resulting in a career ladder in which the trainee would reach or exceed the self-sufficient wage within six months

# Supports Strategic Goal:

- Meet or exceed the negotiated performance of WIOA Title I programs to maximize community impact
- Proactively approach the employment and skills training challenges and opportunities of the future with energy and planning today

# **Recommended Action**

Approve the self-sufficient wage as presented.

## Item

Demand Occupation List Review - Staff Recommendations

### Background

It is an annual function for the Workforce Alliance Local Workforce Development Board (LWDB) to review and update the Demand Occupations List. The education programs for occupations on this list are eligible for training funds through the Workforce Innovation and Opportunity Act (WIOA) and targeted grants. Staff has researched current labor market trends, surveyed staff, employers, Board members, and reviewed regional initiatives to determine occupations in demand in Local Area IV. Currently the Demand Occupations List includes 12 broad industry sectors and are aligned with regional priorities identified by the Greater Wichita Partnership.

#### Analysis

The results of the Workforce Center staff, employer, and Board member surveys indicate the majority would like to keep the occupations currently on the list. There were a few suggestions on occupations to add from the surveys collected. Those suggestions were evaluated and are included for discussion for occupations to add to the list.

A review of participants in training since 2018 was conducted and a chart that includes information on wages and projected growth is attached. The review found there are dozens of training programs with little to no enrollments over the past five years. A summary is below.

- 709 in Advanced Manufacturing/Advance Materials
- 0 in Agriculture
- 5 in Automotive
- 18 in Construction
- 89 in Data Services/Information Technology
- 1 in Educational Services
- 868 in Healthcare
- 1 in Hospitality
- 0 in Oil/Gas/Energy
- 4 in Public Safety
- 754 in Registered Apprenticeship
- 5 in Social Services
- 184 in Transportation and Logistics

For Program Year 2023 (PY23), staff recommends reducing the size of the Demand Occupations List in Local Area IV. Having fewer targeted occupations would allow the Workforce Alliance to focus its limited training funds on growing and emerging occupations in the region. If there are employers with jobs outside of the Demand Occupation List and they are seeking skills training support from the Workforce Alliance then an Administrative Exception can be made on a case by case basis.

Based on the data from the past five years, and anticipated job growth in the region, it is recommended the following sectors be removed from the list of demand occupations eligible for WIOA funding skills training in Local Area IV:

- Agriculture
- Educational Services
- Hospitality
- Oil and Gas
- Social Services

WA staff also recommend removing any education and skills training programs of more than two years in length. With limited funding, the WA should focus on short term credentials, certificates and degrees that lead directly to employment opportunities.

Workforce Center staff suggested several occupations for addition to the Demand Occupation List. After reviewing the suggestions, staff recommends only adding Cardiovascular Technologists and Technicians at this time. This recommendation is based on customer and employer feedback. Both groups have indicated this training as a need in the area.

### **Recommended Action**

Remove Agriculture, Educational Services, Hospitality, Oil and Gas, and Social Services sectors from the Local Area IV Demand Occupations list, limit education and skills training funds for programs less than two years, and approve the occupation proposed for addition to the Demand Occupation List for Program Year 2023.

	Kans	Pro as Local Area IV	oposed PY23 WIOA Appro	ved Training l	List	
Industry	O*Net Code	Occupation	KS Median Wage/Hr. (2021 - O*Net)	KS Growth Projection 2020-2030 (O*Net)	Number Trained 2018 to 2023	WA Staff Recomme ndation
	49- 3011	Aviation Maintenance Technology/ A&P (Aircraft Mechanics)	\$ 30.81	20%	61	Remain
	49- 2091 17-	Avionics CAD/CAM &	\$ 29.13	20%	6	Remain
	3013	CAD/CAM & CATIA Composite	\$ 22.96	0%	3	<b>Remain</b>
	51- 2092	Fabrication & Repair Computer	\$ 17.50	-4% Decline	29	Remain
	51-	Controlled Machine Tool				
Advanced Manufacturing	9161 49- 3031	Operator (CNC) Diesel Mechanics	\$ 21.33 \$ 23.01	3% 7%	83	Remain Remain
Advanced Materials	47- 2111	Electrician Engineering	\$ 23.88	7%	1	Remove
Aerospace*		(Aerospace/Che mical/Electrical				
	17- 2011	Industrial/Mech anical)	\$ 47.62	18%	91	Remove
		Heat Treating Equipment Setters, Operators &				
	51- 4191	Tenders, Metal and Plastic Heavy	\$ 22.04	0%	0	Remain
	47- 2073	Equipment Operator Industrial	\$ 20.65	4%	0	Remove
	53- 7051	Equipment Operator	\$ 18.25	22%	0	Remain

		T 1 / ' 1				
	40	Industrial				
	49-	Maintenance	<b>A 1 A 1 A</b>			
	9071	Technician	\$ 18.18	8%	4	Remain
		Machine Tool				
	51-	Operator- Metal				
	4081	and Plastic	\$ 15.80	4%	65	Remain
		Manufacturing				
	17-	or Production				
	3026	Technicians	\$ 26.52	15%	45	Remain
	17-	Nondestructive			-	
	3029.0	Testing (NDT)				
	1	or Inspection	\$ 28.90	5%	20	Remain
	1	Operations	\$ 20.70	570	20	Kemam
		Management				
	11-	Technical				
		Certificate	\$ 27.26	10%	0	Remain
	1021		\$ 37.26	10%	U	Remain
		Quality Control				
	10	or Inspection				
	19-	(O*NET -				
	4099.0	Quality Control	<b>* * *</b>	50/		
	1	Analyst)	\$ 23.10	7%	53	Remain
	17-					
	3024.0	Robotics				
	1	Technician	\$ 29.02	-4%	8	Remain
	47-	Sheet Metal				
	2211	Workers	\$ 22.71	8%	212	<b>Remain</b>
	11-	Supply				
	3071-	Chain/Logistics				
	- 04	Managers	\$ 45.48	14%	10	Remain
	51-	Tool and Die				
	4111	Maker	\$ 23.65	11%	0	Remain
	51-					
	4033	Tooling	\$ 17.48	4%	0	Remain
		Transportation				
		Equipment				
		(Heavy and				
	53-	Tractor-Trailer				
	3032	Truck Drivers)	\$ 23.07	9%	0	Remain
	3032	Welders,	φ 23.07	770	0	Kemam
		Cutters,				
	51-	Solderers, and				
	4121	Brazers	\$ 21 02	12%	17	Remain
			\$ 21.92	1 2 70	1/	Remain
	19-	Biological	¢ 10 = 7	00/	Ο	Domos
Agriculture*	4021	Technicians	\$ 18.57	8%	0	Remove
<u> </u>	49-	Farm	¢ 22.24	100/	0	
	3041	Equipment	\$ 22.34	13%	0	Remove

		Mechanics and				
		Service				
		Technicians				
		Natural				
	11-	Sciences				
	9121	Mangers	\$ 61.00	8%	0	Remove
	7121	Refuse and	φ 01.00	070	0	Keniove
		Recyclable				
	53-	Material				
	7081	Collectors	\$ 17.34	9%	0	Remove
	19-	Soil and Plant	φ17.3 <del>4</del>	970	0	Remove
			¢ 20 62	110/	0	Demostra
	1013	Scientists	\$ 29.63	11%	0	Remove
	10	Zoologists and				
	19-	Wildlife	¢ 0 € 40	004	0	
	1023	Biologists	\$ 26.40	0%	0	Remove
		Automotive				
Automotive	40	Service				
	49-	Technicians and	<b>.</b> 10.10			<b>D</b>
	3023	Mechanics	\$ 18.18	-1% Decline	5	<b>Remain</b>
	47-	Construction	<b>* • •</b> • • •	<b>T</b> 0/		
	2031	Carpenters	\$ 21.83	5%	2	Remain
	1-	Construction				
Construction	47-	Technology/Tra				
	2061	des/Laborer	\$ 17.52	9%	4	<b>Remain</b>
	49-		<b>* 22</b> 01		10	
	9021	HVAC	\$ 23.01	2%	12	Remain
		Computer and				
		Information				
		System				
		Managers (IM				
	11-	System	ф c1 10	1.50/	2	
	3021	Managers)	\$ 61.13	15%	2	Remain
	1.5	Computer User				
	15-	Support	¢ 22.94	100/	26	
Data Services	1232	Specialists	\$ 22.84	10%	26	Remain
Information		Cyber Security				
Technology*	15	(Information				
	15-	Security	ф 41 4 <b>5</b>	2004	10	
	1212	Analysts)	\$ 41.45	39%	19	Remain
	15-		¢ 42.00	2504	2	
	2051	Data Scientists	\$ 43.99	35%	2	Remove
		Network and				
	15	Computer				
	15-	Systems	ф <b>ст</b> со	<i>co</i> /	-	
	1244	Administrators	\$ 37.00	6%	6	Remain

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	15-	Software				
	1252	Applications	\$ 47.75	25%	0	Remain
	15-	Software	<i>\\</i>	20,0	0	
	1252	Developers	\$ 47.75	25%	28	Remain
	1252	Software	ψ 17.75	2370	20	<b>T</b> Comuni
	1252	Engineers	\$ 17 75	25%	0	Remain
		Engineers	\$ 47.75	23%	0	Kellialli
	15-		¢ <b>2</b> 0 <0	1.40/	-	
	1254	Web Developer	\$ 29.60	14%	6	Remain
	25-					
Educational	2012					
Services	thru 25-					
	2054	Teacher	\$ 27.12	5%	1	Remove
		Acute				
		Coding/Medical				
		Billing (Billing,				
	43-	Posting and				
	3021	Rate Clerks)	\$ 18.13	3%	24	Remain
	0021	Administration/	<b> </b>	570		
		Management				
		(Medical and				
	11					
	11-	Health Service	¢ 45 24	200/	2	Dennetin
	9111	Managers)	\$ 45.34	30%	2	Remain
		American				
		Health				
		Information				
		Management				
		Association				
		Certified				
II. 141	29-	Coding				
Healthcare*	2072	Specialist	\$ 21.25	7%	16	Remain
		Bioengineers				
	17-	and Biomedical				
	2031	Engineers	\$ 38.41	10%	4	Remove
		Certified Nurse	+			
		Aide (CNA)-				
		Only as part of				
	31-	a career				
	1131	pathway	\$13.97	4%	281	Remain
	1151		\$13.97	470	201	Kellialli
	21	Certified				
	31-	Medication	¢12.07	40/	00	
	1131	Aide (CMA)	\$13.97	4%	98	Remain
		Dental				
	31-	Assistant/				
	9091	Hygienist	\$ 18.02	5%	2	Remove
	29-	Health				
	9021	Information	\$ 28.43	14%	0	Remain

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		Technology				
		(HIT)				
		Home Health				
		Aide (HHA)-				
		Only as part of				
	31-	a career				
	1121	pathway	\$ 11.16	17%	31	Remain
		Licensed				
	29-	Practical Nurse				
	2061	(LPN)	\$ 22.43	6%	116	Remain
	31-	Medical				
	9092	Assistant	\$ 16.99	14%	149	Remain
		Medical and				
		Clinical				
	29-	Laboratory			_	
	2012	Technician	\$ 23.08	9%	0	Remain
	•	Medical				
	29-	Records				
	2072	Specialists Medical	\$ 21.25	7%	17	Remain
	29- 2011 31- 2011		<b>* * * *</b>	0.04	0	
			\$ 23.08	9%	0	Remove
			¢ 20.00	270/	0	Damain
	2011	Assistant Pharmacy	\$ 29.09	27%	0	Remain
	29-					
	29-2052	Technician/ Pharmacy Aid	\$ 17.61	11%	23	Remain
	2032	Thaimacy Alu	\$17.01	1170	23	Kellialli
	31-					
	9097	Phlebotomist	\$17.07	19%	48	Remain
	7077	Physical	φ17.07	1770	+0	Itemam
	31-	Therapy				
	2021	Assistant (PTA)	\$ 28.76	24%	4	Remain
	2021	Radiological	¢ <b>2</b> 0.70	2170		
	29-	Technician/Son				
	2034	ography	\$ 28.52	6%	9	Remain
	29-	Registered				
	1141	Nurse (RN)	\$ 29.71	7%	35	Remain
	29-	Respiratory				
	1126	Therapist	\$ 28.86	23%	3	Remain
	29-	Surgical				
	2055	Technologist	\$ 22.55	7%	6	Remain
Hospitality	35-	Chefs and Head				
mospitality	1011	Cooks	\$ 21.49	20%	1	Remove

All Certifications and Credentials included on the Kansas Excel in													
K-12 CTE	CTE Initiative approved list are included on the Kansas Local Area												
		/IOA Approved Tr				Remain							
	19-												
	2031	Chemist	\$ 35.66	6%	0	Remove							
	47-	Equipment	+										
	2073	Operator	\$ 20.65	4%	0	Remove							
	19-	F - 1											
	4043	Geologist	\$ 23.23	5%	0	Remove							
Oil and Gas*	19-	Geophysical											
	4043	Data Technician	\$ 23.23	5%	0	Remove							
	49-	Industrial											
	9041	Controls	\$ 28.90	25%	0	Remove							
	17-												
	3029.0	Industrial											
	1	Radiographer	\$ 28.90	5%	0	Remove							
On-the-Job	All occ	All occupations with demonstrated self-sufficient wages will be											
Training	appro	ved for OJT if emp			ith the								
Training		Woi	kforce Allianc	e.		Remain							
		Emergency											
		Medical											
	29-	Technicians and											
	2042	Paramedics	\$ 11.17	8%	4	Remain							
		Fire											
	33-	Science/Firefig											
	2011	hters	\$ 18.99	3%	0	Remain							
Public Safety		Probation											
		Officers and											
		Correctional											
	21-	Treatment		_	_								
	1092	Specialists	\$ 22.56	3%	0	Remain							
		Police and											
	33-	Sheriff's Patrol	<b>* • • • • </b>	0.54	0	_							
	3051	Officers	\$ 24.27	8%	0	Remain							
	All Occupations and Related Technical Instruction for												
<b>D</b>	Apprenticeship Programs that have been registered with the Kansas												
Registered	State Office of Apprenticeship for the South Central Region are												
Apprenticeship		included on the Kansas Local Area IV WIOA Approved Training List. RA's must also meet Local Area IV self-sufficient wage											
	List. I			V self-sufficien	it wage								
			equirements.			Remain							
	21	Substance											
Social Samiara	21-	Abuse	¢ 02 04	160/	2	Daman							
Social Services	1011	Counselors	\$ 23.24	16%	3	Remove							
	21-	Cool Warter	\$ 22 42	50/	2	Damaria							
	1021	Social Worker	\$ 22.42	5%	2	Remove							

LWDB Program Operation and Performance Committee Meeting	
May 4, 2023	
Submitted By: Denise Houston	

Transportation	53-					
and Logistics*	3032	CDL	\$ 23.07	9%	184	Remain

Item #4

\*Industry corresponds to a Career Pathway. Career Pathways allow job seekers, students, and parents to explore educational requirements and career opportunities in prevalent industry clusters within the region. For more information, visit <a href="https://www.greaterwichitapartnership.org/about\_us/regional\_growth\_plan">www.greaterwichitapartnership.org/about\_us/regional\_growth\_plan</a>

Advanced Manufacturing & Materials, Aerospace South Central Kansas         January – March 2023         5,358 TOTAL JOBS       PRODUCTION       QUALITY ASSURANCE       MAINTENANCE       ADMINISTRATIV CORPORATI         Graduate or Post Graduate (4 years)       Research and Development Senior Engineer       Research and Development Senior Engineer       Senior Engineer, Research and Development Senior Engineer       Attorney, Executive (CEO/A         227 JOBS       \$23.67 TO \$51.31 Hourly Rate       \$25.54 TO \$69.57 Hourly Rate       \$22.00 TO \$72.52 Hourly Rate       \$23.67 To \$90+ Hourly S23.67 TO \$51.31 Hourly Rate       Supply Chain Manager, Plant Manager       Industrial Automation Engineer       Accountant, Analy Financial, Huma         1,088 JOBS       \$23.67 TO \$51.31 Hourly Rate       \$21.40 TO \$65.31 Hourly Rate       \$19.18 TO \$49.70 Hourly Rate       \$29.47 to \$62.81 Hourly Accounting Clerk, Cor Assistant, Payroll C Safety Coordinate         Associate Degree (2 years)       Production Technician, Junior Engineer, Engineer, Technician Or Programmer, Machinist, Supply Chain, Production Control       Production Control       Production Technician, Inspector, Supply Chain, Production Control	E (P) GS Rate
January – March 20235,358 TOTAL JOBSPRODUCTIONQUALITY ASSURANCEMAINTENANCEADMINISTRATIV CORPORATIGraduate or Post Graduate (4+ years)Research and Development Senior EngineerResearch and Development Senior EngineerSenior Engineer, Robotics EngineerAttorney, Executive (CEO/V37 JOB POSTINGS25 JOB POSTINGS79 JOB POSTINGS86 JOB POSTIN2277 JOBS\$23.67 to \$51.31 Hourly Rate\$25.54 TO \$69.57 Hourly Rate\$25.00 TO \$72.52 Hourly Rate\$23.67 to \$90+ Hourly Financial, HumaBachelor Degree (4 years)Engineer, Plant ManagerSupply Chain Manager, Plant ManagerOperations Manager, Industrial Automation EngineerAccountant, Analy Financial, HumaJ.088 JOBS523.67 to \$51.31 Hourly Rate\$21.40 TO \$65.31 Hourly Rate\$19.18 TO \$49.70 Hourly Rate\$29.47 to \$62.81 Hourly Sast of \$32.87 TO \$51.31 Hourly RateAssociate Degree (2 years)Production Technician, Junior Engineer, Engineer Technician, Drafter Production ControlProduction Control Production ControlProduction Technician, Industrial Maintenance Technician, Inspector, Supply Chain, Production ControlAccounting Clerk, Cond Assistant, Payroll C Safety Coordinate304 JOBS97 JOB POSTINGS97 JOB POSTINGS115 JOB POSTINGS31 JOB POSTING \$10.80 to \$23.87 Hourly	E (P) GS Rate
5,358 TOTAL JOBSPRODUCTIONQUALITY ASSURANCEMAINTENANCEADMINISTRATI CORPORATIGraduate or Post Graduate (4+ years)Research and Development Senior EngineerResearch and Development Senior EngineerResearch and Development Senior EngineerResearch and Development Senior EngineerAttorney, Executive (CEO/V22.7 JOBS37 JOB POSTINGS \$23.67 TO \$51.31 Hourly Rate25 JOB POSTINGS \$25.54 TO \$69.57 Hourly Rate79 JOB POSTINGS \$25.00 TO \$72.52 Hourly Rate86 JOB POSTIN \$23.67 to \$90+ Hourly \$23.67 to \$90+ Hourly \$23.67 to \$90+ Hourly EngineerBachelor Degree (4 years)Engineer, Plant ManagerSupply Chain Manager, Plant ManagerOperations Manager, Industrial Automation EngineerAccountant, Analy Enancial, Huma Essurces, Marketing Executive, Supply Chain, Production Technician, Junior Engineer, Engineer Technician, Drafter Production, CNC Technician, Orrogrammer, Machinist, Supply Chain, Production ControlProduction or Assembly Lead, Quality Technician, Inspector, Supply Chain, Production ControlProduction ControlAccounting Clerk, Con Assistant, Payroll C Safety Coordinate304 JOBS97 JOB POSTINGS97 JOB POSTINGS61 JOB POSTINGS115 JOB POSTINGS31 JOB POSTINGS 	E (P) GS Rate
TOTAL JOBSPRODUCTIONASSURANCEMAINTENANCECORPORATIGraduate or Post Graduate (4+ years)Research and Development Senior EngineerResearch and Development Senior EngineerResearch and Development Senior EngineerSenior Engineer, Robotics EngineerAttorney, Executive (CEO/V37 JOB POSTINGS25 JOB POSTINGS79 JOB POSTINGS86 JOB POSTINGS2277 JOBS\$23.67 T0 \$51.31 Hourly Rate\$25.54 T0 \$69.57 Hourly Rate\$25.00 T0 \$72.52 Hourly Rate\$23.67 to \$90+ Hourly S23.67 to \$90+ HourlyBachelor 	E (P) GS Rate
Orbots Graduate (4+ years)Senior EngineerSenior EngineerRobotics EngineerEngineer37 JOB POSTINGS (4+ years)37 JOB POSTINGS25 JOB POSTINGS79 JOB POSTINGS86 JOB POSTIN \$23.67 TO \$51.31 Hourly RateBachelor Degree (4 years)Engineer, Plant ManagerSupply Chain Manager, Plant ManagerOperations Manager, Industrial Automation 	GS Rate
(4+ years)37 JOB POSTINGS25 JOB POSTINGS79 JOB POSTINGS86 JOB POSTINGS227 JOBS\$23.67 TO \$51.31 Hourly Rate\$25.54 TO \$69.57 Hourly Rate\$25.00 TO \$72.52 Hourly Rate\$23.67 to \$90+ HourlyBachelor Degree (4 years)Engineer, Plant ManagerSupply Chain Manager, 	Rate
Bachelor Degree (4 years)Engineer, Plant ManagerSupply Chain Manager, Plant ManagerOperations Manager, Industrial Automation EngineerAccountant, Analy Financial, Human Resources, Marketing Executive, Supply Chain S23.67 TO \$51.31 Hourly RateSupply Chain Manager, Plant ManagerOperations Manager, Industrial Automation EngineerAccountant, Analy Financial, Human Resources, Marketing Executive, Supply C1,088 JOBS272 JOB POSTINGS172 JOB POSTINGS382 JOB POSTINGS262 JOB POSTINGS2085\$23.67 TO \$51.31 Hourly Rate\$21.40 TO \$65.31 Hourly Rate\$19.18 TO \$49.70 Hourly Rate\$29.47 to \$62.81 Hourly S29.47 to \$62.81 Hourly RateAssociate DegreeProduction Technician, Junior Engineer, Engineer Technician, Or Programmer, Machine Operator, CNC Technician or Programmer, Machinist, Supply Chain, Production ControlProduction Control Inspector, Supply Chain, Production ControlProduction Control Inspector, Supply Chain, Production ControlAccounting Clerk, Con Assistant, Payroll C Safety Coordinate Technician (non-janitorial)Accounting Clerk, Con Assistant, Payroll C Safety Coordinate Technician (non-janitorial)304 JOBS97 JOB POSTINGS61 JOB POSTINGS115 JOB POSTINGS31 JOB POSTINGS	
Degree (4 years)Engineer, Plant ManagerSupply Chain Manager, Plant ManagerIndustrial Automation EngineerFinancial, Human Resources, Marketing Executive, Supply Chain Supply Chain Manager1,088 JOBS272 JOB POSTINGS172 JOB POSTINGS382 JOB POSTINGS262 JOB POSTINGS1,088 JOBS\$23.67 TO \$51.31 Hourly Rate\$21.40 TO \$65.31 Hourly Rate\$19.18 TO \$49.70 Hourly Rate\$29.47 to \$62.81 HourlAssociate DegreeProduction Technician, Junior Engineer, Engineer Technician, Drafter Production, Assembly Lead, Machine Operator, CNC Technician or Programmer, Machinist, Supply Chain, Production ControlProduction ControlProduction Control Technician Production ControlAccounting Clerk, Con Assistant, Payroll C Safety Coordinate304 JOBS97 JOB POSTINGS97 JOB POSTINGS61 JOB POSTINGS115 JOB POSTINGS31 JOB POSTINGS	st
1,088 JOBS272 JOB POSTINGS172 JOB POSTINGS382 JOB POSTINGS262 JOB POSTINGS1,088 JOBS\$23.67 TO \$51.31 Hourly Rate\$21.40 TO \$65.31 Hourly Rate\$19.18 TO \$49.70 Hourly Rate\$29.47 to \$62.81 HourlyAssociate Degree (2 years)Production Technician, Junior Engineer, Engineer Technician, Drafter Production, Assembly Lead, Machine Operator, CNC Technician or Programmer, Machinist, Supply Chain, Production ControlProduction or Assembly Lead, Quality Technician, Electrical Technician, Production ControlProduction Technician, Junior Engineer, Engineer Technician or Programmer, Machinist, Supply Chain, Production ControlAccounting Clerk, Control304 JOBS97 JOB POSTINGS61 JOB POSTINGS115 JOB POSTINGS31 JOB POSTINGS	<u>n</u> , Sales
JOBS\$23.67 TO \$51.31 Hourly Rate\$21.40 TO \$65.31 Hourly Rate\$19.18 TO \$49.70 Hourly Rate\$29.47 to \$62.81 HourlyAssociate Degree (2 years)Production Technician, Junior Engineer, Engineer 	
Associate DegreeJunior Engineer, Engineer Technician, Drafter Production, Assembly Lead, Machine Operator, CNC Technician or Programmer, Machinist, Supply Chain, Production ControlProduction or Assembly Lead, Quality Technician, Inspector, Supply Chain, Production ControlProduction Technician, Junior Engineer, Engineer Technician, Automation Technician or Programmer, Machinist, Supply Chain, Production ControlProduction or Assembly Lead, Quality Technician, Inspector, Supply Chain, Production ControlAccounting Clerk, Control Assistant, Payroll C Safety Coordinate304 JOBS97 JOB POSTINGS61 JOB POSTINGS115 JOB POSTINGS31 JOB POSTINGS	
304 JOBS         Production Control         61 JOB POSTINGS         115 JOB POSTINGS         31 JOB POSTING           97 JOB POSTINGS         97 JOB POSTINGS         61 JOB POSTINGS         115 JOB POSTINGS         \$10.80 to \$23.87 Hourd	lerk,
97 JOB POSTINGS \$10.80 to \$23.87 Hourl	GS
	y Rate
\$17.19 TO \$35.35 Hourly Rate \$16.97 TO \$36.38 Hourly Rate	
Technical Certification, Certificate, CredentialAdvanced Production, Machine Tending, ForkliftInventory Planner Quality Assurance TechnicianAirframe and Powerplant Mechanic, Maintenance (non-janitorial), WelderCustomer Service Sales Assistant	
(1-2 years)166 JOB POSTINGS545 JOB POSTINGS92 JOB POSTINGS1 384581 JOB POSTINGS166 JOB POSTINGS545 JOB POSTINGS50 00 to \$20 60 Hourth	
1,384         581 JOB POSTINGS         \$9.90 to \$20.60 Hourly           JOBS         \$9.37 TO \$22.55 Hourly Rate         \$9.37 TO \$20.09 Hourly Rate         \$15.19 TO \$32.17 Hourly Rate         \$9.90 to \$20.60 Hourly	Rate
High School or GEDProduction/Assembly, Shipping/ReceivingInspectors, Testers, Sorters, Samplers/Weighers, Inventory ClerkJanitorial, Light MaintenanceOffice Clerk, Receptionist, Telephone Operation	
2,355 992 JOB POSTINGS 264 JOB POSTINGS 972 JOB POSTINGS 127 JOB POSTIN	or
JOBS         \$9.00 TO \$20.09 Hourly Rate         \$9.00 TO \$18.15 Hourly Rate         \$9.00 TO \$18.51 Hourly Rate         \$9.63 to \$22.01 Hourly	

# 2023 Q1 Summary

29,732 Total Jobs (all industries) from 7,477 Companies **5,358 Manufacturing Jobs by 519 Companies** 

Jobs postings found at <u>www.kansasworks.com</u>

Wage Data found at <u>www.onetonline.org</u>

IT Systems and Support Career Pathways South Central Kansas January – March 2023								
626 TOTAL POSTINGS	INFORMATION SUPPORT SERVICES	PROGRAMMING AND SOFTWARE DESIGN	NETWORK SYSTEMS	WEB & DIGITAL COMMUNICATIONS				
Graduate or Post Graduate (4+ years) 55 JOBS	Chief Informatics Officer, Director of Informatics <b>15 JOB POSTINGS</b> \$31.06 to \$77.80 Hourly Rate	Senior Computer Programmers, Senior Systems Engineers <b>2 JOB POSTINGS</b> \$31.52 to \$80.34 Hourly Rate	Director of Risk Management, Director of Privacy and Security <b>36 JOB POSTING</b> \$36.94 to \$90+ Hourly Rate	Senior Web Developers <b>2 JOB POSTINGS</b> \$23.06 to \$44.58 Hourly Rate				
Bachelor Degree (4 years) 78 JOBS	IT Directors, Information Security Analysts, Database Administrators 20 JOB POSTINGS \$20.52 to \$55.88 Hourly Rate	Computer Programmers, Systems Engineers, Software Engineers 11 JOB POSTINGS \$25.57 to \$59.02 Hourly Rate	Systems Analysts, Systems Administrators, Network Architects, Hardware Engineers 44 JOB POSTINGS \$19.32 to \$42.55 Hourly Rate	Web Developers, Director of Online Marketing Strategy & Performance <b>3 JOB POSTINGS</b> \$19.32 to \$42.55 Hourly Rate				
Associate Degree (2 years)	<u>IT Directors, Information</u> Security Analysts, Database Administrators	<u>Application Specialist,</u> <u>Technician, Installer,</u> <u>Programmer</u>	<u>Network Support</u> <u>Technician or Specialist</u>	Digital Marketing Graphic Designer E-Commerce Assistance				
<u>113 JOBS</u>	63 JOB POSTINGS \$18.93 to \$52.70 Hourly Rate	22 JOB POSTINGS \$19.27 to \$52.69 Hourly Rate	<b>22 JOB POSTINGS</b> \$17.18 to \$51.11 Hourly Rate	6 JOB POSTINGS \$12.61 to \$33.57 Hourly Rate				
Technical Certification Certificate or Credential (1-2 years)	Help Desk Technicians PC Technicians 44 JOB POSTINGS	Programming Assistant 18 JOB POSTINGS	Network Support Specialist 9 JOB POSTINGS	Multimedia Specialist 6 JOB POSTINGS				
<u>77 JOBS</u>	\$13.93 to \$39.07 Hourly Rate	\$16.48 to \$30.65 Hourly Rate	\$16.18 to \$30.65 Hourly Rate	\$13.06 to \$26.26 Hourly Rate				
High School or GED	Technical Assistance Call Center, Service Desk	<u>Retail</u> , <u>Technical Assistance</u>	Technical Assistance Call Center, Service Desk	Intern, Social Media Application Support				
<u>303 jobs</u>	<b>124 JOB POSTING</b> \$10.80 to \$28.57 Hourly Rate	68 JOB POSTINGS \$10.80 to \$28.57 Hourly Rate	<b>103 JOB POSTINGS</b> \$10.80 to \$28.57 Hourly Rate	8 JOB POSTINGS \$10.80 to \$28.57 Hourly Rate				

# 2023 Q1 Summary

29,732 Total Jobs (all industries) from 7,477 Companies 626 IT Systems and Support Jobs by 358 Companies

Jobs postings found at <u>www.kansasworks.com</u>

Wage Data found at <u>www.onetonline.org</u>



# **Healthcare Career Pathways**

South Central Kansas January – March 2023

	Janua	ary – March 2023	
5,800 JOB POSTINGS	DIRECT PATIENT CARE	DIAGNOSTIC & THERAPEUTIC	ADMINISTRATIVE & CORPORATE
<u>Doctoral or</u> <u>Professional</u> <u>Degree</u>	Physicians and Surgeons, Physical Therapists, Occupational Therapists, Audiologists, General Practitioners	<u>Dentists</u> , <u>Orthodontist</u> , <u>Pharmacists</u> , <u>Optometrists</u>	<u>Healthcare CEO/Administrator</u> , <u>Healthcare Lawyer</u>
(6+ years)	84 JOB POSTINGS	<b>80 JOB POSTINGS</b>	26 JOB POSTINGS
<u>190 јов</u>	\$28.42 to \$90+ Hourly Rate	\$48.64 to \$72.59 Hourly Rate	\$24.88 to \$90+ Hourly Rate
Master Degree (6+ years) 227 JOBS	Nurse Practitioner, Occupational Therapist, Physician Assistant, Nurse Anesthetist, Speech-Language Pathologist 118 JOB POSTINGS	<u>Mental Health Counselor,</u> <u>Marriage and Family Therapist</u> <b>31 JOB POSTINGS</b>	<u>Healthcare Social Worker, Medical</u> <u>Service Manager, Health Educator</u> <u>Statistician</u> <b>78 JOB POSTINGS</b>
	\$31.19 to \$65.30 Hourly rate	\$14.68 to \$39.40 Hourly Rate	\$23.67 to \$90+ Hourly Rate
Bachelor Degree	<u>Nurse (BSN)</u> Nurse Administrator	<u>Medical/Clinical Laboratory</u> <u>Technicians</u> , <u>Dietitians and</u> Nutritionists	Business Office Manager, Financial, Human Resources, Marketing, Systems Analysts
(4 years)	419 JOB POSTINGS	106 JOB POSTINGS	157 JOB POSTINGS
<u>682 јов</u>	\$20.04 to \$48.86 Hourly Rate	\$16.94 to \$38.92 Hourly Rate	\$29.47 to \$62.81 Hourly Rate
Associate Degree (2 years) <u>844 JOBS</u>	Registered Nurse, Physical TherapyAssistant, Occupational TherapyAssistant, Respiratory Therapist,Sonographer, CardiovascularTechnician679 JOB POSTINGS	Medical and Clinical Lab Assistant, Dental Hygienist, Radiology Technician 66 JOB POSTINGS	Medical Records and Health Information Technologist, Patient Liaison or Case Manager 99 JOB POSTINGS
	\$19.87 to \$36.81 Hourly Rate	\$17.45 to \$29.64 Hourly Rate	\$10.80 to \$23.87 Hourly Rate
Technical Certification, Certificate or Credential (1-2 years) 977 JOBS	Licensed Practical Nurse, Nursing Assistant, Emergency Medical Technician, Medical Assistant, Surgical Assistant 531 JOB POSTINGS \$9.32 to \$14.38 Hourly Rate	Dental Assistant, Phlebotomist, Home Health Aide 259 JOB POSTINGS \$14.13 to \$22.52 Hourly Rate	Medical Secretary, Medical Records Clerk 187 JOB POSTINGS \$9.90 to \$20.60 Hourly Rate
High School/GED	<u>Physical Therapy Aide</u> , <u>Patient</u> <u>Transporter</u> , <u>Emergency Room or</u> <u>Sterile Processing Technician</u>	<u>Pharmacy Clerk</u> , <u>Optician</u> , <u>Dietary</u> <u>Technician/Cook</u> , <u>Caregiver</u>	Receptionist, <u>Telephone Operator</u> , <u>Customer Service</u> , <u>Janitorial</u>
<b>2,880</b> JOBS	2,185 JOB POSTINGS	470 JOB POSTINGS	225 JOB POSTINGS
	\$8.13 to \$11.76 Hourly Rate	\$9.43 to \$18.62 Hourly Rate	\$9.63 to \$22.01 Hourly Rate

2023 Q1 Summary

29,732 Total Jobs (all industries) from 7,477 Companies

# 5,800 Healthcare Jobs by 599 Companies

Jobs postings found at <u>www.kansasworks.com</u> Wage Data found at <u>www.onetonline.org</u>

Energy Career Pathways         South Central Kansas         January – March 2023								
<b><u>1,336</u></b> TOTAL JOB POSTINGS	Field Positions	Administrative Positions						
Bachelor Degree or Above (4 years or more)	<u>Chemist, Chemical Engineer, Petroleum</u> <u>Engineer, Civil Engineer, Construction</u> <u>Engineer, Geologist, Geophysical Data</u> <u>Technician, Geophysicist</u>	Accountant, Analyst, Energy Attorney, Human Resource Managers, Information Technology, Marketing Manager, Sales Executive, Supply Chain Manager						
290 JOBS	<b>288 JOB POSTINGS</b> \$25.43 to \$90+ Hourly rate	<b>2 JOB POSTINGS</b> \$18.84 to \$90+ Hourly rate						
<u>Associate Degree</u> (2 years)	<u>Chemical Technician, Corrosion Technician,</u> <u>Mechanical Technician, Industrial Controls</u> <u>Technician, Inspector, Instrumentation</u> <u>Technician, Radiographer, Welder</u>	Accounting Clerk, Contract Assistant, Payroll Clerk, Real Estate Agent, Safety Coordinator						
<u>249</u> јовѕ	<b>246 JOB POSTINGS</b> \$10.02 to \$48.82 Hourly rate	<b>3 JOB POSTINGS</b> \$10.47 to \$23.11 Hourly rate						
Technical Certification, Certificate or Credential (1-2 Years)	CDL Driver, Production Technician Equipment Operator, Welding Technician 218 JOB POSTINGS	Sales Assistant, Real Estate Broker 1 JOB POSTINGS						
<u>219 јов</u>	\$9.64 to \$29.42 Hourly rate	\$9.30 to \$52.17 Hourly rate						
High School/GED	Driver (non-CDL), Production Laborer, Production or Refinery Technician, Pump Operator, Radio Operator, Roustabout 574 JOB POSTINGS	Office Clerk, Receptionist 4 JOB POSTINGS						
	\$8.46 to \$37.11 Hourly rate	\$8.60 to \$19.18 Hourly rate						

# 2023 Q1 Summary 29,732 Total Jobs (all industries) from 7,477 Companies **1,336 Energy Jobs by 63 Companies**

Job postings found at <u>www.kansasworks.com</u>

Wage Data found at <u>www.onetonline.org</u>

	Sout	n & Logistics Care h Central Kansas ary – March 2023	er Pathways
2,662 TOTAL JOBS POSTINGS	PROCUREMENT & SERVICE	TRANSPORTATION OPERATIONS	WAREHOUSING & DISTRIBUTION
Bachelor Degree (4 years) <u>139 JOBS</u>	Buyer Logistics Specialists Purchasing Manager Sales Executives <b>51 JOB POSTINGS</b> \$23.67 TO \$51.31 Hourly Rate	Distribution Center Manager Supervisor Dispatcher Fleet Manager, Flight Instructors Operations Analyst Terminal Manager Traffic Manager 64 JOB POSTINGS \$19.18 TO \$49.70 Hourly Rate	<u>Operation Manager</u> <u>Sales Manager</u> <b>24 JOB POSTINGS</b> \$19.18 TO \$49.70 Hourly Rate
Associate Degree, Technical Certificate or Credential (1-2 years) 872 JOBS	Procurement Specialist, Procurement Clerk, Procurement Technician <b>100 JOB POSTINGS</b> \$12.71 TO \$22.00 Hourly Rate	Automotive Technician or Mechanics CDL Tractor – Trailer or Truck Driver, Diesel Mechanics. Pilot, Railroad Conductors <b>500 JOB POSTINGS</b> \$17.19 TO \$35.35 Hourly Rate	Inventory Supervisor Warehouse Supervisor <b>272 JOB POSTINGS</b> \$19.18 TO \$49.70 Hourly Rate
High School or GED 1,651 JOBS	Administrative Assistants <u>Customers Service</u> <u>Representatives</u> <u>Office Assistants</u> <u>Sales Specialists</u> <b>182 JOB POSTINGS</b> \$9.00 TO \$18.15 Hourly Rate	Airfield Operations Specialists Bus Driver Couriers Delivery Driver Dispatchers Dock Supervisors Operations Clerks 929 JOB POSTINGS \$9.00 TO \$18.15 Hourly Rate	Forklift Driver Order Clerks Shipping and Receiving Clerk Warehouse Clerk 540 JOB POSTINGS \$9.00 TO \$18.51 Hourly Rate

# 2023 Q1 Summary

# 29,732 Total Jobs (all industries) from 7,477 Companies 2,662 Transportation and Logistics Jobs by 264 Companies

Jobs postings found at <u>www.kansasworks.com</u>

Wage Data found at <u>www.onetonline.org</u>

# Item

2023-2025 Strategic Planning and Projects Update

#### Background

The long-standing operational philosophy of the Workforce Alliance (WA) is to leverage funds and align services to have community impact beyond the annual allocation of federal funds from the Workforce Innovation and Opportunity Act (WIOA). To help determine priorities and develop plans to create community impact above and beyond the annual WIOA allocations, the WA Board conducts strategic planning every two to three years.

#### Analysis

WA Board members, community partners and staff have been in the process of updating the 2023 – 2025 strategic plan since November of last year. A series of five sessions were scheduled connecting Board members to community partners and subject matter experts in discussions focusing on the current strategic goals, youth employment, federal and state policy issues, labor market information and economic forecasting and local boards making community impact beyond WIOA. The culmination of these sessions will result in the board developing and adopting strategic goals to guide the organization's actions for the next two to three year time period. The goal is to have the Board adopt an updated strategic plan at its July 2023 meeting.

A summary of the sessions is attached that highlights key discussion points and areas of consensus around strategic operational priorities. Also attached are the proposed strategic goals for 2023-2025 that will be reviewed and discussed at the meeting.

#### **Recommended Action**

Take appropriate action

# **Workforce Alliance of South Central Kansas**

# 2023—2025 Proposed Strategic Goals



Growing the Regional Economy through a Skilled Workforce

# Vision:

of South Central Kansas Supporting and Advancing a Competitive Workforce in South Central Kansas

Exceed Workforce Innovation and Opportunity Act (WIOA) Performance Goals in Program and One-Stop Operations

WORK FORCE

ALLIANCE

# **Tactical Focus:**

- WIOA Title I
- Senior Community Employment Service Program (SCSEP)

 Integrated Service Delivery Model Leverage Resources and Align Services to Create Community Impact Beyond Annual WIOA Allocations

# Tactical Focus:

- Generate non-WIOA Funds
  - Develop Creative and Innovative Partnerships
- Strategic Communication
   Plan

Support Youth Employment and Career Awareness through Work-Based Learning and Applied Learning Models

# **Tactical Focus:**

• Youth Employment Project (YEP) / Helping Youth Prepare for Employment (HYPE)

• Work-Based Learning (WBL)

• Roadtrip Nation

# Workforce Alliance Strategic Plan 2020-2022 Vision, Mission, and Strategies



# **Mission:**

"Growing the regional economy through a skilled workforce"

# Vision:

"Supporting and advancing a competitive workforce in South Central Kansas"

# STRATEGIC PLAN GOALS 2020-2022

Meet or exceed the negotiated performance of WIOA Title I programs to maximize community impact

Enhance youth employment opportunities by expanding partnerships with businesses, schools, and other community organizations Increase the awareness of workforce programs and services throughout South Central Kansas Expand the community impact of the Workforce Alliance through higher level of board member participation Continue to increase non-WIOA funding Proactively approach the employment and skills training challenges and opportunities of the future with energy and planning today

The Workforce Alliance of South Central Kansas (WA) serves as the Local Workforce Development Board (LWDB) for a six county region, including Wichita, the largest city in Kansas. The WA operates three American Job Centers (AJCs), serving 50,000 job seekers and 750 employers annually. These centers are located in El Dorado, Wellington, and Wichita. The primary function of the LWDB is to ensure that workforce funds and operations are invested in workforce development



activities that address the needs of employers and job seekers in South Central Kansas.

# www.workforce-ks.com

# @workforcecenter

# Workforce Alliance of South Central Kansas (WA) 2023 - 2025 Strategic Planning Sessions

As part of its strategic planning process, the Workforce Alliance Board conducted a series of sessions reviewing key topics impacting employment, skills training, public policy and community development. Below are summaries from these sessions.

# Youth Employment - December 14, 2022

Subject Matter Experts:

- Amanda Duncan, Workforce Alliance
- Kelly Bielefeld, USD 259
- Cheryl Childers, Cox Machine

# Consensus Points from the Session:

- A goal of the program should be to increase the number of employers that are engaging in youth employment strategies.
  - Create a package of information for employers by sector that show them how to overcome barriers, etc.
  - $\circ$   $\;$  Host an event or events inviting employers to discuss hiring youth over the summer.
    - Explain the hows and whys. Invite young people who have participated in the program to relate their experiences to these employers.
    - School superintendents could be invited to bring them on board to assist in the process.
    - > The same type of event can be scheduled in Butler and Cowley counties.
- Being deliberate about creating a continuum of youth program services from 14-15 year olds to summer job to apprenticeship that leads to a desired outcome for that young person and a pipeline of workers for employers.
- Find ways to better engage parents in the process, bring awareness and how they can help.
- Efforts should be made in pulling additional data to determine what areas in the community to target.

# Federal and State Policies Impacting Workforce Development - January 11, 2023

# Subject Matter Experts:

- Gabe Schlickau, Senior Relationship Manager, CoBank, and Chair of the Government Relations Committee for the Wichita Regional Chamber of Commerce
- Bruce Witt, Chief Advocacy Officer, Ascension Via Christi, and Chair of the Kansas Business Roundtable
- Ron Painter, CEO, National Association of Workforce Boards (NAWB)

# Consensus Points from the Session:

- Focus on SNAP E&T expansion opportunities (Senator Marshall on Agriculture Committee and expressed interest in SNAP E&T).
- Immigrant workforce strategies assist in overcoming barriers such as language, documentation, credentials, etc. in order to increase the labor pool.
- NAWB identified literacy and numeracy rates show unprecedented drop for American students whether in-person or virtual. Should be very concerning to business. LWDBs are bridge built for emerging workforce.
- Demonstrate to federal and state legislators the role of workforce boards to strategically address regional labor market issues.

- LWDBs in Kansas now receiving funds from state for WBL. Focus on maintaining this funding by showing positive outcomes and engaging more with legislators.
- WA be more intentional and deliberate in working with partners in the schools and business and industry to get students reengaged.
- Leveraging other funding sources
  - Federal funding for WIOA has remained fairly flat, what is allocated is actually less than what is actually appropriated more money could be allocated. Kansas funding continues to decline.
- Employers need people but they need to have some skills Deliver training in innovative ways: earn and learn models, RA, short-term training, expanding Pell grant eligibility Ways to pay for training and eliminate barriers.
- Partnership between WA and Chamber continues to be a very important one.
  - > Organizations that work in workforce issues pull in same direction.
  - Work to inform elected officials about what the WA does, what the needs are and what programs and services are offered.
  - Important to demonstrate positive outcomes.
- WSU applied learning models, etc. are ways to help with healthcare shortage. Apprenticeships build into training programs.
- The lack of quality child care is an issue common throughout business and industry
  - > The WA is hosting a webinar in regard to tax credit for employers and hosting meetings to inform businesses of options and opportunities.
- Better articulate the difference between marketing and outreach. Make job seekers and employers better aware of opportunities that are available at workforce centers.

# Labor Market Information & Economic Forecasting- February 15, 2023

# Subject Matter Expert:

Jeremy Hill, WSU's Center for Economic Development and Business Research (CEDBR)

# Consensus Points from the Session:

- Continue to engage young people in career awareness and work experience with key employment sectors such as healthcare and IT.
- Find ways to address the disconnect on skills gap The WA has significant training dollars but difficult to interest people in it no need or want just job Career type job need to be trained. Messaging to potential job seekers and students skills requirement and where you can advance.
- With the decreasing population in Kansas and the region, there is a need to make opportunities for non-traditional labor such as justice-involved individuals, public assistance recipients, immigrants, individuals with barriers, etc. Need to target areas with populations of generational poverty with available resources.
- Work with employers to make them more aware of employment issues such as wage rate awareness and to get them more engaged in Youth Employment, which helps students, schools and employers. Need to be more intentional in these efforts.
- WA create and improve existing partnerships with businesses and community organizations to address barriers to employment such as child care, transportation, etc.

# Local Boards Making Community Impact Beyond WIOA - March 22, 2023

Subject Matter Experts:

- Walter Simmons, President & CEO of Employ Prince George Inc.
- Jacob Maas, CEO of Western Michigan Works!

# Consensus Points from the Session:

- Build on state funding of WBL Intermediaries in the schools.
- Improve marketing and branding.
- Generating other funding state and local funding strategic plan more focused and directed on this.
- Employment / Industry Sector strategies Improve on and refine these.
- May have to make some difficult decisions ETP list some programs are on the list that no one has enrolled in more focused picking sectors and working within those sectors exclusively. Where do we have impact?
- Policy- based issues important to business community.
- Highlight the impact that the workforce system has to elected officials' districts so they can understand role of employment and training funds. Gather LMI and use data.
- Better job of connecting directly with elected officials and determining what their priorities are. Need to be more selfish get better decisions collectively.
- Board members need to bring their experiences and concerns and priorities from their industries and organizations to support and guide Workforce Alliance operations.
- Grants with matching requirements local decision, workforce system needs to show elected officials how the local economy benefits.
- Securing private funding is important.



# LWDB Program Operations and Performance (POP) Committee Meeting Minutes

January 5, 2023

# 1. Welcome and Introductions

The Workforce Alliance (WA) Local Workforce Development Board (LWDB) Program Operations and Performance (POP) Committee assembled via Zoom. Co-Chair Tony Naylor welcomed Committee members and called the meeting to order.

2. Workforce Innovation & Opportunity Act (WIOA) Performance for Program Year 2022 (PY22) PY22 began on July 1, 2022; the first quarter is complete and performance is now midway through the second quarter. Performance reports for the Adult, Dislocated Worker and Youth programs were provided to the Committee for review. Staff feel that performance is on track to meet or exceed measures for the program year and that any areas on the reports currently not meeting a measure are due to unentered data; this is also the case statewide. There is an area of ongoing concern that Youth program participation remains low and staff are addressing by increasing recruitment efforts; there have been some additional enrollments that are reflected on the current reports, but will be presented at a future meeting. The Effectiveness in Serving Employers measure is still in baseline status; no goal or sanction level has yet been established. This performance measure is the least defined and hardest to track. Standards have been set but are difficult to measure. Staff use the data as a basic guidepost for continuously improving business services.

Report was received and filed.

# 3. Workforce Center Operations / One-Stop Operator

An update was provided on Workforce Center operations and One-Stop Operator activities for the month of November. Traffic to the Center in October and November was fairly consistent. YouTube video workshops continue to have a high number of views with in-person workshop attendance increasing, especially computer training related sessions that are usually at capacity. Changes are being made to how the WA works with its partners. Partners include non-profits, government agencies and any organizations such as Department of Children and Families, homeless shelters, libraries, domestic violence agencies, etc. that work with individuals that need a job. There is a need for more integrated partnerships, not just referring customers and distributing resource materials. Different types of meetings have been scheduled with partners depending on their awareness of the WA and their desired level of involvement. Introductory meetings for a new partner organization or a new staff member of an existing partner, workforce partner collaboration meetings for an opportunity to meet and develop relationships and to learn about programs and services that benefit all organizations, access point meetings to engage organizations strategically to deliver workforce center services from multiple sites and WIOA partners meetings for partners receiving WIOA funding and are required to integrate with Workforce Center services.

Area IV posted 951 jobs in KansasWorks in November, the highest since April of last year. Statewide, there are currently 58,723 open positions with 7,586 active resumes in KansasWorks. The Get Hired job fair event was held on November 10th at Intrust Bank Arena. Over 60 employers participated; the majority provided feedback that they interacted with many quality candidates. Only 372 job seekers participated, which was the lowest number ever for the event. The WA is looking to continue expansion of Workkeys testing and provide sessions remotely to areas outside of Wichita. The Workforce Centers can provide over 1,500 pre-employment skills assessments in 28 languages. *Report was received and filed*.

# 4. Local Area IV Registered Apprenticeship Report

Melody Head, WA's Registered Apprenticeship Program Coordinator, provided an overview of the program and an update on current activities. The program assists employers by providing information

on opportunities, assisting with process and requirements, developing a program if needed and connecting to the State office for approvals. At the end of December, there are 22 active RA programs and 593 registered apprentices in LA IV, which is an increase from last year. Goals for this year include increasing connections with new employers. FlagshipKansas and the WA are partnering on an Information Technology information session on January 17<sup>th</sup>; employers will be invited to learn more about Flagship and how they can help develop a RA. A presentation will be provided to the Society for Human Resource Management on February 15<sup>th</sup> about a new SHRM Human Resource specialist apprenticeship. Spirit AeroSystems created a video on RA, a link to the video will be shared with Committee members after the meeting.

Report was received and filed

#### 5. Consent Agenda

Meeting minutes from July 7, 2022 and September 1, 2022, program additions to the Eligible Training Provider List (ETP) from Butler Community College (BCC) and Committee meeting format and scheduling for 2023 were presented to the Committee for review and/or approval.

The Committee has been meeting via Zoom over the last couple of years; members discussed the possibility of scheduling some in-person meetings for 2023. A Zoom option would be available. Tony and Robyn proposed having a meeting in May and September. Kami Moore pointed out that May and September were not good timeframes for educators. It was proposed that the first in-person meeting be on July 13<sup>th</sup> and then tentatively plan to have another in-person meeting on November 2<sup>nd</sup>.

BCC is requesting five Ed2Go programs and 35 Ed4Career programs be added to the ETP List. Concern was expressed about the potential for the following occupations to meet wage standards: Life Skills Coaching entrepreneur, Nutrition and Fitness Professional, Personal Fitness Instructor Professional and Stress Management Coaching Expert. Staff were asked to research the earning potential of these programs and present again to the Committee to support their approval. There was also concern regarding the Home Health Aide Specialist program as to how many of these occupations actually move up into higher wage positions. It was agreed to leave this program on the list for approval due to the high demand for healthcare workers at this time, however staff will do some research and provide additional information to the Committee at a future meeting.

Robyn Heinz (Alex Munoz) moved to approve the Consent Agenda with the exception of the proposed additions to the Eligible Training Provider list from Butler Community College Ed4Career programs: Life Skills Coaching Entrepreneur, Nutrition and Fitness Professional, Personal Fitness Instructor Professional and Stress Management Coaching Expert. Motion adopted.

#### 6. New Business/Announcements

The Workforce Alliance strategic planning process for 2023 through 2025 is underway and sessions have taken place and are being planned. All Committee members have and will receive invitations to these sessions and are encouraged to attend and participate in the discussions. The goal is to have an updated plan to present to the Board at its April meeting.

The meeting was adjourned at 12:33.

Present Committee & Board Members

Robyn Heinz, Co-Chair Tony Naylor, Co-Chair Justin Albert Kami Moore Alex Munoz Erica Ramos Laura Ritterbush <u>Staff/Guests</u> Amanda Duncan Melody Head Keith Lawing Shirley Lindhorst George Marko Tisha Cannizzo, Eckerd Connects

# Item

Monitoring Report

# Background

The Chief Elected Official Board (CEOB) and the Local Workforce Development Board (LWDB) agreed to implement an external monitoring contract to provide an additional firewall to limit potential conflicts of interest. Regier, Carr and Monroe, LLP (RCM) completed its monitoring for the period of January - June 2022 and issues its report in March 2023. Workforce Alliance (WA) staff also monitors contractors and sub recipients.

# Analysis

<u>*RCM Report:*</u> The report is available for Committee and Board members to review and below is a summary of the issues identified.

# 1.e.5 Participant Service Plan (Page 6)

#15 – One participant was frustrated with a mix up in classes and felt the program stopped providing assistance.

WA Response: Staff reached out to try to assist the customer, but the customer was not responsive to requests.

#16 - One client enrolled in the Pathway Home Grant did not have their IEP updated every 6 months. A subsequent IEP was completed in March 2023 by the WP.

WA Response: Staff turnover left a gap in services, supervisors will monitor the case's better to ensure the IEP's are updated timely.

# **1.e.9** Follow up Services (Page 9)

#26 - One Trade Adjustment Assistance (TAA) and Senior Community Service Employment Program (SCSEP) customer was not provided follow up services. The SCSEP employer was contacted at six months and the customer was still employed.

WA Response: Customers were not responsive to requests for follow up services, staff will explore other methods for the possible delivery of follow up services.

# **Basic Career Services (Page 9)**

#27 - No case notes were available for two clients that had appointments

WA Response: One individual was a WorkKeys customer, the services were entered but no case notes. The other customer came in with brief unemployment question, and was served under Wagner Peyser and the note was missed by staff.

# **Recommended Action**

Take appropriate action

# Item

Workforce Centers Operations March Update

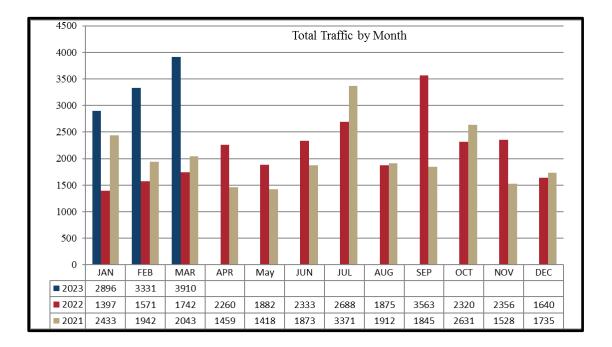
## Background

### **Operating Hours:**

- Wichita Workforce Center Monday–Thursday 7 am–6 pm, Friday 9 am noon
- Butler Workforce Center (El Dorado) Monday-Thursday 8 am 5 pm
- Sumner Workforce Center (Wellington) Monday and Wednesday 8 am 5 pm
- Cowley Workforce Center (Cowley College, Ark City) Monday-Friday 8 am-5 pm

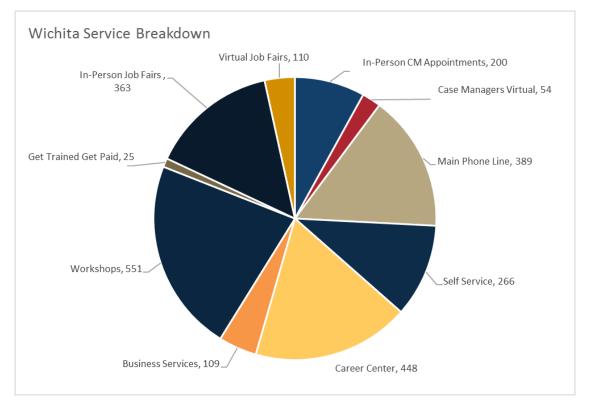
# **Total Customer Traffic**

Across all Centers, traffic was up in the first quarter of 2023, with 3,910 individuals served in March. That number includes job seekers who received resume assistance, took pre-employment assessments, attended workshops, participated in job fairs and youth who engaged in workshops and other events in the community, just to name a few. That represents the highest count of individuals served in one month since January 2019. The bar graph below illustrates how traffic has changed monthly since January 2021.



# Wichita Workforce Center Customer Counts

The pie chart below represents the services provided through Area IV's comprehensive center, the Wichita Workforce Center. The Workshop category includes customers who came in for WorkKeys assessments, RESEA orientations as well as in person workshops. Case Management appointments, both in person and virtual, represents appointments for Trade Adjustment Assistance (TAA), Jobs for Veterans State Grant (JVSG), WIOA Youth, Adult and special grant training programs.



# **Job Seeker Services**

As Career Center staff met to help job seekers with resumes, mock interviews, job search activities and assisted with unemployment insurance questions, some of the successes they experienced included:

- Assisted more customers each month in 2023 than in 2022 months while having fewer staff,
- Continued to develop and strengthen community partnerships to streamline the referral process to the Career Center,
- Found fewer errors with customer documentation when doing audits on accounts,
- 28 customers who received services in the Career Center left comments on the Customer Satisfaction Survey with an average satisfaction rating of 4.89 out of 5.

Some highlights of first quarter activities outside of the Wichita Workforce Center include:

- Butler Workforce Center Assisted with Holly Frontier Sinclair hiring in February. 111 individuals received assistance during the 3-week process which included 15 WorkKeys sessions.
- Sumner Workforce Center The office is staffed 10-12 days per month. During which consistent traffic has increased to about 20 job seekers and two WorkKeys sessions are facilitated.
- Cowley College The staff at Cowley College hosted two job fairs in the first quarter. In January Cowley College saw about 50 job seekers and in March Southwestern College, partnered with Cowley College and Cowley First, saw 158 job seekers.
- Corrections Partnership For the first quarter of 2023, 426 services were provided to 124 individuals onsite at Parole and Probation. 75 individuals gained employment with an average wage of \$14.00 per hour.

Below is a breakdown of job seeker traffic numbers in multiple locations within Local Area IV. The difference in the numbers for these two charts for the Wichita Workforce Center is that the Career Center staff work with customers in more ways than one on one appointments. Those staff are returning MRP phone calls, which take considerable time and they facilitate group activities, both inside and outside of the Workforce Center.

One on One Job Seeker Services	Wichita	Butler	Sumner
# Walk-In Customers	83	60	18
# Phone Appointments	76	15	2
# Zoom Appointments	19	0	0
# In Person Appointments	460		
# Customers Booked	568		
Total Customers Served	446	75	20

		# Job Seekers Served											
Workforce Center	Jan	Feb	Mar	Apr	Мау	nn	Int	Aug	Sep	Oct	Nov	Dec	Total
Wichita	679	632	773										2,084
Butler	110	164	75										349
Cowley	16	10	3										29
Sumner	19	22	20										61
Corrections	109	120	140										369
McConnell	31	32	33										96

# Workshops

YouTube workshops have continued to be a strong resource for partner agencies and job seekers in 2023. In late February views for computer workshops began an unexpected climb exponentially and peaked on March 6. Below is a list of the most frequently watched YouTube videos, followed by attendance data on live workshops facilitated at the Wichita Workforce Center.

2023 Top Viewed Workshop Videos	Jan	Feb	Mar
Total Views	513	2,400	20,600
Starting Off Right	36	30	47
Attitude Determines Altitude	71	34	36
Intro to the Workforce Center and Services	79	53	109
WorkKeys National Career Readiness Certificate	28	39	44
Creating a Resume Using Templates	61	32	24
Basic Computers 101-Part 1		1,305	14,132
Basic Computers 101-Part 2		251	2,716
Basic Computers 102-Part 1		58	487
Basic Computers 102-Part 2		105	797
Basic Computers 102-Part 3		97	1,562

In House Workshops	March Registered	March Attended	2023 Attended
Basic Computers 101	4	3	10
Basic Computers 102	14	7	23
Intro to Word	17	12	28
Intro to Excel	14	8	27
Online Applications 101	11	6	11
Job Search 101	5	3	3
Resumes Start to Finish (Part 1)	7	2	9
Resumes Start to Finish (Part 2)	2	1	4
Big Interview	1	0	2
Digital Skills E-Learning Lab	15	11	16
TOTAL	90	53	133

# **One Stop Operator Update**

Partner meetings returned to the Wichita Workforce Center in 2023. The meeting structure was designed to provide an opportunity for non-profit and government service agencies to connect at an introductory level and increase engagement and strategic collaboration as each organization is interested and able.

- Workforce 101 monthly single exposure event for any service organization staff member who wishes to learn more about Workforce Center services.
- Workforce Partner Collaboration Meeting every other month large, inclusive meeting to develop relationships and to learn about programs and services to benefit all organizations.
- Access Point every other month strategic meetings of committed partner organizations to develop integrated relationships to best serve individuals in need of higher paying jobs.
- WIOA Partners Twice a year to discuss MOU agreements.

		Par	tner Me	eting Part	ticipatio	n		
Month	Workf	orce 101	Partner		Access Point		WIOA	
	Partners	Workforce	Partners	Workforce	Partners	Workforce	Partners	Workforce
December-22			37	19				
January-23	10	1			22	13		
February-23	6	1	29	11				
March-23	11	1			14	10		

# **Business Services**

Area IV posted 612 jobs in KansasWorks this month, which is a 12% increase from the month of February. State-wide, there is currently 55,477 open positions, with 8,502 active resumes in KansasWorks, which is fewer open positions (57,453) and more active resumes (7,920) than the prior month.

472 job seekers attended 8 different job fairs in March while 60 employers participated. In March Business services has conducted bi-weekly multi-employer job fairs in addition to 6 other virtual, single employer, and community events. Job fairs are exhibiting consistent jobseeker traffic by averaging 68 participants through the first quarter of 2023. Jobseeker participation is lower compared to pre-pandemic numbers; however, employer feedback has been positive stating that the quality of the applicants is high.

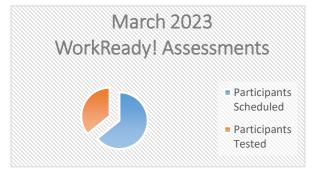
The center experienced a slight decrease in WorkReady! certificates award rate to the individuals that tested in the month of March. However, there was an increase in the number of participants scheduled from 306 in January, 604 in February, and now 802 in March. With testing 447 people, about 86% percent passed. Testing numbers were largely increased due to Spirit's hiring event February 11, 2023 in which they made over 700+ offers.

<u>WorkReady! Certificates</u> March Certificates Awarded - 384 Award Rate – 85.9%

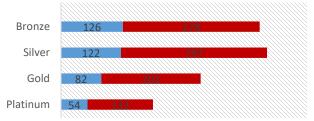
2023 Certificates Awarded – 910 Award Rate – 88.7% WorkReady! Testing

March Testing Sessions - 36 Attendance Rate - 55.7%

2023 Testing Sessions – 83 Attendance Rate – 59.9%



March/Total 2023 WorkReady! Certificate Achievements



	March	2023 Totals
Pre-Employment Skills Assessments Administered	174	512
Applications Completed	30	176
Services to Employers	222	699
Job Postings	612	1822

# **Recommended** Action

Receive and File.