



Chief Elected Officials Board Meeting Agenda
Thursday, June 27, 2023
2:00 – 3:00 p.m.

Join Zoom: <https://us02web.zoom.us/j/83896597654>
Meeting ID: 847 3652 1423
Passcode: CEOB0627

1. **Welcome and Introductions:** Commissioner Howell (2:00 pm)
2. **Local Workforce Development Board (LWDB) Nominations:** Keith Lawing (pp. 3-6) (2:05)
CEOB will receive nominations for the LWDB.
Recommended Action: *Approve appointments and changes to the Local Workforce Development Board.*
3. **CEOB Member Appointments:** Chad Pettera (p. 7) (2:10)
Staff will explain the CEOB agreement and member appointments.
Recommended Action: *Request Updated Appointments to the CEOB for Local Area IV to comply with federal guidelines.*
4. **Workforce Innovation and Opportunity Act (WIOA) Budget for Fiscal Year 2022 and Proposed 2023:** Chad Pettera (pp. 8-14) (2:15)
Staff will present the budget for the Fiscal Year (PY22) fiscal year.
Recommended Action: *Approve the budget as presented, with authorization for final adjustments once final carry over funding is known.*
5. **Workforce Alliance Agreements and Contracts:** Chad Pettera (pp. 15-22) (2:20)
Workforce Alliance staff will present contracts that have extensions available.
 - A-133 Audit Services
 - Paymaster Services
 - Youth Contracts
 - Cowley Community College
 - Employer of Records
 - Butler Workforce Center Lease**Recommended Action:** *Authorize contract extensions as presented.*
6. **2023-2025 Workforce Alliance Proposed Strategic Priorities:** Keith Lawing (p. 23) (2:30)
The Workforce Alliance is developing strategic plans for 2023-2025 and the proposed operational priorities are included for review and comment by the CEOB.
Recommended Action: *Take appropriate action.*
7. **Policy Changes:** Chad Peterra (pp.24-31) (2:45)
Staff will review policy changes approved by the Local Workforce Development Board.
Recommended Action: *Receive and File.*
8. **Consent Agenda:** Keith Lawing (2:55)
 - A. Minutes from March 7, 2023 Meeting (pp. 32-35)
 - B. Workforce Alliance A-133 Audit Report for Program Year 2021 (p. 36)
 - C. Workforce Alliance Tax Return for Program Year 2021 (p. 37)

D. Workforce Center Operations/ One-Stop Operator Report (pp.38-42)

E. State Workforce Innovation Conference- October 2nd and 3rd in Manhattan, Kansas (p. 43)

F. WIOA Performance Report (pp. 44-51)

Recommended Action: *Approve the Consent Agenda as presented*

9. **Adjourn:** Commissioner Howell (3:00)

The next CEOB Meeting is schedule for Tuesday, September 19 at 2:00 pm via ZOOM

Item:

Chief Elected Officials Board (CEOB) Appointments/Reappointments of the Local Workforce Development Board (LWDB)

Background:

The CEOB appoints members to the Local Workforce Development Board (LWDB). Attached to this report is a nomination letter for private sector members. Also attached is a list of all members and their terms; the recommended appointments and reappointments are highlighted.

The LWDB will be comprised of the following:

- 51% Representatives from private sector who are owners of businesses, chief executive or operating officers of businesses, and other business executives with policymaking or hiring authority, and represent businesses, including small business or organizations representing businesses with employment opportunities that provide that, at a minimum, include: high-quality, work-relevant training and development in high demand industry sectors or occupations in the local area.
- 20% Labor Representatives from local labor federations in local areas where employees are represented by labor organizations. Additionally, will include a representative from a joint labor-management apprenticeship program in the local area who shall be a labor organization representative or training director.
- At least one representative from each of the following partners:
 - Adult Education (WIOA Title II)
 - Higher Education
 - Wagner Peyser (WIOA Title III)
 - Vocational Rehabilitation (WIOA Title IV)
 - Economic Development
- Additional members can be appointed as appropriate/needed by the CEOB and can include:
 - Community Based Organizations
 - Philanthropic Organizations
 - Governmental Organizations Representing Transportation or Housing

The following individuals are nominated for membership to the LWDB:

Private Sector

- Cheryl Childers, Cox Machine (letter of nomination from the Wichita Regional Chamber of Commerce is attached)

June 27, 2023

Submitted by: Keith Lawing

The following LWDB members are up for reappointment to the LWDB (terms expiring June 30, 2023. (Nominations for reappointment are included in the attached letter from the Wichita Regional Chamber of Commerce for private sector members):

Private Sector

- Kevin Hunt, Spirit AeroSystems (Replacing Bill Cantwell)
- Ebony Clemons-Ajibolade, Evergy
- Michele Gifford, Textron Aviation
- Alex Munoz, Creekstone Farms

Higher Education

- Dr. Kimberly Krull, Butler Community College
- Dr. Sheree Utash, WSU Tech

Vocational Rehabilitation

- Eric Hunt, Kansas Department of Children and Families (Replaces Dan Decker)

Labor

- Cornell Beard, International Association of Machinists Lodge 70
- Marcus Curran, Sheet Metal Workers Local Union #29

Members vacating their membership on the LWDB

- Bill Cantwell, Spirit AeroSystems (Private Sector)
- Dan Decker, Kansas Dept. of Children and Families (Partner)
- Laura Hands, Koch (Private Sector)
- Matt Peterson, Cargill (Private Sector)

Recommended Action: Approve appointments and changes to the Local Workforce Development Board.

June 20, 2023

Commissioner Jim Howell
Chief Elected Officials Board
300 W. Douglas, Suite 850
Wichita KS 67202

Re: Local Workforce Development Board Appointments and Reappointments

Dear Commissioner Howell,

The Wichita Regional Chamber of Commerce places in nomination for appointment and reappointment to the Local Workforce Development Board (LWDB) for Local Area IV, from business and industry the following persons:

Appointments:

- Cheryl Childers, Cox Machine

Reappointments:

- Kevin Hunt, Spirit AeroSystems
- Ebony Clemons-Ajibolade, Evergy
- Michele Gifford, Textron Aviation
- Alex Munoz, Creekstone Farms

The skills and background of these individuals will complement and enhance the work of the LWDB, and will be an asset to the Workforce Alliance of South Central Kansas.

Sincerely,



John Rolfe, President and CEO
Wichita Regional Chamber of Commerce

Local Workforce Development Board Members (LWDB) - July 1, 2023	Exp.
Local Area IV	
<u>PRIVATE SECTOR</u>	
Rod Blackburn, Partners in Education Foundation (Youth Employment Co-Chair)	2025
Cheryl Childers, Cox Machine	2026
Ebony Clemons-Ajibolade, Evergy	2026
Michele Gifford, Textron Aviation	2026
Robyn Heinz, Vornado Air (POP Co-Chair)	2025
Kevin Hunt, Spirit AeroSystems	2026
Kathy Jewett, Human Resources Consultant	2024
Patrick Jonas, Center Industries/CPRF	2025
Kristina Langrehr, Ascension Via Christi Health	2024
Jeff Longwell, Eck Auto Group (Chair)	2025
Alana McNary, Professional Engineering Consultants	2024
Alex Munoz, Creekstone Farms	2026
Melissa Musgrave, Airbus (Immediate Past Chair)	2025
Luis Rodriguez, Method Productions	2025
John Rolfe, Wichita Regional Chamber	2025
Gabe Schlickau, CoBank	2024
<u>PARTNERS</u>	
Eric Hunt, Kansas Dept. of Children and Families	2026
Dr. Kimberly Krull, Butler Community College, Higher Education	2026
Kami Moore, Cowley College - Adult Education Program	2024
Erica Ramos, KS. Dept. of Commerce, Wagner Peyser	2025
Laura Ritterbush, Goodwill and NexStep Alliance	2024
Sally Stang, City of Wichita	2025
Sheree Utash, WSU Tech	2026
<u>LABOR</u>	
Cornell Beard, International Association of Machinists Lodge 70	2026
Andrew Chance, Iron Workers Local Union 24	2025
John Clark, Plumbers and Pipefitters	2025
Marcus Curran, Sheet Metal Workers Local Union #29	2026
Russell Kennedy, IBEW, #271	2024
B.J. Moore, SPEEA	2024
Tony Naylor, Wichita Electrical Apprenticeship Joint Training Center/IBEW (POP Co-Chair)	2024

Item

Chief Elected Officials Board (CEOB) Appointments

Background

The CEOB Agreement requires appointments for CEOB Members for full compliance with WIOA for state and federal monitoring requirements.

Analysis

The current CEOB agreement requires members to officially be appointed by the elected body that is participating in the CEOB agreement. The CEOB agreement is from 2021 and runs through 2026. Given the agreement is two years old, WA is requesting all CEOB members provide new resolutions/appointment letters for all current members to maintain compliance with WIOA rules. WA has a resolution template available for CEOB appointments if that would be helpful let WA staff know and we can provide that document.

Recommended Action

Request Updated Appointments to the CEOB for Local Area IV to comply with federal guidelines.

Item

Program Year 2023 (PY23) July 2023 – June 2024 Budget

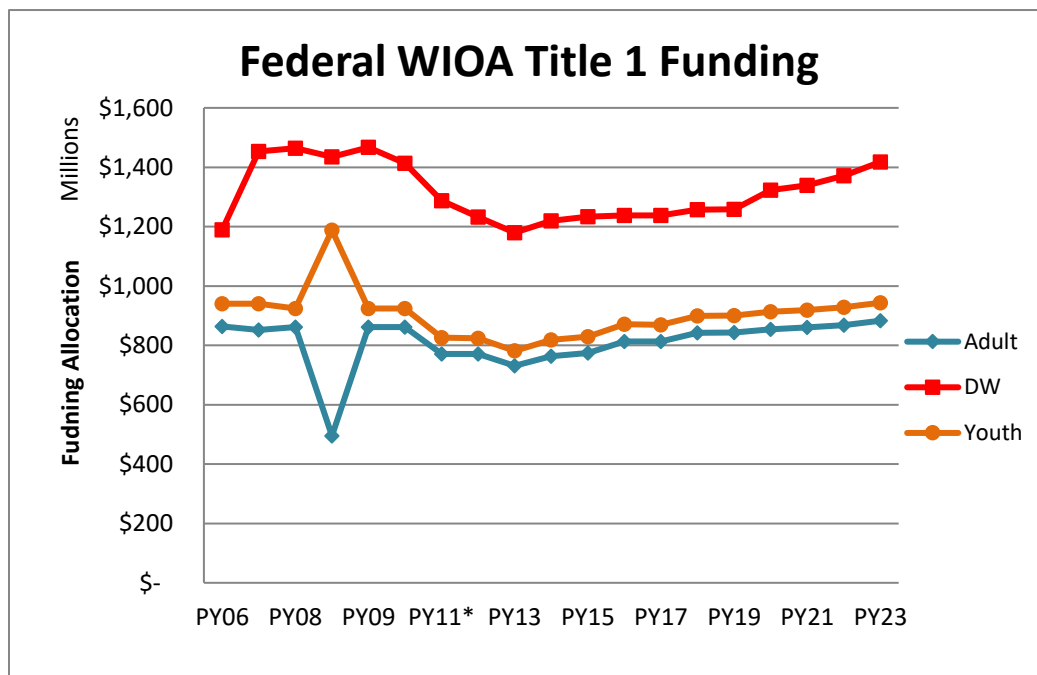
Background

WA received its planning allocation for WIOA for our program/fiscal year that starts July 1, 2023. WA will see a cut in WIOA of about \$284,000 or about 9% in funding after two years of increases.

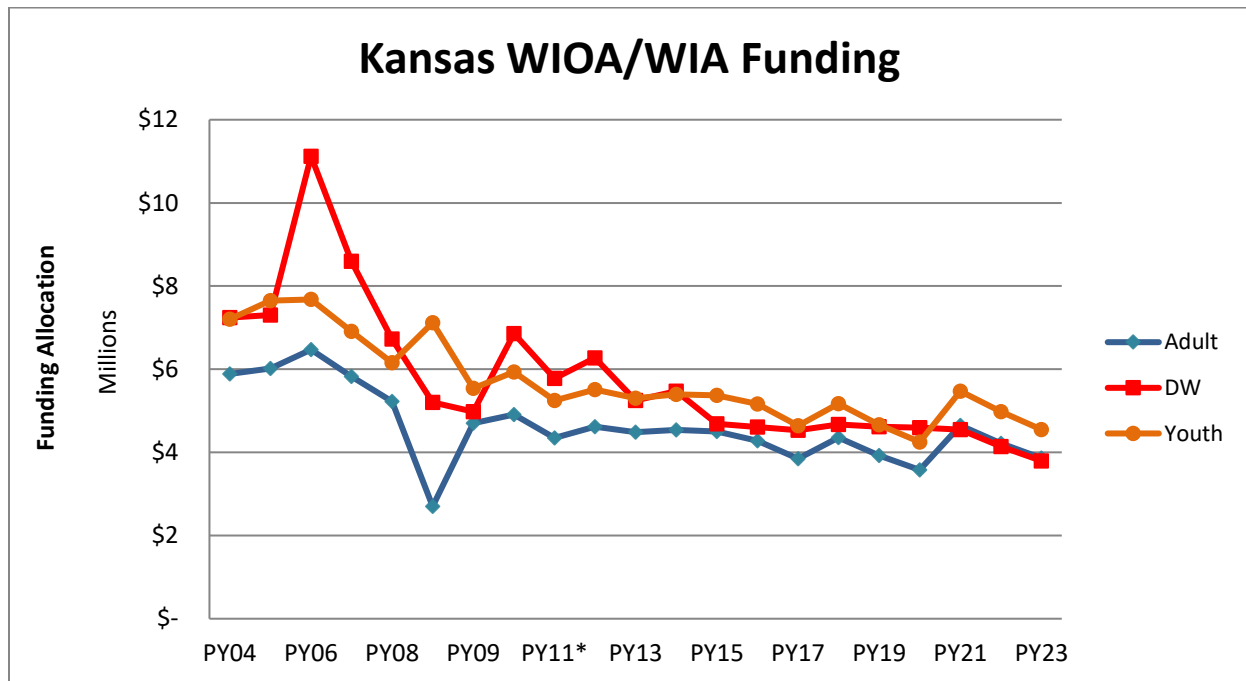
The LWDB Finance Committee met on May 31, 2023 to review the budget and recommended approval to the LWDB Executive Committee and the Chief Elected Officials Board.

Analysis

Funding for the WIOA Title I programs at the federal level will have an \$75.4 -million-dollar increase for PY23 or roughly 1.6%. Funding for the individual programs is Adult at \$8.8 million, Dislocated Worker \$1.4 billion, and Youth \$9.4 million.

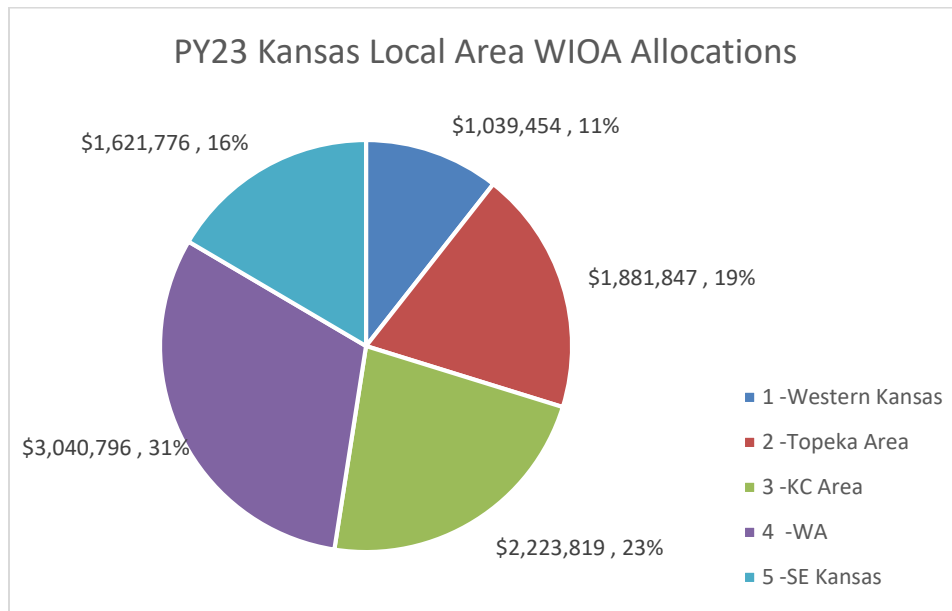


WIOA funding for the State of Kansas for all funding streams is being reduced by almost 9%. Adult is decreasing from \$4.2 to \$3.79 million. Dislocated Worker is decreasing from \$4.14 million to \$3.79 million. Youth funding is decreasing from \$4.97 to \$4.55 million. For Kansas the total WIOA allocation is decreasing by \$1,124,551 or about 8.8%.

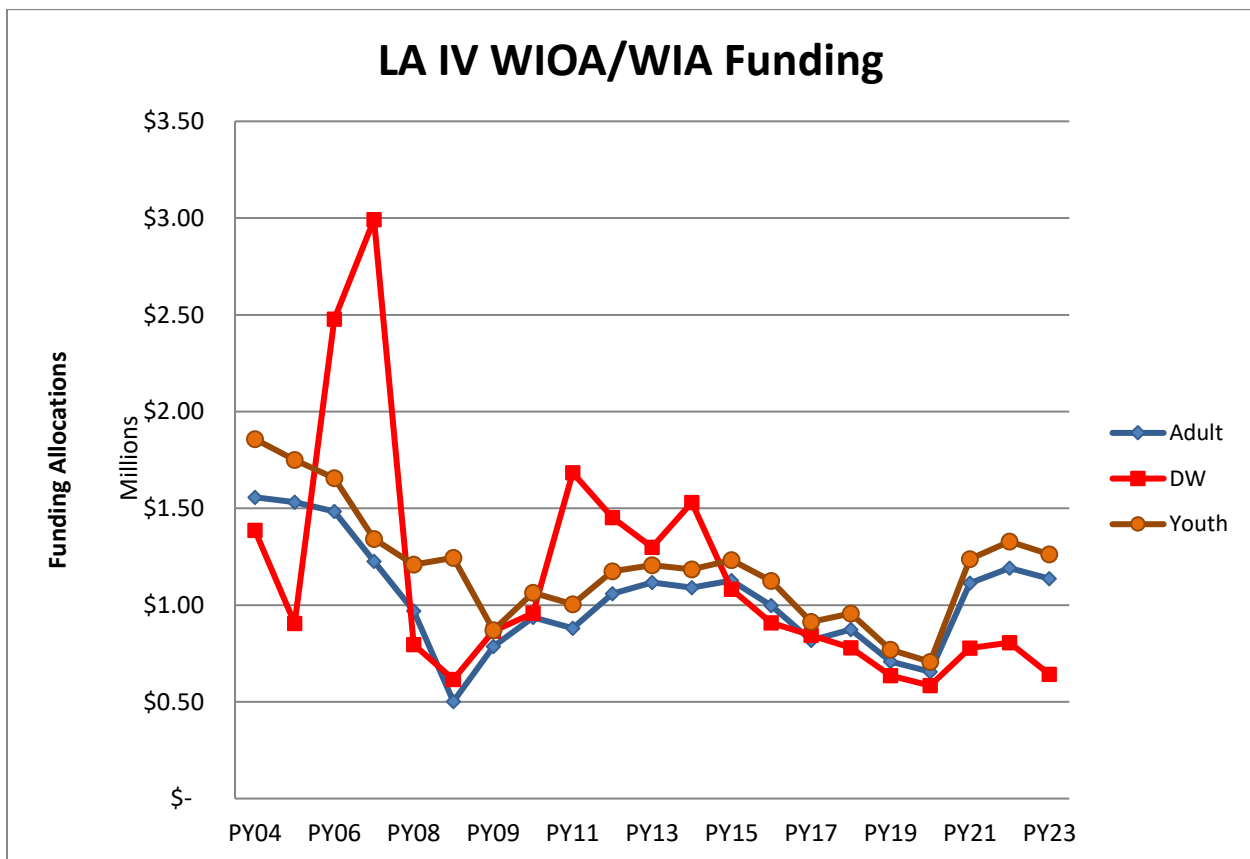


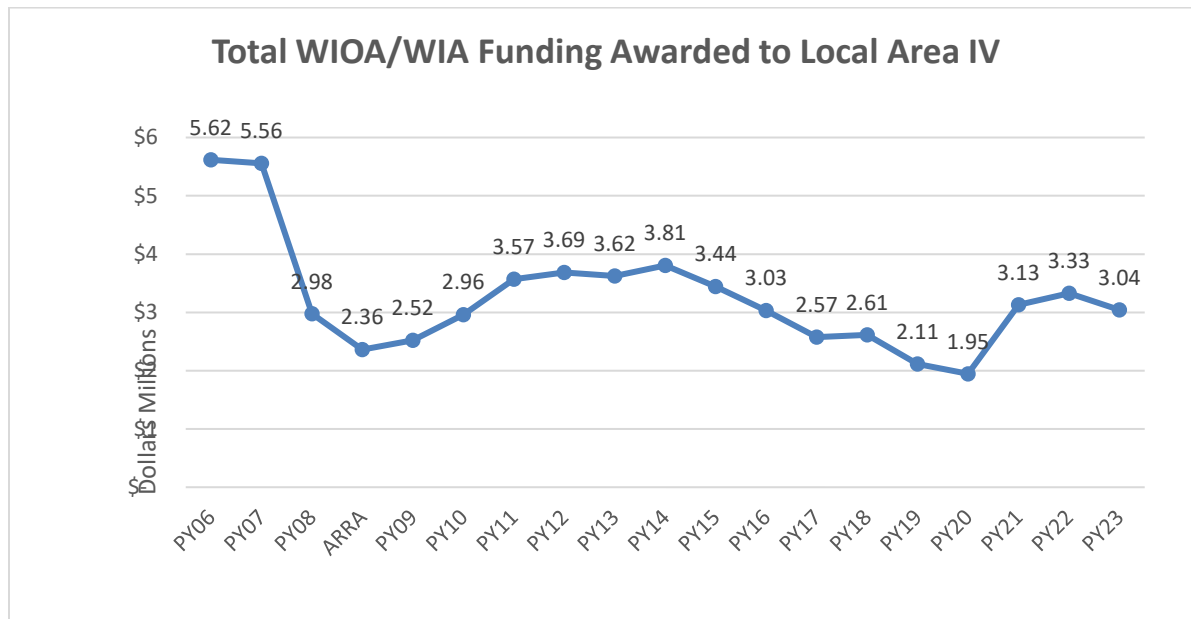
WIOA funding across Kansas is decreasing overall in all areas, with our area absorbing the biggest decrease overall.

PY23 WIOA Allocations by Local Area and Program					
Local Area	Adult	Dislocated Worker	Youth	Total	Change from Previous Year
1 - Western Kansas	\$ 264,810.00	\$ 458,078.00	\$ 316,566.00	\$ 1,039,454	\$ (175,251.00)
2 - Topeka Area	\$ 572,862.00	\$ 481,488.00	\$ 827,497.00	\$ 1,881,847	\$ (115,493.00)
3 - KC Area	\$ 702,228.00	\$ 781,781.00	\$ 739,810.00	\$ 2,223,819	\$ (131,316.00)
4 - WA	\$ 1,135,921.00	\$ 642,268.00	\$ 1,262,607.00	\$ 3,040,796	\$ (284,337.00)
5 - SE Kansas	\$ 606,092.00	\$ 293,769.00	\$ 721,915.00	\$ 1,621,776	\$ (197,998.00)
Total	\$ 3,281,913.00	\$ 2,657,384.00	\$ 3,868,395.00	\$ 9,807,692.00	\$ (904,395.00)



In total for PY23 LAIV is receiving \$3.040, million, which is \$284,337 less than last year or about a 9% decrease.





Other Planned Revenue Sources for PY23

Senior Community Services Community Services Program- \$765,000
 Rapid Response- \$46,043
 RETAIN- \$403,443
 Work Based Learning- \$169,163
 PACES- \$19,576
 Pathways Home \$147,323
 YEP- \$125,000
 MUS DWG- \$653,315
 REAP- \$248,908
 One Workforce- \$3,126,325
 OKEP- \$133,983
 Home Base Wichita \$515,554
 Everygy \$243,325
 Digital Skills \$102,305
 Total Other Planned Revenue for PY22 \$6,011,450

Overall the PY23 Budget for the organization is increasing next year from \$9,052,246 million to \$10,460,561 million. There is an increase in wages and fringe, due to wage increases required to keep up with wage increases and a few expansions of positions for new grants that are being implemented. Reductions to client services are largely tied to the decrease in carry over for the WIOA Youth Program. WA is implementing three new line items, to better track IT expenses. Reductions in Supplies and Contracts is due to the addition of the three new IT budget line items. The planned budget allocates 37% of funds to direct client services which include work experience, training and supportive services.

Recommended Action: *Approve the budget as presented, with authorization for final adjustments once final carry over funding is known..*

Proposed Workforce Alliance PY23 Budget July 2023 - June 2024

Planned Revenues

Revenue Stream	PY22 Carry Over	PY23 Allocation	Transfer (up to 100%)*	Total PY23 Funding	% of Budget
Adult	\$ 275,000	\$ 1,022,329	\$ 220,797	\$ 1,518,126	14.51%
Dislocated Worker	\$ 85,000	\$ 578,042	\$ (220,797)	\$ 442,245	4.23%
RRAA/Set A Side	\$ -	\$ -		\$ -	0.00%
Youth	\$ 300,000	\$ 1,136,347		\$ 1,436,347	13.73%
Admin	\$ -	\$ 304,078		\$ 304,078	2.91%
Senior	\$ -	\$ 765,000		\$ 765,000	7.31%
Rapid Response*	\$ 10,000	\$ 46,043		\$ 56,043	0.54%
KHPOP	\$ -	\$ -		\$ -	0.00%
KAMP	\$ -	\$ -		\$ -	0.00%
REAP	\$ -	\$ 248,908		\$ 248,908	2.38%
PACES	\$ -	\$ 19,576		\$ 19,576	0.19%
YEP	\$ -	\$ 125,000		\$ 125,000	1.19%
Home Base Wichita	\$ -	\$ 515,554		\$ 515,554	4.93%
Apprentice	\$ -	\$ -		\$ -	0.00%
United Way	\$ -	\$ -		\$ -	0.00%
Evergy	\$ 50,000	\$ 193,325		\$ 243,325	2.33%
RETAIN	\$ -	\$ 403,443		\$ 403,443	3.86%
One Workforce	\$ -	\$ 3,126,325		\$ 3,126,325	29.89%
OKEP	\$ 35,000	\$ 98,983		\$ 133,983	1.28%
Work Based Learning	\$ -	\$ 169,163		\$ 169,163	1.62%
MUS DWG	\$ 653,315	\$ -		\$ 653,315	6.25%
Pathway Home	\$ -	\$ 147,323		\$ 147,323	1.41%
Digital Skills	\$ -	\$ 102,305		\$ 102,305	0.98%
General	\$ -	\$ 50,505		\$ 50,505	0.48%
	\$ 1,408,315	\$ 9,052,246	\$ -	\$ 10,460,561	100.00%

Planned Expenditures

Category	PY23 Proposed	PY22 Budget	PY22 Exp. Thru March	PY22 % of Expenditures	Budget Difference PY22/PY23
Wages	\$ 3,892,900	\$ 3,499,702	\$ 2,429,712	69%	\$ 393,198
Fringe	\$ 944,856	\$ 920,676	\$ 527,293	57%	\$ 24,180
Facilities	\$ 440,150	\$ 487,703	\$ 327,124	67%	\$ (47,553)
Contract/Pro Fees	\$ 349,089	\$ 474,035	\$ 225,059	47%	\$ (124,946)
Supplies/Equipment	\$ 109,915	\$ 160,960	\$ 92,359	57%	\$ (51,045)
IT-Supplies/Hardware/Licenses	\$ 293,400	\$ -	\$ 49,819	#DIV/0!	\$ 293,400
Outreach/Meetings	\$ 156,573	\$ 131,193	\$ 140,729	107%	\$ 25,380
Travel/Conference	\$ 85,033	\$ 87,054	\$ 61,341	70%	\$ (2,022)
Grants Awarded	\$ 283,877	\$ 281,600	\$ 231,771	82%	\$ 2,277
Staff Development	\$ 44,550	\$ 36,050	\$ 10,441	29%	\$ 8,500
Misc/Dep/Int	\$ 27,050	\$ 51,050	\$ 47,349	93%	\$ (24,000)
Youth Work Experience	\$ 290,000	\$ 363,649	\$ 149,769	41%	\$ (73,649)
Adult WX/Incumbent	\$ 1,045,786	\$ 891,051	\$ 523,423	59%	\$ 154,735
OJT	\$ 580,000	\$ 476,800	\$ 131,431	28%	\$ 103,200
Incentives	\$ 19,000	\$ 35,000	\$ 9,570	27%	\$ (16,000)
Education & Training	\$ 1,518,383	\$ 1,766,282	\$ 517,702	29%	\$ (247,899)
Supportive Services	\$ 380,000	\$ 372,500	\$ 132,977	36%	\$ 7,500
	\$ 10,460,561	\$ 10,035,304	\$ 5,607,868	56%	\$ 425,257

	PY23		PY22		YTD Expenditures
Operations/Overhead	\$ 6,627,392	63%	\$ 6,130,023	\$ 4,142,996	74%
Direct Client	\$ 3,833,169	37%	\$ 3,905,282	\$ 1,464,872	26%

Workforce Alliance Consolidated Budget PY22 Comp PY23

July 2022- June 2024

PY22 Expenditures Through 03/31/2023

Category	WIOA						Community Impact Funds					Consolidated				
	PY22	PY23	PY22-PY23	PY22 YTD	% Budget		PY22	PY23	PY22-PY23	PY22 YTD	% Budget	PY22	PY23	PY22-PY23	PY22 YTD	% Budget
	Budget	Budget	Budget	Expenditures	Remaining		Budget	Budget	Budget	Expenditures	Remaining	Budget	Budget	Budget	Expenditures	Remaining
Wages	\$ 2,077,500	\$ 1,963,900	\$ (113,600)	\$ 1,402,582	32%		\$ 1,422,202	\$ 1,929,000	\$ 506,798	\$ 1,027,131	28%	\$ 3,499,702	\$ 3,892,900	\$ 393,198.00	\$ 2,429,713	31%
Fringe	\$ 534,054	\$ 468,238	\$ (65,816)	\$ 322,739	40%		\$ 386,622	\$ 476,619	\$ 89,996	\$ 204,555	47%	\$ 920,676	\$ 944,856	\$ 24,180.25	\$ 527,294	43%
Facilities	\$ 283,950	\$ 269,800	\$ (14,150)	\$ 264,922	7%		\$ 203,753	\$ 170,350	\$ (33,403)	\$ 62,202	69%	\$ 487,703	\$ 440,150	\$ (47,553.00)	\$ 327,124	33%
Contract/Pro Fees	\$ 263,234	\$ 164,638	\$ (102,466)	\$ 157,514	40%		\$ 210,801	\$ 184,451	\$ (26,350)	\$ 67,545	68%	\$ 474,035	\$ 349,089	\$ (124,946.00)	\$ 225,059	53%
Supplies/Equipment	\$ 80,710	\$ 63,830	\$ (16,880)	\$ 55,838	31%		\$ 80,250	\$ 46,085	\$ (23,665)	\$ 34,622	57%	\$ 160,960	\$ 109,915	\$ (51,045.00)	\$ 90,460	44%
IT	\$ -	\$ 249,900	\$ 249,900	\$ 48,039	0%		\$ -	\$ 43,500	\$ 43,500	\$ 1,779	0%		\$ 293,400		\$ 49,818	0%
Outreach/Meetings	\$ 40,645	\$ 54,075	\$ 17,300	\$ 32,888	19%		\$ 90,548	\$ 102,498	\$ 9,240	\$ 107,840	-19%	\$ 131,193	\$ 156,573	\$ 25,380.00	\$ 140,728	-7%
Travel/Conference	\$ 48,320	\$ 52,083	\$ 3,763	\$ 35,544	26%		\$ 38,734	\$ 32,950	\$ (5,784)	\$ 25,797	33%	\$ 87,054	\$ 85,033	\$ (2,021.50)	\$ 61,341	30%
Grants Awarded	\$ 88,100	\$ 128,377	\$ 40,277	\$ 93,814	-6%		\$ 193,500	\$ 155,500	\$ (38,000)	\$ 137,957	29%	\$ 281,600	\$ 283,877	\$ 2,277.00	\$ 231,771	18%
Staff Development	\$ 16,600	\$ 20,600	\$ 4,000	\$ 7,750	53%		\$ 19,450	\$ 23,950	\$ 4,500	\$ 2,691	86%	\$ 36,050	\$ 44,550	\$ 8,500.00	\$ 10,441	71%
Misc	\$ -	\$ -	\$ -	\$ -	0%		\$ 51,050	\$ 27,050	\$ (24,000)	\$ 47,349	7%	\$ 51,050	\$ 27,050	\$ (24,000.00)	\$ 47,349	7%
Youth Work Experience	\$ 363,649	\$ 290,000	\$ (73,649)	\$ 149,769	59%		\$ 18,653	\$ 31,388	\$ 118,000		100%	\$ 382,301	\$ 321,388	\$ (60,913.68)	\$ 149,769	61%
Adult WX/Incumbent	\$ 614,398	\$ 614,398	\$ -	\$ 338,053	45%		\$ 258,000	\$ 400,000	\$ 241,200	\$ 185,370	28%	\$ 872,398	\$ 1,014,398	\$ 142,000.00	\$ 523,423	40%
OJT	\$ -	\$ -	\$ -	\$ -	0%		\$ 476,800	\$ 580,000	\$ 103,200	\$ 131,431	72%	\$ 476,800	\$ 580,000	\$ 103,200.00	\$ 131,431	72%
Incentives	\$ 25,000	\$ 2,000	\$ (23,000)	\$ 500	98%		\$ 10,000	\$ 17,000	\$ 7,000	\$ 9,070	9%	\$ 35,000	\$ 19,000	\$ (16,000.00)	\$ 9,570	73%
Education & Training	\$ 307,066	\$ 140,000	\$ (167,066)	\$ 61,682	80%		\$ 1,459,216	\$ 1,378,383	\$ (80,833)	\$ 456,020	69%	\$ 1,766,282	\$ 1,518,383	\$ (247,899.35)	\$ 517,702	71%
Supportive Services	\$ 55,000	\$ 40,000	\$ (15,000)	\$ 34,365	38%		\$ 317,500	\$ 340,000	\$ 22,500	\$ 98,611	69%	\$ 372,500	\$ 380,000	\$ 7,500.00	\$ 132,976	64%
Total	\$ 4,798,226	\$ 4,521,839	\$ (276,388)	\$ 3,005,999	37%		\$ 5,237,078	\$ 5,938,723	\$ 913,899	\$ 2,599,970	50%	\$ 10,035,304	\$ 10,460,561	\$ 425,257	\$ 5,605,969	44%

PY23 Budget by Funding Allocation

Revenue	Consolidated	WIOA Total	Admin	Adult	DW	OSY	SCSEP	RR	CIF Total	RETAIN	One Work	Digital Skills	Pathway	VETS ICT	WBL	PACES	YEP	REAP	General	Evergy	MUS DWG Prog	MUS DWG Admin	OKEP
Carry Over	\$ 1,408,315	\$ 670,000	\$ -	\$ 275,000	\$ 85,000	\$ 300,000		\$ 10,000	\$ 738,315											\$ 50,000	\$ 606,260	\$ 47,055	\$ 35,000
PY23 Allocation	\$ 9,052,246	\$ 3,851,839	\$ 304,078	\$ 1,022,329	\$ 578,042	\$ 1,136,347	\$ 765,000	\$ 46,043	\$ 5,200,408	\$ 403,443	\$ 3,126,325	\$ 102,305	\$ 147,323	\$ 515,554	\$ 169,163	\$ 19,576	\$ 125,000	\$ 248,908	\$ 50,505	\$ 193,325			\$ 98,983
Transfer	\$ -			\$ 220,797	\$ (220,797)																		
Total	\$ 10,460,561		\$ 304,078	\$ 1,518,126	\$ 442,245	\$ 1,436,347	\$ 765,000	\$ 56,043		\$ 403,443	\$ 3,126,325	\$ 102,305	\$ 147,323	\$ 515,554	\$ 169,163	\$ 19,576	\$ 125,000	\$ 248,908	\$ 50,505	\$ 243,325	\$ 606,260	\$ 47,055	\$ 133,983
Expenses	Consolidated		Admin	Adult	DW	OSY	SCSEP	RR		RETAIN	One Work	Digital Skills	Pathway	VETS ICT	WBL	PACES	YEP	REAP	General	Evergy			
Wages	\$ 3,892,900.00	\$ 1,963,900.00	\$ 145,000.00	\$ 873,400.00	\$ 201,000.00	\$ 620,000.00	\$ 79,500.00	\$ 45,000.00	\$ 1,929,000.00	\$ 165,000.00	\$ 650,000.00	\$ 55,000.00	\$ 65,000.00	\$ 125,000.00	\$ 110,000.00	\$ 4,000.00	\$ 45,000.00	\$ 155,000.00	\$ 5,000.00	\$ 175,000.00	\$ 300,000.00	\$ 30,000.00	\$ 45,000.00
Tax	\$ 301,391.25	\$ 145,972.75	\$ 11,020.00	\$ 63,580.50	\$ 15,093.00	\$ 46,755.00	\$ 6,081.75	\$ 3,442.50	\$ 155,418.50	\$ 12,622.50	\$ 56,225.00	\$ 4,180.00	\$ 4,972.50	\$ 9,562.50	\$ 8,415.00	\$ 306.00	\$ 3,442.50	\$ 11,857.50	\$ 880.00	\$ 14,875.00	\$ 22,950.00	\$ 2,295.00	\$ 2,835.00
Benefits	\$ 643,465.00	\$ 322,265.00	\$ 30,000.00	\$ 113,400.00	\$ 31,340.00	\$ 133,600.00	\$ 11,925.00	\$ 2,000.00	\$ 321,200.00	\$ 19,800.00	\$ 130,000.00	\$ 8,250.00	\$ 15,000.00	\$ 23,800.00	\$ 11,000.00	\$ 600.00	\$ 6,750.00	\$ 23,250.00	\$ 1,500.00	\$ 26,250.00	\$ 45,000.00	\$ 6,000.00	\$ 4,000.00
Rent	\$ 356,900.00	\$ 218,000.00	\$ 9,000.00	\$ 101,500.00	\$ 48,000.00	\$ 54,500.00	\$ 4,500.00	\$ 500.00	\$ 138,900.00	\$ 8,000.00	\$ 20,000.00	\$ 12,500.00	\$ 8,000.00	\$ 26,400.00	\$ 10,500.00	\$ 200.00	\$ 800.00	\$ 6,500.00	\$ 1,500.00	\$ 3,000.00	\$ 35,000.00	\$ 1,000.00	\$ 5,500.00
Building Enh	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Security	\$ 36,050.00	\$ 23,750.00	\$ 400.00	\$ 12,800.00	\$ 3,600.00	\$ 5,700.00	\$ 1,050.00	\$ 200.00	\$ 12,300.00	\$ 500.00	\$ 6,000.00	\$ 500.00	\$ 500.00	\$ 3,000.00	\$ 600.00	\$ 50.00	\$ 100.00	\$ 200.00	\$ 300.00	\$ -	\$ 150.00	\$ 100.00	\$ 300.00
Utilities	\$ 47,200.00	\$ 28,050.00	\$ 900.00	\$ 13,200.00	\$ 5,700.00	\$ 6,000.00	\$ 2,050.00	\$ 200.00	\$ 19,150.00	\$ 500.00	\$ 8,500.00	\$ 850.00	\$ 1,500.00	\$ 2,000.00	\$ 1,200.00	\$ 50.00	\$ 300.00	\$ 1,500.00	\$ 500.00	\$ 1,500.00	\$ 400.00	\$ 50.00	\$ 300.00
Insurance	\$ 40,098.00	\$ 21,188.00	\$ 14,458.00	\$ 2,250.00	\$ 680.00	\$ 2,500.00	\$ 1,100.00	\$ 200.00	\$ 18,910.00	\$ 400.00	\$ 8,500.00	\$ 500.00	\$ 1,500.00	\$ 1,000.00	\$ 600.00	\$ 10.00	\$ 200.00	\$ 1,500.00	\$ 3,500.00	\$ 500.00	\$ 600.00	\$ 50.00	\$ 50.00
Communications	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Supplies	\$ 52,880.00	\$ 26,700.00	\$ 2,000.00	\$ 9,000.00	\$ 3,600.00	\$ 10,000.00	\$ 1,600.00	\$ 500.00	\$ 26,180.00	\$ 80.00	\$ 4,000.00	\$ 500.00	\$ 1,500.00	\$ 4,000.00	\$ 2,500.00	\$ 100.00	\$ 4,000.00	\$ 1,500.00	\$ 1,000.00	\$ 2,000.00	\$ 4,000.00	\$ 500.00	\$ 500.00
Equipment	\$ 55,300.00	\$ 36,350.00	\$ 1,000.00	\$ 11,500.00	\$ 6,800.00	\$ 13,500.00	\$ 3,050.00	\$ 500.00	\$ 18,950.00	\$ 1,900.00	\$ 12,000.00	\$ 500.00	\$ 1,800.00	\$ -	\$ -	\$ 50.00	\$ 500.00	\$ 2,000.00	\$ -	\$ -	\$ 100.00	\$ 100.00	\$ -
IT Supplies	\$ 111,200.00	\$ 100,700.00	\$ 8,000.00	\$ 37,200.00	\$ 16,500.00	\$ 39,000.00	\$ -	\$ -	\$ 10,500.00	\$ -	\$ 500.00	\$ 3,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,000.00	\$ 2,000.00	\$ -	\$ -
IT Licenses	\$ 93,850.00	\$ 75,850.00	\$ 5,000.00	\$ 32,000.00	\$ 17,850.00	\$ 21,000.00	\$ -	\$ -	\$ 18,000.00	\$ -	\$ 8,500.00	\$ 2,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,500.00	\$ 4,000.00	\$ -	\$ -
IT Contracts	\$ 88,350.00	\$ 73,350.00	\$ 1,500.00	\$ 27,000.00	\$ 20,850.00	\$ 24,000.00	\$ -	\$ -	\$ 15,000.00	\$ -	\$ 5,000.00	\$ 1,500.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,500.00	\$ 4,000.00	\$ -	\$ -
Postage	\$ 1,735.00	\$ 780.00	\$ 100.00	\$ 195.00	\$ 150.00	\$ 185.00	\$ 50.00	\$ 100.00	\$ 955.00	\$ 40.00	\$ 100.00	\$ 25.00	\$ 50.00	\$ 100.00	\$ 50.00	\$ 10.00	\$ 20.00	\$ 500.00	\$ 25.00	\$ -	\$ 10.00	\$ 10.00	\$ 15.00
Dues	\$ 40,750.00	\$ 13,400.00	\$ 3,500.00	\$ 3,900.00	\$ 2,050.00	\$ 3,280.00	\$ 620.00	\$ 50.00	\$ 27,350.00	\$ 100.00	\$ 15,000.00	\$ -	\$ 800.00	\$ -	\$ 500.00	\$ 10,000.00	\$ 200.00	\$ 600.00	\$ 50.00	\$ -	\$ 50.00	\$ 50.00	\$ -
Conferences	\$ 38,867.50	\$ 29,567.50	\$ 3,000.00	\$ 9,250.50	\$ 3,717.00	\$ 13,350.00	\$ 200.00	\$ 50.00	\$ 9,300.00	\$ 2,000.00	\$ -	\$ -	\$ 1,500.00	\$ 50.00	\$ 2,500.00	\$ 3,000.00	\$ 200.00	\$ -	\$ 50.00	\$ -	\$ -	\$ -	\$ -
Job Fairs	\$ 28,050.00	\$ 5,050.00	\$ -	\$ 3,000.00	\$ 50.00	\$ 2,000.00	\$ -	\$ -	\$ 23,000.00	\$ 1,000.00	\$ -	\$ -	\$ -	\$ 12,000.00	\$ -	\$ -	\$ 10,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Meetings	\$ 38,050.00	\$ 19,400.00	\$ 1,000.00	\$ 3,650.00	\$ 10,200.00	\$ 2,500.00	\$ 50.00	\$ 2,000.00	\$ 18,650.00	\$ 500.00	\$ 1,000.00	\$ 500.00	\$ 500.00	\$ 2,000.00	\$ 1,000.00	\$ 200.00	\$ 1,500.00	\$ 9,500.00	\$ 1,500.00	\$ 200.00	\$ 100.00	\$ 100.00	\$ 50.00
Outreach	\$ 49,722.50	\$ 16,225.00	\$ 1,000.00	\$ 5,000.00	\$ 1,200.00	\$ 8,950.00	\$ 75.00	\$ -	\$ 33,497.50	\$ 2,500.00	\$ 3,000.00	\$ 2,000.00	\$ 200.00	\$ 1,000.00	\$ 5,297.50	\$ 500.00	\$ 3,000.00	\$ 15,000.00	\$ 1,000.00	\$ -	\$ -	\$ -	\$ -
Performance incentives	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Staff Development	\$ 44,550.00	\$ 20,600.00	\$ 1,000.00	\$ 5,500.00	\$ 1,800.00	\$ 12,000.00	\$ 150.00	\$ 150.00	\$ 23,950.00	\$ 4,000.00	\$ 5,500.00	\$ 500.00	\$ 500.00	\$ 2,500.00	\$ 3,000.00	\$ 200.00	\$ 50.00	\$ 1,500.00	\$ 500.00	\$ 5,000.00	\$ 500.00	\$ 200.00	\$ -
Travel	\$ 46,165.00	\$ 22,515.00	\$ 1,200.00	\$ 11,800.00	\$ 1,815.00	\$ 6,050.00	\$ 1,500.00	\$ 150.00	\$ 23,650.00	\$ 4,000.00	\$ 2,500.00	\$ -	\$ 4,000.00	\$ 2,000.00	\$ 7,000.00	\$ 100.00	\$ 800.00	\$ 1,500.00	\$ 200.00	\$ 1,000.00	\$ 400.00	\$ 100.00	\$ 50.00
Contract Services	\$ 308,991.00	\$ 143,450.00	\$ 65,000.00	\$ 14,000.00	\$ 10,250.00	\$ 19,200.00	\$ 34,000.00	\$ 1,000.00	\$ 165,541.00	\$ 3,500.00	\$ 40,000.00	\$ 5,000.00	\$ 5,000.00	\$ 76,141.00	\$ 5,000.00	\$ 200.00	\$ 1,200.00	\$ 15,000.00	\$ 6,000.00	\$ 1,000.00	\$ 2,000.00	\$ 4,000.00	\$ 1,500.00
Sub/Grants Awarded	\$ 283,877.00	\$ 128,377.00	\$ -	\$ 50,000.00	\$ 40,000.00	\$ 35,277.00	\$ 3,100.00	\$ -	\$ 155,500.00	\$ -	\$ 150,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500.00	\$ 2,000.00	\$ -	\$ -	\$ -	\$ 2,500.00	\$ 500.00
Misc	\$ 3,050.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,050.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50.00	\$ -	\$ 3,000.00	\$ -	\$ -	\$ -	\$ -
Depreciation	\$ 20,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,000.00	\$ -	\$ -	\$ -	\$ -
Interest	\$ 4,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,000.00	\$ -	\$ -	\$ -	\$ -
Incumbent WRK	\$ 400,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 400,000.00	\$ -	\$ 400,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
On The Job	\$ 580,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 580,000.00	\$ 60,000.00	\$ 500,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,000.00	\$ -	\$ -	\$ -
Incentives	\$ 19,000.00	\$ 2,000.00	\$ -	\$ -	\$ -	\$ 2,000.00	\$ -	\$ -	\$ 17,000.00	\$ 2,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Education	\$ 1,518,383.00	\$ 140,000.00	\$ -	\$ 100,000.00	\$ -	\$ 40,000.00	\$ -	\$ -	\$ 1,378,383.00	\$ 75,000.00	\$ 850,000.00	\$ 5,000.00	\$ 25,000.00	\$ 225,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 125,000.00	\$ -	\$ 73,383.00
Work Exp	\$ 935,785.75	\$ 904,398.25	\$ -	\$ -	\$ -	\$ 290,000.00	\$ 614,398.25	\$ -	\$ 31,387.50	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 31,387.50	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Supportive Services	\$ 380,000.00	\$ 40,000.00	\$ -	\$ 15,000.00	\$ -	\$ 25,000.00	\$ -	\$ -	\$ 340,000.00	\$ 40,000.00	\$ 250,000.00	\$ -	\$ 10,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 40,000.00	\$ -	\$ -
	\$ -	\$ -					\$ -		\$ -		0	0											
Total	\$ 10,460,561.00	\$ 4,521,838.50	\$ 304,078.00	\$ 1,518,126.00	\$ 442,245.00	\$ 1,436,347.00	\$ 765,000.00	\$ 56,042.50	\$ 5,938,722.50	\$ 403,442.50	\$ 3,126,325.00	\$ 102,305.00	\$ 147,322.50	\$ 515,553.50	\$ 169,162.50	\$ 19,576.00	\$ 125,000.00	\$ 248,907.50	\$ 50,505.00	\$ 243,325.00	\$ 606,260.00	\$ 47,055.00	\$ 133,983.00

Item

Contract Extensions

Background

The Workforce Alliance is seeking to extend contacts for the A-133 Audit Services with WIPFLI, Paymaster services with Allen, Gibbs, and Houlik, Workforce Innovation and Opportunity Act (WIOA) youth services with several providers. In addition, the project agreement with Cowley Community College for access to WIOA services in Cowley County is up for renewal this year and the Employer of Record Contracts due to an Request for Proposals, and Workforce Center Lease in El Dorado.

Analysis

A: A-133 Audit Services-

The Kansas Local Workforce Development Boards released an RFP for A-133 Audit services for period end 6/30/2019. WIPFLI was selected as the Auditors for Kansas Local Area's I, II, IV, and V. The current contract has one more year of available extensions and would audit year end June 30, 2023. The price is increasing from \$17,000 annually to \$27,000 annually. The price increase is due to a couple changes in compliance standards regarding ASC 842 and new lease standards and overall price increases over the past four years. Staff from the local areas currently using WIPFLI are all recommending extending the contracts.

B: Paymaster Services-

Background

The Workforce Alliance (WA) released a request for proposals (RFP) for accounting services on December 8, 2022. Notices were sent to the vendor list and the top 25 accounting firms in Wichita, and legal notice published in the Kansas Register. The RFP closed January 25, 2023 and only one response was received from Allen Gibbs and Houlik, LC (AGH).

Staff reviewed the proposal from AGH and found it to meet the terms and requests in the RFP, and the cost was in line with pricing expectations. Staff submitted a sole source request, due to only receiving one proposal, to the Kansas Department of Commerce (KDC). The sole source request was approved by KDC on March, 9, 2023.

Analysis

Staff has reviewed the RFP and submission to ensure it meets the requirements and has compiled a cost comparison. Below is a table with the cost breakdown of AGH's proposal. Based on the cost comparison and past bids, WA staff believe the costs are reasonable. Costs do increase slightly each year. The term will be for five years with two annual extensions.

June 27, 2023

Submitted By: Chad Pettera

		AGH Proposed	Current
General Accounting Fees			
	AP/AR Process	\$5.95 each	\$4.75
	Monthly Reporting	\$2,750	\$2,200.00
	990 Annual Tax	\$2,750	\$2,100.00
	5500 Annual Per Plan	\$500	
	Annual Closesout	\$4,060	\$3,250.00
	1099	\$300/\$5	\$300/\$5
Payroll Fees			
	EE Payroll	\$2	\$1.60
	Direct Deposit File	\$12.50	\$10.00
	Payroll Tax Payments	\$12.50	\$10.00
	Payroll Tax Processing	\$155	\$125.00
	Annual W-2/W-3	\$375/\$3.75	\$300/\$3.00
	Annual Online Payroll	\$2/EE Month	\$1.00/EE Month
	ACA Monthly Tracking	\$62.50	\$50/\$1
	ACA Tracking EE	\$1.25/EE Month	
	ACA Annual Report	\$125	\$100/\$3
	ACA Annual Report	\$3.75/per form	
Hourly Rates			
	Staff	\$95-\$160	\$125
	Supervisor	\$161-\$225	\$200
	Manager	\$226-\$275	NA
	Officer	\$276-\$350	NA

C: Youth Contracts-**Cerebral Palsy Research Foundation (CPRF)**

CPRF responded to the WIOA Youth RFP released August 31, 2020, the contract was extended for the period of July 1, 2022 through June 30, 2023, and the contract has extensions available. WA staff is recommending extending the contract as allowed for an annual term that would start July 1, 2023 and end June 30, 2024.

The WIOA Youth elements provided by CPRF included:

- Case Management
- Work Experience
- Occupational Skills Training
- Leadership Development
- Financial Literacy
- Labor Market Data
- Follow Up

Performance and Budget to date: The chart is for a period of July 2022 through April of 2023. The expenditures to date total \$114,759 with a total of 39 WIOA Youth served.

June 27, 2023

Submitted By: Chad Pettera

Youth Element	Item	Budget	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Total Expenditures	Budget Remaining
Case Management																
	Wages	\$19,396.00	\$687.47	\$1,109.07	\$912.85	\$1,106.09	\$853.35	\$1,074.89	\$967.94	\$821.75	\$1,107.89				\$8,641.30	\$10,754.70
	Fringe	7,624.00	284.07	437.06	368.42	467.43	356.65	480.64	414.13	338.56	454.72				3,601.68	4,022.32
	Facilities	2,208.00	184.00	184.00	184.00	184.00	184.00	184.00	184.00	184.00	184.00				1,656.00	552.00
	Travel	6,100.00	317.29	404.44	316.69	442.13	353.38	367.44	308.69	390.69	290.50				3,191.25	2,908.75
	Office Supplies	900.00	0.00	0.00	39.05	0.00	0.00	0.00	7.13	0.00	84.00				130.18	769.82
	Indirect	10,232.00	508.67	643.58	582.25	662.34	566.55	641.00	590.49	560.03	643.16				5,398.07	4,833.93
	Communications	1,920.00	150.32	152.42	154.10	154.10	154.10	156.54	156.54	156.54	156.54				1,391.20	528.80
	HR/Contracts	9,451.00	731.82	692.54	720.51	712.64	721.42	704.06	695.30	701.18	699.96				6,379.43	3,071.57
	Total	\$57,831.00	\$2,863.64	\$3,623.11	\$3,277.87	\$3,728.73	\$3,189.45	\$3,608.57	\$3,324.22	\$3,152.75	\$3,620.77				\$30,389.11	\$27,441.89
# of Clients Served																
		66	30	30	34	34	36	38	38	38	39				317	-251
Work Experience																
	Budget	\$223,360.00	\$5,900.00	\$8,280.00	\$6,600.00	\$10,000.00	\$4,040.00	\$5,460.00	\$7,640.00	\$5,840.00	\$8,540.00				\$62,300.00	\$161,060.00
	# of Clients Served	65	17	19	22	19	17	18	20	20	22				174	-109
Leadership Development																
	Budget	\$11,000.00	\$0.00	\$400.00	\$0.00	\$600.00	\$0.00	\$800.00	\$600.00	\$200.00	\$200.00				\$2,800.00	\$8,200.00
	# of Clients Served	55	0	2	0	3	0	4	3	1	1				14	41
Follow Up Services																
	Budget	\$19,680.00	\$800.00	\$880.00	\$960.00	\$1,040.00	\$1,120.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,120.00				\$9,520.00	\$10,160.00
	# of Clients Served	26	10	11	12	13	14	15	15	15	14				119	-93
Literacy Education																
	Budget	\$18,550.00	\$700.00	\$1,050.00	\$0.00	\$1,400.00	\$350.00	\$350.00	\$1,050.00	\$350.00	\$700.00				\$5,950.00	\$12,600.00
	# of Clients Served	53	2	3	0	4	1	1	3	1	2				17	36
Labor Market Information																
	Budget	\$10,000.00	\$400.00	\$600.00	\$800.00	\$0.00	\$200.00	\$400.00	\$600.00	\$200.00	\$600.00				\$3,800.00	\$6,200.00
	# of Clients Served	50	2	3	4	0	1	2	3	1	3				19	31
Totals																
	Expenditures	\$340,421.00	\$10,663.64	\$14,833.11	\$11,637.87	\$16,768.73	\$8,899.45	\$11,818.57	\$14,414.22	\$10,942.75	\$14,780.77	\$0.00	\$0.00	\$0.00	\$114,759.11	\$225,661.89
	# of Clients Services	66	30	30	72	73	69	78	82	76	81	0	0	0	660	-594

Estimated Budget:

CPRF Contract Renewal Budget

Elements		QTR 1	QTR 2	QTR 3	QTR 4	Total Participants
Case Management	# Participants	41	52	40	30	50
	Cost	\$ 16,845.25	\$ 15,045.25	\$ 13,545.25	\$ 12,395.25	\$ 57,831.00
Work Experience	# Participants	40	47	35	28	50
	Cost	\$ 115,200.00	\$ 66,800.00	\$ 21,360.00	\$ 20,000.00	\$ 223,360.00
Leadership Dev.	# Participants	30	15	5	5	50
	Cost	\$ 6,000.00	\$ 3,000.00	\$ 1,000.00	\$ 1,000.00	\$ 11,000.00
Follow Up	# Participants	11	14	31	30	15
	Cost	\$ 2,800.00	\$ 3,200.00	\$ 6,800.00	\$ 6,880.00	\$ 19,680.00
Literacy	# Participants	28	15	5	5	50
	Cost	\$ 9,800.00	\$ 5,250.00	\$ 1,750.00	\$ 1,750.00	\$ 18,550.00
Labor Market	# Participants	25	15	5	5	50
	Cost	\$ 5,000.00	\$ 3,000.00	\$ 1,000.00	\$ 1,000.00	\$ 10,000.00

Total number of participants is estimated at 50 with an estimated annual cost of \$340,421.

Budget Charts

D: Cowley Community College-

WA entered into a contract to provide WIOA Services in Cowley County starting January 2021. The contract has three annual extensions available, this would be the second of the three extensions.

Estimated proposed performance and budget for PY23 (July 1, 2023 through June 30, 2024).

Estimated Budget:

Provider:	Cowley Community College		FEIN #:	
			Proposed Budget:	\$66,200
			WIOA Cost	\$66,200
Contract Period:	July 1, 2023 - June 30, 2024		Other Funding	\$0
Item of Expenditure		WIOA (\$)	Other Funding (\$)	Total Budget
Personnel		\$44,000	\$0	\$44,000
Fringe Benefit		\$12,000	\$0	\$12,000
Professional Fees		\$0	\$0	\$0
Materials and Supplies		\$500	\$0	\$500
Staff Development & Travel		\$2,000	\$0	\$2,000
Dues, Memberships & Publications		\$0	\$0	\$0
Occupancy Costs		\$7,700	\$0	\$7,700
Other (Please specify)		\$0	\$0	\$0
Other (Please specify)		\$0	\$0	\$0
Indirect Costs		\$0	\$0	\$0
TOTAL		\$66,200	\$0	\$66,200

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Projected WIOA Adult Performance					
	QTR 1	QTR 2	QTR 3	QTR 4	Average
Education and Employment Rate 2nd QTR after Exit	76.00%	76.00%	76.00%	76.00%	76.00%
Education and Employment Rate 4th QTR after Exit	74.00%	74.00%	74.00%	74.00%	74.00%
Earnings Median Earnings 2nd Qtr after Exit	\$5,751	\$5,751	5.751	\$5,751	\$5,751
Credential Attainment Within 4 QTRS after Exit	74.60%	74.60%	74.60%	74.60%	74.60%
Measureable Skills Gain Real Time Measure	52.20%	53.20%	53.20%	53.20%	53.20%
Projected WIOA DW Performance					
	QTR 1	QTR 2	QTR 3	QTR 4	Average
Education and Employment Rate 2nd QTR after Exit	82.50%	82.50%	82.50%	82.50%	82.50%
Education and Employment Rate 4th QTR after Exit	0.00%	79.00%	79.00%	79.00%	79.00%
Earnings Median Earnings 2nd Qtr after Exit	\$9,100	\$9,100	\$9,100	\$9,100	\$9,100
Credential Attainment Within 4 QTRS after Exit	78.60%	78.60%	78.60%	78.60%	78.60%
Measureable Skills Gain Real Time Measure	69.30%	69.30%	70.00%	70.00%	69.60%
Business Services Performance					
Projected WIOA DW Performance					
	QTR 1	QTR 2	QTR 3	QTR 4	Average
Retention- Adult 2nd and 4th QTR after Exit	50.00%	65.00%	65.00%	65.00%	61.25%
Retention- DW 2nd and 4th QTR after Exit	60.00%	80.00%	80.00%	80.00%	75.00%
Retention- Youth 2nd and 4th QTR after Exit	30.00%	45.00%	45.00%	45.00%	\$44
Retention- Wagner Peyser 2nd and 4th QTR after Exit	50.00%	65.00%	65.00%	65.00%	61.25%
Employer Penetration Rate % of Employers using WIOA Core	6.00%	6.00%	6.00%	6.00%	6.00%
Repeat Business Customers Rate % of Employers using WIOA Core	10.00%	10.00%	10.00%	10.00%	10.00%

E. Employer of Record Contracts-

Background

The Workforce Alliance (WA) completed a request for proposal (RFP) process for employer of record services (EOR). The EOR provides the payroll and all associated fringe and liability coverage for participants that are placed in work experiences. The Workforce Innovation and Opportunity Act (WIOA) Youth and Senior Community Service Employment Program (SCSEP) programs are the primary programs that utilize the EOR but other programs may use the service based on programming.

The RFP was released on January 5, 2023 and closed on February 16, 2023. The Workforce Alliance sent out notices to local temporary labor service providers and posted the notice of the RFP in the Wichita Eagle and communicated it through contact lists maintained by the WA. The Workforce Alliance also hosted a pre-bid conference on January 26, 2023 in which one organization attended. The contract term is for three years with two annual extensions.

Analysis

Three proposals were received. The proposers were Manpower, The Arnold Group, and Elite Staffing. A staff taskforce of Denise Houston, KC Schumacher, Chip Reece, and Lori Schartz reviewed the proposals and prepared questions for which the proposers submitted written clarification.

Costs for services:

Wage Mark Up By Job Classification	Manpower	The Arnold Group	Elite Staffing
Office/Clerical	32%	40%	31%
Light Industrial	37%	44%	34%
Industrial/Landscaping	39%	-	36%
Other Services			
Criminal Background Check	\$7.50-\$15.00	Varies	Varies
Drug Test	\$7.50-\$30	\$18-\$45	\$14.99

Evaluation:

The Taskforce Scored the proposals based on 9 factors

	Manpower	The Arnold Group	Elite Staffing
Experience and Qualifications	200	190	140
Capacity	100	95	60
Ability to Place 16-21 Year Olds	75	78	94
Price	93	79	99
Services Available	69	74	45
Timing of Delivery	40	40	37
Technical Response	38	38	37

June 27, 2023

Submitted By: Chad Pettera

Completeness of Proposal	97	86	67
Financial Ability	100	95	100
Total	812	775	679

The LWDB authorized contracts for employer of record services with Manpower and The Arnold Group.

F. Butler Workforce Center Lease-

Background

The office lease for the Butler Workforce Center in El Dorado expires on June 30, 2023, but has available extensions. The El Dorado Workforce Center has been at its current location at 524 N Main since 2014, and was re-procured in 2019 for terms available through 2025. Workforce Alliance leases approximately 2,433 square feet and pays \$4,631.00 in rent monthly.

Analysis

WA staff is recommending renewing the lease for a 12 month term for the period of July 1, 2023 through June 30, 2024 with all other terms remaining the same.

Strategic Goals Supported

This activity supports the following Strategic goals of the Local Workforce Development Board:

- Meet or exceed the negotiated performance of WIOA Title I programs to maximize community impact
- Enhance youth employment opportunities by expanding partnerships with businesses, schools and other community organizations
- Increase the awareness of workforce programs and services throughout South Central Kansas

Recommended Action

Authorize contract extensions as presented.

Workforce Alliance of South Central Kansas

2023—2025 Proposed Strategic Goals



Mission:

Growing the Regional Economy through
a Skilled Workforce

Vision:

Supporting and Advancing a Competitive Workforce in
South Central Kansas

**Exceed Workforce Innovation
and Opportunity Act (WIOA)
Performance Goals in
Program and One-Stop
Operations**

Tactical Focus:

- WIOA Title I
- Senior Community
Employment Service
Program (SCSEP)
- Integrated Service Delivery
Model

**Leverage Resources and
Align Services to Create
Community Impact Beyond
Annual WIOA Allocations**

Tactical Focus:

- Generate non-WIOA Funds
- Develop Creative and
Innovative Partnerships
- Strategic Communication
Plan

**Support Youth Employment
and Career Awareness
through Work-Based
Learning and Applied
Learning Models**

Tactical Focus:

- Youth Employment Project
(YEP) / Helping Youth
Prepare for Employment
(HYPE)
- Work-Based Learning (WBL)
 - Roadtrip Nation

Item

Policy Changes

Background

The LWDB has approved the following policy changes.

Analysis

A- Cost Allocation Plan/Policy

The U.S. Department of Labor (US DOL) has implementing changes to how costs are tracked for federal programs to comply with 2 CFR 200 for direct and indirect costs and WA must implement a new cost allocation plan.

WA staff has worked with AGH and other entities to study the changes in 2 CFR 200 regarding cost allocation of direct and indirect costs. WA has drafted a new policy, has worked with AGH to implement new GL codes and has established a new process with AGH to cost pool indirect costs and then allocation them monthly based on labor hours to each funding code.

B- Supportive Service Policy

The LWDB Executive Committee reviewed and approved staff recommendations to add Uber as an option for supportive services transportation services for the Adult, Dislocated Worker, and Youth Supportive Services Policies

- Add option for Uber under Supportive Services Transportation
 - Uber would only be an option under the following circumstances:
 - Customer does have a vehicle or access to a vehicle
 - The regular bus or paratransit is not an option due to time of day or location
 - Uber rides would only be available for required training dates or employment
 - Uber rides would be limited to two months
 - Uber rides would be set up by Senior Staff for specific dates and times to pick up and drop off customers at training or employment

C- Youth Incentive Policy

The LWDB approved adding incentives for WIOA youth participants to engage in Road Trip Nation activity. Incentives of \$25 to \$50 are available for WIOA youth who complete Road Trip Nation lessons and interview projects. A total of 5 lessons are available and 5 interview projects.

D- Occupations Approved for Training

The LWDB approved the following Occupations for Training recommended by the Program and Performance Committee after input from staff, board members, employers and partner agencies.

PY23
Kansas Local Area IV WIOA Approved Training List

Industry	O*Net Code	Occupation	KS Median Wage/Hr. (2021 - O*Net)	KS Growth Projection 2020-2030 (O*Net)	Number Trained 2018 to 2023	WA Staff Recommendation
Advanced Manufacturing Advanced Materials Aerospace*	49-3011	Aviation Maintenance Technology/ A&P (Aircraft Mechanics)	\$ 30.81	20%	61	Remain
	49-2091	Avionics	\$ 29.13	20%	6	Remain
	17-3013	CAD/CAM & CATIA	\$ 22.96	0%	3	Remain
	51-2092	Composite Fabrication & Repair	\$ 17.50	-4% Decline	29	Remain
	51-9161	Computer Controlled Machine Tool Operator (CNC)	\$ 21.33	3%	83	Remain
	49-3031	Diesel Mechanics	\$ 23.01	7%	1	Remain
	47-2111	Electrician	\$ 23.88	7%	1	Removed
	17-2011	Engineering (Aerospace/Chemical/Electrical / Industrial/Mechanical)	\$ 47.62	18%	91	Removed
	51-4191	Heat Treating Equipment Setters, Operators & Tenders, Metal and Plastic	\$ 22.04	0%	0	Remain
	47-2073	Heavy Equipment Operator	\$ 20.65	4%	0	Removed
	53-7051	Industrial Equipment Operator	\$ 18.25	22%	0	Remain

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Submitted By: Chad Pettera

	49-9071	Industrial Maintenance Technician	\$ 18.18	8%	4	Remain
	51-4081	Machine Tool Operator- Metal and Plastic	\$ 15.80	4%	65	Remain
	17-3026	Manufacturing or Production Technicians	\$ 26.52	15%	45	Remain
	17-3029.01	Nondestructive Testing (NDT) or Inspection	\$ 28.90	5%	20	Remain
	11-1021	Operations Management Technical Certificate	\$ 37.26	10%	0	Remain
	19-4099.01	Quality Control or Inspection (O*NET - Quality Control Analyst)	\$ 23.10	7%	53	Remain
	17-3024.01	Robotics Technician	\$ 29.02	-4%	8	Remain
	47-2211	Sheet Metal Workers	\$ 22.71	8%	212	Remain
	11-3071-04	Supply Chain/Logistics Managers	\$ 45.48	14%	10	Remain
	51-4111	Tool and Die Maker	\$ 23.65	11%	0	Remain
	51-4033	Tooling	\$ 17.48	4%	0	Remain
	53-3032	Transportation Equipment (Heavy and Tractor-Trailer Truck Drivers)	\$ 23.07	9%	0	Remain
	51-4121	Welders, Cutters, Solderers, and Brazers	\$ 21.92	12%	17	Remain
Agriculture*	19-4021	Biological Technicians	\$ 18.57	8%	0	Removed
	49-3041	Farm Equipment	\$ 22.34	13%	0	Removed

		Mechanics and Service Technicians				
	11-9121	Natural Sciences Mangers	\$ 61.00	8%	0	Removed
	53-7081	Refuse and Recyclable Material Collectors	\$ 17.34	9%	0	Removed
	19-1013	Soil and Plant Scientists	\$ 29.63	11%	0	Removed
	19-1023	Zoologists and Wildlife Biologists	\$ 26.40	0%	0	Removed
Automotive	49-3023	Automotive Service Technicians and Mechanics	\$ 18.18	-1% Decline	5	Remain
Construction	47-2031	Construction Carpenters	\$ 21.83	5%	2	Remain
	47-2061	Construction Technology/Tra des/Laborer	\$ 17.52	9%	4	Remain
	49-9021	HVAC	\$ 23.01	2%	12	Remain
Data Services Information Technology*	11-3021	Computer and Information System Managers (IM System Managers)	\$ 61.13	15%	2	Remain
	15-1232	Computer User Support Specialists	\$ 22.84	10%	26	Remain
	15-1212	Cyber Security (Information Security Analysts)	\$ 41.45	39%	19	Remain
	15-2051	Data Scientists	\$ 43.99	35%	2	Removed
	15-1244	Network and Computer Systems Administrators	\$ 37.00	6%	6	Remain

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Submitted By: Chad Pettera

	15-1252	Software Applications	\$ 47.75	25%	0	Remain
	15-1252	Software Developers	\$ 47.75	25%	28	Remain
	15-1252	Software Engineers	\$ 47.75	25%	0	Remain
	15-1254	Web Developer	\$ 29.60	14%	6	Remain
Educational Services	25-2012 thru 25-2054	Teacher	\$ 27.12	5%	1	Removed
Healthcare*	43-3021	Acute Coding/Medical Billing (Billing, Posting and Rate Clerks)	\$ 18.13	3%	24	Remain
	11-9111	Administration/ Management (Medical and Health Service Managers)	\$ 45.34	30%	2	Remain
	29-2072	American Health Information Management Association Certified Coding Specialist	\$ 21.25	7%	16	Remain
	17-2031	Bioengineers and Biomedical Engineers	\$ 38.41	10%	4	Removed
	31-1131	Certified Nurse Aide (CNA)- Only as part of a career pathway	\$13.97	4%	281	Remain
	31-1131	Certified Medication Aide (CMA)	\$13.97	4%	98	Remain
	31-9091	Dental Assistant/ Hygienist	\$ 18.02	5%	2	Removed
	29-9021	Health Information	\$ 28.43	14%	0	Remain

June 27, 2023

Submitted By: Chad Pettera

		Technology (HIT)				
	31-1121	Home Health Aide (HHA)- Only as part of a career pathway	\$ 11.16	17%	31	Remain
	29-2061	Licensed Practical Nurse (LPN)	\$ 22.43	6%	116	Remain
	31-9092	Medical Assistant	\$ 16.99	14%	149	Remain
	29-2012	Medical and Clinical Laboratory Technician	\$ 23.08	9%	0	Remain
	29-2072	Medical Records Specialists	\$ 21.25	7%	17	Remain
	29-2011	Medical Technology BS	\$ 23.08	9%	0	Removed
	31-2011	Occupational Therapy Assistant	\$ 29.09	27%	0	Remain
	29-2052	Pharmacy Technician/ Pharmacy Aid	\$ 17.61	11%	23	Remain
	31-9097	Phlebotomist	\$17.07	19%	48	Remain
	31-2021	Physical Therapy Assistant (PTA)	\$ 28.76	24%	4	Remain
	29-2034	Radiological Technician/Sonography	\$ 28.52	6%	9	Remain
	29-1141	Registered Nurse (RN)	\$ 29.71	7%	35	Remain
	29-1126	Respiratory Therapist	\$ 28.86	23%	3	Remain
	29-2055	Surgical Technologist	\$ 22.55	7%	6	Remain
Hospitality	35-1011	Chefs and Head Cooks	\$ 21.49	20%	1	Removed

K-12 CTE	All Certifications and Credentials included on the Kansas Excel in CTE Initiative approved list are included on the Kansas Local Area IV WIOA Approved Training List for Youth program only.					Remain
Oil and Gas*	19-2031	Chemist	\$ 35.66	6%	0	Removed
	47-2073	Equipment Operator	\$ 20.65	4%	0	Removed
	19-4043	Geologist	\$ 23.23	5%	0	Removed
	19-4043	Geophysical Data Technician	\$ 23.23	5%	0	Removed
	49-9041	Industrial Controls	\$ 28.90	25%	0	Removed
	17-3029.01	Industrial Radiographer	\$ 28.90	5%	0	Removed
On-the-Job Training	All occupations with demonstrated self-sufficient wages will be approved for OJT if employer has an active contract with the Workforce Alliance.					Remain
Public Safety	29-2042	Emergency Medical Technicians and Paramedics	\$ 11.17	8%	4	Remain
	33-2011	Fire Science/Firefighters	\$ 18.99	3%	0	Remain
	21-1092	Probation Officers and Correctional Treatment Specialists	\$ 22.56	3%	0	Remain
	33-3051	Police and Sheriff's Patrol Officers	\$ 24.27	8%	0	Remain
Registered Apprenticeship	All Occupations and Related Technical Instruction for Apprenticeship Programs that have been registered with the Kansas State Office of Apprenticeship for the South Central Region are included on the Kansas Local Area IV WIOA Approved Training List. RA's must also meet Local Area IV self-sufficient wage requirements.					Remain
Social Services	21-1011	Substance Abuse Counselors	\$ 23.24	16%	3	Removed
	21-1021	Social Worker	\$ 22.42	5%	2	Removed

June 27, 2023

Submitted By: Chad Pettera

Transportation and Logistics*	53- 3032	CDL	\$ 23.07	9%	184	Remain
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*Industry corresponds to a Career Pathway. Career Pathways allow job seekers, students, and parents to explore educational requirements and career opportunities in prevalent industry clusters within the region. For more information, visit

Recommended Action: *Receive and File*



Chief Elected Officials Board Meeting Minutes

Tuesday, March 7, 2023

2:00-3:00 p.m.

1. Welcome and Introductions

Commissioner Wilt (Cowley County) called the meeting to order.

2. CEOB Leadership Transition:

- Laura stated Commissioner Wilt has Chaired the CEOB for three-years and will be stepping down as Chair. She and Keith reached out to Commissioners Howell and Kuehny to step in as Chair and Vice-Chair.

ACTION TAKEN: Council Member Hohiesel (Wichita) moved to appoint Commissioner Jim Howell (Sedgwick County) as Chair and Commissioner Jill Kuehny (Sumner County) as Vice Chair of the Local Area IV CEOB. Commissioner Wilt (Cowley County) seconded. Motion Passed Unanimously.

3. Workforce Alliance Budget & Audit Update

- Chad explained the Workforce Alliance currently has 58% of the budget remaining at the end of January.
- The Outreach and Capacity Building Fund is down due to increasing activities, but there is no concern with where funds are.
- WA is heavily spending in the One Workforce Grant with increases in occupational and on the job training.
- The WA audit was wrapped up last week and it was shown to be in good standing. The audit will be available at a future date.

4. Career Services Agreement

- In 2021, after a U.S. Department of Labor review, it was stated to be approved for WIOA funds you must meet certain criteria when providing services.
 - Working with the Kansas Department of Commerce, the WA put an agreement together.
 - The Department of Labor reviewed the document in fall 2022 and requested minor changes including wording and job titles. Those changes can be found highlighted in the meeting packet. No major changes were suggested.

ACTION TAKEN: Commissioner Howell (Sedgwick County) moved to approve the agreement pending final review by USDOL and authorize the necessary



signatures from the CEOB and LWDB. Commissioner Wayne Wilt (Cowley Counted) seconded. Motion Passed Unanimously.

5. **Workforce Alliance Local Workforce Development Board Member Appointments**

- The CEOB appoints Local Workforce Development Board Members each year.
 - One-third of the members are reappointed or appointed each year.
 - 11 of 32 members are up for reappointment. Those highlighted in yellow will expire this year.
 - WA Staff needs approval from the CEOB to request reappointment of those individuals. If those individuals do not wish to continue staff will seek new appointments.

ACTION TAKEN: *Commissioner Howell (Sedgwick County) moved to approve WA Staff to seek reappointments and new appointments to the Local Workforce Development Board. There was an unknown second. Motion Passed Unanimously.*

6. **Local Area IV Workforce Center Operations Update**

- The Workforce Center is working on strategies to increase traffic.
- Workshops are being offered at the Workforce Center, throughout the community, and virtually to meet a variety of needs.
- Partner Collaboration Meetings have been a big focus this year. WA is changing how we work with our different partners to reduce duplication of services in the community.
- Testing has gone up significantly in the last month, especially with Spirit in WorkKeys assessments.
- Commissioner Howell asked if Integra employee testing will be done through WA.
 - Amanda Duncan explained we are working with Integra closely to identify what occupations will be created and the skill requirements needed for positions. We are also partnering with local education providers to decide what programs will align with those jobs.

ACTION TAKEN: *Commissioner Jill Kuehny (Sumner County) motioned to Receive and File the Workforce Center Operations Updates. Council Member Hohiesel (Wichita) seconded. Motion Passed Unanimously.*



7. **Local Area IV County by County Labor Market Data:**

- Workforce Alliance is using Lightcast for labor market studies. This allows for customized reports for regional areas, industries, and occupations.
 - It is a large data set in which WA Staff can personalize for each area and is open to all the REAP regions. Laura has already run an overview for each of these areas.
 - Regional Economy Overviews are reports that provide a high-level overview of the economy, labor force, education attainment, demographics, various projections, population characteristics compared to the U.S., the number of people that commute out of a region during the day, and inbound and outbound migration.
 - Industry Reports can be run for specific industries and include what type of jobs and where they are available in the region, who are the companies hiring and how long it takes to fill job, and the skill set these groups are hiring for.
 - Impact Scenarios can tell you how the region will be affected if a company closes or new company is coming in. It will tell how these jobs will affect the earnings and the effect on local, state and federal taxes. It will show the direct and indirect impacts from the creation or loss of positions.
 - Company Overviews can pull analytics on individual companies including jobs available, the pay, and where individuals worked at before and after.
 - Laura said Regional Overview Reports can be found on the Workforce Alliance of South Central Kansas website under the CEOB page. If you need a report run, please reach out to WA Staff.

ACTION TAKEN: Commissioner Wayne Wilt (Cowley County) moved to receive and file the report on County Labor Market Data. Commissioner Jill Kuehny (Sumner County) seconded. Motion Passed Unanimously.

8. **Consent Agenda**

- A. Minutes from September 27, 2022
- B. WIOA Performance

ACTION TAKEN: Commissioner Wayne Wilt (Cowley County) moved to approve the consent agenda. Commissioner Jim Howell (Sedgwick County) seconded. Motion Passed Unanimously

Adjourn

The meeting adjourned at 3:00 pm.

NEXT MEETING: TUESDAY, JUNE 27, 2023, at 2:00 pm



Attendees:

Commissioner Wayne Wilt, Cowley County	Commissioner Jim Howell, Sedgwick County
Commissioner Jill Huehny, Sumner County	Amanda Duncan, Workforce Alliance
Councilmember Mike Hohiesel, Wichita	Denise Peters, Workforce Alliance
Chad Pettera, Workforce Alliance	
Laura Rainwater, Workforce Alliance	
Kennisha Rolfe, Workforce Alliance	

Item

Program Year 2021 (PY21) A-133 Audit

Background

The A-133 Audit for the period of July 2021 through June 2022 was completed in March of 2023.

Analysis

The A-133 Audit was a clean audit with no findings or recommendations. It has been filed with U.S. Department of Labor and the State of Kansas.

A report on the audit was provided to the LWDB Finance Committee at its meeting on May 31, 2023.

Recommended Action

Receive and File

Item

Program Year 2021 (PY21) 990 Tax Return

Background

The PY20 July 2021 through June 2022 990 Tax Return was prepared by AGH after the completion of the A-133 Audit.

Analysis

The tax return is attached for Board review. The return was filed with the IRS on May 12, 2023, if changes need to be made an amendment can be filed.

The LWDB Finance Committee was provided a report and the return for review at its meeting on May 31, 2023.

Recommended Action

Receive and File

Item

Workforce Centers Operations March Update

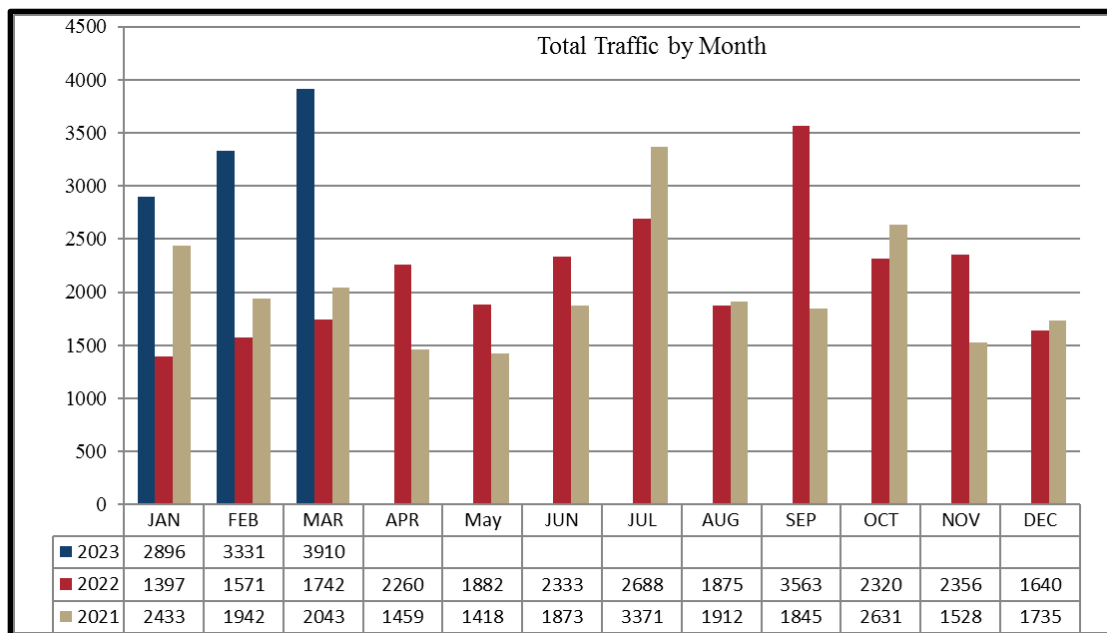
Background

Operating Hours:

- Wichita Workforce Center - Monday–Thursday 7 am–6 pm, Friday 9 am – noon
- Butler Workforce Center (El Dorado) – Monday-Thursday 8 am – 5 pm
- Sumner Workforce Center (Wellington) – Monday and Wednesday 8 am – 5 pm
- Cowley Workforce Center (Cowley College, Ark City) - Monday-Friday 8 am-5 pm

Total Customer Traffic

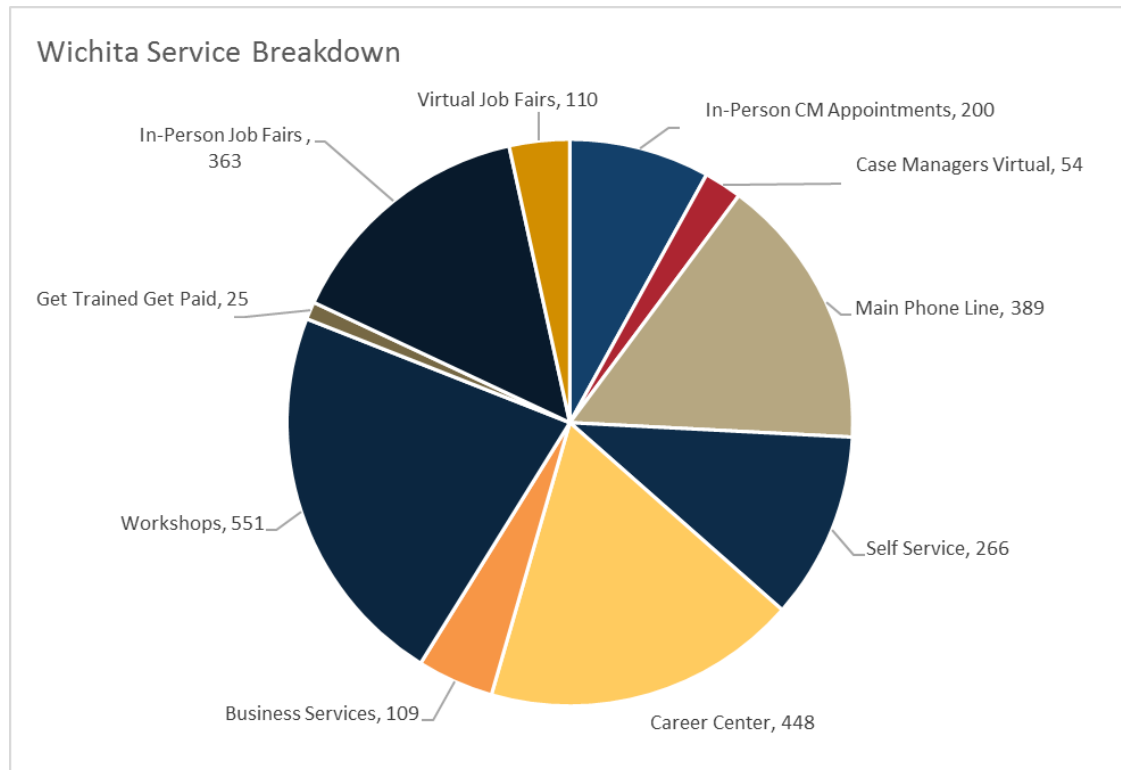
Across all Centers, traffic was up in the first quarter of 2023, with 3,910 individuals served in March. That number includes job seekers who received resume assistance, took pre-employment assessments, attended workshops, participated in job fairs and youth who engaged in workshops and other events in the community, just to name a few. That represents the highest count of individuals served in one month since January 2019. The bar graph below illustrates how traffic has changed monthly since January 2021.



Wichita Workforce Center Customer Counts

The pie chart below represents the services provided through Area IV’s comprehensive center, the Wichita Workforce Center. The Workshop category includes customers who came in for WorkKeys assessments, RESEA orientations as well as in person workshops. Case Management appointments, both in person and virtual, represents appointments for Trade Adjustment

Assistance (TAA), Jobs for Veterans State Grant (JVSG), WIOA Youth, Adult and special grant training programs.



Job Seeker Services

As Career Center staff met to help job seekers with resumes, mock interviews, job search activities and assisted with unemployment insurance questions, some of the successes they experienced included:

- Assisted more customers each month in 2023 than in 2022 months while having fewer staff,
- Continued to develop and strengthen community partnerships to streamline the referral process to the Career Center,
- Found fewer errors with customer documentation when doing audits on accounts,
- 28 customers who received services in the Career Center left comments on the Customer Satisfaction Survey with an average satisfaction rating of 4.89 out of 5.

Some highlights of first quarter activities outside of the Wichita Workforce Center include:

- Butler Workforce Center – Assisted with Holly Frontier Sinclair hiring in February. 111 individuals received assistance during the 3-week process which included 15 WorkKeys sessions.
- Sumner Workforce Center – The office is staffed 10-12 days per month. During which consistent traffic has increased to about 20 job seekers and two WorkKeys sessions are facilitated.
- Cowley College – The staff at Cowley College hosted two job fairs in the first quarter. In January Cowley College saw about 50 job seekers and in March Southwestern College, partnered with Cowley College and Cowley First, saw 158 job seekers.
- Corrections Partnership – For the first quarter of 2023, 426 services were provided to 124 individuals onsite at Parole and Probation. 75 individuals gained employment with an average wage of \$14.00 per hour.

June 27, 2023

Submitted By: Tisha Cannizzo and George Marko

Below is a breakdown of job seeker traffic numbers in multiple locations within Local Area IV. The difference in the numbers for these two charts for the Wichita Workforce Center is that the Career Center staff work with customers in more ways than one on one appointments. Those staff are returning MRP phone calls, which take considerable time and they facilitate group activities, both inside and outside of the Workforce Center.

One on One Job Seeker Services	Wichita	Butler	Sumner
# Walk In Customers	83	60	18
# Phone Appointments	76	15	2
# Zoom Appointments	19	0	0
# In Person Appointments	460		
# Customers Booked	568		
Total Customers Served	446	75	20

Workforce Center	# Job Seekers Served												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Wichita	679	632	773										2,084
Butler	110	164	75										349
Cowley	16	10	3										29
Sumner	19	22	20										61
Corrections	109	120	140										369
McConnell	31	32	33										96

Workshops

YouTube workshops have continued to be a strong resource for partner agencies and job seekers in 2023. In late February views for computer workshops began an unexpected climb exponentially and peaked on March 6. Below is a list of the most frequently watched YouTube videos, followed by attendance data on live workshops facilitated at the Wichita Workforce Center.

2023 Top Viewed Workshop Videos	Jan	Feb	Mar
Total Views	513	2,400	20,600
Starting Off Right	36	30	47
Attitude Determines Altitude	71	34	36
Intro to the Workforce Center and Services	79	53	109
WorkKeys National Career Readiness Certificate	28	39	44
Creating a Resume Using Templates	61	32	24
Basic Computers 101-Part 1		1,305	14,132

Basic Computers 101-Part 2		251	2,716
Basic Computers 102-Part 1		58	487
Basic Computers 102-Part 2		105	797
Basic Computers 102-Part 3		97	1,562

In House Workshops	March Registered	March Attended	2023 Attended
Basic Computers 101	4	3	10
Basic Computers 102	14	7	23
Intro to Word	17	12	28
Intro to Excel	14	8	27
Online Applications 101	11	6	11
Job Search 101	5	3	3
Resumes Start to Finish (Part 1)	7	2	9
Resumes Start to Finish (Part 2)	2	1	4
Big Interview	1	0	2
Digital Skills E-Learning Lab	15	11	16
TOTAL	90	53	133

One Stop Operator Update

Partner meetings returned to the Wichita Workforce Center in 2023. The meeting structure was designed to provide an opportunity for non-profit and government service agencies to connect at an introductory level and increase engagement and strategic collaboration as each organization is interested and able.

- Workforce 101 – monthly - single exposure event for any service organization staff member who wishes to learn more about Workforce Center services.
- Workforce Partner Collaboration Meeting – every other month - large, inclusive meeting to develop relationships and to learn about programs and services to benefit all organizations.
- Access Point – every other month – strategic meetings of committed partner organizations to develop integrated relationships to best serve individuals in need of higher paying jobs.
- WIOA Partners - Twice a year to discuss MOU agreements.

Partner Meeting Participation								
Month	Workforce 101		Partner		Access Point		WIOA	
	Partners	Workforce	Partners	Workforce	Partners	Workforce	Partners	Workforce
December-22			37	19				
January-23	10	1			22	13		
February-23	6	1	29	11				
March-23	11	1			14	10		

Business Services

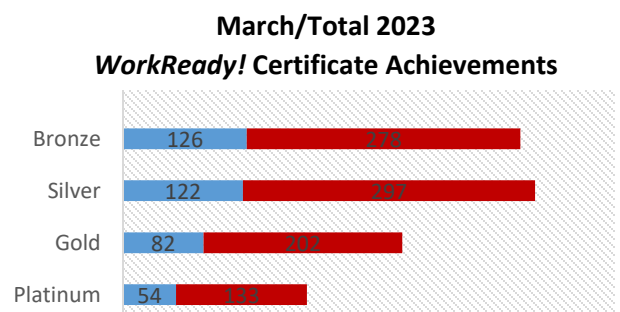
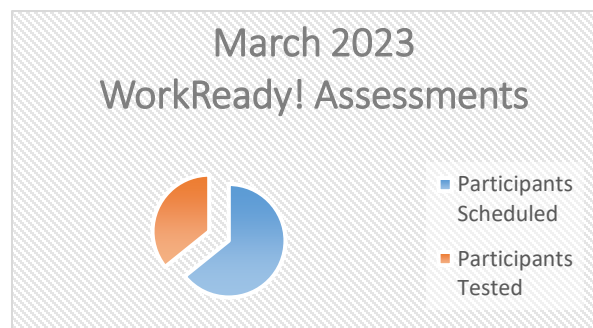
Area IV posted 612 jobs in KansasWorks this month, which is a 12% increase from the month of February. State-wide, there is currently 55,477 open positions, with 8,502 active resumes in

KansasWorks, which is fewer open positions (57,453) and more active resumes (7,920) than the prior month.

472 job seekers attended 8 different job fairs in March while 60 employers participated. In March Business services has conducted bi-weekly multi-employer job fairs in addition to 6 other virtual, single employer, and community events. Job fairs are exhibiting consistent jobseeker traffic by averaging 68 participants through the first quarter of 2023. Jobseeker participation is lower compared to pre-pandemic numbers; however, employer feedback has been positive stating that the quality of the applicants is high.

The center experienced a slight decrease in WorkReady! certificates award rate to the individuals that tested in the month of March. However, there was an increase in the number of participants scheduled from 306 in January, 604 in February, and now 802 in March. With testing 447 people, about 86% percent passed. Testing numbers were largely increased due to Spirit's hiring event February 11, 2023 in which they made over 700+ offers.

<p><u>WorkReady! Certificates</u></p> <p><i>March Certificates Awarded - 384</i></p> <p><i>Award Rate – 85.9%</i></p> <p><i>2023 Certificates Awarded – 910</i></p> <p><i>Award Rate – 88.7%</i></p>	<p><u>WorkReady! Testing</u></p> <p><i>March Testing Sessions - 36</i></p> <p><i>Attendance Rate – 55.7%</i></p> <p><i>2023 Testing Sessions – 83</i></p> <p><i>Attendance Rate – 59.9%</i></p>
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	March	2023 Totals
<i>Pre-Employment Skills Assessments Administered</i>	174	512
<i>Applications Completed</i>	30	176
<i>Services to Employers</i>	222	699
<i>Job Postings</i>	612	1822

Recommended Action
Receive and File.



2023 Workforce Innovation Conference

A Focus on Talent Recruitment and Retention

Please join us in Manhattan, Kansas for the annual Workforce Innovation Conference, hosted by the Kansas Department of Commerce and the Kansas Board of Regents. For just \$100, you will gain access to a series of presentations and workshops to enhance and improve workforce solutions in Kansas. Plus, Tuesday's schedule features Local Area discussion groups that provide an opportunity for each local area to discuss takeaways from the conference and share ideas that can be implemented in their area.

Keynote Speaker



Dr. Sarabeth Berk is the leading expert on hybrid professional identity and career belonging. She was featured in Forbes, is a TEDx speaker and is the author of *More Than My Title*. Dr. Berk's formal title is Chief of Staff at Talent to Team, but she calls herself a Creative Disruptor because she works at the intersection of being an artist, researcher, educator, and designer. It took an identity crisis for her to realize she actually integrates these identities together and that's where her unique value lies.

Through groundbreaking research, Dr. Berk developed a one-of-a-kind approach that takes personal branding and career development to a whole new level. Today, she helps professionals discover and articulate their professional identity and unique value in the workforce. As a result, her clients feel more seen, empowered and confident, and teams recognize each other as more than their job titles, valuing the critical yet different roles of experts, generalists, and hybrids in the workforce.

Dr. Berk obtained her PhD from the University of Denver, and has degrees from the School of the Art Institute of Chicago and Rhode Island School of Design. She resides in Boulder, Colorado with her two pups (a golden retriever and miniature schnauzer) and partner who is also a hybrid professional.

Item

WIOA Performance Reports

Background

Program Year 2022 (PY22) began on July 1, 2022. The program year will end on June 30, 2023. While the program year is almost complete, performance is not final until late August.

Analysis

WIOA Adult, Dislocated Worker, and Youth (PY22)

The Adult Program projected annual performance is to exceed the goal for Entered Employment 2nd Quarter, Entered Employment 4th Quarter, Median Earnings, Credential Rate, and Measurable Skills Gain.

The Dislocated Worker Program projected annual performance is to exceed the goal for Entered Employment 2nd Quarter, Entered Employment 4th Quarter, and Median Earnings. LAIV is projected to not meet the sanction level for Credential Rate and Measurable Skills Gain. The low numbers in Measurable Skills Gain are most likely a data entry issue. However, the low number of participants in the measure is also having an impact.

The Youth Program projected annual performance is to exceed the goal for Placement in Employment, Education, or Training 2nd Quarter, Placement in Employment, Education, or Training 4th Quarter, Credential Rate, Median Earnings, and Measurable Skills Gain.

LAIV is projected to do a little better than the State in annual performance. LAIV is projected to exceed the goal for 13 measures and not meet the sanction level for two measures. The State is projected to exceed the goal for nine measures, meet the goal for two measures, and not meet the sanction level for four measures.

Wagner Peyser (PY22)

Wagner-Peyser projected annual performance is to exceed the goal for Entered Employment 2nd Quarter, Entered Employment 4th Quarter, and Median Earnings.

Effectiveness in Serving Employers for WIOA and Wagner-Peyser (PY22)

The Effectiveness in Serving Employers measure is still in baseline status. Only the Retention rate is calculated at the local level. The Employer Penetration and Repeat Business Customer rates are calculated at the State level. LAIV is very close to the State for all programs for the Retention rate. Adult Retention rate is 69.12%, Dislocated Worker Retention rate is 79.81%, Youth Retention rate is 73.91%, and Wagner-Peyser Retention rate is 67.57%. Statewide Employer Penetration rate is 5.92%. Statewide Repeat Business Customers rate is 44.50%.

WIOA Average Indicator Scores (PY22)ke

June 27, 2023

Submitted By: Denise Houston

For Average Indicator Score LAIV is projected to exceed the goal for Employment 2nd Quarter, Employment 4th Quarter, and Median Earnings, and meet the goal for Credential Rate and Measurable Skills Gain.

For Average Program Score LAIV is projected to exceed the goal for the Adult and Youth programs and meet the goal for the Dislocated Worker program.

For Average Indicator Score the State is projected to exceed the goal for Employment 2nd Quarter, Employment 4th Quarter, and Median Earnings, and not meet the sanction level for Credential Rate and Measurable Skills Gain.

For Average Program Score the State is projected to exceed the goal for the Dislocated Worker and Youth programs and meet the goal for the Adult program.

Senior Community Service Program (PY22)

Minimal performance information is available for the SCSEP program at this time. The Department of Labor switched to a new reporting platform and performance reports were not available prior to the meeting.

Strategic Goals Supported

This activity supports the following Strategic goals of the Local Workforce Development Board:

- Meet or exceed the negotiated performance of WIOA Title I programs to maximize community impact

Recommended Action: Receive and file.

**WIOA Programs
Program Year 2022
Performance Report of LA IV
as of 06/05/2023**

Adult			PY22 1st Qtr		PY22 2nd Qtr		PY22 3rd Qtr		PY22 4th Qtr		PY22 Annual Report		PY22 State / Annual Report		*Reporting Period
		Goal	July 22 - Sept 22		Oct 22 - Dec 22		Jan 23 - Mar 23		Apr 23 - June 23		July 22 - June 23		July 22 - June 23		
		Sanction													
Employment Rate	(2nd	76.00%		99		64		90		114		367		1060	4th Qtr= 04/01/22 to 06/30/22
	Qtr. after Exit)	68.40%	75.00	132	77.11	83	81.08	111	74.03	154	76.46	480	79.28	1337	Annual= 07/01/21 to 06/30/22
Employment Rate	(4th	71.90%		56		69		97		61		283		961	4th Qtr= 10/01/21 to 12/31/21
	Qtr. after Exit)	64.71%	83.58	67	71.88	96	73.48	132	73.49	83	74.87	378	75.79	1268	Annual= 01/01/21 to 12/31/21
Earnings		\$6,784.00													4th Qtr= 04/01/22 to 06/30/22
	(Median Earnings 2nd Qtr. after Exit)	\$6,105.60	\$6,514.82	N/A	\$8,368.96	N/A	\$8,561.86	N/A	7865.13	N/A	\$7,582.18	N/A	\$8,405.33	N/A	Annual= 07/01/21 to 06/30/22
Credential Attainment		76.50%		6		13		5		9		33		362	4th Qtr= 10/01/21 to 12/31/21
	(Within 4 Qtrs. after Exit)	68.85%	85.71	7	81.25	16	62.50	8	90.00	10	80.49	41	69.35	522	Annual= 01/01/21 to 12/31/21
Measurable Skills Gain		64.10%		3		1		1		0		4		262	4th Qtr= 04/01/23 to 06/30/23
	(Real Time Measure)	57.69%	50.00	6	50.00	2	50.00	2	~~~~	0	66.67	6	38.30	684	Annual= 07/01/22 to 06/30/23

Dislocated Workers

	Employment Rate	77.00%		153		125		115		104		501		565	4th Qtr= 04/01/22 to 06/30/22
	(2nd Qtr. after Exit)	69.30%	85.00	180	88.65	141	92.74	124	85.71	126	87.74	571	86.79	651	Annual= 07/01/21 to 06/30/22
	Employment Rate	78.00%		92		174		149		127		542		591	4th Qtr= 10/01/21 to 12/31/21
	(4th Qtr. after Exit)	70.20%	92.93	99	89.23	195	82.78	180	90.07	141	88.13	615	87.17	678	Annual= 01/01/21 to 12/31/21
	Earnings	\$9,653.00													4th Qtr= 04/01/22 to 06/30/22
	(Median Earnings 2nd Qtr. after Exit)	\$8,687.70	\$10,064.41	N/A	\$11,656.90	N/A	\$11,466.91	N/A	11994.43	N/A	\$11,120.34	N/A	\$11,108.90	N/A	Annual= 07/01/21 to 06/30/22
	Credential Attainment	86.90%		0		5		6		7		18		52	4th Qtr= 10/01/21 to 12/31/21
	(Within 4 Qtrs. after Exit)	78.21%	0.00	1	50.00	10	60.00	10	87.50	8	62.07	29	78.79	66	Annual= 01/01/21 to 12/31/21
	Measurable Skills Gain	58.10%		0		2		0		0		2		51	4th Qtr= 04/01/23 to 06/30/23
	(Real Time Measure)	52.29%	0.00	4	40.00	5	0.00	1	0.00	1	40.00	5	45.54	112	Annual= 07/01/22 to 06/30/23

Youth

Education and Employment Rate (2nd Qtr. after Exit)	72.30%	60.00	3	100.00	7	100.00	6	64.29	9	80.00	28	76.56	160	4th Qtr= 04/01/22 to 06/30/22
	65.07%		5		7		6		14		35		209	Annual= 07/01/21 to 06/30/22
Education and Employment Rate (4th Qtr. after Exit)	69.40%	83.33	5	66.67	4	83.33	5	100.00	8	85.19	23	81.09	163	4th Qtr= 10/01/21 to 12/31/21
	62.46%		6		6		6		8		27		201	Annual= 01/01/21 to 12/31/21
Earnings (Median Earnings 2nd Qtr. after Exit)	\$3,050.00	\$7,805.43	N/A	\$4,322.36	N/A	\$6,306.74	N/A	9475.56	N/A	\$6,124.42	N/A	\$4,650.60	N/A	4th Qtr= 04/01/22 to 06/30/22
	\$2,745.00													Annual= 07/01/21 to 06/30/22
Credential Attainment (Within 4 Qtrs. after Exit)	66.30%	80.00	4	25.00%	1	100.00	3	100.00	4	76.47	13	57.45	81	4th Qtr= 10/01/21 to 12/31/21
	59.67%		5		4		3		4		17		141	Annual= 01/01/21 to 12/31/21
Measurable Skills Gain (Real Time Measure)	49.20%	0.00	0	47.06	8	20.00	4	0.00	0	50.00	15	30.15	82	4th Qtr= 04/01/23 to 06/30/23
	44.28%		13		17		20		20		30		272	Annual= 07/01/22 to 06/30/23

Summary LA IV

	1st Qtr			2nd Qtr			3rd Qtr			4th Qtr		
	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth	Adult	DW	Youth
Met Goal	2	3	3	3	3	2	3	3	4	3	4	3
Met Sanction	2			1		2				1		
Did Not Meet Sanction	1	2	2	1	2	1	2	2	1		1	2

Summary Annual LA IV / State

	Program to Date			
	Adult	DW	Youth	State
Met Goal	5	3	5	9
Met Sanction				2
Did Not Meet Sanction		2		4

The KS Dept. of Commerce accesses confidential data to obtain additional wage info; therefore, the actual performance rating cannot be released, only whether the rating met, exceeded, or was below the goal or sanction level.

~~~~ No data showing in the quarter yet even though it is within the current reporting period.

\* Reporting Period = Participants who exited during the time frame indicated will count in performance measures

**Wagner-Peyser  
Program Year 2022  
Performance Report of LAIV  
as of 06/05/2023**

| Wagner-Peyser                                     |            | PY22<br>1st Qtr |          | PY22<br>2nd Qtr   |                 | PY22<br>3rd Qtr |                  | PY22<br>4th Qtr |      | *Reporting Period             |
|---------------------------------------------------|------------|-----------------|----------|-------------------|-----------------|-----------------|------------------|-----------------|------|-------------------------------|
|                                                   |            | Goal            | Sanction | July 21 - Sept 21 | Oct 21 - Dec 21 | Jan 22 - Mar 22 | Apr 22 - June 22 |                 |      |                               |
|                                                   |            |                 |          |                   |                 |                 |                  |                 |      |                               |
| Employment Rate<br>(2nd Qtr. after Exit)          | 66.50%     | 73.03%          | 972      | 76.02%            | 1103            | 82.07%          | 1781             | 78.76%          | 1624 | 4th Qtr= 04/01/22 to 06/30/22 |
|                                                   | 59.85%     |                 | 1331     |                   | 1451            |                 | 2170             |                 | 2062 | Annual= 07/01/21 to 06/30/22  |
| Employment Rate<br>(4th Qtr. after Exit)          | 64.90%     | 74.35%          | 887      | 75.02%            | 856             | 73.63%          | 980              | 74.85%          | 1092 | 4th Qtr= 10/01/21 to 12/31/21 |
|                                                   | 58.41%     |                 | 1193     |                   | 1141            |                 | 1331             |                 | 1459 | Annual= 01/01/21 to 12/31/21  |
| Earnings<br>(Median Earnings 2nd Qtr. after Exit) | \$5,653.00 | \$6,637.48      | N/A      | \$8,248.17        | N/A             | \$10,074.67     | N/A              | \$9,673.01      | N/A  | 4th Qtr= 04/01/22 to 06/30/22 |
|                                                   | \$5,087.70 |                 |          |                   |                 |                 |                  |                 |      | Annual= 07/01/21 to 06/30/22  |

| Wagner-Peyser                                     |            | PY22<br>Annual Report<br>July 21 - June 22 |      | PY22<br>State / Annual Report<br>July 21 - June 22 |       | *Reporting Period             |
|---------------------------------------------------|------------|--------------------------------------------|------|----------------------------------------------------|-------|-------------------------------|
|                                                   | Goal       |                                            |      |                                                    |       |                               |
|                                                   | Sanction   |                                            |      |                                                    |       |                               |
| Employment Rate<br>(2nd Qtr. after Exit)          | 66.50%     | 78.14%                                     | 5498 | 74.01%                                             | 12553 | 4th Qtr= 04/01/22 to 06/30/22 |
|                                                   | 59.85%     |                                            | 7036 |                                                    | 16962 | Annual= 07/01/21 to 06/30/22  |
| Employment Rate<br>(4th Qtr. after Exit)          | 64.90%     | 74.48%                                     | 3824 | 67.88%                                             | 8849  | 4th Qtr= 10/01/21 to 12/31/21 |
|                                                   | 58.41%     |                                            | 5134 |                                                    | 13036 | Annual= 01/01/21 to 12/31/21  |
| Earnings<br>(Median Earnings 2nd Qtr. after Exit) | \$5,653.00 | \$8,773.33                                 | N/A  | \$8,478.14                                         | N/A   | 4th Qtr= 04/01/22 to 06/30/22 |
|                                                   | \$5,087.70 |                                            |      |                                                    |       | Annual= 07/01/21 to 06/30/22  |

| <b>Summary LA IV</b>  | Quarterly Local Area IV |         |         |         |
|-----------------------|-------------------------|---------|---------|---------|
|                       | 1st Qtr                 | 2nd Qtr | 3rd Qtr | 4th Qtr |
| Met Goal              | 3                       | 3       | 3       | 3       |
| Met Sanction          |                         |         |         |         |
| Did Not Meet Sanction |                         |         |         |         |

| <b>Summary Annual LA IV / State</b> | Program to Date |       |
|-------------------------------------|-----------------|-------|
|                                     | LAIV            | State |
| Met Goal                            | 3               | 3     |
| Met Sanction                        |                 |       |
| Did Not Meet Sanction               |                 |       |

\*\*\*\*\* The Kansas Department of Commerce accesses confidential databases to obtain additional wage data; therefore, the actual performance rating cannot be released, only whether the rating met, exceeded, or was below the goal or sanction level

\* Reporting Period = Participants who exited during the time frame indicated will count in performance measures



**WIOA Programs  
Program Year 2022  
Performance Throughout the Program Year  
Local Area IV  
as of 06/05/2023**

| Local Area IV Performance Through PY 2022 |                    |                |                    |               |                    |                |                         |
|-------------------------------------------|--------------------|----------------|--------------------|---------------|--------------------|----------------|-------------------------|
| Indicator / Program                       | Performance / Goal | Title I Adults | Performance / Goal | Title I DW    | Performance / Goal | Title I Youth  | Average Indicator Score |
| Employment 2nd Quarter After Exit         | 76.46%             | 100.61%        | 87.74%             | 113.95%       | 80.00%             | 110.65%        | 108.40%                 |
|                                           | 76.00%             |                | 77.00%             |               | 72.30%             |                |                         |
| Employment 4th Quarter After Exit         | 74.87%             | 104.13%        | 88.13%             | 112.99%       | 85.19%             | 122.75%        | 113.29%                 |
|                                           | 71.90%             |                | 78.00%             |               | 69.40%             |                |                         |
| Median Earnings 2nd Quarter After Exit    | \$7,582.18         | 111.77%        | \$11,120.34        | 115.20%       | \$6,124.42         | 200.80%        | 142.59%                 |
|                                           | \$6,784.00         |                | \$9,653.00         |               | \$3,050.00         |                |                         |
| Credential Attainment Rate                | 80.49%             | 105.22%        | 62.07%             | 71.43%        | 76.47%             | 115.34%        | 97.33%                  |
|                                           | 76.50%             |                | 86.90%             |               | 66.30%             |                |                         |
| Measurable Skill Gains                    | 66.67%             | 104.01%        | 40.00%             | 68.85%        | 50.00%             | 101.63%        | 91.49%                  |
|                                           | 64.10%             |                | 58.10%             |               | 49.20%             |                |                         |
| <b>Average Program Score</b>              | <b>90.00%</b>      | <b>105.15%</b> | <b>90.00%</b>      | <b>96.48%</b> | <b>90.00%</b>      | <b>130.23%</b> |                         |

Indicator / Program totals will meet sanction by achieving 50% (i.e. Red = 0%-49.99%; Yellow = 50%-99.99%; Green = 100% or greater)

Average Program Score and Average Indicator Score totals will meet sanction by achieving 90% (i.e. Red = 0%-89.99%; Yellow = 90%-99.99%; Green = 100% or greater)



**WIOA Programs  
Program Year 2022  
Performance Throughout the Program Year  
Statewide  
as of 06/05/2023**

| Overall State Performance Through PY 2022 |                    |                |                    |                |                    |                |                         |
|-------------------------------------------|--------------------|----------------|--------------------|----------------|--------------------|----------------|-------------------------|
| Indicator / Program                       | Performance / Goal | Title I Adults | Performance / Goal | Title I DW     | Performance / Goal | Title I Youth  | Average Indicator Score |
| Employment 2nd Quarter After Exit         | 79.28%             | 104.32%        | 86.79%             | 112.71%        | 76.56%             | 105.89%        | 107.64%                 |
|                                           | 76.00%             |                | 77.00%             |                | 72.30%             |                |                         |
| Employment 4th Quarter After Exit         | 75.79%             | 105.41%        | 87.17%             | 111.76%        | 81.09%             | 116.84%        | 111.34%                 |
|                                           | 71.90%             |                | 78.00%             |                | 69.40%             |                |                         |
| Median Earnings 2nd Quarter After Exit    | \$8,405.33         | 123.90%        | \$11,108.90        | 115.08%        | \$4,650.60         | 152.48%        | 130.49%                 |
|                                           | \$6,784.00         |                | \$9,653.00         |                | \$3,050.00         |                |                         |
| Credential Attainment Rate                | 69.35%             | 90.65%         | 78.79%             | 90.67%         | 57.45%             | 86.65%         | 89.32%                  |
|                                           | 76.50%             |                | 86.90%             |                | 66.30%             |                |                         |
| Measurable Skill Gains                    | 38.30%             | 59.75%         | 45.54%             | 78.38%         | 30.15%             | 61.28%         | 66.47%                  |
|                                           | 64.10%             |                | 58.10%             |                | 49.20%             |                |                         |
| <b>Average Program Score</b>              | <b>90.00%</b>      | <b>96.81%</b>  | <b>90.00%</b>      | <b>101.72%</b> | <b>90.00%</b>      | <b>104.63%</b> |                         |

Indicator / Program totals will meet sanction by achieveing 50% (i.e. Red = 0%-49.99%; Yellow = 50%-99.99%; Green = 100% or greater)

Average Program Score and Average Indicator Score totals will meet sanction by achieving 90% (i.e. Red = 0%-89.99%; Yellow = 90%-99.99%; Green = 100% or greater)

## Performance Through PY Year – Calculation Key

| Local Area IV Performance Through PY 2017 |                    |                |                    |            |                    |               |                         |
|-------------------------------------------|--------------------|----------------|--------------------|------------|--------------------|---------------|-------------------------|
| Indicator / Program                       | Performance / Goal | Title I Adults | Performance / Goal | Title I DW | Performance / Goal | Title I Youth | Average Indicator Score |
| Employment 2nd Quarter After Exit         | <b>A</b> 72.27%    | 91.83%         | 75.00%             | 90.36%     | 65.15%             | 88.04%        | 90.08%                  |
|                                           | <b>B</b> 78.70%    |                | 83.00%             |            | 74.00%             |               |                         |
| Employment 4th Quarter After Exit         | 72.34%             | 102.18%        | 78.00%             | 103.59%    | 66.15%             | 92.65%        | 99.47%                  |
|                                           | 70.80%             |                | 75.30%             |            | 71.40%             |               |                         |
| Median Earning 2nd Quarter After Exit     | \$5,235            | 85.86%         | \$9,607            | 125.01%    | X                  | N/A           | 105.43%                 |
|                                           | \$6,097            |                | \$7,685            |            | X                  |               |                         |
| Credential Attainment Rate                | 83.02%             | 151.50%        | 66.67%             | 122.78%    | 24.07%             | 39.72%        | 104.67%                 |
|                                           | 54.80%             |                | 54.30%             |            | 60.60%             |               |                         |
| Average Program Score                     | 90.00%             | 107.84%        | 90.00%             | 110.43%    | 90.00%             | 73.47%        |                         |

**A** = Performance / Goal Actual Rate

**B** = Performance / Goal Target Rate

1. Take **Actual Rate** / **Target Rate** = Percentage Rate/s for Title I Programs Adult, DW, Youth (i.e. 72.27% / 78.70% = 91.83%). Complete this for each indicator in each program to obtain all initial percentage rates (indicated by purple box above).

2. Average Program Score – To figure the Average Program Score:

Add the percentage totals for each Title I program column (i.e. Adult 91.83% + 102.18% + 85.86% + 151.50% = 431.37%). Then divide the total by the number of program indicators for each program (i.e. Adult 431.37% / 4 = 107.84%).

3. Average Indicator Score – To figure the Average Indicator Score:

Add the percentage totals for each Indicator / Program row (i.e. Employment 2<sup>nd</sup> Quarter After Exit 91.83% + 90.36% + 88.04% = 270.23%). Then divide the total by the number of Title I Programs in the indicator (i.e. Employment 2<sup>nd</sup> Quarter After Exit 270.23% / 3 = 90.08%).

*All Actual Rate / Target Rate percentages pulled from WIOA Annual Performance Reports – Local Area/WIB & Statewide*

**WIOA Effectiveness in Serving Employers**  
**Program Year 2022**  
**Performance Report of LAIV**  
**as of 06/05/2023**

Retention is the only measure that varies across WIOA / Wagner Peyser performance reports. The top table is a breakdown of the annual Retention performance percentages for Local Area IV and the State. The bottom chart reflects the statewide performance percentages for the 2 other employer based performance measures (Employer Penetration Rate & Repeat Business Customers Rate).

| *No Goals / Sanctions set at this time*                       | Goal     | PY22<br>Annual Report / LAIV<br>July 22 - June 23 |      | PY22<br>Annual Report / State<br>July 22 - June 23 |      | *Reporting Period            |
|---------------------------------------------------------------|----------|---------------------------------------------------|------|----------------------------------------------------|------|------------------------------|
|                                                               | Sanction |                                                   |      |                                                    |      |                              |
| Retention - Adult<br>(2nd & 4th Qtrs. After Exit)             | N/A      | 69.12%                                            | 197  | 67.45%                                             | 692  | Annual= 01/01/21 to 12/31/21 |
|                                                               | N/A      |                                                   | 285  |                                                    | 1026 |                              |
| Retention - Dislocated Worker<br>(2nd & 4th Qtrs. After Exit) | N/A      | 79.81%                                            | 419  | 79.62%                                             | 457  | Annual= 01/01/21 to 12/31/21 |
|                                                               | N/A      |                                                   | 525  |                                                    | 574  |                              |
| Retention - Youth<br>(2nd & 4th Qtrs. After Exit)             | N/A      | 73.91%                                            | 17   | 61.21%                                             | 101  | Annual= 01/01/21 to 12/31/21 |
|                                                               | N/A      |                                                   | 23   |                                                    | 165  |                              |
| Retention - Wagner Peyser<br>(2nd & 4th Qtrs. After Exit)     | N/A      | 67.57%                                            | 2602 | 65.84%                                             | 5933 | Annual= 01/01/21 to 12/31/21 |
|                                                               | N/A      |                                                   | 3851 |                                                    | 9011 |                              |

|                                                                                                                               |          | PY21<br>State / Annual Report<br>July 22 - June 23 |       | *Reporting Period            |
|-------------------------------------------------------------------------------------------------------------------------------|----------|----------------------------------------------------|-------|------------------------------|
|                                                                                                                               | Goal     |                                                    |       |                              |
|                                                                                                                               | Sanction |                                                    |       |                              |
| <b>Employer Penetration Rate</b><br><i>(% of Employers using WIOA Core Services)</i>                                          | N/A      |                                                    | 5659  | Annual= 07/01/21 to 06/30/22 |
|                                                                                                                               | N/A      | 5.92%                                              | 95638 |                              |
| <b>Repeat Business Customers Rate</b><br><i>(% of Employers that used WIOA Core Serv. more than once in the last 3 years)</i> | N/A      |                                                    | 4150  | Annual= 07/01/21 to 06/30/22 |
|                                                                                                                               | N/A      | 44.50%                                             | 9325  |                              |

The KS Dept. of Commerce accesses confidential data to obtain additional wage info; therefore, the actual performance rating cannot be released, only whether the rating met, exceeded, or was below the goal or sanction level.

^^^ No data showing in the quarter yet even though it is within the current reporting period.

\* Reporting Period = Participants who exited during the time frame indicated will count in performance measures