

# WORKFORCE CENTERS

of South Central Kansas

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Local Workforce Development Board (LWDB)

Executive Committee Meeting Agenda

ZOOM Meeting Join from PC, Mac, Linux, iOS or Android:

<https://us02web.zoom.us/j/88182209941?pwd=MVgzMllYZVB1bE56S29PeGRLT0V4dz09>

Meeting ID: 881 8220 9941

Passcode: 742757

Wednesday, September 9, 2020 • 11:30 a.m. – 1:00 p.m.

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1. Welcome and Introductions: Melissa Musgrave (11:30)
2. Regional Economic Impact / Workforce Center Operations: Amanda Duncan/George Marko (11:35) (pp. 2-9)  
*An update will be provided on the effects related to the Coronavirus on Workforce Center operations and services and on the economic impact to the region.*  
**Recommended Action:** Receive and file
3. Community Outreach and Awareness: Keith Lawing/Amanda Duncan (11:55) (pp. 10-13)  
*The Workforce Alliance is developing a partnership with KWCH and a report on digital media outcomes will be provided.*  
**Recommended Action:** Receive and file
4. Strategic Planning Update: Stan Odenthal, The Odenthal Group (12:15)  
*Following a series of planning meetings, a draft 2020-2022 Workforce Alliance strategic plan will be presented to the Committee for comment and review.*  
**Recommended Action:** Take appropriate action
5. Consent Agenda and Committee Reports: Gabe Schlickau (12:45)
  - A. Approval of Meeting Minutes for June 10, 2020 (pp. 14-17)
  - B. Program Year 2020 (PY20) Budget Update (p. 18)
  - C. Additions to the Eligible Training Provider (ETP) List (pp. 19-22)
  - D. On-the-Job Training (OJT) Contract for Eligible Training Provider List (ETP) – Rusty Eck Ford (p. 23)
  - E. Youth Training Contract – Heartland Welding (pp. 24-42)
  - F. Workforce Center Service Delivery in Sumner and Cowley County (p. 43)**Recommended Action:** Approve the consent agenda as presented
6. Adjourn: Gabe Schlickau (1:00)

*The next LWDB Executive Committee Meeting is scheduled for  
Wednesday, October 14, 2020 at 11:30 a.m.*



*Serving Employers and Job Seekers in  
Butler, Cowley, Harper, Kingman, Sedgwick & Sumner Counties*

**Workforce Alliance of South Central Kansas  
Employment/Workforce Economic Impact Update  
9-1-2020**

Beginning in January of 2020, the Wichita region started to experience a significant economic impact due to the pause on production by Boeing of the 737 Max. There are dozens of companies in this area on the Boeing 737 Max supply chain, including Spirit AeroSystems, the largest employer in the state of Kansas.

As the effect of the 737 Max was settling in, the crisis from COVID-19 started to hit the region in March. Due to the mix of industry sectors, it is likely the spread of COVID-19 in the United State and around the world will have a long-lasting impact on the economy in South Central Kansas.

This report is designed to capture the data related to layoffs from both the 737 Max and COVID-19. It also tracks the activity of the Workforce Alliance (WA) in terms of Rapid Response services to employers, job fairs, and job seeker assistance.

The report will be updated on a regular basis and shared with WA Board members, Workforce Center partners and community stakeholders. If there are any questions, please contact Keith Lawing ([keith@workforce-ks.com](mailto:keith@workforce-ks.com)), or Amanda Duncan ([amandaduncan@workforce-ks.com](mailto:amandaduncan@workforce-ks.com)).

**1. Rapid Response for Layoffs/Furloughs**

- 737 layoffs through August 2020
  - 510 Layoffs from Spirit AeroSystems, announced in 7/31/20 WARN
  - 3 additional companies conducted layoffs impacting 50 or fewer employees per layoff, totaling 109 employees
- COVID-19 Related Layoffs/Furloughs
  - 36 additional companies across multiple industries conducted layoffs impacting 50 or fewer employees per layoff, totaling 1,718 employees

**Layoff/Furlough Totals  
12/1/2019 – 9/1/2020**

Industry	Reason	Companies	Individuals
Aviation Manufacturing	737 Production	19	8,803
Non-Aviation	737 Production	5	934
Service/Retail (pre-COVID-19)	Economic	4	184
Healthcare (pre-COVID-19)	Economic	2	103
All Industries	COVID-19	959	48,561
<b>Total</b>		<b>989</b>	<b>58,585</b>

## 2. Unemployment

Statewide for the week of August 22, 2020, the most recent data available, 21,175 initial unemployment insurance claims were received and there were 66,371 continued claims; 50,990 individuals received payments averaging \$332.28 in state benefits. The full report and previous weeks are available online at:

<https://klic.dol.ks.gov/gsipub/index.asp?docid=756>

## 3. Job Fairs and Workshops

- Most in person events are currently cancelled.
- Online workshops are available on the Workforce Center YouTube channel
- Some in person services are resuming, with self-service access available on Tuesdays and Thursday beginning September 14, 2020.
- Multiple essential employers are hiring with jobs posted at <https://www.kansascommerce.gov/covid-19-response/covid-19-jobs-and-hiring-portal/>

Upcoming Job Fairs include:

- Get Hired Virtual Job Fair
  - September 8-10, 2020
- Statewide Virtual Job Fairs
  - September 20-24, 2020
  - October 27-29, 2020
  - December 8-10, 2020

## 4. Workforce Services

- 2990+ Unemployed workers have received Career Services
  - 502 dislocated workers have requested upskill/reskill training scholarships from the Workforce Center
    - 314 participants have enrolled in Workforce Programs
    - 176 participants have begun training
    - WA has obligated \$453,131.52 for dislocated worker training, \$350,633.37 has been paid to multiple schools for dislocated worker training to date.
  - 335 Individuals have been enrolled in the Trade Adjustment Assistance (TAA) program.
    - 135 have begun training through TAA



**Public Layoff Report for Local Area IV**  
*Butler, Cowley, Harper, Kingman, Sedgwick and Sumner Counties*

**November 23, 2009**

**Total Layoffs in Local Area IV Since the Majority of Layoffs Began October 2008**

Industry	Number of Employers	Number of Layoffs
Aviation Manufacturing	21	12,041
Non-Aviation Manufacturing	26	1,870
Services	32	1,079
<b>Total Confirmed*</b>	<b>79</b>	<b>14,990</b>
Unconfirmed**	20	2,520
<b>Total Confirmed and Unconfirmed</b>	<b>99</b>	<b>17,510</b>

\*Total confirmed represents the number confirmed to the Workforce Alliance. The number affected may not be exact, as the actual figures can often vary from what the employer reports to the media and what actually occurs.

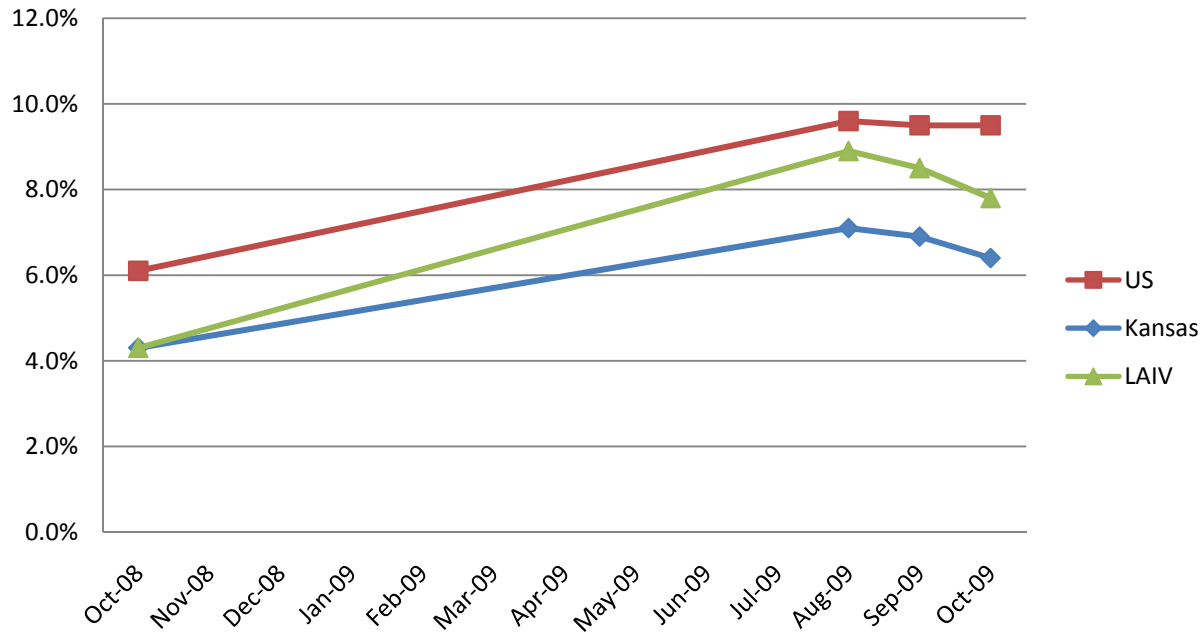
\*\*An additional 2,520 layoffs make up the total confirmed & unconfirmed number. These layoffs were reported to the media or other sources, but have not been confirmed by the Workforce Alliance.

**Other Notes:**

- Total employment in Aviation Manufacturing was 41,600 in November 2008. Confirmed layoffs to date are 29 percent of total aviation manufacturing employment or 12,041 individuals.
- There were 22,815 initial claims for unemployment benefits in October 2009, up from 17,501 initial claims for September and up from 17,296 in October 2008.

## Unemployment Rates

The following chart compares the last three months with the October 2008 unemployment rate. Actual percentages and individual and county unemployment rates for Local Area IV are included below.



	Oct-08	Aug-09	Sep-09	Oct-09	% Change*
US	6.1%	9.6%	9.5%	9.5%	+3.4%
Kansas	4.3%	7.1%	6.9%	6.4%	+2.1%
LAIV	4.3%	8.9%	8.5%	7.8%	+3.5%
utler	4.0%	7.7%	7.2%	6.4%	+2.4%
Cowley	4.2%	7.5%	7.6%	6.8%	+2.6%
Harper	3.1%	5.9%	5.6%	4.8%	+1.7%
Kingman	3.3%	6.7%	6.3%	5.7%	+2.4%
Sedgwick	4.4%	9.2%	8.8%	8.1%	+3.7%
Sumner	4.4%	9.3%	9.0%	8.4%	+4.0%
Harvey**	3.6%	7.9%	7.4%	6.4%	+2.8%
Marion**	3.4%	6.3%	6.3%	5.1%	+1.7%
McPherson**	3.3%	5.4%	5.1%	4.4%	+1.1%
Reno**	4.0%	6.6%	6.3%	5.6%	+1.6%

\*This column reflects the percentage of increase or decrease in the current unemployment rate compared to the rate for October 2008.

\*\*Counties are REAP/WIRED Counties outside of Local Area IV

## **Item**

### **Workforce Centers Operations Update**

## **Background**

To prevent the spread of COVID-19, the Workforce Alliance made the decision on March 16<sup>th</sup> to close the Workforce Centers to the public, have staff work from home and deliver services in a virtual format. In person services were resumed on May 26<sup>th</sup>. A number of safety protocols were put in place to limit the risk of spreading COVID-19. On June 25<sup>th</sup>, a staff member at the Wichita Workforce Center tested positive for COVID-19. Procedures were followed to trace contacts, make notifications and the facility was closed for deep cleaning.

Given the increased number of active cases of COVID-19, the potential exposure of other Workforce Center staff and an expected surge of cases following the July 4<sup>th</sup> holiday, the decision was made to close the Workforce Centers to the public, offer services virtually and by phone, and have staff work from home to limit the risk of spreading COVID-19.

At this time, the Workforce Centers of South Central Kansas are providing services virtually and by phone with limited access to customers for group style appointments. This report summarizes operations the past few weeks.

## **Analysis**

In the month of July, 2,045 jobseekers accessed a variety of employment and training from the Local Area IV Workforce Centers. The charts below outline the traffic and breakdown the ways in which workforce center staff engaged with customers.

In the month of July, the Workforce Centers were “visited” by 278 jobseekers for virtual appointments and 537 through the main phone line. 164 individuals worked with the business services representatives to fill out an application or take an assessment as part of an application process, while 244 jobseekers connected with a Case Manager to qualify for training.

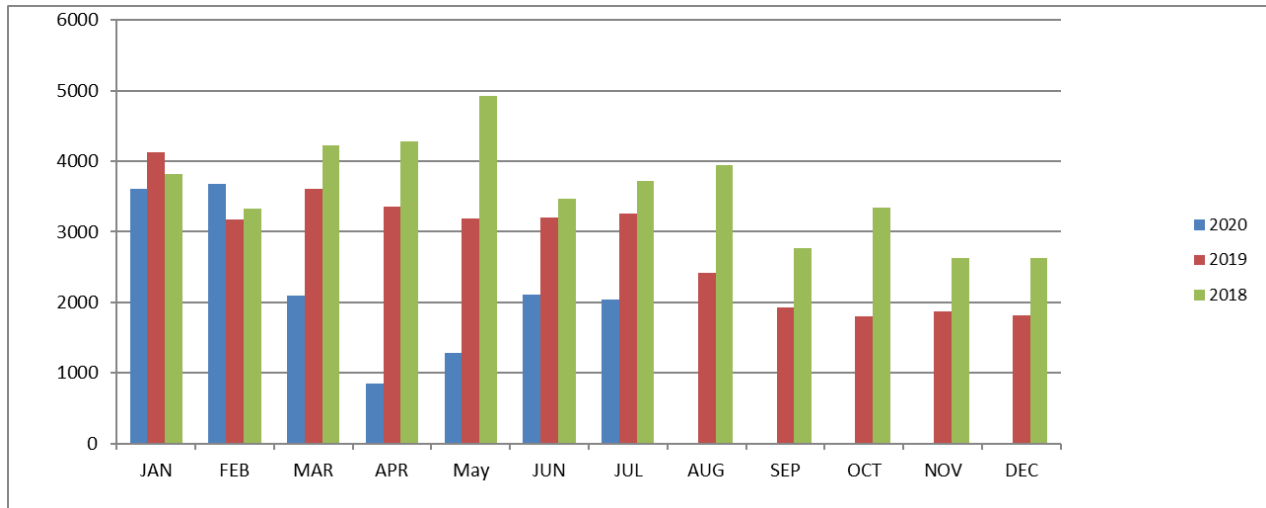
Starting September 14<sup>th</sup>, limited in-person services will be provided as part of operations. The Wichita Workforce Center will be allowing access to customers for group programs such as TAA enrollments, Workkeys testing, and Imagine Academy. The Center will also dedicate self-service times for jobseekers each Tuesday and Thursday between 12 pm and 4 pm. This will allow jobseekers to take advantage of the public computer area for job search, utilize the fax machine, and/or make phone calls to Unemployment Insurance.

The Workforce Centers in El Dorado and Wellington will be re-opened on September 14<sup>th</sup> as well. These offices will be limiting in-person access by allowing customers to schedule appointments with our workforce professions and by dedicating Tuesdays and Thursday to self-service access for customers. Virtual services will be highly encouraged for all customers and staff to maintain the health and safety of all.

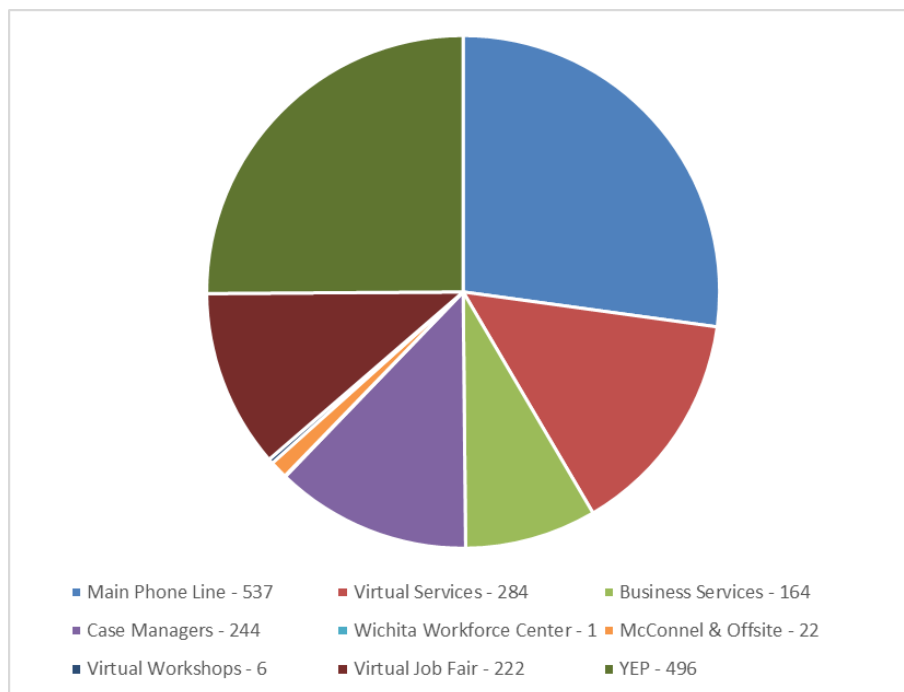
The Workforce Center in Winfield will not re-open and a new model for service delivery is being developed. This decision followed a meeting convened on March 11<sup>th</sup> to discuss the community’s needs and how the county can move forward with partnerships to serve jobseekers and employers. At this time, jobseekers can still engage with workforce center staff to address their needs. During COVID, the workforce center has built a stable of virtual services option that will serve many clients

in the Cowley county area until formal partnerships are created. It is the goal to create multiple access points for customers both virtually and physically. In cases that a customer cannot connect with workforce center staff virtually, accommodations for an in-person meeting will be made.

**Total Customer Traffic July 2020**



**Office/Service Traffic Breakdown – July 2020**



### **Virtual Workshops and Videos**

Since the beginning of March, Center staff has been diligently working to convert and create content for customers to engage with through our social media, in particular the Workforce Center's YouTube page. To date, center staff have created 30 videos with topics ranging from short videos highlighting our new virtual career center to Intro to Word Workshop with the Immediate Openings & New Daily Job Posting video being the most viewed. The page has increased by 48 subscribers in this time. The videos also have had over a 1,175 views. In addition to YouTube, the Workforce Centers have also begun to host @HOME workshops. This has given customers the ability to participate in a live manner over Zoom to learn or refresh their skills. To date, there has been five @HOME workshops conducted with only one participant at each.

### **Imagine Academy**

The Wichita Workforce Center administers these free certifications that focuses on the Microsoft Office Suite 2013 (Word, PowerPoint, Excel, Outlook, Access, OneNote, and SharePoint). Below are the current totals for Imagine Academy. Three jobseekers have been awarded certificates so far during this pandemic thanks to the new online certification exam process. So far in 2020, there has been 29 individual active customers. 46 total individual customers requested to participate in Imagine Academy in which the program saw a total of 89 active customers for all of 2019.

	2013			2016			2019 / 365			
2020 Certification Exam Type	2013 attempt	2013 pass	2013 fail	2016 attempt	2016 pass	2016 fail	2019 attempt	2019 pass	2019 fail	Total Certificates
Word	0	0	0	5	5	0	1	1	0	6
Excel	0	0	0	5	4	1	1	1	0	4
PowerPoint	0	0	0	3	3	0	0	0	0	3
Outlook	6	2	4	1	1	0	NA	NA	NA	3
Access	0	0	0	0	0	0	0	0	0	0
One Note	1	1	0	NA	NA	NA	NA	NA	NA	1
SharePoint	0	0	0	NA	NA	NA	NA	NA	NA	0
Word Expert	0	0	0	0	0	0	0	0	0	0
Excel Expert	2	0	2	0	0	0	0	0	0	0
Master Certifications	2	0	2	0	0	0	0	0	0	0
<b>Total</b>	<b>11</b>	<b>3</b>	<b>8</b>	<b>14</b>	<b>13</b>	<b>1</b>	<b>2</b>	<b>2</b>	<b>0</b>	<b>17</b>

Years	Attempt	Pass	Fail	Success Rate	Gained employment	Employment gain related to cert(s)	Promotion or wage gain	Wage gain related to cert(s)
<b>2016 Totals</b>	7	3	4	42.86%	unknown	na	unknown	na
<b>2017 Totals</b>	65	53	12	81.54%	unknown	na	unknown	na
<b>2018 Totals</b>	53	42	11	79.25%	unknown	na	unknown	na
<b>2019 Totals</b>	128	94	34	73.44%	22	10	0	0
<b>2020 Totals</b>	27	18	9	66.67%	2	0	0	0
<b>All</b>	<b>280</b>	<b>210</b>	<b>70</b>	<b>75.00%</b>	<b>24</b>	<b>10</b>	<b>0</b>	<b>0</b>



## **Business Report July 2020**

### **Statewide Virtual Job Fairs**

In July, the third Statewide Virtual Job Fair was held on July 28-30. Features of these events included individual virtual booths and public or private chat options with employers during designated times. Jobseekers also had the ability to upload resumes to showcase to employers during their chats. There were 34 employers that participated in the event and 222 jobseekers from the Wichita area. The list below outlines the companies that participated in the events. Combined the job fairs saw over 3,100 users, with the most recent event having just shy of 1,500. June's event saw 1,090 new users to the platform and Wichita users accounted for 15% of the overall jobseeker traffic.

<b>July Virtual Job Fair Companies</b>	
Allied Universal	Legend Senior Living
APAC Shears	Local # 29 Sheet Metal Union
Cargill	Mahaney Group
Cintas	MKC
City of Augusta	NORC at The University of Chicago
El Dorado Correctional Facility	ONE Gas
Farmers Insurance Group	Randstad
First Student	Sedgwick County
Foley Industries	Sinclair Broadcasting
Goodwill Industries of Kansas, Inc.	Starkey, Inc..
GraceMed Health Clinic, Inc	T-Mobile
Hamilton Relay	U.S. Census Bureau
Harry Hynes Memorial Hospice	United States Postal Service
HealthBack Home Health of Kansas	Wal-Mart
Jet AirWerks	Western Industries
KanEquip Inc.	Wichita Public Schools
KETCH	Wildcat Construction Co., Inc.

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### **July 2020**

*295 – Pre-Employment Skills Assessments Administered*

*108 - Services to Employers*

*304 - Job Postings*

*17 – Employer Accounts Created*

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### **Recommended Action**

*Receive and File*

## **Item**

### **Community Outreach and Awareness Activity**

#### **Background**

A consistent topic of conversation during the strategic planning process has been on the need for increased public awareness and outreach about the Workforce Alliance (WA) and the employment and training services available from the Workforce Centers in the region. WA staff have a number of ongoing communication strategies underway that rely on social media and also look to leverage free media coverage whenever possible. To assist the Executive Committee in understanding the effectiveness of the awareness and outreach activities a summary report has been prepared on digital media tools and a proposal that has been submitted to KWCH for an ongoing series about jobs and the economy.

#### **Analysis**

The Workforce Centers use websites and social media platforms to interact, inform, and educate the public on upcoming events and workforce development resources. The primary tools are Facebook, Twitter, YouTube, KansasWorks.com and the WA website. The attached report summarizes traffic and overall interaction by platform for 2020.

Last month WA staff sent a proposal to KWCH with ideas for how the station could cover stories about jobs and the economy in South Central Kansas. The proposal is attached. After a meeting with the KWCH News Director and other leadership at the station, a plan has emerged for an ongoing series of reports that the WA will help in coordinating.

The plan is for a daily “Hot” job to be highlighted at the 4 pm newscast that will also be featured on the KWCH website with a link on how to access the job postings and other available jobs through the Workforce Center and Kansaswork.com. In addition, every Wednesday KWCH will run a feature story about jobs and the economy. It is expected that the WA will help provide ideas and content for these features. WA staff view this as an opportunity to enhance the services currently provided to employers and hope to highlight area businesses that are posting jobs through the Workforce Center on KWCH. Depending on the flow of the news, there is a good chance the weekly feature will also appear on the newscast at 5, 6 and 10 pm.

As of now, the plan is for this to begin the Week of September 7 (Labor Day), and Lily Wu will be the lead reporter. She has already visited the Workforce Center and interviewed laid off workers attending a Trade Adjustment Assistance (TAA) orientation session, and WA leadership on current economic conditions.

#### **Recommended Action**

Receive and file.

## 2020 Digital Media Activity Report

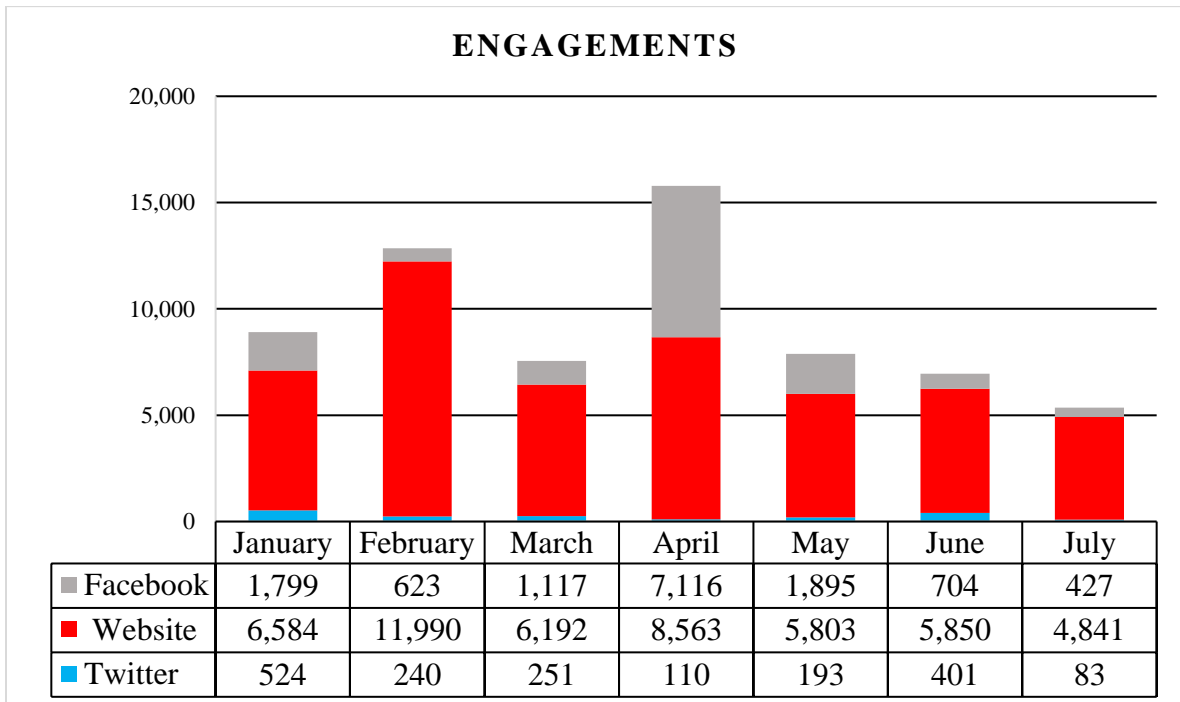
As of 8-1-2020

The Workforce Centers use website and social media platforms to interact, inform, and educate the public on upcoming events and workforce development resources. The digital traffic and impact numbers are broken down into the following key areas:

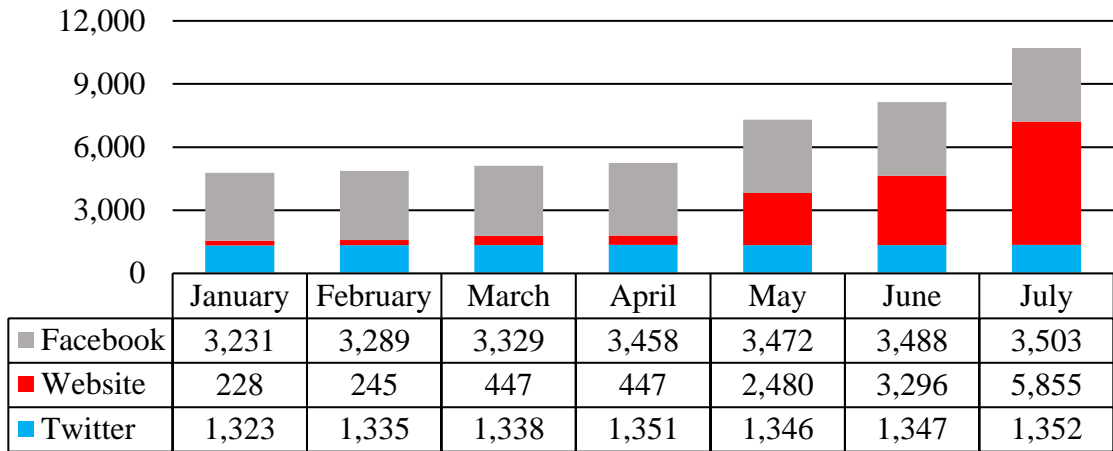
- Engagements - measures the total number of public interactions including shares, likes and comments
- Total Impressions - the number of times content is displayed to a user
- Followers – unique users who subscribe to receive updates

The data collected is from the platforms with the highest utilization:

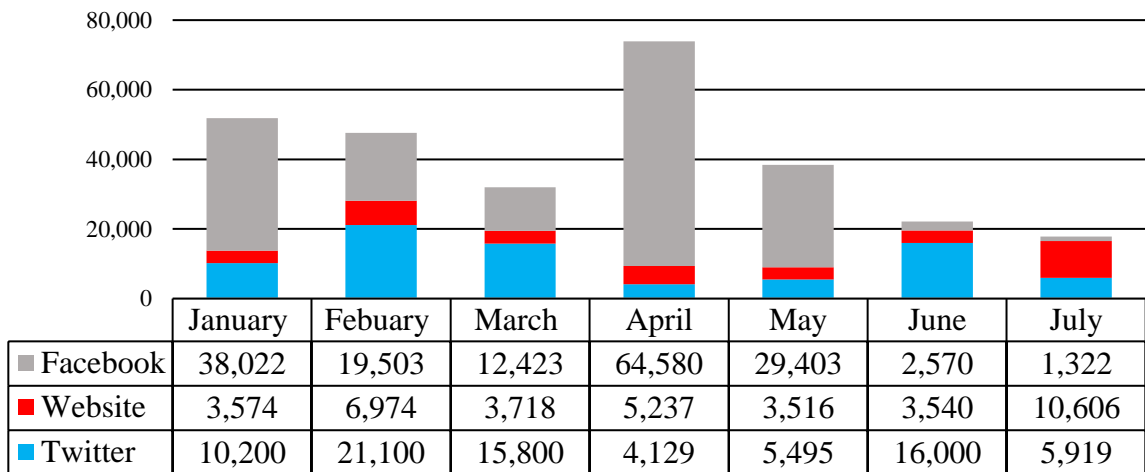
- Facebook at <https://www.facebook.com/WorkforceCenter>
- Twitter at <https://twitter.com/workforcecenter>
- Workforce Center Webpage at [www.workforce-ks.com](http://www.workforce-ks.com)
- Currently the Workforce Center YouTube Channel, found at <https://www.youtube.com/c/Workforce-ks/featured> has 46 subscribers, 46 total videos, and received an 18% increase in views over June 2020. Full YouTube analytics will be incorporated to this report in 2021 once a baseline is established.



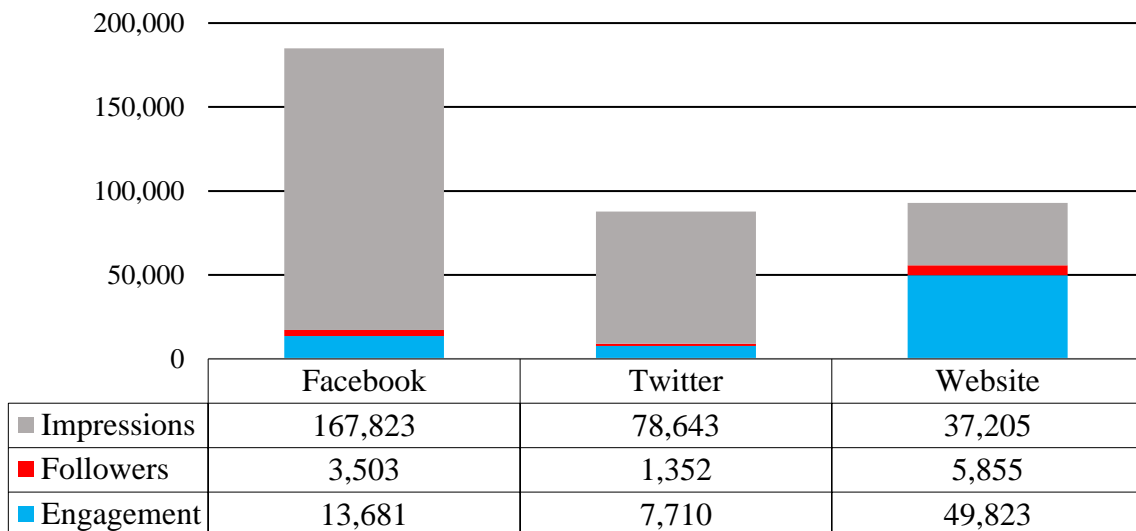
### FOLLOWERS



### IMPRESSIONS



### 2020 TOTAL TRAFFIC BY PLATFORM





*Serving Employers and Job Seekers in  
Butler, Cowley, Harper, Kingman, Sedgwick & Sumner Counties*

### **KWCH Employment and the Economy Series A Partnership with the Workforce Alliance of Southcentral Kansas**

It is proposed to establish an ongoing series of stories and reports to highlight job opportunities and place a focus on companies that are hiring workers during these challenging times in the local economy. As the community emerges from the twin hits to the Wichita area job market of 2020, the 737 Max production pause and COVID-19, the issues of jobs, skills training, business growth and economic diversification are going to be of significant interest to the public. A potential outcome of this proposed partnership would position KWCH to be recognized as a credible source of information and the leader among local media outlets for news and information related to jobs, careers local companies and skills training.

The Workforce Alliance is offering to help KWCH identify stories of interest to viewers and provide content for an ongoing series of news reports. Examples include but are not limited to live appearances on news shows talking about “hot” jobs available, interviews with employers that are currently hiring, profiles of a laid off worker that has successfully transitioned to a new job, or highlighting an upcoming event or program that is designed to assist job seekers. Along with the traditional formats of TV news, these stories could be promoted through all of KWCH’s social media and internet tools. The Workforce Alliance would also promote stories, reports and features through its social media and communication networks.

Below is a list that of ideas for regular news stories or special reports on jobs, programs and resources available in the community for both individuals and employers.

- “Hot” jobs or job of the day
- Employer spotlight: who is hiring today
  - Growing businesses with expanding employment needs
  - New employers to the region
- Job seeker services available from the Workforce Center
- Specific Workforce Programs (include success story or participant feature)
  - Vets
  - Laid off workers
  - Senior employment opportunities (jobs for people over 55)
  - Targeted demographics or workplace diversity:
    - Veterans
    - Native Americans
    - Persons with Disabilities
    - Individuals with Criminal Backgrounds
  - Youth, transitioning from foster care or juvenile justice
- Individual Success Stories: “How I got this great job!”
- Skill Bridge Program with McConnell (will need to partner on this one)
- Monthly feature before Statewide Virtual Job Fair
- Quarterly Feature on Career Pathways (Labor Market Data – areas of job growth or decline)
- Weekly feature of Virtual Workshops for Job Seekers
- Jobs with immediate needs
  - COVID related positions at Sedgwick County (contract tracking, testing)
  - 911 call center and other public safety jobs
  - USD 259 support positions

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### **Local Workforce Development Board (LWDB) Executive Committee Meeting Minutes June 10, 2020 – 11:30 AM**

#### **1. Welcome and Introductions**

The Executive Committee assembled via ZOOM. Keith Lawing welcomed Committee members. Jeff Longwell, a returning LWDB Executive Committee Member and recently appointed by LWDB Chair Jennifer Hughes, was introduced and welcomed.

#### **2. Regional Economic Impact / Workforce Center Operations**

A Workforce Alliance (WA) report on how businesses and the economy are being impacted in the region due to the cumulative effects of the Boeing 737 Max layoffs and the COVID-19 health crisis was provided and discussed. The Kansas Department of Labor's Unemployment Insurance (UI) Weekly Review is a report that shares claims, payments and other unemployment related data on its website:

<https://klic.dol.ks.gov/admin/gsipub/htmlarea/uploads/UI%20Weekly%20Review.pdf>. The current report was shared with the Committee. The number of first time claims has decreased but is still very large. Trade Adjustment Assistance (TAA) petition approval and the \$1.9 million National Emergency Grant from the U.S. Department of Labor that the WA was recently awarded will significantly assist the WA to continue to provide training and services to dislocated workers in many sectors of the economy, not just aviation manufacturing. There still is no word on whether Local Workforce Development Boards will receive additional funds through the first CARES Act passed by Congress.

The Wichita Workforce Center reopened to the public on an appointment only basis on May 26<sup>th</sup>. Staff that directly assist customers have been divided into two groups and are working on a rotating basis at the center and are working from home when not assigned to the center. Customers and staff entering the center must wear a mask and undergo health screening. Other health and cleaning protocols have been put in place. Staff have obtained the necessary safety supplies and equipment and have implemented other safeguards to protect staff and customers such as additional security and plexiglass shields. The WA is requesting assistance from the state and other sources to assist in paying for the additional COVID related supplies and equipment. WA services and programs continue to be available to customers with assistance over the phone, website, KansasWorks' chat function and other virtual services. Customers are able to visit with workforce center staff by way of one-on-one via virtual appointments and workshops have been recorded and are available online. The Kansas Department of Commerce has purchased a platform to provide virtual job fairs that all workforce centers in Kansas can use; all Kansas Local Areas hosted the first virtual statewide job fair on May 27<sup>th</sup>. The job fair was attended by over 1,600 people statewide with over 25% being from Sedgwick County. The next job fair is scheduled for June 23<sup>rd</sup> through June 25<sup>th</sup> and will include more employers than the first. Jeff Longwell asked if the virtual services would remain after the crisis to assist areas outside of Sedgwick County. Staff responded that this is part of the plan to service those areas along with the updating of community access points.

*Report was received and filed.*

#### **3. Workforce Innovation and Opportunity Act (WIOA) Budget for Program Year 2020 (PY20)**

The WA received its allocation for Workforce Innovation and Opportunity Act (WIOA) programs for the fiscal year that starts July 1, 2020. These allocations have been decreasing each year as is the case again this year. The Program Year 2020 (PY20) budget was presented and is 29% WIOA with 71% coming from other sources. The WIOA allocations for PY 20 have changed from the

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initial numbers that were presented to the Committee at its meeting on May 13, 2020. The state reviewed the initial calculations and recalculated the allocations for Dislocated Worker, which resulted in an increase of \$86,000 for Local Area IV (LAIV). Funding for the WIOA programs at the federal level will have an \$86 million increase for PY20; while in Kansas, WIOA will have a total reduction of 6% and is decreasing in all Local Areas. In total for PY20, LAIV is receiving \$1.946 million, which is the lowest WIOA allocation over the past 17 years. The WA's continued strategy of obtaining other more diversified funding is even more critical. Staff also reviewed the budget for the current Program Year 2019 (PY19).

Rod Blackburn asked if there was concern regarding the Kansas Advanced Manufacturing Program (KAMP) Grant in light of the current production hiatus of the 737 Max and a decrease in demand or need for training and also if industries other than aviation should be targeted. Staff are seeking a no-cost extension of grant to provide an opportunity for training if production resumes.

*Rod Blackburn (Kathy Jewett) moved to recommend the Program Year 2020 (PY20) Budget to the Chief Elected Officials Board (CEOB) for approval, with authorization to staff to make final changes once finally carryover funding is known.*

#### 4. **Demand Occupations List for Program Year 2020 (PY20)**

The Workforce Alliance Local Workforce Development Board (LWDB) reviews and updates the Demand Occupations List annually. Staff researched current labor market trends, surveyed staff, employers, Board members, and reviewed regional initiatives to determine occupations in demand in Local Area IV. The results of the surveys indicate the majority would like to keep the occupations currently on the list. There were several suggestions on occupations to add and they were evaluated. The Committee was provided other reference materials including Eligible Training Provider List, Training Report and Career Maps in order to assist the Committee in making decisions on updating the List. For PY20, staff recommends retaining all the current occupations on the approved training list. In addition, labor market information shows that there are many job openings currently for Automotive Service Technicians and Mechanics in Sedgwick County. Staff recommended adding this occupation to the Demand Occupation List.

*Jeff Longwell (Kathy Jewett) moved to approve the Demand Occupation List for Program Year 2020. Motion adopted.*

#### 5. **Eckerd Connects One-Stop Services Contract Extension**

In 2017, a request for proposals (RFP) for One-Stop Operator duties was released and a contract was entered into with Eckerd Connects for the period of July 1, 2017 through June 30, 2018, which included annual extension options with the current extension set to expire June 30, 2020; one more annual extension is available. The current agreement for one-stop operator services was reviewed in order to consider an extension; work activity and accomplishments were discussed with the Committee. Tisha Cannizzo, staff for Eckerd, has provided a significant amount of activity supporting partner collaboration, one-stop operations and ongoing implementation of the Workforce Innovation and Opportunity Act (WIOA). WA staff recommended the agreement with Eckerd be extended for an additional year. A summary of the current budget for the agreement was presented along with a proposed budget for the extension.

*Rod Blackburn (Tony Naylor) moved to authorize staff to enter into a contract extension with Eckerd Connects for Program Year 2020 (PY2020) (July 2020-June 2021). Motion adopted.*

#### 6. **Workforce Alliance 2020-2022 Strategic Planning Update**

The Workforce Alliance (WA) Local Workforce Development Board (LWDB) adopts a strategic plan every two years and the process has begun for 2020 through 2022 with the goal of viewing a draft plan in September and adopting the new plan in October. Stan Odenthal. The Odenthal

# WORKFORCE CENTERS

of South Central Kansas

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Group, is facilitating strategic planning sessions via Zoom with staff, board members and partners to aid in producing the strategic plan. Stan discussed outcomes and participation levels of the first three sessions and outlined next steps. Additional sessions are being planned. Stan has prepared surveys for staff and board members to obtain feedback on issues. Stan proposed distributing the surveys as well as preparing a SWOT analysis. The Committee agreed that the surveys should be distributed and the analysis be completed responses are received.

### 7. **Consent Agenda and Committee Reports**

Minutes from the May 13, 2020 meeting, WA Cafeteria Plan Document Amendment, Helping Youth Prepare for Employment (HYPE) Work Plan Update, Chief Elected Officials Board Update, Lease Renewal for the Wichita Workforce Center and an On-the-Job Training (OJT) Contract for Eligible Training Provider List (ETP) for Alltite, Inc. were presented to the Committee for review and/or approval.

The Workforce Alliance provides employees with pre-tax savings options for benefits. The WA must update its current Cafeteria Plan documents maintained by Hinkle Law Firm to reflect changes in employee benefits for 2020.

Modifications have been made to the 2020 HYPE work plan and goals to scale back from previous years due to the COVID-19 crisis. Although there may be fewer jobs available to youth this summer because of the crisis, the program will continue to facilitate placement where possible. A series of career workshops have been offered to youth that have at least completed their freshman year of high school and have not yet graduated. The workshops are being held at the Wichita Workforce Center. Three general workshops focus on soft skill development, career awareness, academic goals, financial literacy, leadership, entrepreneurship and three workshops will focus on career interests in the skilled trades area as well as aviation manufacturing. Youth have to apply to attend and a cash stipend will be provided as an incentive for completion and achievements during the camps.

The current lease term for the Wichita Workforce Center space located at 2021 N. Amidon expires June 30, 2020 at its current rent of \$30,095.21 per month. The LWDB Executive Committee discussed the lease extension at its March 11, 2020 meeting. The original renewal option was for \$33,158.96 a month or an increase of 10% for a term of two years. Staff was directed to determine additional options to possibly lower the cost. Negotiations resulted in a lease payment of \$32,444.08 beginning July 1, 2020, which reduced the proposed cost increase and expanded the new lease term to four years.

The Chief Elected Officials Board (CEOB) The CEOB will meet on June 24, 2020 to approve the Program Year 2020 budget and take action on board nominations and reappointments.

*Kathy Jewett (Rod Blackburn) moved to approve the Consent Agenda as presented. Motion adopted.*

### 8. **Adjournment**

The meeting was adjourned at 12:49 PM.

#### LWDB Executive Committee Members

Rod Blackburn  
Commissioner Jim Howell  
Kathy Jewett  
Pat Jonas  
Jeff Longwell  
Tony Naylor



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*Staff/Guests*

Keith Lawing  
Tisha Cannizzo, Eckerd Connects  
Amanda Duncan  
Matt Fields, Eckerd Connects  
Denise Houston  
Kal Kunkel, Eckerd Connects  
Jessica Kilpatric, LWDB  
Keith Lawing  
Shirley Lindhorst  
George Marko  
Chad Pettera  
Laura Rainwater  
Erica Ramos, LWDB  
Stan Odenthal, The Odenthal Group

## Workforce Alliance Consolidated Budget PY20

July 2020 - June 2021

Expenditures Through 07/31/2020									
WIOA					Community Impact Funds				
Category	Budget	July		% Budget Remaining	July		% Budget Remaining	Consolidated	
		Expenditures	YTD		Expenditures	YTD		Expenditures	% Budget Remaining
Wages	\$ 1,006,113	\$ 69,253	\$ 69,253	93%	\$ 1,395,300	\$ 147,244	89%	\$ 2,401,413	91%
Fringe	\$ 270,535	\$ 16,966	\$ 16,966	94%	\$ 327,262	\$ 28,246	91%	\$ 597,797	92%
Facilities	\$ 195,455	\$ 38,777	\$ 38,777	80%	\$ 229,322	\$ 21,750	91%	\$ 424,777	86%
Contract/Pro Fees	\$ 118,954	\$ 10,526	\$ 10,526	91%	\$ 209,668	\$ 30,458	85%	\$ 328,622	88%
Supplies/Equipment	\$ 63,165	\$ 2,981	\$ 2,981	95%	\$ 84,468	\$ 1,817	98%	\$ 147,633	97%
Outreach/Cap Building	\$ 40,523	\$ 1,479	\$ 1,479	96%	\$ 78,150	\$ 889	99%	\$ 118,673	98%
Travel/Conferences	\$ 28,680	\$ -	\$ -	100%	\$ 43,810	\$ 450	99%	\$ 72,490	99%
Grants Awarded	\$ 100,500	\$ -	\$ -	100%	\$ 66,764	\$ -	100%	\$ 167,264	100%
Staff Development	\$ 16,550	\$ -	\$ -	100%	\$ 16,340	\$ -	100%	\$ 32,890	100%
Misc	\$ -			0%	\$ -		0%	\$ -	0%
Work Experience	\$ 933,022	\$ 34,951	\$ 34,951	96%	\$ 631,543	\$ (120,000)	119%	\$ 1,564,565	105%
On The Job Training	\$ 164,551	\$ -	\$ -		\$ 323,000	\$ (4,781)	101%	\$ 487,551	101%
Incentives	\$ 7,500	\$ -	\$ -	100%	\$ -	\$ 6,600	12%	\$ 7,500	12%
Occupational Training	\$ 644,414	\$ 5,794	\$ 5,794	99%	\$ 1,783,337	\$ (98,665)	106%	\$ 2,427,751	104%
Supportive Services	\$ 23,000	\$ 838	\$ 838	96%	\$ 216,152	\$ 1,596	99%	\$ 239,152	99%
Total	\$ 3,612,962	\$ 181,565	\$ 181,565	95%	\$ 5,405,116	\$ 15,604	100%	\$ 9,018,079	98%

### Analysis

Budget: The PY20 budget with expenditures through the end of the July 2020. The budget includes a breakdown between WIOA (LWDB budget) and non-WIOA Funding (Community Impact Funds) and combined totals.

Carry over from PY19 was considerably higher than estimated in April. The largest increase comes from DW, which is tied to the Dislocated Worker Grant WA was awarded in May 2020. Carry over in excess of estimate was Adult \$71,680, DW \$185,744, Youth \$101,682, KHPOP \$17,675. Those carry over funds increased the direct client service lines in the PY20 Budget.

The PY20 budget allocates 52% on direct client spending including classroom training, work experience, on-the-job training and supportive services. The direct client spending is negative as we continue to process end of the fiscal year accruals. We are actively working with business and educational providers to get them to submit invoices timely. The budget has 98% remaining, which is impacted by the accruals waiting to covert to cash expenditures.

### Strategic Goals Supported

This activity supports the following Strategic goals of the Local Workforce Development Board:

- Expand Youth Employment Opportunities to help develop the workforce of the future
- Strengthen relationships with WIOA partners, community organizations and educational/training institutions to leverage resources and align services through the one-stop workforce centers (American Job Centers)
- Create and implement a more effective and comprehensive communication plan to increase public awareness about employment and training services, and skills needed for current and future careers in South Central Kansas
- Generate revenue to increase community impact of WIOA and Workforce Centers

### Recommended Action

Receive and file.

## **Item**

The following additions are recommended for the Eligible Training Provider List.

## **Background**

All programs on the Eligible Training Provider List must be approved by the Committee. The LWDB Program Operations and Performance (POP) Committee reviewed these proposed programs at its meeting on September 3, 2020 and the members present agreed to the staff recommendations and to forward them to the Executive Committee for approval. The POP Committee also discussed training for CDL and will examine labor market information based on anticipated technology changes and will review this information at its next meeting on November 5, 2020.

## **Analysis**

### Pending Initial Programs

Staff recommends approving the following:

Butler Community College: Two programs

- CDL Class A
- CDL Class B

We Care Online: One program

- Medication Aide Update

WSU Cad/Cam Laboratory: Seven programs

- ENGR 250EE, 3D Experience Composites
- ENGR 250PP, 3D Experience PDS
- ENGR 250RR, 3D Experience Assembly Design
- ENGR 250SS, 3D Experience Drafting
- ENGR 250TT, 3D Experience Prismatic Machining
- ENGR 250UU, 3D Experience Wireframe and Surfaces
- ENGR 250VV, 3D Experience Surface Machining

Wichita Technical Institute: One program

- Computer Technology and Network Administration

WSU Tech: Six programs

- Cloud Application Development AAS
- Cloud Application Development Technical Certificate
- Computer Support Specialist AAS
- Computer Support Specialist Technical Certificate
- Cybersecurity AAS

- Cybersecurity Technical Certificate

Staff recommends to not approve the following programs. The programs do not match an occupation on the Occupations Approved for Training.

- We Care Online: Medical Terminology 1 and Medical Terminology 2

**Supports Strategic Goals**

- Strengthen relationships with WIOA partners, community organizations and educational/training institutions to leverage resources and align services through the one-stop workforce centers (American Job Centers)

**Recommended Action**

Approve or deny the initial programs as presented.

WIOA Eligible Training Provider  
Programs Information  
September 2020

Provider Name	Program Name	Occupation/ Industry in Area IV	Length of Training	Approximate Cost Per Credit Hour In State	Approximate Total Program Cost	Type of Attainment	Wage Per Hour	Recommended Action
<b>Pending Initial Programs</b>								
Butler Community College	CDL Class A	Transportation and Logistics	Credit/Curriculum Hours 36	\$103.06	\$3,710.00	Certificate of Completion/Licensure	\$21.58	Approve
Butler Community College	CDL Class B	Transportation and Logistics	Credit/Curriculum Hours 36	\$80.83	\$2,910.00	Certificate of Completion/Licensure	\$16.70	Approve
We Care Online	Medical Terminology 1		Credit/Curriculum Hours 11	\$16.18	\$178.00	Certificate of Completion	\$24.66	Don't Approve, Not on Occupations Approved for Training
We Care Online	Medical Terminology 2		Credit/Curriculum Hours 45	\$5.73	\$258.00	Certificate of Completion	\$24.66	Don't Approve, Not on Occupations Approved for Training
We Care Online	Medication Aide Update	Healthcare	Credit/Curriculum Hours 10	\$17.30	\$173.00	Certificate of Completion/Licensure	\$13.02	Approve
WSU Cad/Cam Lab	ENGR 250EE, 3D Experience Composites	Advanced Manufacturing/Advanced Materials/Aerospace	Credit/Curriculum Hours 50	\$23.80	\$1,190.00	Industry Certification	\$23.81	Approve
WSU Cad/Cam Lab	ENGR 250PP, 3D Experience PDS	Advanced Manufacturing/Advanced Materials/Aerospace	Credit/Curriculum Hours 50	\$23.80	\$1,190.00	Industry Certification	\$23.81	Approve
WSU Cad/Cam Lab	ENGR 250RR, 3D Experience Assembly Design	Advanced Manufacturing/Advanced Materials/Aerospace	Credit/Curriculum Hours 50	\$23.80	\$1,190.00	Industry Certification	\$23.81	Approve
WSU Cad/Cam Lab	ENGR 250SS, 3D Experience Drafting	Advanced Manufacturing/Advanced Materials/Aerospace	Credit/Curriculum Hours 50	\$23.80	\$1,190.00	Industry Certification	\$23.81	Approve
WSU Cad/Cam Lab	ENGR 250TT, 3D Experience Prismatic Machining	Advanced Manufacturing/Advanced Materials/Aerospace	Credit/Curriculum Hours 50	\$23.80	\$1,190.00	Industry Certification	\$23.81	Approve
WSU Cad/Cam Lab	ENGR 250UU, 3D Experience Wireframe and Surfaces	Advanced Manufacturing/Advanced Materials/Aerospace	Credit/Curriculum Hours 50	\$23.80	\$1,190.00	Industry Certification	\$23.81	Approve
WSU Cad/Cam Lab	ENGR 250VV, 3D Experience Surface Machining	Advanced Manufacturing/Advanced Materials/Aerospace	Credit/Curriculum Hours 50	\$23.80	\$1,190.00	Industry Certification	\$23.81	Approve
Wichita Technical Institute	Computer Technology & Network Administration	Data Services/Information Technology	Credit/Curriculum Hours 60	\$369.12	\$22,147.26	Industry Certification	\$17.31	Approve
WSU Tech	Cloud Application Development AAS	Data Services/Information Technology	Credit/Curriculum Hours 65	\$179.57	\$11,672.00	Associate Degree	\$29.21	Approve
WSU Tech	Cloud Application Development Technical Certificate	Data Services/Information Technology	Credit/Curriculum Hours 47	\$213.23	\$10,022.00	Community College Certification	\$29.21	Approve
WSU Tech	Computer Support Specialist AAS	Data Services/Information Technology	Credit/Curriculum Hours 65	\$179.57	\$11,672.00	Associate Degree	\$21.69	Approve
WSU Tech	Computer Support Specialist Technical Certificate	Data Services/Information Technology	Credit/Curriculum Hours 41	\$244.44	\$10,022.00	Community College Certification	\$21.69	Approve

WIOA Eligible Training Provider  
Programs Information  
September 2020

WSU Tech	Cybersecurity AAS	Data Services/Information Technology	Credit/Curriculum Hours 65	\$179.57	\$11,672.00	Associate Degree Community College Certification	\$21.69	Approve
WSU Tech	Cybersecurity Technical Certificate	Data Services/Information Technology	Credit/Curriculum Hours 41	\$244.44	\$10,022.00		\$21.69	Approve

## Item

On-the-Job Training (OJT) Contracts for the Eligible Training Provider List (ETP)

## Background

### 1. Approval of Addition to the ETP List for OJT

The following employer has submitted an application to be added to the ETP list for OJT.

Employer:	<b>Rusty Eck Ford, Inc.</b>
Company Description:	Automotive dealership and repairs.
Location:	Wichita, Sedgwick County
Occupation(s):	Auto service technicians and auto sales reps.
Training Length:	Up to 6 months
Average Wage Range:	\$12.02
Benefits:	<ul style="list-style-type: none"><li>• Health Insurance</li><li>• Dental Insurance</li><li>• Vision Insurance</li><li>• 401(k)</li><li>• Vacation and PTO</li></ul>
Comments:	Rusty Eck Ford is a well-established automotive dealership and repair company in Wichita KS. Rusty Eck bought his first Ford dealership in Haven, KS over 60 years ago and has been doing business in the Wichita area ever since. The company currently employs 168 full time and 32 part time employees with a projected growth of 150 positions over the next two years.
OJT Funding Streams <i>subject to availability</i>	<input checked="" type="checkbox"/> WIOA Adult/Dislocated Worker – \$4,500 per trainee max <input checked="" type="checkbox"/> WIOA Youth – \$4,500 per trainee max <input checked="" type="checkbox"/> KAMP– \$3,000 per trainee max <input checked="" type="checkbox"/> Partner4Work– \$3,200 per trainee max

## Recommended Action

Approve the addition of Rusty Eck Ford, Inc. to OJT ETP list.

**Item**

Youth Program Service Provider Contracts

**Background**

The Workforce Innovation and Opportunity Act (WIOA) Youth program must procure the required Youth Elements and services associated with the operation of the program.

**Analysis**

Heartland Welding Academy has submitted a bid for Occupational Skills Training in welding. Heartland Welding is proposing two different certifications.

\$5,580- 360 hours/12 weeks in:  
Gas Metal Arc Welding  
Flux Cored Arc Welding  
Shielded Metal Arc Welding

\$9,950- 720 hours/24 weeks in:  
Gas Metal Arc Welding  
Gas Tungsten Arc Welding  
Flux Cored Arc Welding  
Shielded Metal Arc Welding

The courses will prepare students for welding in pipe, structural and manufacturing applications. Education will also cover safety, math basics, pipe fitting and professional development

**Strategic Goals Supported**

This activity supports the following Strategic goals of the Local Workforce Development Board:

- Expand Youth employment opportunities to help develop the workforce of the future.
- Strengthen relationships with WIOA partners, community organizations and educational/training institutions to leverage resources and align services through the one-stop workforce centers (American Job Centers)

**Recommended Action**

Authorize the President/CEO to enter into a contract with Heartland Welding Academy for WIOA Youth Program Elements.



# Welders\*

## in Wichita, KS

\*Job titles used in government data sources are slightly different from the one you've chosen. This report uses data from the closest matching official classifications (listed below) as a proxy for Welders data.

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Welders, Cutters, Solderers, and Brazers

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The Center of Workforce Innovations



2338 N. 27th St.  
Milwaukee, Wisconsin 53210

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## What is Emsi Data?

Emsi data is a hybrid dataset derived from official government sources such as the US Census Bureau, Bureau of Economic Analysis, and Bureau of Labor Statistics. Leveraging the unique strengths of each source, our data modeling team creates an authoritative dataset that captures more than 99% of all workers in the United States. This core offering is then enriched with data from online social profiles, resumés, and job postings to give you a complete view of the workforce.

Emsi data is frequently cited in major publications such as *The Atlantic*, *Forbes*, *Harvard Business Review*, *The New York Times*, *The Wall Street Journal*, and *USA Today*.

The logo for The Atlantic, featuring the word "The" in a small, italicized serif font above the word "Atlantic" in a larger, italicized serif font.The logo for Forbes, featuring the word "Forbes" in a bold, black, serif font.The logo for Harvard Business Review, featuring the words "Harvard Business Review" in a bold, black, sans-serif font, stacked vertically.The logo for The New York Times, featuring the words "The New York Times" in a black, serif font, stacked vertically.The logo for The Wall Street Journal, featuring the letters "WSJ" in a large, black, serif font.The logo for USA Today, featuring a solid black circle to the left of the words "USA TODAY" in a bold, black, sans-serif font.

## Report Parameters

### 1 Job Title

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Welders

---

### 1 MSA

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48620      Wichita, KS

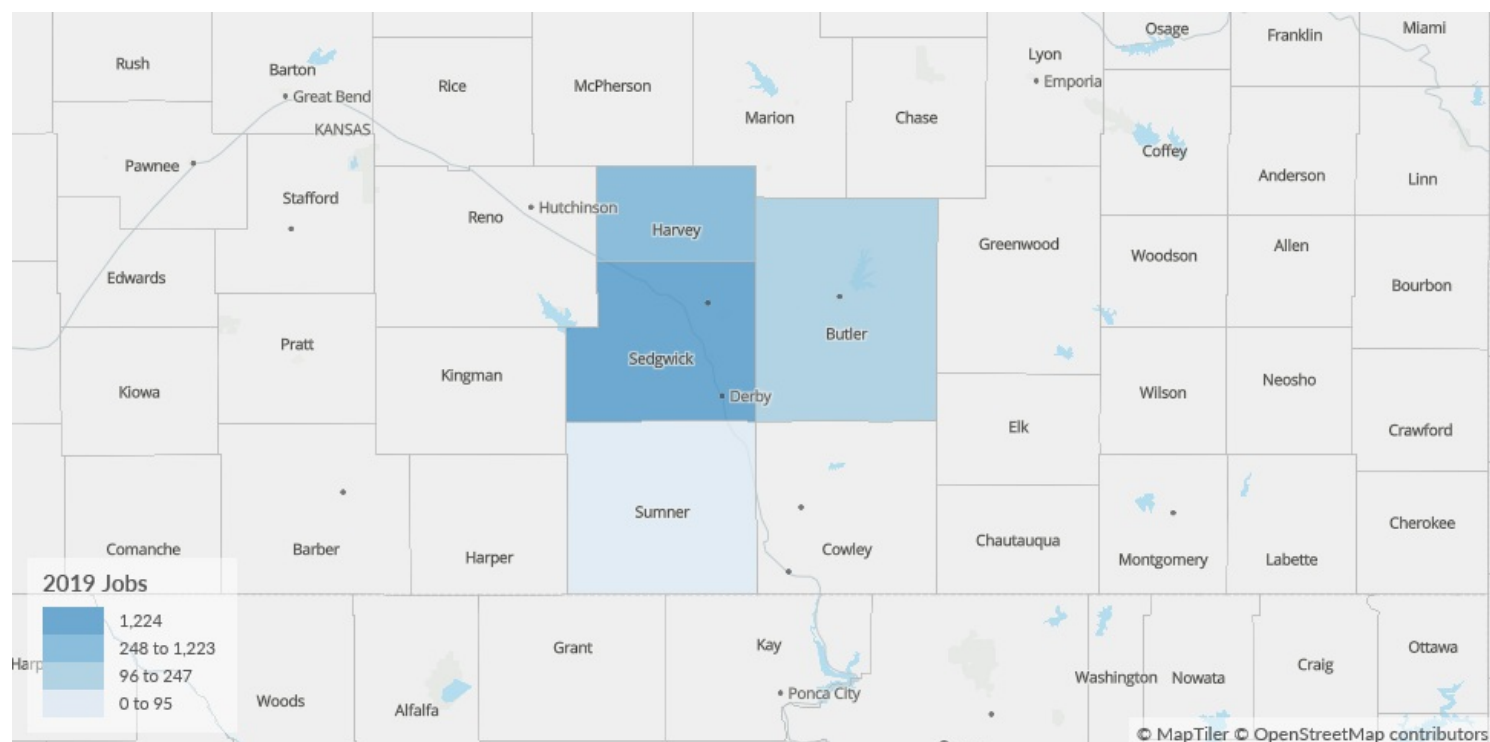
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### Class of Worker

QCEW Employees, Non-QCEW Employees, and Self-Employed

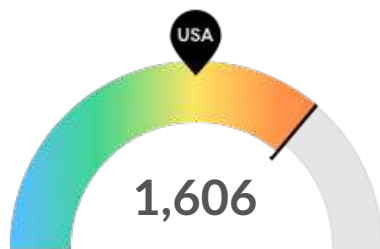
The information in this report pertains to the chosen job title and geographical area.

## Workforce Map



## Executive Summary

### Aggressive Hiring Competition Over a Deep Supply of Regional Talent



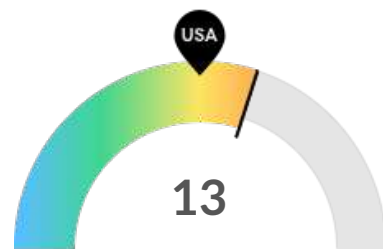
**Supply (Jobs)**

Wichita, KS is a hotspot for this kind of talent. The national average for an area this size is 866\* employees, while there are 1,606 here.



**Compensation**

The cost for talent is about average in Wichita, KS. The national median salary for Welders is \$42,300, while you'll pay \$43,699 here.



**Demand (Job Postings)**

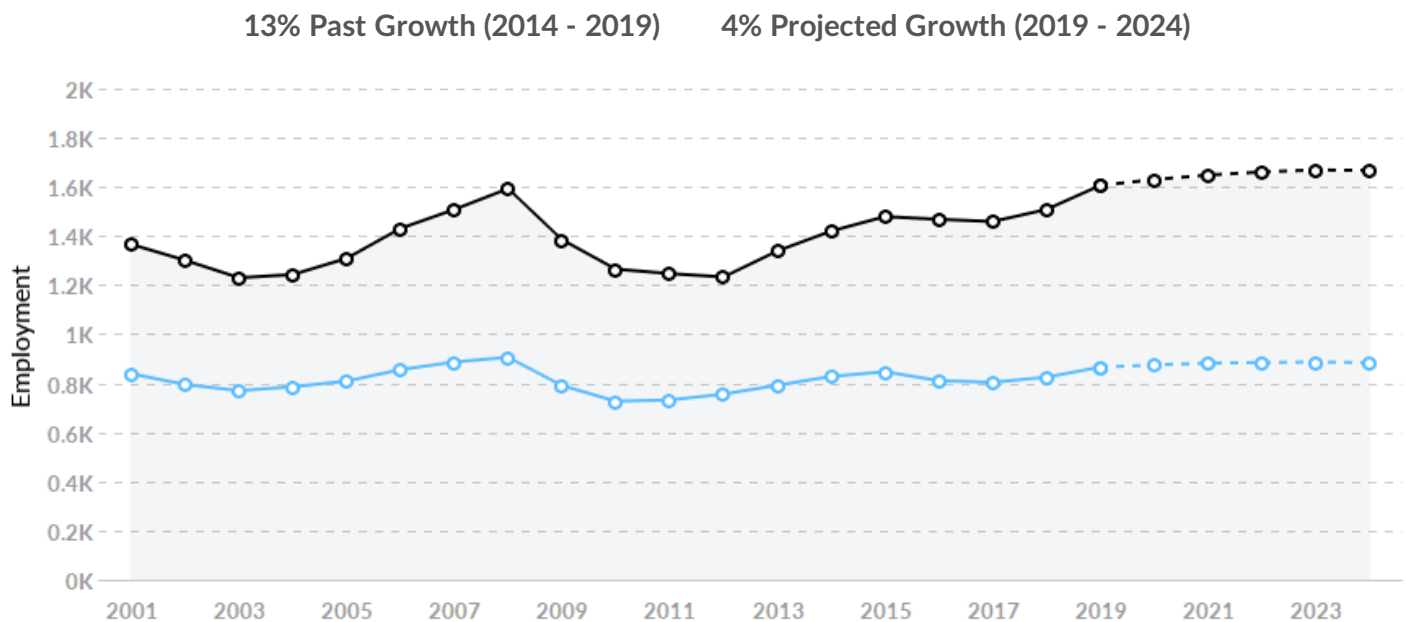
Competition from online job postings is high in Wichita, KS. The national average for an area this size is 10\* job postings/mo, while there are 13 here.

\*National average values are derived by taking the national value for Welders and scaling it down to account for the difference in overall workforce size between the nation and Wichita, KS. In other words, the values represent the national average adjusted for region size.

## Supply (Jobs)

### Supply Is Higher Than the National Average

The regional vs. national average employment helps you understand if the supply of Welders is a strength or weakness for Wichita, KS, and how it is changing relative to the nation. An average area of this size would have 866\* employees, while there are 1,606 here. This higher than expected supply may make it easier to find candidates. The gap between expected and actual employment is expected to remain roughly the same over the next 5 years.



\*National average values are derived by taking the national value for Welders and scaling it down to account for the difference in overall workforce size between the nation and Wichita, KS. In other words, the values represent the national average adjusted for region size.

## Most Jobs are Found in the Agriculture, Construction, and Mining Machinery Manufacturing Industry Sector

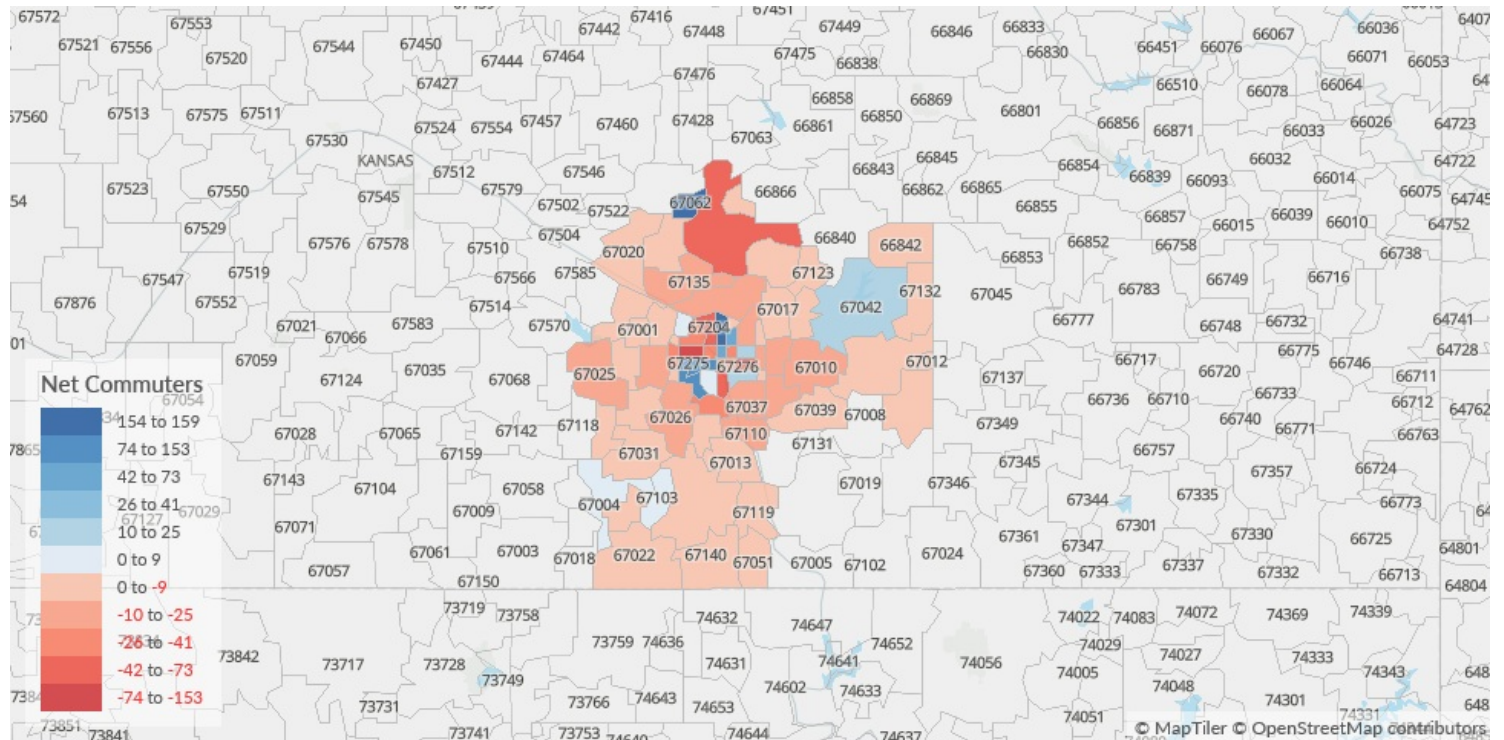


Industry	% of Occupation in Industry (2019)
<span style="color: #00AEEF;">●</span> Agriculture, Construction, and Mining Machinery Manufacturing	15.1%
<span style="color: #0072BC;">●</span> Architectural and Structural Metals Manufacturing	11.6%
<span style="color: #2E3192;">●</span> Aerospace Product and Parts Manufacturing	10.2%
<span style="color: #9F47E0;">●</span> Ventilation, Heating, Air-Conditioning, and Commercial Refrigeration Equipment Manufacturing	9.5%
<span style="color: #FF9900;">●</span> Machine Shops; Turned Product; and Screw, Nut, and Bolt Manufacturing	7.9%
<span style="color: #FFD700;">●</span> Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance	6.2%
<span style="color: #00B050;">●</span> Other	39.4%



## Place of Work vs Place of Residence

Understanding where talent in Wichita, KS currently works compared to where talent lives can help you optimize site decisions. For example, the #1 ranked ZIP for employment ranks #22 for resident workers. The top ZIP for resident workers is 67114.



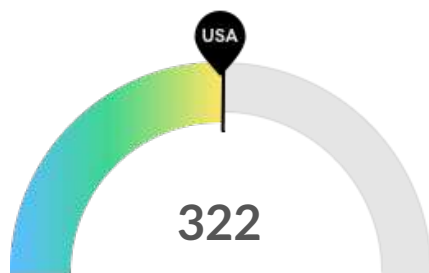
### Where Talent Works

ZIP	Name	2019 Employment
67219	Wichita, KS (in Sedgwick County)	188
67062	Hesston, KS (in Harvey County)	184
67209	Wichita, KS (in Sedgwick County)	141
67213	Wichita, KS (in Sedgwick County)	127
67215	Wichita, KS (in Sedgwick County)	115

### Where Talent Lives

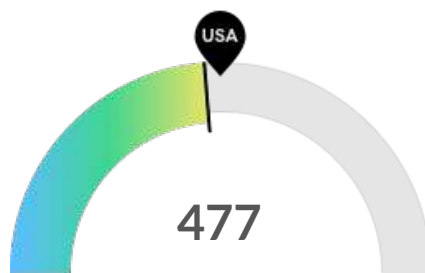
ZIP	Name	2019 Workers
67114	Newton, KS (in Harvey County)	107
67212	Wichita, KS (in Sedgwick County)	97
67217	Wichita, KS (in Sedgwick County)	78
67203	Wichita, KS (in Sedgwick County)	75
67204	Wichita, KS (in Sedgwick County)	58

## Retirement Risk Is About Average, While Overall Diversity Is About Average



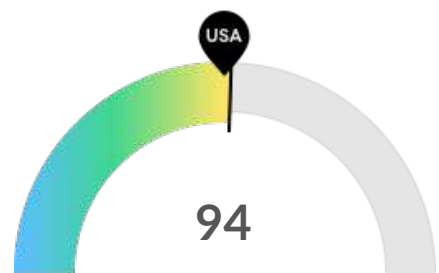
### Retiring Soon

Retirement risk is about average in Wichita, KS. The national average for an area this size is 318\* employees 55 or older, while there are 322 here.



### Racial Diversity

Racial diversity is about average in Wichita, KS. The national average for an area this size is 513\* racially diverse employees, while there are 477 here.



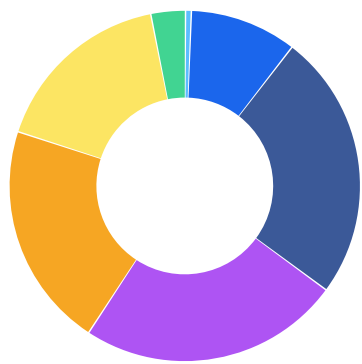
### Gender Diversity

Gender diversity is about average in Wichita, KS. The national average for an area this size is 91\* female employees, while there are 94 here.

\*National average values are derived by taking the national value for Welders and scaling it down to account for the difference in overall workforce size between the nation and Wichita, KS. In other words, the values represent the national average adjusted for region size.

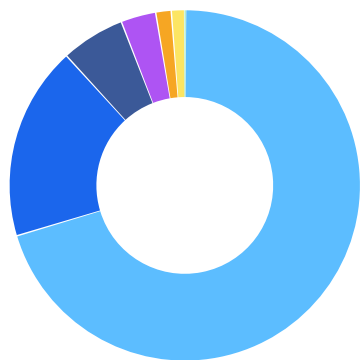
## Demographic Details

### Occupation Age Breakdown



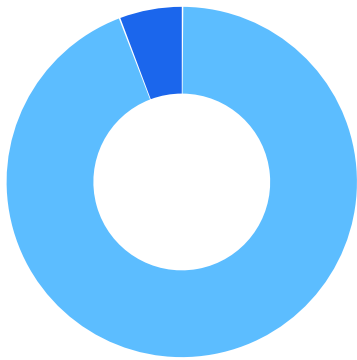
	% of Jobs	Jobs
14-18	0.5%	9
19-24	9.9%	158
25-34	24.6%	395
35-44	24.1%	388
45-54	20.8%	334
55-64	16.9%	271
65+	3.2%	51

### Occupation Race/Ethnicity Breakdown



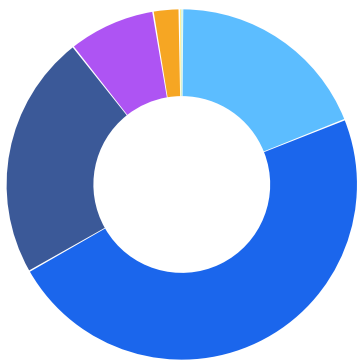
	% of Jobs	Jobs
White	70.3%	1,129
Hispanic or Latino	17.9%	287
Black or African American	5.9%	95
Asian	3.2%	52
Two or More Races	1.4%	23
American Indian or Alaska Native	1.2%	20
Native Hawaiian or Other Pacific Islander	0.1%	1

## Occupation Gender Breakdown



	% of Jobs	Jobs
<span style="color: #00AEEF;">●</span> Males	94.2%	1,512
<span style="color: #0056B3;">●</span> Females	5.8%	94

## National Educational Attainment

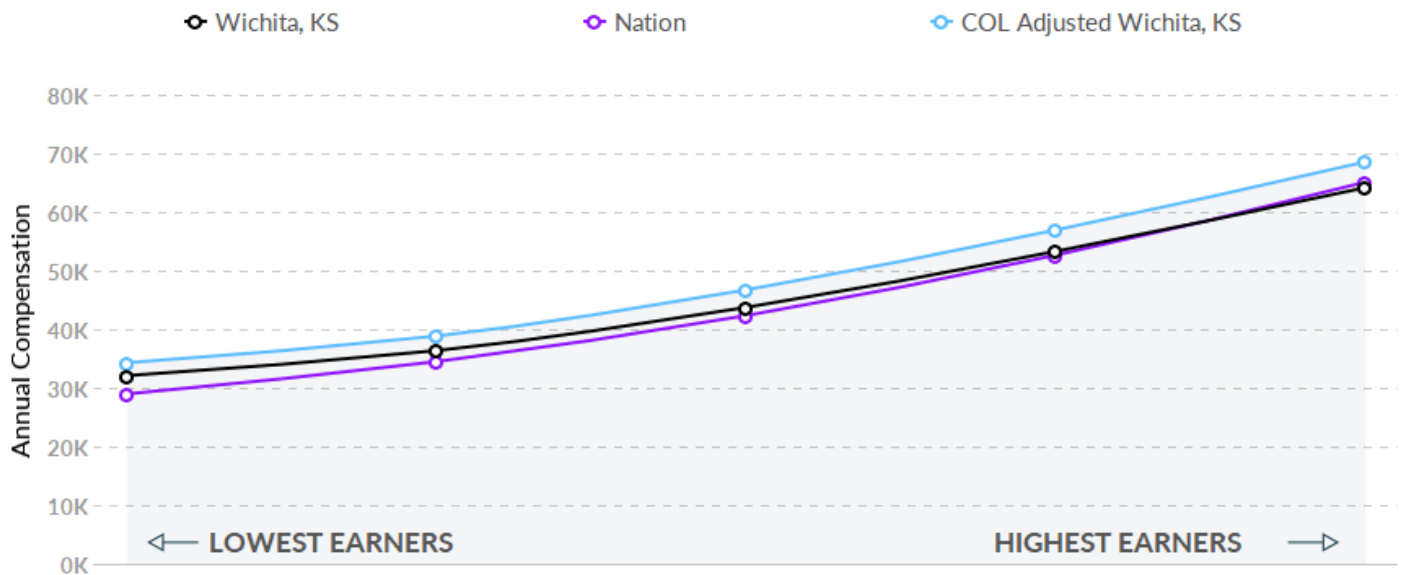


	% of Jobs
<span style="color: #00AEEF;">●</span> Less than high school diploma	18.9%
<span style="color: #0056B3;">●</span> High school diploma or equivalent	47.8%
<span style="color: #003366;">●</span> Some college, no degree	22.6%
<span style="color: #800080;">●</span> Associate's degree	8.0%
<span style="color: #FFA500;">●</span> Bachelor's degree	2.4%
<span style="color: #FFFF00;">●</span> Master's degree	0.2%
<span style="color: #008000;">●</span> Doctoral or professional degree	0.1%

## Compensation

### Talent Is 3% More Expensive, While the Cost of Living Should Make Attraction Easier

In 2019, the median compensation for Welders in Wichita, KS is \$43,699. Based on the national median wage of \$42,300 for this position, this means you will spend about 3% more to employ Welders here. However, their actual purchasing power will be 10% greater than the national median when we adjust for regional cost of living (which is 6% lower than average). This may make it easier to attract talent to the region at this price.



## Demand



### 62 Employers Competing

All employers in the region who posted for this job over the last 12 months.



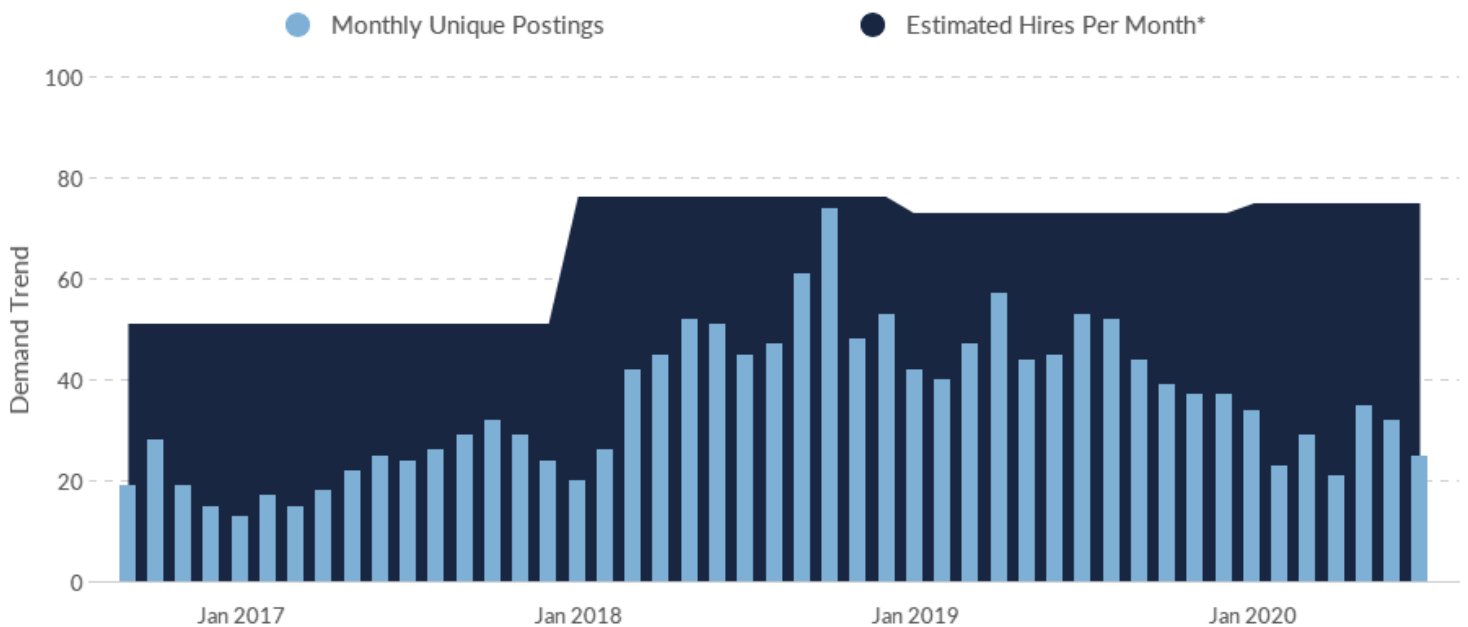
### 159 Unique Job Postings

The number of unique postings for this job over the last 12 months.













### 32 Day Median Duration

Posting duration is 5 days shorter than what's typical in the region.

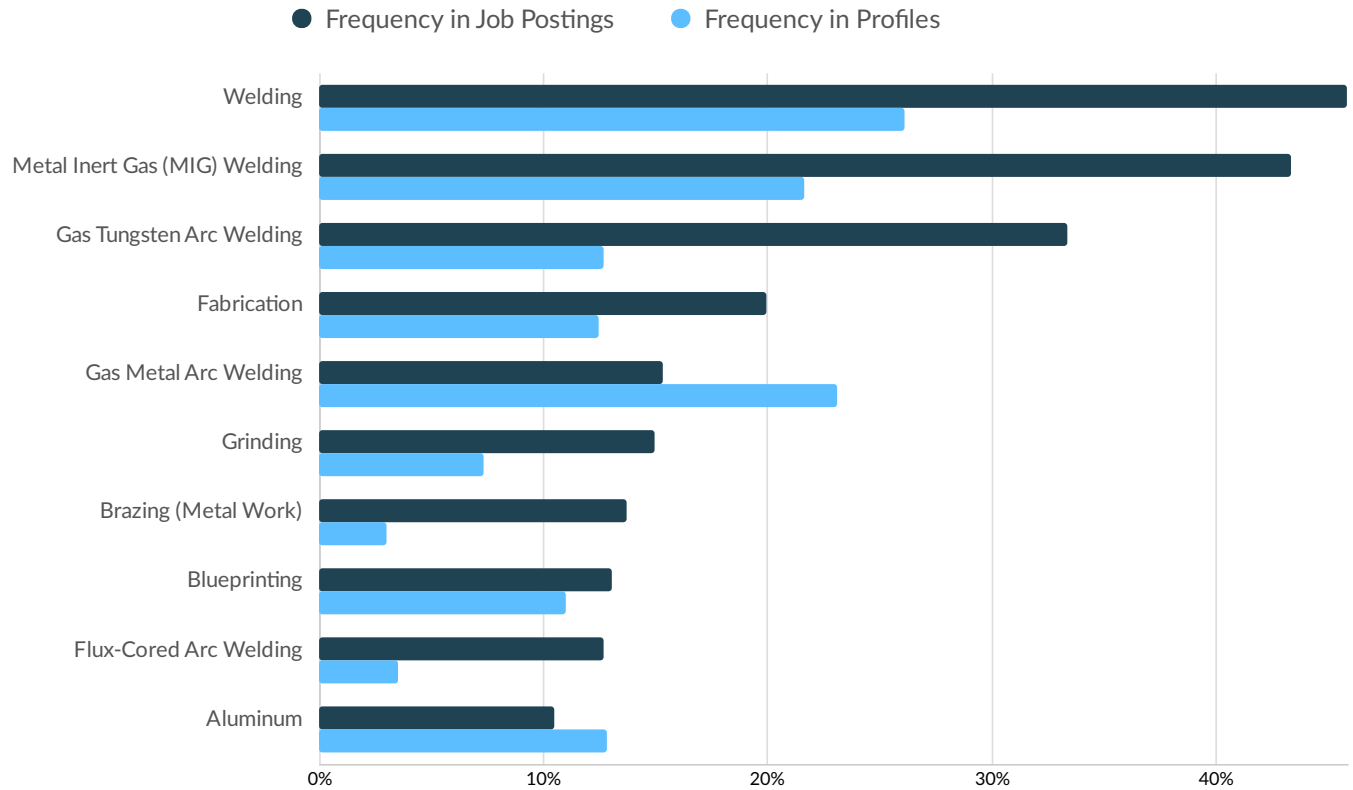


Occupation	Avg Monthly Postings (Aug 2019 - Jul 2020)	Avg Monthly Hires (Aug 2019 - Jul 2020)
Welders, Cutters, Solderers, and Brazers	34	74

\*A hire is reported by the Quarterly Workforce Indicators when an individual's Social Security Number appears on a company's payroll and was not there the quarter before. Emsi hires are calculated using a combination of Emsi jobs data, information on separation rates from the Bureau of Labor Statistics (BLS), and industry-based hires data from the Census Bureau.

Top Companies	Unique Postings	Top Job Titles	Unique Postings
Aerotek, Inc.	16 	Welders	85 
Valmont Industries, Inc.	16 	Fitters/Welders	23 
Express Employment Profession...	9 	Mig Welders	15 
Koch-Glitsch, LP	7 	Welders/Fabricators	5 
AGCO Corporation	6 	Tig Welders	4 

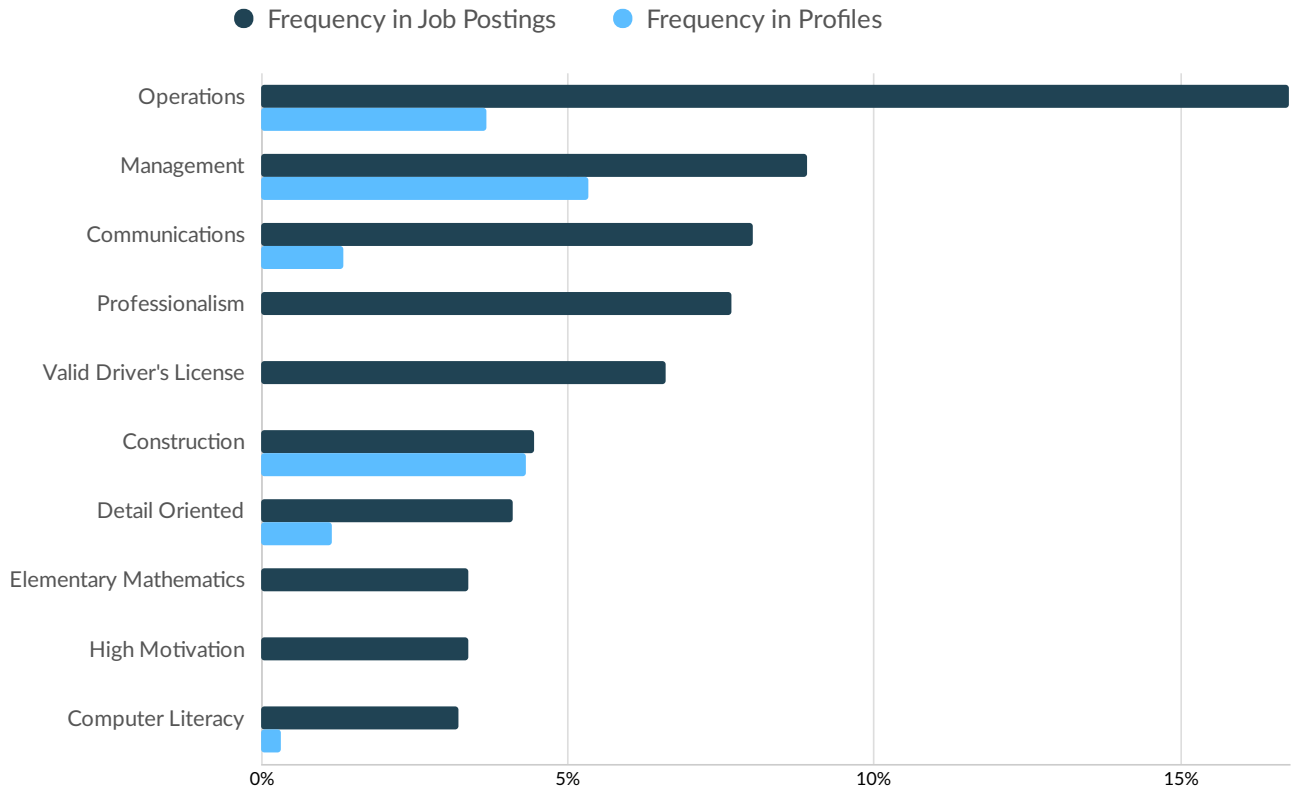
## Top Hard Skills



Skills	Postings	% of Total Postings	Profiles	% of Total Profiles
Welding	257	46%	157	26%
Metal Inert Gas (MIG) Welding	243	43%	130	22%
Gas Tungsten Arc Welding	187	33%	76	13%
Fabrication	112	20%	75	13%
Gas Metal Arc Welding	86	15%	139	23%
Grinding	84	15%	44	7%
Brazing (Metal Work)	77	14%	18	3%
Blueprinting	73	13%	66	11%
Flux-Cored Arc Welding	71	13%	21	4%
Aluminum	59	11%	77	13%



## Top Common Skills



Skills	Postings	% of Total Postings	Profiles	% of Total Profiles
Operations	94	17%	22	4%
Management	50	9%	32	5%
Communications	45	8%	8	1%
Professionalism	43	8%	0	0%
Valid Driver's License	37	7%	0	0%
Construction	25	4%	26	4%
Detail Oriented	23	4%	7	1%
Elementary Mathematics	19	3%	0	0%
High Motivation	19	3%	0	0%
Computer Literacy	18	3%	2	0%

## Graduate Pipeline



### 1 Program

2 programs can train for this job, while only 1 program has produced completers in this region.



### 67 Completions (2019)

The completions from all regional institutions for all degree types.



### 202 Openings (2019)

The average number of openings for an occupation in the region is 55.

Top Programs	Completions (2019)	Top Schools	Completions (2019)
Welding Technology/Welder	67 <div></div>	Wichita State University-Campu...	53 <div></div>
		Butler Community College	14 <div></div>

## **Item**

### **Workforce Center Service Delivery in Sumner and Cowley County**

## **Background**

The Executive Committee appointed a Cowley/Sumner County service delivery task force to review and analyze workforce center services in Cowley and Sumner County. The task force met on December 16, 2019. A Request for Information (RFI) was released to determine options for service delivery models and partnerships for employment and training services. One response was received from Cowley Community College.

At the direction of the task force, a public meeting was held on March 11, 2020 in Cowley County. The meeting set for March 31, 2020 in Sumner County had to be canceled to the response to COVID-19.

The Workforce Alliance did expand its partnership with the Sumner County EDC to not only share space in Wellington, but to train their staff to help deliver job seeker services. There is also an initiative under way to provide workforce services in Caldwell one day a week.

The LWDB Program Operations and Performance (POP) Committee reviewed this report at its meeting on September 3, 2020 and the members present agreed to staff recommendations and to forward them to the Executive Committee for approval.

## **Analysis**

Cowley Community College submitted a revised response to the RFI that included a partnership with Cowley First. The WA requested guidance from the Kansas Department of Commerce to enter into a pilot project with the College based on the proposal. It was determined that the WA must do a formal procurement and staff are in the process of developing a Request for Proposal (RFP). The goal would be to have a partner/vendor identified in enough time to initiate an agreement that could begin January 1, 2021. The time frame for the project would be 18 months, and run through June 30, 2022.

WA staff suggest that the Cowley/Sumner Task Force assist in reviewing the RFP responses and develop a recommendation to the WA Executive Committee.

## **Supports Strategic Goal:**

- Strengthen relationships with WIOA partners, community organizations and educational/training institutions to leverage resources and align services through the one-stop workforce centers (American Job Centers)

## **Recommended Action**

Support the release of the RFP and recommend the Cowley/Sumner County Task Force be assigned to review proposals.